

Volume 24
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September 2020

AHK Sri Lanka NEWSLETTER



**YOUR TRUSTED PARTNER FOR
GERMAN – SRI LANKAN
BUSINESS RELATIONS**



Delegation der Deutschen
Wirtschaft in Sri Lanka
Delegation of German Industry
and Commerce in Sri Lanka

 **Partner In Sri Lanka**



Dear readers,

It is my pleasure to congratulate H.E. Holger Seubert for being designated as new German Ambassador to Sri Lanka and the Maldives. The Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka) is looking forward to a very close and fruitful cooperation.

German exports to Sri Lanka dropped during the first 7 months in 2020 by 24.1%, while German exports globally dropped by 12%. The impact of the import restrictions in Sri Lanka on German exporters has been significant. Sri Lankan global exports reached during the past months almost the level of 2019. In 2019 Germany has been the 3rd most important export destination of Sri Lankan companies.

Open markets and good rules for trade and investment have been a continuous driver for steady global economic growth. Being fully aware of the challenging FOREX-situation, which Sri Lanka is currently facing, we nevertheless are confident that the import ban will be eased soon. To increase the competitiveness of Sri Lankan exporters and to provide market access to the EU, AHK Sri Lanka in cooperation with the Friedrich Naumann Foundation has launched the initiative “Sustainable Supply Chains as Drivers for Global Competitiveness”. From mid-September on, Sri Lankan exporters in the sectors of rubber, apparel and food will be trained and assessed by a think tank and consultancy of the former Human rights Commissioner of the German government Markus Loening.

The annual key event of German business in Sri Lanka “Top German Brands 2020” will be organized on the 17th of November at the Hilton-Hotel in Colombo. On the 28th of October AHK Sri Lanka is partnering with CCI Frankfurt for a Webinar on opportunities of cooperation in the IT-sector. Furthermore, for the first time a full-fledged Train the Trainer (ADA) training and certification according to the German AEVO-standard will be organized in the beginning of November by AHK Sri Lanka in cooperation with GIZ.

Wishing you good health and success.

Yours sincerely

Andreas Hergenröther
Chief Delegate of
German Industry and Commerce in Sri Lanka

Ambassador designate to Sri Lanka and the Maldives3

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Ambassador designate to Sri Lanka and the Maldives

– Holger Seubert assumed duties at the German Embassy –
Colombo

The new German Ambassador-designate in Sri Lanka (with secondary accreditation to the Maldives) is Mr. Holger Seubert. After the completion of his studies in the field of economics in Nuremberg and political science in Strasbourg, he initially held posts in Poland and Uganda, before specializing in Asia with assignments in Hanoi (Deputy Ambassador) and Jakarta (Head of Economic Service).

Most recently (2016-2020) Seubert held the position of Commissioner for Finance at the Federal Foreign Office in Germany. Seubert, 54 years old,

is married and has two children (18, 21).

“Sri Lanka's management of the pandemic has been impressive; the successes prove that the Sri Lankan government's strategy is right. Sri Lanka also deserves praise for having conducted peaceful parliamentary elections. Provided that free trade and free market access, including a level playing field for foreign investors, will be secured, Sri Lanka has definitely the potential to develop into an even more important partner for German foreign trade.

Fostering bilateral economic

relations will thus be a primary objective for me as German Ambassador.

Should I be able to count on the valuable support of the well-positioned AHK Sri Lanka including the German companies represented on site, would this be very welcome!”

– Ambassador designate to Sri Lanka, Holger Seubert.



Embassy
of the Federal Republic of Germany
Colombo



1. Current Developments

As of 17 September 2020, Sri Lanka accounted for 3,271 COVID-19 confirmed cases, while recovered individuals totaled 3,021 and fatalities related to COVID-19 amount to 13 individuals.

Import regulations

The Department of Import and Export Control published Gazette No. 2189/04 and was made effective from 18 August 2020. The said gazette notification included an updated list of over 572 items that require an Import Control License. Further, the importation of items mentioned in Gazette 2189/04 were suspended until further notice.

Among others the following items were included in the list: Cement products (HS heading 68.10), piston engines used for the propulsion of vehicles (HS headings 84.07 and 84.08), air-conditioning machines (HS heading 84.15), refrigerators (HS heading 84.18), washing machines (HS heading 84.50), motor vehicles (HS headings 87.02, 87.03, 87.04, 87.05, and 87.16), motor vehicle parts and accessories (HS headings 87.06, 87.07,

87.08, 87.14, and 94.01), furniture (HS Heading 94.03) and spices such as Pepper (HS heading 09.04), Cinnamon (HS heading 09.06), Cloves (HS heading 09.07), Nutmeg (HS heading 09.08), Ginger, Saffron, Turmeric and other spices (HS heading 09.10).

Additionally, Gazette No. 2189/05 was published on 18 August 2020 to amend the Import regulations dated 16 July 2020. An importer, who imports goods for the purpose of processing and supplying of such good to an exporter, will be required to submit the Goods Received Note (GRN) to Sri Lanka Customs, within 120 days from the date of Customs clearance of goods.

Vehicle imports suspended for 1 year

The government of Sri Lanka has decided to suspend vehicle imports for a year.

According to the circular 01/2020, issued by the Ministry of Finance, vehicle permit holders can purchase an unregistered vehicle from an authorized dealer or a registered importer, equivalent to the tax concessions in the permit.

Thereby, the registered dealers or importers will be allowed to import

vehicles in the future, using tax concessions provided by the permits, which they obtained from the permit holders during the concession.

As per the provisions of the circular, any authorized dealer or registered importer is eligible to sell any motor vehicles, classified under the HS Headings 87.03 or 87.04.

Prior to establishing a Letter of Credit facility, to obtain the Special Duty Waiver Permit equivalent to the value indicated in the relevant permit, an authorized dealer or registered importer of motor vehicles, will be required to submit a request as per the format mentioned on Annexure 2 of Circular 01/2020, along with originals of concessionary permits, Bank Managers' copy and an affidavit to the Director General of the Department of Trade and Investment Policy.

Regulations stipulated on Circular 01/2020 are effective until further notice.

