

Volume 12  
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# AHK Sri Lanka NEWSLETTER



**YOUR TRUSTED PARTNER IN  
SRI LANKAN – GERMAN  
BUSINESS RELATIONS**



Delegation der Deutschen  
Wirtschaft in Sri Lanka  
Delegation of German Industry  
and Commerce in Sri Lanka

 **PartnerInSriLanka**



Dear readers,

the Sri Lankan economy continues to recover from the terrible Easter attacks. For the first time since the attacks the monthly arrival of tourists have exceeded 100.000 again.

Sri Lanka's strategic location and position as a logistic hub is a key USP of the country and will remain a major driver of economic growth. In 2018 Colombo Port had the highest container growth rate (+15.6%) and was ranked on the 11<sup>th</sup> rank in the Drewry Port Connectivity Index worldwide. International decision makers get more and more interested in exploring opportunities in the different logistic fields. On the occasion of the official visit of the German Vice-Minister of Transport and Digital Infrastructure the Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka) will organize the first German Sri - Lankan Logistic Conference on 29<sup>th</sup> of August in Colombo. Decision makers of business and politics will discuss logistic experts how Sri Lanka could move from a logistic hub to a trading hub. Earlier this month Mr. Lutz Birke, Director General of Port and Innovation of Hamburg Ministry of Economics and Transport, and Mrs. Andreia Thiel, Head of Corporate Strategy of Hamburg Port Authority conducted very promising talks with Transport Minister Hon. Arjuna Ranathunga, Port Ministry Secretary Hon. Admiral Ranasinghe as well as decision makers of SLPA, SAGT, CICT and HIPG.

On 18h of September AHK Sri Lanka in cooperation with the German Embassy will organize the 6<sup>th</sup> edition of Top German Brands in presence of International Trade Minister Hon Malik Samarwickrama and German Ambassador Joern Rohde. Top German Brands is the key event of German business in Sri Lanka.

Yours sincerely,

Andreas Hergenröther  
Chief Delegate of  
Delegation of German Industry and Commerce in  
Sri Lanka  
(AHK Sri Lanka)

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#### Our Premier Platinum Partners



## Official visit of Mr. Lutz M. Birke Director General for Port and Innovation, Free and Hanseatic City of Hamburg

German Ambassador H.E. Jörn Rohde and Mr. Andreas Hergenröther had the pleasure of receiving Mr. Lutz M. Birke, who is the Director General for Port and Innovation, Free and Hanseatic City of Hamburg (Ministry of Economy, Transport and Innovation). The aim of the visit was to understand the potentials for German companies in the maritime and logistic sector in Sri Lanka.

During the visit, Mr. Birke was accompanied by Mrs. Andreia Thiel, Head of Corporate Strategy of Hamburg Port Authority and they had several meetings with Hon Minister Arjuna Ranatunga (Ministry of Transport and Civil Aviation), Ministry of Port and Shipping, Port City Colombo, Colombo International Container Terminals, South Asia Gateway

Terminals and some of the leading companies including DIMO and Ceylon Oxygen. Additionally, Mr. Birke made a field visit to the Hambantota International Port.



## DIMO to continue the Premier Platinum Partnership with AHK Sri Lanka



The Premier Platinum Partnership of AHK Sri Lanka which is the highest value partnership package of partner program, was renewed by the one of the largest conglomerates in Sri Lanka "DIMO".

The renewal of the Memorandum of Understanding (MoU) confirms the high potentials for German products in Sri Lanka and shows the strong rapport between DIMO and AHK Sri Lanka. Mr. Ranjith Pandithage, Chairman of DIMO, signed the MoU on behalf of DIMO while Mr. Andreas Hergenröther signed for AHK Sri Lanka with the German Ambassador H.E. Jörn Rohde as witnesses.

DIMO was the first company to sign a partnership agreement with AHK Sri Lanka in 2018 and they extended the continuous support for 2019/2020 years also.

