



## Placement Opportunity

Undergraduate (BA) student: ☒

Graduate (MA) student: Preferred ☒

Reference:	Vayyar – Marketing / Biz Dev
Company Name:	Vayyar Imaging
Company Type: (Startup/Mature/...)	Growth stage startup (250 employees)
Location: (full address)	26 Shabazi Street, Yehud
Duration of stay: (min 2, max 6 months)	5-6 months (the longer the better)

### Company Description:

Vayyar's sensors create 4D images based on advanced RF technology. Our devices, either stand alone or integrated, are opening new capabilities, in a wide range of markets including automotive, smart home, medical, homeland security, retail, **senior care** and more.

Vayyar Home, our product for senior care, displays and evaluates everything that happens in the home, a care home facility, or nursing home. Vayyar Home immediately and automatically notifies emergency responders in the event of a fall and tracks the senior's activities.

As we are increasing our activities and expanding to new markets, we are looking for an a German intern as well as experienced Regional Sales Manager for Vayyar Home business unit in Germany.

### Job Description and Tasks:

- Seek out sales opportunities in multiple market channels: Telecare ("Hausnotruf") suppliers, monitoring providers, nurse call systems, alarm systems, security systems, home care, residential care, and other relevant players.
- Identify and qualify potential partners / distributors / dealers / OEM customers throughout Germany.
- Assist in different marketing aspects- create marketing materials in German, search for conferences and events and more

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#### Essential Requirements:

- Undergraduate degree is a must. Graduate degree is a bonus.
- Passion for technology.
- Excellent and fluent communication skills verbally and in writing in English and German.
- Great team player, with ability to run solo where needed.
- Diligent, open to learn new things, research and read whatever is needed.

#### Remuneration Details:

*Due to visa regulations a salary is not allowed.*

Vayyar is happy to cover lunch & transportation.