Electronic Registration by Sri Lanka Customs

To facilitate automation of the trader database, the new registration process

will require importers, exporters, shipping agents, freight forwarders, custom house agencies and wharf representatives, BOI ventures involved in imports and exports, Unaccompanied Customs Baggage (UCB) warehouse operators, and courier services, to register with Sri Lanka Customs before 31 October 2020. Accordingly, the Sri Lanka Customs facilities of the entities and individuals who do not register electronically will automatically become defunct immediately after the deadline.

Instructions on the online registration procedure are available on Sri Lanka Customs official website <http://www.customs.gov.lk/>

Refinance facility of Central Bank

The Central Bank has extended the deadline of 4% Working Capital Loan scheme. Businesses can submit the loan applications under Saubagya COVID-19 renaissance facility to respective licensed banks until 30 September 2020.

70% of the power generation from renewable energy sources by the year 2030

President Gotabaya Rajapaksa instructed authorities that plans should be formulated to meet 70% of the country's electricity demand using renewable energy sources by the year 2030. He emphasized that institutes with the authority to approve development projects should have the respective feasibility reports, and the approval process should be expedited. President Gotabaya added that if approval is sought for a certain project, approval should be granted within 14 days and if it exceeds 14 days it could be considered as a sign of approval. If the projects selected through the tender process are not commenced within three months, the license will be revoked.

Vote on Account 2020

By way of a Vote on Account, the parliament of Sri Lanka approved a resolution to obtain LKR 1.7 trillion to cover expenditure for September-December 2020.

The budget for 2021 will be presented in November 2020. The allocation of the Vote on Account is as stated in the table given below.

Ministry	Recurrent (LKR)	Capital (LKR)
Ministry of Public Services, Provincial Councils and Local Government	180,879,820,000	13,501,215,000
Ministry of Defense	154,035,750,000	20,058,035,000
Ministry of Finance	87,083,661,000	49,416,611,000
Ministry of Health	65,035,790,000	11,626,850,000
Ministry of Education	48,438,340,000	22,310,270,000
Ministry of Agriculture	20,371,500,000	7,975,000,000
Ministry of Transport	10,454,200,000	22,833,400,000
Ministry of Mass Media	7,917,724,000	954,001,000
Ministry of Justice	7,075,527,000	3,300,415,000
Ministry of Foreign Affairs	5,407,230,000	178,000,000
Ministry of Irrigation	2,235,590,000	13,931,500,000
Ministry of Buddhasasana, Religious and Cultural Affairs	2,152,100,000	733,600,000
Ministry of Lands	2,001,050,000	2,466,100,000
Ministry of Youth and Sports	1,875,194,000	3,550,683,000
Ministry of Urban Development and Housing	1,835,916,000	25,334,568,000
Ministry of Plantation	1,348,800,000	2,631,000,000
Ministry of Labor	1,342,800,000	347,500,000
Ministry of Wildlife and Forest Conservation	1,133,004,000	1,467,212,000
Ministry of Industries	1,120,090,000	1,254,700,000
Ministry of Fisheries	815,000,000	2,086,000,000
Ministry of Tourism	478,395,000	788,370,000
Ministry of Power	252,522,000	273,958,000
Ministry of Water Supply	134,158,000	35,122,291,000
Ministry of Ports and Shipping	124,960,000	294,600,000
Ministry of highways	82,790,000	87,998,123,000
Ministry of Energy	76,125,000	3,600,000
Special Spending Units	8,677,595,000	4,308,118,000

Source: www.parliament.lk (2020)

2. Economic Data of Sri Lanka

GDP Growth

According to the statistics published by the Department of Census and Statistics, GDP growth for the first quarter of 2020 indicated a contraction of -1.6% compared to a growth of 3.7% in the first quarter of 2019. GDP estimates of the first quarter of 2020 in agriculture and industrial activities contracted by -5.6% and -7.8%, respectively. The services sector activities expanded by 3.1%.

GDP Forecast by the Central Bank

According to the GDP forecast by Central Bank of Sri Lanka, real GDP growth in Sri Lanka is expected to grow by 1.5% in 2020 and 4.5% in 2021.

GDP at Current Market Price in 2020 and 2021 is forecasted to be LKR 15925 Bn and LKR 17466 Bn, respectively.

GDP Outlook by ADB

According to the revised economic growth projections by the Asian Development Bank (ADB), GDP growth in Sri Lanka is expected to contract by -5.5% in 2020 and grow by 4.1% in 2021.

Inflation

Headline inflation according to the National Consumer Price Index (NCPI) decreased to 6.1% in July 2020 from 6.3% in June 2020.

Headline inflation as measured by the year-on-year change in the Colombo Consumer Price Index (CCPI) decreased to 4.1% in August 2020 from 4.2% in July 2020.

Foreign Currency Reserves and Exchange Rates

As of 31 July 2020, Official Reserve Assets amounted to USD 7095.8 Mn. Foreign currency reserves totaled USD 6600.6 Mn. According to the Central Bank, the foreign reserves were strengthened by foreign currency purchases from the market and foreign currency swaps with the Reserve Bank of India, which provided an import cover of 4.7 months.

From the beginning of the year to 04 September 2020, the Sri Lankan rupee depreciated against the US dollar by 1.9% to LKR 185.24. The Sri Lankan rupee depreciated against the pound sterling by 3.1% to LKR 250.16, and the Euro by 7.2% to LKR 219.56.

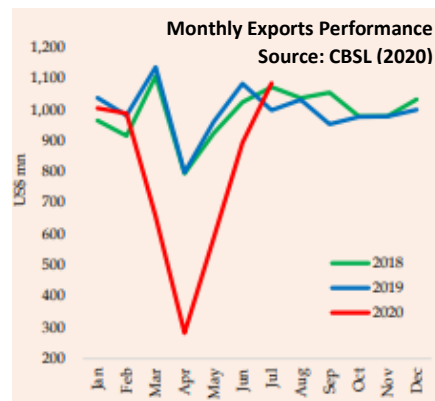
Foreign Trade

Export Sector

According to the statistics published by the Export Development Board, earnings from merchandise exports in July 2020 to USD 1090.18 Mn compared to the June 2020.