This partnership agreement provides DIMO with exclusive benefits throughout the whole year such as taking advantage of the AHK worldwide network of first-rate business contacts. This official partnership program was initiated with the intention of enhancing the visibility of partnering company and provide an extra promotion for the products and services worldwide.







## German Sri Lankan Logistic Conference 2019

29<sup>th</sup> of August 2019 at Kingsbury Hotel

The first German Sri Lankan Logistic Conference will be held on 29<sup>th</sup> of August 2019 with the participation of Mr. Steffen Bilger, Parliamentary State Secretary, Federal Ministry of Transport and Digital Infrastructure, Germany and Hon. Sagala Ratnayaka, Minister of Ports and Shipping & Southern Development.

Sri Lanka is known as one of the major trans-shipment hubs in the Asian region and a hub which is strategically located in South-East Asia, at the crossroads of the fastest-growing region in the world. The country has competencies to develop a world-class logistics hub and enter the global supply chain industry that is rapidly digitalizing and evolving with a new generation of consumers.

In regard to the logistic sector, there is a wide range of facilities and services: shipping, freight forwarding and logistics operations, ports and inland container depots/dry ports, bonded zones and warehousing, domestic transportation, free zones and commercial hub activities. Sri Lanka has six ports which are adding to the potentials in the Shipping and Logistic industry.

The conference will be combined with four keynote speeches and four panel discussions which will be delivered by industry experts, decision makers from the private and public sectors, on the current topics including maritime strategy in Sri Lanka, opportunities for E commerce, logistic of the future and project logistics.

For registration, please visit <https://srilanka.ahk.de/en/events/event-details/german-sri-lankan-logistic-conference-2019-1/>

### Program of the event on 29<sup>th</sup> of August 2019

9:00am	Opening & Welcome
	Mr. Andreas Hergenroether, Chief Delegate of German Industry and Commerce in Sri Lanka
	Mr. Andreas Berg, Deputy German Ambassador in Sri Lanka
	Mr. Steffen Bilger, Vice-Minister, Federal Ministry of Transport and Digital Infrastructure, Germany
	Hon. Sagala Ratnayaka, Minister of Ports and Shipping & Southern Development
9:30am	Maritime Strategy in Sri Lanka – Opportunities of cooperation
	Keynote: Mr. Kavan Ratnayaka, Chairman – Sri Lankan Port Authority (tbc)
	Panel Discussion / Q&A
	<ul style="list-style-type: none"> <li>Mr. Romesh David, CEO – South Asian Gateway Terminal (SAGT)</li> <li>Mr. Fabian Rybka, Cluster Head of Sri Lanka and Bangladesh – DHL Global Forwarding</li> <li>Mr. Tissa Wickramasinghe, COO – Hambantota International Port Group (HIPG)</li> <li>Mr. Iqram Cuttilan, Managing Director– Aitken Spence Shipping Ltd/ Chairman CASA</li> <li>Dr. Stefan Wiech, Head of Market Segment Governments, Communities, Ports – Hamburg Port Consulting (HPC)</li> </ul>
11:00am	Coffee break
11:15am	Opportunities for E-Commerce / Air Cargo
	Keynote: Mr. Dimithri Perera, Country Manager – DHL Express Sri Lanka
	Panel Discussion / Q&A
	<ul style="list-style-type: none"> <li>Mr. Sean Vandort, Chairman, Joint Apparel Association Forum</li> <li>Mr. Mangala Yapa, Chairman – Board of Investment (BOI) tbc</li> <li>Mr. Dulith Herath, Chairman – Kapruka.com Pvt. Ltd</li> <li>Mr. Chamara Ranasinghe, Head of Cargo – Sri Lankan Air Cargo</li> </ul>
12:30pm	Networking Lunch
1:30pm	3PL, 4PL, 5PL – Logistics of the future
	Keynote: Mr. Anton Grebener, CEO – Hellmann MAS supply chain
	Panel Discussion / Q&A
	<ul style="list-style-type: none"> <li>Mr. Jack Huang, CEO – CICT (tbc)</li> <li>Ceyline Shipping – Representative ( tbc )</li> <li>Mr. W.K. H Wegapitiya, Chairman – Laugfs Holding</li> <li>Mr. Chaminda Ranawana, Director – DIMO/SSI Schaefer/Still/DEMAG</li> </ul>
2:45pm	Project logistics
	Keynote: Mr. Gehan Seilman, Country Manager – DB Schenker Sri Lanka
	Panel Discussion / Q&A
	<ul style="list-style-type: none"> <li>Mr. Ruwan Waidyaratne, Managing Director – Hayleys Advantiss</li> <li>Mr. Harsha De Saram, Chairman – International Construction Consortium (ICC)</li> <li>Mr. Dammika Nanayakkara, COO – Lanka Transformers Limited (LTL)</li> <li>Mr. Mohammed Shakeel, County Manager Kuehne + Nagel</li> </ul>
4:00pm	End of conference