Total export earnings for the period January to July 2020 was USD 5452.53 Mn, compared to USD 6909.12 Mn in the same period of the previous year. According to the Export Development Board, this is a 72.5% achievement of the revised merchandise export target of USD 7521 Mn in 2020.

According to the Central Bank of Sri Lanka, merchandise exports grew by 8.7% in July 2020, amounting to USD 1085 Mn.



Compared to June 2020, exports to the European region in July 2020 increased by 21.17%.

German Exports to Sri Lanka

German exports to Sri Lanka in January-July 2020 declined by 24.1% to EURO 134,660,000, compared to 177,378,000 in January-July 2019.

German Imports from Sri Lanka

Germany imported from Sri Lanka goods amounting to EURO 3,372,823,000 in January-July 2020, compared to EURO 3,391,112,000 in the same period of the previous year, which represents a decrease of 13.5%.

Sri Lankan Global Exports

Tea Industry

Export earnings from tea increased by 17.63% (y-o-y) to USD 130.93 Mn in June 2020, compared to USD 111.31 Mn in July 2019. Export volumes increased by 11.24% in July 2020 compared to June 2020.

Rubber and rubber-finished products Industry

Export earnings from rubber and rubber finished products increased by 8.78% (y-o-y) to USD 85.08 Mn in July 2019. Export of industrial and surgical gloves of rubber declined by 1.73% y-o-y to USD 43.74 Mn in July 2020.

Coconut and coconut-based products Industry

The earnings from coconut and coconut-based products increased to USD 74.78 Mn in July 2020, compared to USD 56.30 Mn in July 2019. During January-July 2020, total export earnings amounted to USD 356.39 Mn, which is a decline of -3.77% from the similar period of the previous year.

Apparel Industry

Export earnings from the apparel and textiles industry increased by 16.6% to USD 467.04 Mn during the month of July 2020.

PPE related exports such as face masks, protective suits, and surgical gloves amounted to USD 115.1 Mn in July 2020. Total export earnings for the period January-July 2020 amounted to USD 2403.70 Mn compared to USD 3226.11 Mn in January-July 2019.

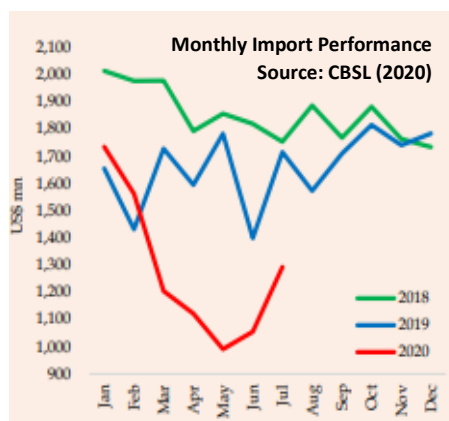
Spice Industry

Export earnings from spices increased to USD 41.22 Mn in July 2020, compared to USD 26.60 Mn in June 2019. Earnings from cinnamon and pepper increased by 63.6% and 46.3%, respectively.

Sri Lankan Global Imports

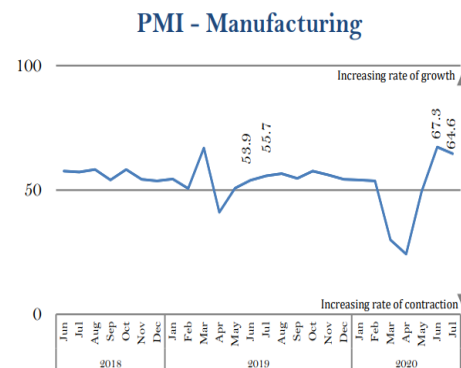
Merchandise imports for the period January-July 2020 declined by 24.6% on a year-on-year basis. Expenditure on merchandise imports in June 2020 amounted to USD 1,294 Mn.

In July 2020, the import volume index and unit value index declined by 16.1% and 10.1%, respectively.



Manufacturing Sector Purchasing Managers' Index (PMI)

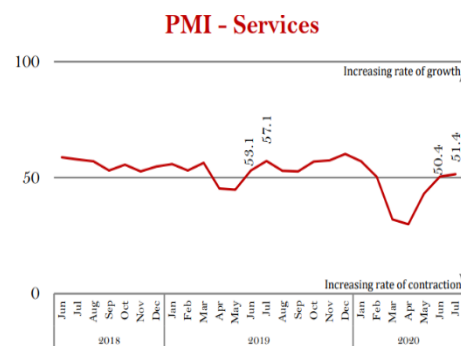
The manufacturing sector PMI in July 2020 decreased to 64.6 from 67.3 in June 2020.



Source: CBSL (2020)

Services Sector Purchasing Managers' Index (PMI)

The Services sector PMI amounted to 51.4, which is an increase of 1.0 index point compared to June 2020.



Source: CBSL (2020)

Tourism Sector

No tourist arrivals have been recorded between April and August due to the termination of all passenger flights and cruise ship arrivals.

In comparison to January-August 2019, tourist arrivals in January-August 2020 declined by 60%, and amounted to 507,311.

3. AHK Sri Lanka - Events

3.1 Upcoming Events

Training and assessment - Enhancing competitiveness in export-oriented companies through transparency & due diligence in supply chains

Date: September – 12 October 2020

AHK Sri Lanka, in collaboration with the Friedrich Naumann Foundation for Freedom (FNF) and Löning Human Rights & Responsible Business is conducting a training series on sustainable supply chains in Sri Lanka. The focus is on increasing the competitiveness of Sri Lankan companies, engaged in textile/apparel, rubber and food/agriculture, by meeting sustainability-related standards to increase exports.

The program began with an Introductory Training “Sustainability in Focus: Expectations of the EU & US Markets” on 15th September and will be followed by an online training on self-assessment of companies’ status regarding policies, risk identification, social and labor standard and to assess the suppliers’ risk exposure and management practices. The next part of the training program will be a deep dive into the five core elements of human rights due diligence for the 3 sectors. This can be followed individually by implementing the five core elements in practice via consultation by Team Löning. Participants of the series of trainings will receive a certificate.

For more information, please contact Mr. Josef Tschoep: training@srilanka.ahk.de

Webinar – Business Opportunities in the IT sector and Outsourcing in Sri Lanka

Date: 28 October 2020

Focus: IT Sector

As an initiative to gather insight and discuss opportunities of cooperation in the IT sector, AHK Sri Lanka is organizing a webinar in partnership with CCI Frankfurt.

For many years now, Sri Lanka has established itself as a hub for the international IT and Business Process Outsourcing (BPO) sector. Local start-ups as well as global IT firms are working in Sri Lanka to provide digital solutions for the global market. The webinar on 28 October 2020 takes a look at Sri Lanka’s vibrant digital sector and its unique selling-points. Entrepreneurs and experts show how German-Sri-Lankan cooperation can work in practice.

The webinar will be attended by Dr. Jürgen Ratzinger from IHK Frankfurt, Ms. Manori Unambuwe – Sri Lankan Ambassador to Germany, and officials from the Information and Communication Technology Agency of Sri Lanka (ICTA).

For registration and more information, please refer: <https://events.frankfurt-main.ihk.de/srilanka>

Train the Trainer “AdA International Advanced” (Blended Learning)

Date: November - December 2020

Focus: Vocational Training

As a follow up to AHK Sri Lanka’s first 2 “AdA International” Train the Trainer courses, an advanced training for previous AdA participants was planned.

Due to the Covid-19 pandemic’s global disruption of travel and the need for social distancing, AHK Sri Lanka, in cooperation with GIZ and trainer Edwin Lemke, have decided to change the dates and offer the AdA Advanced as a blended learning concept. Participants will start going through online modules, alternating between guided learning webinars and self-learning sessions, as well as on-site sessions, to deepen the learned content and practice new instruction methods and tools to be used by the trainers during their daily work.

Another AdA course for new participants is planned for beginning of 2021 as well.

For more information on AdA Training, please contact Mr. Josef Tschoep, Head of Vocational Training: training@srilanka.ahk.de

Virtual Business Delegation on Energy-Efficiency and Self-Sufficiency in Industrial Production

Date: 2 – 4 November 2020

Focus: An opportunity to connect with Suppliers of Germany's World Leading Energy Solutions.

As part of the German Energy Solutions Initiative by the Federal Ministry for Economic Affairs and Energy (BMWi), AHK Sri Lanka is organizing a free of charge Fact-Finding Mission on the topic of energy efficiency and self-sufficiency in industry. In view of the prevailing situation, the event will take place in a digital format via the video conferencing platform Zoom.

The Fact-Finding Mission strives to acquaint Sri Lankan decision-makers from politics and industry with Germany's world leading energy solutions. Participants will be provided with answers on the question of how to save energy in industrial production while taking part in digital site-visits to renowned German companies with state-of-the-art technologies.

AHK Sri Lanka cordially invites industry and public sector representatives to seize this opportunity to foster the transfer of energy expertise and to ease the strain on Sri Lanka's electricity grid. The virtual business delegation will be joined by a wide range of high-level industry representatives from Sri Lanka.

Please contact Mr. Marvin Woischnik-Lange for information regarding the registration and format under projects@srilanka.ahk.de or visit <https://bit.ly/3gxuZzx>

Virtual Business Delegation and Pavilion: Asia Fruit Logistica ON 2020

Date: 18 – 20 November 2020

Focus: Fresh Fruits, Vegetable produce, and Spices

ASIA FRUIT LOGISTICA ON is the online format of Asia's longest running and most successful conference event for Asia's fresh produce decision makers. It is a sophisticated online platform that connects exhibitors with buyers and sellers in Asia.

It's an online space which gives thousands of exhibitors and visitors the best platform to make new connections, to meet, to organize formal business meetings, to discuss deals, and to plan the season ahead.

The event will host a full program of online conferences, seminars, and workshops that take place around ASIA FRUIT LOGISTICA ON.

ASIA FRUIT LOGISTICA ON will provide you with an online platform to connect and do business with key suppliers and customers, understand the market and evaluate competition, learn about innovative developments in trade and marketing, and develop new business ideas.

The objective of this initiative is not only to increase business opportunities for the Sri Lankan fresh fruits & vegetable exporters & multipliers, but also to raise awareness of products 'MADE IN SRI LANKA' in international markets.

For more information, please contact with Mr. Malintha Gajanayake: malintha@srilanka.ahk.de

Virtual Medica 2020 - Largest medical trade fair in the world

Date: 16 – 19 November 2020

MEDICA 2020, the worlds-leading information and communication platform for the medical technology industry and supplier industry for the medical technology industry, will take place entirely online.

Participants can expect to see highlights with high relevance to Corona in particular in these virtual formats. In addition, there will be diverse web presentations from exhibitors on their innovations and an online matchmaking area for making valuable business contacts.

A proven matchmaking tool will be available for successful business leads from mid-October. Unleash the full potential of Virtual MEDICA and meet the right exhibitor contacts, and virtual visitors to get into business with them. The multi-award-winning software offers you optimal and tailor-made features that will combine you with the right business partners and targeted establishment of contacts before the start of the trade fair, clear scheduling and call planning, intelligent algorithm adapts to your interests and personal video meetings with the contact persons.

For the registration and further information, please contact with Mr. Malintha Gajanayake: malintha@srilanka.ahk.de



Delegation der Deutschen
Wirtschaft in Sri Lanka
Delegation of German Industry
and Commerce in Sri Lanka

TOP GERMAN BRANDS IN SRI LANKA



2020 – 7th Edition

Date - 17th November 2020

Venue - Hilton Colombo

Time - 18:30hrs onwards

PACKAGE INFORMATION

COMPANY LOGO DISPLAY ON PROMINENT BANNERS AT KEY EVENTS

Top German Brands Event
German National Day
Selected AHK Networking Events
Selected events of the German Embassy

PERMANENT BANNER DISPLAY

German Embassy
AHK Sri Lanka Conference Room

DIGITAL BANNER DISPLAY

AHK Sri Lanka Homepage
German Embassy Homepage
AHK monthly newsletter

OTHER BENEFITS

3 German brands (logos) will be entitled to display on the logo wall
--

OTHER PROMOTIONAL MATERIALS

Top German Brands Roll ups
Top German Brands flyers

Package offer	LKR 12,000/-
Additional participants	LKR 8000/-
Additional logos (3<)	LKR 2,500 per logo

For registration and further information, please contact Malintha Gajanayake – malintha@srilanka.ahk.de
or Semini Satarasinghe - communication@srilanka.ahk.de. Telephone: [+94112314364](tel:+94112314364)



APK DIGITAL

19 October 2020
Be part of it!



#APK THE FIRST DIGITAL APK

The Asia-Pacific Conference of German Business (APK) is the flagship event for business leaders, executives, and political representatives to discuss and promote economic relations between Germany and the Asia-Pacific.