## AHK Sri Lanka – Tourism Sector Committee meets the tourism officials to enhance the support

The second gathering of the AHK Sri Lanka Tourism Sector Committee was held on 1<sup>st</sup> of July 2019 and followed by the meeting with the Sri Lanka Tourism Promotion Board (SLTPB). During the preparatory meeting before the official discussions with SLTPB, committee members presented their general challenges which severely affected their industry after the Easter Sunday attacks and possible solutions.

The meeting was joined by the Chairman of SLTPB Mr. Kishu Gomes, officials from the Sri Lanka Tourism Development Authority (SLTDA) and members of the AHK Sri Lanka Tourism Sector Committee. The discussions were mainly focused on the revival strategy which help to restore the tourism sector, the hotel sector and other business segments, following the Easter Sunday attacks. Among the proposed activities and suggestions, country promotions at major trade fairs in Germany, road shows in selected cities (collaborate with German tour operators to enhance the potentials) and developments in the tourism infrastructure were highlighted.

The government has already taken some actions to restate the tourism situation in the country but need more reforms and strategies.

The Tourism Sector Committee of AHK Sri Lanka represents the voice of international tourism industry and the committee is currently held once in every quarter. For more details about the committees, please contact [malintha@srilanka.ahk.de](mailto:malintha@srilanka.ahk.de)



The Bavarian Ministry of Economic Affairs invites experts from Sri Lanka to Bavaria on a study tour to get information on the latest technologies from one of the world's most advanced technological markets and to get in touch with Bavarian institutions and companies from the energy and construction sectors.

The program will be commenced on 15<sup>th</sup> of September 2019 and the final day will be 22<sup>nd</sup> of September 2019.

Since 2013, the International Division of bfz gGmbH – training and development centers of Bavarian business associations – have been organizing knowledge and technology transfer to experts from Sri Lanka in different sectors, such as renewable energies, medical industry and agricultural technologies.

As last year, bfz is responsible for preparing and implementing the study tour for the Sri Lanka delegation. During the tour, companies, manufacturers, service providers and institutions of the energy and construction sectors will be visited.

A group of 18 participants is expected in Bavaria. The participants should be working in or in relation to the above-mentioned sectors, interested in meeting representatives of Bavarian companies and cultivating new possibilities of cooperation after the trip. In addition to establishing contacts, the mission of the delegation is to familiarize the Sri Lanka participants with sector-relevant technologies and facilities available in Bavaria.

Participants are asked to finance their air tickets to Germany (arrival point: Munich on Sunday, September 15, departure Frankfurt on September 22, 2019) as well as the visa costs. Additionally, a fee of 70,000 LKR will be charged. All other local costs in Germany related to the seminar such as accommodation, transport by coach, translation service, meals or programme services are covered by the Bavarian Ministry of Economic Affairs. An invitation letter for smooth visa process will be issued by bfz. The group will be accompanied during the week in Bavaria by a bfz coordinator and a German-English translator.

Register before 15<sup>th</sup> of August 2019, for more details [dilshan@srilanka.ahk.de](mailto:dilshan@srilanka.ahk.de)

## Become a member of AHK Sector Committee

<https://srilanka.ahk.de/en/services/sector-committees/>



## Hellmann MAS Supply Chain signs new deal with BOI



The Board of Investment of Sri Lanka has signed an agreement with Hellmann MAS Supply Chain Ltd., for an expansion unit for a logistics center and as the existing facility is now been expanded to provide additional services to an evolving successful partnership supporting a leading global sport and activewear brand.

The agreement was signed by BOI Chairman Mangala Yapa and by Shirendra Lawrence and Jehan Motaliph, the Directors of Hellmann MAS.

Hellmann Worldwide Logistics and MAS Holdings signed an agreement in January 2018 to set up a joint venture for logistics and supply chain related activities.

Hellmann MAS Supply Chain currently operates five locations (two of which are BOI registered). The first BOI location provides logistics and distribution for incoming goods and local operations going beyond apparel. The second location is providing value added services for products being prepared for export with VAS, warehousing and logistics.

Lawrence also added: "Apart from providing value added services, HMSC, provides warehouse capacity enabling MAS Group of Companies to expand their core competency in manufacturing by releasing previously utilized warehouse capacity for a globally recognized leader in the sports and activewear space."

Anton Grebener who is the CEO for Hellmann MAS Supply Chain stated: "I am optimistic that the demand continues to increase as is seen and we will not only require a further expansion unit in early 2020 for the current activities that we provide, but also expand in building a comprehensive end to end validated supply chain solution for the fashion sector from Sri Lanka."

He went on to point out that as we move beyond 2019 and having received positive feedback on the advantages HMSC offers to MAS Holdings and its customers, the intention as we move into 2020 will be to provide the same services to apparel exporters beyond MAS who would leverage on its capabilities.



# TOP GERMAN BRANDS IN SRI LANKA

6th edition





**Date - 18th September 2019**  
**Venue – Hilton Colombo Residences**  
**Time – 18:30hrs onwards**

**For more details , please contact :**  
**Dilshan/Malintha**  
**+94 112314364**

**An event organized by**



Delegation der Deutschen  
Wirtschaft in Sri Lanka  
Delegation of German Industry  
and Commerce in Sri Lanka



## BOI deal signed for Fantasy Island at Waters Edge



Melchers Group in South East Asia Managing Director Alexander Melchers formally receives the Certificate of Registration from BOI Chairman Mangala Yapa.

Fantasy Island Ltd. has announced that the BOI agreement has been executed on 17 July and is confident to open the park to the public within one year.

During the occasion, Alexander Melchers, Managing Director/Funding Investor of Melchers Group in South-East Asia stated "We believe in the local and international tourism industry of Sri Lanka. I am very confident in the business outlook in Sri Lanka. We represent German, Singaporean, and Swiss investors who believe in the long-term potential of Sri Lanka. We are very impressed with the support of the BOI in the process to set up the investment companies."

Fantasy Island will become Colombo's premier family entertainment center located at Waters Edge in Battaramulla. Representing the elements air, sea, and land, the attraction park will feature a 40m Ferris wheel, an indoor snow experience, and a big waterplay-area including waterslides. With brand new equipment exclusively from European suppliers, the park will provide plenty of fun and educational activities while ensuring highest quality and safety standards.

"In phase 1, the investment of more than \$ 4 million will bring inclusive attractions for the entire family which are truly unique to Sri Lanka. Fantasy Island will create over 60 employment and career development opportunities for the community," Michael Perera, Chairman of CMC Engineering Export, the Sri Lankan office of the Melchers Group.

Further he added "Sri Lanka has made great progress to build hotels and infrastructure. Now, Fantasy Island is the beginning of the next development phase of the tourism industry. We will provide a purpose-built, state-of-the-art family entertainment attraction to cater for international and local tourists and residents."

The project developer and operator expect to do groundbreaking within two to three months and the total development time is expected to be around 12 months.

The Melchers Group, active in Sri Lanka for over 35 years, combines local expertise with international entertainment experience for development and operations.