Despite the Covid-19 pandemic, the Asia-Pacific-Committee of German Business (APA) upholds the tradition of organizing the APK every second year, albeit in digital form for the first time.

The APK year 2020 presents discussants and audiences with exceptionally challenging topics such as the future of global value chains, the acceleration of digitalization due to the pandemic and the challenges of decoupling.

To continue the dialogue - that goes back to 1986 - we invite you to this year's first digital APK on 19 October 2020 on apk-digital.com.

GENERAL INFORMATION

Date	19 October 2020 10:00 to 13:00 (CEST)
Location (online)	apk-digital.com
Goal	Discuss and promote the economic relations between Germany and the Asia-Pacific
Organizer	Asia-Pacific Committee of German Business (APA)
Host	Chairman of the Asia-Pacific Committee of German Business (APA)
Secure your ticket	Early Bird Ticket (until 25.09.2020) at €159.00 net Standard Ticket (from 26.09.2020) at €199.00 net



ALL DIGITAL HIGH LEVEL EVENT

Please see all program details and attending high level experts online at: apk-digital.com



Organized by:



For more information please contact:
info@apk-digital.com



APK DIGITAL



Selection CONFIRMED SPEAKERS



**ANGELA
MERKEL**

Chancellor of the Federal Republic
of Germany



**PETER
ALTMAIER**

German Federal Minister for
Economic Affairs and Energy



**JOE
KAESER**

Chairman of the Asia-Pacific
Committee of German Business (APA),
President & CEO Siemens



**MARTIN
BRUDERMUELLER**

Chairman of the Board of Executive
Directors and Chief Technology Officer
(CTO), BASF



**CATHRINA
CLAAS-MUEHLHAEUSER**

Chairwoman of the
CLAAS Supervisory Board



**MATHIAS
CORMANN**

Minister for Finance, Australia



**CHRISTIAN
KLEIN**

CEO, SAP



**MASAKI
SAKUYAMA**

Chairman of Mitsubishi Electric



**SABINE
WEYAND**

Director-General, DG Trade,
EU Commission

More to be
announced online at

apk-digital.com



Partners CONFIRMED SPONSORS



Organized by:



For more information please contact:

info@apk-digital.com

3.2 Past Events

CEOs Dinner

Date: 15 September 2020

In honor of the new German Ambassador designate, H.E. Holger Lothar Seubert, AHK Sri Lanka organized the CEOs Dinner and invited around 19 CEOs' and senior officials of German brands based in Sri Lanka. During the dinner, the participants were provided with a platform to discuss current and emerging business trends and investment prospects. Among the participating companies were Allianz, DIMO, Hafele, Wurth Lanka, Deutsche Bank, Ceylon Oxygen, Man Energy Solutions Lanka, Fresenius Medical Care Lanka, DHL Express, BASF, Bayer, RKS Lanka, Siemens Gamesa, Go Vacation Sri Lanka, Mercmarine Group of Companies, Hapag-Lloyd Lanka, A&R Manufacturing, Ottobock Lanka, and HMSC.



Discussion with AHK Sri Lanka Logistics Committee

Date: 11 September 2020

AHK Sri Lanka organized and initiated the discussion with the logistics committee to discuss the challenges and appropriate strategies to improve port infrastructure and support/promote bilateral trade activity.

The participants drew attention to issues such as the time consuming and inefficient processes of navigation and other services, positioning of the Colombo and Hambantota, and the inconsistent maritime policy by the government. During the discussion, measures such as optimization of navigation, processes and services provided, developing deep draft facility, partial privatization and digitalization of port systems to improve efficiency in port activity were discussed.

Committee members who partook in the discussion included representatives from DBS logistics, Hellmann Worldwide Logistics, M&M (Militzer & Munch), Hapag Lloyd

Lanka, Kuehne + Nagel, Mercmarine Group of Companies, SAGT, HIPG, Expolanka, Hayleys Advantis, Abans Logistics, John Keells Holdings PLC, and CICT.

Discussion with the Ministry of Agriculture

Date: 14 September 2020

The Chief Delegate of AHK Sri Lanka, Mr. Andreas Hergenröther met with the Minister of Agriculture, Mr. Mahindananda Aluthgamage to discuss prevailing issues such as increasing export capacities, promoting/supporting organic farming, developing technical expertise, research and development capabilities, and increasing participation in international trade fairs.

Discussion with the Ministry of Power

Date: 14 September 2020

Chief Delegate of AHK Sri Lanka, Mr. Andreas Hergenröther met with the Minister of Solar, Wind and Hydro Power to discuss matters such as promoting renewable energy

sources, increasing energy efficiencies in industries, and offshore energy source in Sri Lanka. German industry leaders were encouraged to share their expertise with the local industry.

Discussion with the Ministry of Ports and Shipping



Date: 14 September 2020

Chief Delegate of AHK Sri Lanka, Mr. Andreas Hergenröther met with the Minister of Ports and Shipping, Mr. Rohitha Abeygunawardana to handover an invitation to the world's leading logistics trade fair: 'Transport Logistic' happening in May 2021, in Munich. Further, the Chief Delegate discussed opportunities for cooperation and offered support to promote FDIs / bilateral trade activities.

Kick-Off Event – Sustainable Supply Chains as Driver for Global Competitiveness

Date: 02 September 2020

The Delegation of German Industry and Commerce (AHK Sri Lanka) and the Friedrich Naumann Foundation for Freedom (FNF) co-organized a kick-off conference as part of the initiative to raise awareness for the need of sustainability-related documentation with Sri Lankan exporters to increase global competitiveness of Sri Lankan companies and facilitate market access to the EU and US.