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<https://srilanka.ahk.de/en/newsletter-subscription/>



## Exports up 11.4% to \$ 8.5 billion in 1<sup>st</sup> half; may miss full year target of \$ 20 billion

Source: Daily FT, 24<sup>th</sup> of July 2019



Despite global and local challenges, Sri Lanka's merchandise, and service exports have risen by 11.4% to \$ 8.5 billion in the first half of this year, prompting the Government to attribute it to a series of development efforts and assure further support. Releasing the latest yet provisional data, Development Strategies and International Trade Minister Malik Samarawickrama said yesterday that export sector performance was commendable, though he admitted there is significant scope for higher value. "The 11.4% growth, despite the impact of the October 2018 undemocratic constitutional coup, and the Easter Sunday tragedy, as well as global challenges, is very satisfactory. For the first time, three months of 1<sup>st</sup> half of 2019 - January, March and June - have produced over \$ 1 billion worth of merchandised exports. We had originally set an ambitious \$ 20 billion target for 2019, but we may miss it and end up at around \$ 18.5 billion, which will be still higher than the \$ 16 billion achieved last year," Samarawickrama said.

He noted that compared with \$ 13.9 billion combined exports in 2016, the estimated figure for 2019 will reflect a 33% growth.

"The previous regime didn't give much emphasis for exports, but focused on the domestic development, forcing exports to languish at 11% of GDP. With the current Government's efforts, this year it is estimated to rise to 18-20%. Ideally, exports need to move to \$ 28 billion by 2022, and \$ 35 billion in the medium-term, and we have taken a host of initiatives towards this," Samarawickrama added, speaking at the briefing along with Deputy Minister Nalin Bandara, EDB Chairperson and Chief Executive Indira Malwatte, National Chamber of Exporters CEO Shiham Marikar, and Sri Lanka Shippers Council Chairman Chrisso de Mel.

"Sri Lanka needs to boost exports and Foreign Direct Investments, to get out of the debt trap triggered off by the previous regime. We cannot go on borrowing to pay our debt," the Minister emphasized, adding that the liberal market-oriented policies of the current Government will accelerate the development process, and open new vistas for investment, exports and business opportunities.

He said that broadening and deepening of the current Free Trade Agreements (FTAs), and the new FTAs with developing Asian nations, will enable access to a market of over 3 billion people. These FTAs can increase Sri Lanka's competitiveness, and the private sector must strongly support these initiatives.

"The Government is also actively engaged in reviewing the existing ecosystem in doing business in Sri Lanka, with a view to facilitating local entrepreneurship through the implementation of the Ease of Doing Business, the National Export Strategy (NES), and the Export Market Access Program," he said.

Samarawickrama said that the NES, developed via multi-stakeholder input and support from the European Union and the International Trade Centre (ITC), Geneva, is focused on enhancing the performance of sectors such as boat-building, electrical and electronic components, processed food and beverages, IT/BPM, and wellness tourism.

EDB Chief Malwatte said that despite external and domestic challenges, the export community was undeterred and the first half performance was a good testimony. "The export performance is benefitting from greater public-private sector collaboration, resolution of issues via the Exporters Forum, as well as support from the weekly Development Secretaries deliberations," she added.



FTI Touristik offers a well diversified selection of tours covering all parts of the country. Below we would like to introduce such one tour which can be done as a private tour with comfortable accommodation options. The tour covers a cross section of the country covering from the main city of Colombo to cultural and Hill country. The tour can end at a beach experience of guest's choice.

## ROUNDTOUR FOR DISCERNING CUSTOMERS

### SRI LANKA WITH STYLE

In only 7 days you will visit the highlights of Sri Lanka, experience diversified flora and fauna as well as cultural heritages. You will be accommodated in 4\* and 5\* hotels.



The tour starts with an overnight stay in Colombo Hilton, depending on your arrival time you can book a City tour (optional), or you just relax at your hotel.