During the address, the Chief Delegate of AHK Sri Lanka stated: “The major reason to partner for the initiative was to support Sri Lankan exporters to obtain broader market access. Sustainability standards are a reality. They are partially politically driven, but they are also more and more consumer and industry driven.

Besides the existing official legally binding standards, European importers require more and more consumer driven standards like Fairtrade, Compliance + and Good Manufacturing Practices”.

In the keynote speech, Mr. Shirendra Lawrence – COO of MAS Holdings, pointed out, how important the transparent compliance with sustainability standards was, to become the largest apparel company in South Asia and a global leader.

During the panel discussion with company representatives of the targeted sectors of apparel, rubber and food, the Head of the EU Mission to Sri Lanka and Maldives, Mr. Denis Chaibi, underlined the importance of the ongoing regulation process on sustainability standards in the EU and its’ member countries. Furthermore, he emphasized that the GSP+, under which Sri Lankan exporters can export a wide range of products custom duty free to the EU, is among other related

to the compliance to international labour standards. Hubertus von Welck, Head of Sri Lanka and Bangladesh Office Friedrich Naumann Foundation, furthermore explained the need to restart the economy, to overcome the impact of the pandemic, and expressed the support towards export-led companies in strengthening their competitiveness. Compliance to standards set out in the “UN Guiding Principles on Business and Human Rights” takes an effort but will be profitable for companies in the end.

In a series of trainings, assessments, and certification targeting the sectors of apparel/textiles, rubber, and food/agriculture, the consultancy of the former Human Rights Commissioner of the German government Mr. Markus Loening will train Sri Lankan company representatives on how to comply with global and EU-related sustainability standards.



Webinar – Planning and Risk Mitigation in Times of Uncertainty

Date: 21 August 2020

The Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka) organized a webinar on 21 August 2020.

About 40 CEOs and representatives of German companies in Sri Lanka partook in the event.

During the webinar, Deutsche Banks' Chief Economist for India and Sri Lanka, Kaushik Dias stated: "With the parliament and presidency now both under the control of the SLPP party, it should help bring in political stability and allow the authorities to expedite economic agendas which are key to revive growth, and preserve financial stability. Focus will now shift to i) the presentation of a full-fledged budget, ii) a possible program with the IMF and iii) Sri Lanka's medium-term plan to nurse the economy back to normalcy.

Technical Head of Property and Casualty – Allianz Asia Pacific, Alan Smee, shared insights on risks faced by enterprises. He noted that the world at large is currently faced with uncertainty stemming from geopolitical issues, the increased incidence of cyberattacks, and the COVID-19 pandemic that has dealt a severe blow on both the health and economic fronts. He informed the participants of the possible devastating impact these risks could have on businesses, stressing on the need to plan on mitigating business operational risks effectively. This included risks related business

interruption, cyber security, and exposure of a company's directors and officers to claims arising from their decisions and actions. He shared instances of how businesses had minimized their exposure through planning, risk management and insurance.

Discussion with AHK Sri Lanka Tourism Committee

Date: 03 September 2020

AHK Sri Lanka initiated the meeting with the Tourism Committee and discussed on anticipated policies and strategies, prior to presenting the position paper to the Ministry of Tourism. The strategies discussed at the meeting included the implementation of institutionalized policy dialogue between policymakers and stakeholders, simplifying PCR testing for tourists arriving in Sri Lanka, publishing a reliable time for the resumption of tourism activities, stimulating demand by offering direct flights to Sri Lanka, formulation of a demand-oriented tourism branding strategy, strategic campaigning in international tourism events, joint marketing campaigns, improvement of infrastructure, maintenance of touristic sites, abolishing of discriminatory entry requirements for foreigners to tourist sites, and the implementation of clean-beach campaigns.

Mr. Dimuthu Tennakoon, Head of Worldwide Sales and Distribution – Sri Lankan Airlines informed the participants about the online bookings taken for outward flights operated by Sri Lankan Airlines, from

Sri Lanka to selected destinations. During the discussion, Mr. Markus Loening - the consultancy of the former Human Rights Commissioner of the German Government informed the committee members about the need for sustainability-related certification in the tourism sector.

Participants in attendance included representatives from Sri Lankan Airlines, Aitken Spence Travels, LSR, Diethelm Travel, Hayleys Tours, Fox Resorts, The Thinnai, Minor hotels, Galle Face Hotel, SLAITO Youth, FTI/HOT tourism and Go Vacation Lanka/DER Touristik.

Introductory Training – Sustainability Standards in Focus

Date: 15 September 2020

AHK Sri Lanka in collaboration with the Friedrich Naumann Foundation for Freedom have co-organized the introductory training with Löning as the implementing partner. The training provided an overview of the growing expectations regarding social and labor standards from EU and US companies, and highlighted the pressure points of clients from the EU/US and explain the obligations of international standards in a practical manner. During the introductory training, participants from targeted sectors such as rubber, textile and F&B, were presented with case studies to exemplify the process of due diligence.

For more information, please contact Mr. Josef Tschoep, Head of Vocational Training: training@srilanka.ahk.de

Senior Experten Service (SES)

Foundation of German Industry for International Cooperation

Senior Experten Service (SES) – the Foundation of German Industry for International Cooperation – is the largest German volunteer placement organisation for retired skilled and management professionals. It is a non-profit organisation providing help for self-help since 1983, mainly in developing and transition countries, but also within Germany.

SES is supported by the main associations representing German business: the Federation of German Industry (BDI), the Confederation of German Employers' Associations (BDA), the Association of Chambers of Industry and Commerce (DIHK) and the German Confederation of Skilled Crafts (ZDH). The activities of SES abroad are funded partly by the Federal Ministry for Economic Cooperation and Development (BMZ). Projects in Germany are supported by the Federal Ministry of Education and Research (BMBF).

Senior Experts

SES Experts can draw on many years of professional experience. They pass on their knowledge on a

voluntary basis and train fellow workers in their subject fields all over the world. They come equipped with knowhow from around 50 branches of industry, along with good social skills, readiness to adapt to the conditions prevailing in the assignment country, and, in many cases, good foreign language skills. No costs are incurred to them through working for SES. Insurance is also taken care of.

Clients

The services of SES are mainly aimed at small and medium-sized enterprises, public authorities, professional bodies and business associations, social and medical institutions as well as training institutions. Close collaboration with other development organisations is well established. In Germany, SES also champions schools, schoolchildren, and trainees.

Assignment conditions

SES works according to demand and need. It responds to enquiries from clients, checks their requests and concludes separate agreements with the client and the Expert. The work of Experts assigned is of a



recommendatory nature. Sole responsibility for the implementation of recommendations lies with the clients. Protecting the intellectual property rights of third parties is one of the most important principles of all SES assignments.

Funding

Clients fund the lion's share of the costs associated with SES assignments – particularly those incurred at the assignment location. If foreign clients are unable to meet the costs of international travel and administrative expenses, BMZ can provide funds. SES activities in assisting young people in their education and training in Germany are financed by BMBF.

Contact

For more information, please contact our SES representative: Mr. Josef Tschöep: training@srilanka.ahk.de



Allianz Lanka Powers Youth Employability with SOS Children's Villages SL

Allianz Insurance Lanka Limited (Allianz Lanka) joined hands with SOS Children's Villages Sri Lanka to empower youth with essential IT skills under the 'Shape the World of Tomorrow' program.

The program is part of Youth Can! – SOS Children's Villages' global partnership for youth employability – that strives to equip young care leavers with the tools they need to transition to independence and find decent work.

Under this partnership, the insurer will be providing 100 youth between 14 – 19 years of age from 6 SOS Family Care and SOS Family Strengthening programs across the island, with access to globally recognized International Computer Driving License (ICDL) programme by February 2023. Allianz Lanka had recently won the Allianz Social innovation Fund worth €10,000 offered by Allianz SE and will be utilizing it for this.

The two parties signed the formal agreement for this programme at the SOS Children's Villages Sri Lanka national office in Piliyandala recently. Several representatives from Allianz Lanka and SOS Children's Villages

Sri Lanka including Gany Subramaniam, Chief Executive Officer, Allianz Insurance Lanka Limited; Mangala Banadara, Chief Marketing Officer, Allianz Insurance Lanka Limited and Divakar Ratnadurai, National Director, SOS



From Left to right: Nipunika Ruhunage – Manager-Corporate Partnerships, Kapila Gunwardhana – Director-National Youth Care, Gayantha Dalpadado – Assistant Director-Head of Fund Development and Communication, Divakar Ratnadurai- National Director-SOS Children's Villages Sri Lanka, Gany Subramaniam – Chief Executive Officer, Allianz Insurance Lanka Limited, Mangala Bandara, Chief Marketing Officer, Allianz Insurance Lanka Limited, Rienzie De Silva – Assistant Manager, Market Management, Allianz Insurance Lanka Limited and Annesista Jeyakanthan – Executive – Corporate Communications, Allianz Insurance Lanka Limited.

Children's Villages Sri Lanka were present at this event.

"Youth empowerment remains one of the key focus areas of Allianz's community outreach efforts around the world. In line with that, we are excited to partner with SOS Children's Villages Sri Lanka yet again and help them take the ICDL program to more young adults across the island," said Gany Subramaniam, Chief Executive Officer, Allianz Insurance Lanka Limited. "Helping them get trained and gain a globally recognized certification that is supported by governments, computer societies, international organizations and commercial corporations alike, we believe that this will go a long way in supporting them in successfully

managing the transition from school to independent adulthood."

"We would like to thank Allianz Lanka for partnering with us and supporting our youth empowerment initiatives," said Mr. Divakar Ratnadurai- National Director of SOS Children's Villages Sri Lanka. "The 'Shape the World of Tomorrow' program uses Information and Communication Technologies (ICT) to foster education and self-development among children and youth of SOS Children's Villages Sri Lanka. This is part of our wider 'Digital Villages' strategy which provides children, young people and caregivers with digital literacy training and access to ICT resources to support education, employability, training and capacity building."

SIEMENS - DIMO Consortium continues to enhance National Power Supply with CEB

SIEMENS - DIMO consortium recently signed agreement with the Ceylon Electricity Board (CEB) to embark on the Medium Voltage distribution sub project package 05 of the “National Transmission and Distribution Network Development and Efficiency Improvement Project” aimed at enhancing national power supply. The package 04 of the above project was also awarded to the SIEMENS-DIMO consortium during the 1st quarter of 2020.

The demand for electricity in Sri Lanka is growing at a rate of about 5-6% per annum. Therefore, the generating sources as well as the transmission and distribution facilities have to be developed and strengthened in order to meet this growth in demand.

Medium Voltage Distribution System is the backbone of the power distribution network and is the interface between the Transmission network and the LV Distribution network which provide supply to the consumers. It is therefore essential to reinforce and develop a healthy Distribution System which has the capability of catering to the growing electricity demand of the country while maintaining an acceptable reliability and quality above the set operational standards and norms.

Director of DIMO Wijith Pushpawela stated, “DIMO is pleased to facilitate the National Transmission and Distribution Network Development and Efficiency Improvement Project with the package 04 and 05. This is an important project in the nation’s infrastructure development agenda as it will immensely contribute



towards a more efficient and reliable power supply within Sri Lanka.”

The scope of package 05 focuses on augmentation of the Ethulkotte Primary Substation with the aim of increasing capacity to cater the increase in electricity demand, provisioning of highly-reliable power supply with a high degree of operational flexibility in Battaramulla, Welikada and Kalubowila areas and to automate the distribution network.

Construction of the New Primary Substation at Rattanapitiya with the aim of accommodating the anticipated load growth including town development requirements of Nugegoda, Boralesgamuwa and Maharagama areas which is fed by LECO and the requirements of the proposed educational area of the University of Sri Jayawardenepura are also included in this project. Augmentation of Beligaha Primary Substation with the aim of increasing supply demand in Galle, Dadalla and Karapitiya areas and to provide high degree of reliability and operational flexibility of the MV network in the Southern Province is another objective of this project.