On the second day you will head on to the Cultural Triangle passing Paddy fields and Coconut Plantations. During several stops you can try tropical fruits. Around noon you will check-in in your Hotel and subsequently you will experience a Safari in the Minneriya National Park, which is famous for huge herds of Elephants. Being back at your hotel you can enjoy a spiffing view to the Lions Rock which you will climb the next day.

The third day of the tour will be an active one as you will climb to the 200 m high Lions Rock from where you will have breathtaking and unforgettable view to the stunning scenery. In the afternoon you can take part in an optional excursion to Polonnaruwa which was the Royal Ancient City or the Kingdom of Polonnaruwa. You will learn about an interesting history of that era. Polonnaruwa is also famous for its interesting architecture of Ancient Kingdom Era.

On day four you will check out after breakfast and continue your journey towards Kandy. First sight seeing of the day will be the Dambulla Cave Temples where in 5 cave temples different kind of Buddha Statues can be admired. Listen to the history of these cave temples which will be explained to you during the visit. While passing on towards Kandy you will visit one of the famous Spice Gardens. The area around Matale is a pandered climate for numerous plants to grow. In the evening you check in at your hotel in Kandy where you will stay for the next two days.

Kandy was the latest royal city of Sri Lanka and it is still the religious center of the country the most famous temple "The Temple of the Sacred Tooth Relique" is situated in the middle of the city. You will visit this World Heritage Site in the morning of your fifth day of the round tour and attend at Cultural Dancing Show of Kandy Dancers subsequently. A sightseeing tour of the city of Kandy is also part of the daily program.

From Kandy you will go to the upcountry which is famous for the tea estates. The journey leads through a picturesque landscape until you reach Nuwara Eliya which is considered to be the most important location for tea production in Sri Lanka. On the way you will visit a tea factory, here you can taste a cup of fresh brewed Ceylon Tea. During the colonial time the British preferred to spend their holidays in Nuwara Eliya and you can still feel and see the British influence e.g. the highest Golf Course and the Race Course. The journey goes back to Kandy where you spend the last evening and night of this round tour.

On the 7th day you will check out after breakfast and continue your holidays in one of the numerous beach hotels.



FTI has just launched the new brochure for TY19/20 which is distributed to the various retailers bookings can be done either through travel agents or online.

Find more details: FTI Group <https://www.fti-group.com/en/home/>

House of Travel and Tourism <https://hottourism.lk/>



## China Petroleum Corp sets up a fuel oil entity at Hambantota

Source: Lanka News web, 16<sup>th</sup> of July 2019

China Petroleum and Chemical Corp called Sinopec Corp, has set up a fuel oil company in Sri Lanka to supply fuel to ships along a major maritime route.

The new entity, Fuel Oil Sri Lanka Co Ltd, has been registered in Hambantota according to a report on the website of Sinopec Group, parent of Sinopec Corp. Fuel oil is a refined product mostly used as bunker fuel for ships and is also burned in power stations.

The move marks the latest investment in Sri Lanka by China, which sees the South Asian island nation as a pivotal part of its Belt and Road Initiative infrastructure plan.

Sinopec stressed the strategic location of Hambantota port on the Indian Ocean along a key shipping route between the Suez Canal and the Malacca Strait, which is transited by two-thirds of global oil shipments. The market to supply fuel to ships had "huge" potential, it said.

In March, India's Accord Group and Oman's Ministry of Oil and Gas signed a \$3.85 billion deal to build a 200,000 barrel-per-day oil refinery near Hambantota port, in the biggest single pledge of foreign direct investment ever made in Sri Lanka.

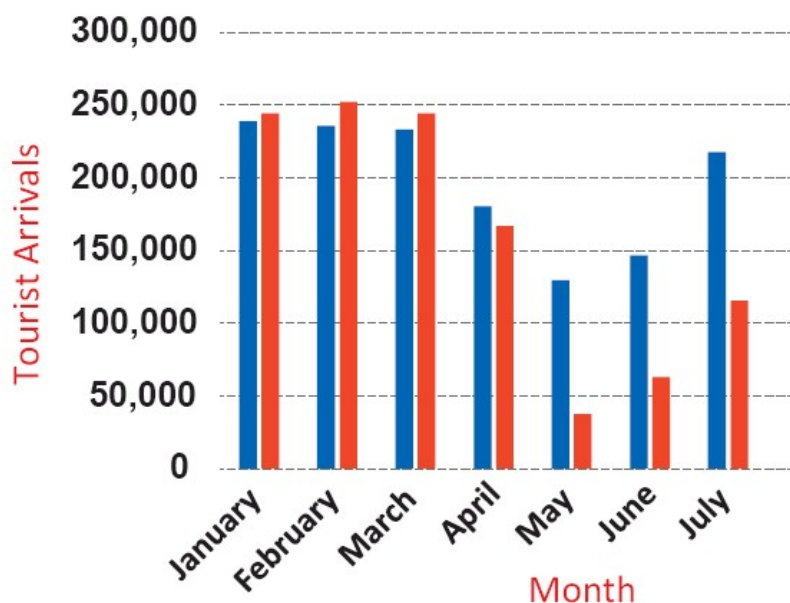
China Merchants Port Holdings, China Harbour Engineering Corp and other Chinese companies are investors in the port and industrial zone.

Sinopec has set a company-wide target of 10 million tonnes of production capacity by 2020 to supply low-sulfur bunker fuels that meet the cleaner emission standards set by the International Maritime Organization (IMO).

The Hambantota International Port (HIP) recently awarded a tender to Sinopec Fuel Oil Sales Co. Limited for oil trading works and the operation and maintenance of their oil tank terminal along with associated facilities.

Bunkering is one of the important services of the marine services portfolio of Hambantota International Port (HIP), the oil tank terminal in partnership with Sinopec Fuel Oil Sales Co. Limited will provide high grades of marine fuels compliant with the IMO 2020 Low Sulphur Rule and other ancillary facilities to marine liners calling at the Hambantota Port.

"With the capability of the company as the largest oil product supplier in China, it will start the production and supply of low Sulphur fuel (LSFO) and MGO.



## Tourist arrivals cross 100,000 mark for first time since Easter attacks

Source: Dailymirror, 06/08/2019

Sri Lanka's tourist arrivals crossed 100,000 mark for the first time since the April 21 bombings, as the arrivals for the month of July were recorded at 113,701, up from 63,072 in June, the data released by the tourism office showed.

However, the July arrivals were still 47 percent down on a year-on-year (YOY) basis.

Europe became the largest source of tourist traffic to Sri Lanka with 50 percent of the total traffic received in July 2019. Asia and Pacific accounted for 38 percent of the total traffic, America 6 percent, the Middle East 5 percent and Africa one percent.

India, the United Kingdom, Germany, France and China were Sri Lanka's top five international tourist-generating markets in the month of July, this year.

India was the largest source of tourist traffic to Sri Lanka with 16 percent of the total traffic received in July 2019.

The United Kingdom accounted for 11 percent of the total traffic, while Germany, France and China accounted for 7 percent and 6 percent, respectively. As at July 31, 2019, 1,124,150 of tourists had visited Sri Lanka for this year. It is a decline of 18.7 percent over last year when 1,382,476 of tourists visited the country during the same period.

Sri Lanka is now expecting two million tourists by the end of this year, down from the original three million target, following the Easter Sunday attacks.

Tourism earnings are also estimated to come down by US \$ 1-1.5 billion. The tourism industry generated US \$ 4.4 billion in earnings last year.



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- Place your job offer- if you need to recruit employees or interns with an international professional background

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Place your job offer	LKR 10,000	LKR 40,000	-

Taxes to be added

**For more details, contact:**

**dilshan@srilanka.ahk.de/+94 11 2314364**

<b>SPOGA+GAFA 2019</b> 1-3 September 2019 in Cologne <a href="http://www.spogagafa.com/">http://www.spogagafa.com/</a>	Spoga+gafa takes place every year in Cologne and is the leading international trade fair for the garden and leisure industry and open to trade visitors only. The fair is characterized by the high internationality of exhibitors and visitors, making it the most important platform in the industry to conquer new markets, to find new contacts and to learn about the latest trends and innovations.	
<b>REHACARE 2019</b> 18-21 September 2019 in Düsseldorf <a href="https://www.rehacare.de/">https://www.rehacare.de/</a>	Rehacare is one of the world's leading international trade fairs for rehabilitation, prevention, care and inclusion. It takes place once a year in Düsseldorf and looks back on 30 years of expertise. The fair is an information and communication platform for people with disabilities, need of nursing care, for the elderly and the chronically ill people. Whether mobility and daily living aids, outpatient or inpatient care aids, communication equipment, barrier-free living concepts or sports, travel and leisure ideas, visitors of the Rehacare will find everything under one roof.	
<b>ANUGA 2019</b> 5-9 October 2019 in Cologne <a href="http://www.anuga.com/anuga/index-2.php">http://www.anuga.com/anuga/index-2.php</a>	Anuga ("General Food and Drink Trade Fair") – is a large-scale trade show for the food catering, retail and trade industries. The event takes place every two years and its last edition in 2017 was attended by 165,000 visitors. Additionally, over 7,400 exhibitors presented top culinary delights from across the globe.	
<b>EXPO REAL 2019</b> 7-9 October 2019 in Munich <a href="https://www.exporeal.net">https://www.exporeal.net</a>	EXPO REAL is the working and networking trade fair for the decision-makers of the property and investment sector. 41,775 participants from 75 countries used the 2017 show to initiate new projects, close new deals and make contacts on the decision-making level—throughout the life cycle of a property: From development, financing and implementation to marketing, operation and use. This is where the who's who of the property industry meet. It makes EXPO REAL the unmissable platform for generating new business and maintaining contacts.	
<b>K- MESSE 2019</b> 16-23 October 2019 in Düsseldorf <a href="https://www.k-online.com/">https://www.k-online.com/</a>	K Düsseldorf (plastics fair Düsseldorf) is an international trade fair for plastics, rubber, plastics processing and plastics manufacturing worldwide. The exhibition offers of the more than 3,000 national and international exhibitors of K Messe Düsseldorf (plastics fair Düsseldorf) including machinery and equipment, raw and auxiliary materials as well as semi-finished products, technical parts and reinforced plastic products. The leading trade fair Düsseldorf K Messe is supplemented by a supporting program with a special show.	
<b>A+A 2019</b> "Safety, Security and Health at Work International Trade Fair with Congress" 5-8 November 2019 in Düsseldorf <a href="https://www.aplusa-online.com/">https://www.aplusa-online.com/</a>	A-A Congress is a 4-day event being held from 5th to the 8th November 2019 at the Fairground Düsseldorf in Düsseldorf, Germany. This event showcases work safety, health at work, high-risk prevention, operational environmental protection, avoid damage and deterioration, metrology prevention of accidents. safety engineers –and commissioned manager, entrepreneur, operational, staff councils, occupational physicians, occupational physicians, supervisory bodies, governmental and BG Set.	
<b>MEDICA 2019</b> 18-21 November 2018 in Düsseldorf <a href="https://www.medica-tradefair.com/">https://www.medica-tradefair.com/</a>	MEDICA is the world's largest event for the medical sector. The event is the largest medical trade fair in the world – it attracted more than 5,100 exhibitors from 70 countries in 17 halls.	

#### OUR TRADE FAIR PARTNERS



German Sri Lankan Logistic Conference	August 2019
Top German Brands in Sri Lanka 6 <sup>th</sup> edition	September 2019
Delegation visit to spoga+gafa 2019, Germany	September 2019
Business delegation to Bavaria on "Energy Efficiency in the Construction Sector 2019"	September 2019
Delegation visit to K Show 2019, Germany	October 2019
Delegation visit to Productronica 2019, Germany	November 2019
Initiation of business trip from Germany to Colombo on "Sustainable Mobility, Traffic & Public Transport Solutions and Logistics"	December 2019

# Partner In Sri Lanka

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