The agreement was signed between CEB and SIEMENS-DIMO consortium at the CEB Head Office premises with the participation of Vijitha Herath – Chairman of CEB, Y.G.I. Saman Kumara - Vice Chairman of CEB, Eng. Rohan Seneviratne - Additional General Manager of Distribution Division 4 of CEB, Sarath Algama - Director of DIMO, Wijith Pushpawela - Director of DIMO and Prasad Palsokar - SIEMENS Country Manager for Sri Lanka. Ms. N.U. Perera - Deputy General Manager (Planning & Development) Distribution Division 4, P.P.B. Samarasekara - Project Manager (GPDEIIP-Tr2- Package 05) of CEB and Dasun Arandara - Head of Power Engineering Projects of DIMO were also present at this occasion.

DIMO and SIEMENS have been partners for over seven decades adding value to Power Generation, Transmission and Distribution Projects in the country with the latest technologies and the best solutions. The recent developments in the company’s product portfolio such as renewable energy, micro grid & smart grid solutions, will pave the way towards a sustainable energy mix which in return will be beneficial for the Government to achieve its objectives towards green energy.

STAY HEALTHY FLOOR-STANDING DISPENSER⁺⁺

A simple act of sanitizing your hands has become the differentiator, today, between staying healthy and becoming vulnerable to unwanted infections!

Häfele introduces a sensor-operated Sanitizer and Anti-bacterial Wipes Floor-Standing Dispenser that allows preventative hygiene and protection against cross-contamination, harmful microbes and infectious viruses on surfaces.



Our innovative product design offers complete placement flexibility within your premise & provides 360° personal hygiene and sanitation for your team and customers.



The Häfele "Stay Healthy" Floor-Standing Dispenser also comes equipped with an Anti-bacterial Wipes dispenser to disinfect surfaces prior to use such as Workstation, Computer Screen, Key-Boards etc.



The liquid disinfectant and anti-bacterial wipes placed in the dispenser are of the highest quality, procured from WHO GMP approved sources that have been selected after rigorous quality checks and audits

Floor-Standing Dispenser V1.1 (with Liquid Disinfectant only):

VARIANTS:



1000 ml Capacity & Battery-operated
2000 ml Capacity with Power-supply

FINISHES:



Matt Stainless Steel
Laminated Wood (on special order only)

DIMENSION:

457 x 305 x 1485 mm (WxDxH)



Floor-Standing Dispenser (V1.1)

Floor-Standing Dispenser V1.2 (with Liquid Disinfectant & Anti-bacterial Wipes):

VARIANT:



1000 ml Capacity & Battery-operated

FINISHES:



Matt Stainless Steel
Laminated Wood (on special order only)

DIMENSION:

457 x 305 x 1485 mm (WxDxH)



Floor-Standing Dispenser (V1.2)

Note: The images used in this collateral are for reference purposes only.

Trade Fairs in Germany

<p>EXPO REAL - Hybrid Summit</p> <p>14-15 October 2020 in Munich</p> <p>www.exporeal.net/en</p>	<p>The two-day EXPO REAL Hybrid Summit from October 14 to 15, 2020 at the ICM – Internationals Congress Center München offers the real estate industry the ideal platform to cultivate professional relationships, exchange information, give business a welcome boost and discuss the hottest topics, despite the ongoing corona pandemic.</p> <p>The EXPO REAL Hybrid Summit has two major components: The on-site Summit with its conference format and parallel exhibition areas; and the Digital Summit, which offers a wide range of online services.</p>	
<p>ELECTRONICA VIRTUAL 2020</p> <p>10-13 November 2020 in Munich</p> <p>www.electronica.de</p>	<p>Messe München will organize electronica 2020 digitally as electronica virtual. The current travel restrictions in Europe, which are becoming more stringent, have required a re-thinking of planning.</p> <p>In order to enable exhibitors and visitors to exchange ideas in November, we are developing a virtual format that brings exhibitors and visitors together. Its opportunities will include virtual trade fair booths, which will enable exhibitors to continue to communicate with their international customers and sell them on their products and solutions. The virtual event will be complemented by a digital conference and supporting program. Talks and panel discussions on trend topics will be available online.</p>	
<p>Virtual Medica 2020</p> <p>16-19 November 2020 in Düsseldorf</p> <p>www.medica-tradefair.com</p>	<p>MEDICA is the world's largest event for the medical sector. For more than 40 years it has been firmly established on every expert's calendar. There are many reasons why MEDICA is so unique. Firstly, the event is the largest medical trade fair in the world – it attracted more than 5,500 exhibitors from 71 countries in 17 halls.</p> <p>MEDICA 2020, the worlds-leading information and communication platform for the medical technology industry and supplier industry for the medical technology industry, will take place entirely online.</p> <p>Personal protective equipment is playing more important role than ever in medical facilities. That is why we've decided to provide you with an exclusive area at the focal parc "PPE@MEDICA" to showcase your products. Take advantage of this opportunity to establish yourself as a reliable partner, enter partnerships and highlight the latest in personal protective equipment.</p>	
<p>ASIA FRUIT LOGISTICA ON</p> <p>18-20 November 2020 in Singapore</p> <p>www.asiafruitlogistica.com</p>	<p>ASIA FRUIT LOGISTICA ON is the name of our new digital event format and it is much more than just a virtual trade show. It is a sophisticated online platform that connects exhibitors with buyers and sellers in Asia.</p> <p>It's an online space which gives thousands of exhibitors and visitors the best platform to make new connections, to meet, to organize formal business meetings, to discuss deals, and to plan the season ahead.</p>	
<p>BAU 2021</p> <p>11- 16 January 2021 in Munich</p> <p>www.bau-muenchen.com/en/</p>	<p>BAU is a trade fair for architecture and building materials in Munich. This presents a number of international exhibitors, materials and systems to the industry and established American, housing and interior. Here are all leaders in the industry represented, so that the trade fair is the most important event in the European construction industry is. In addition, numerous events on the main themes of the building instead.</p>	

<p>IMM</p> <p>18-24 January 2021 in Cologne</p> <p>www.imm-cologne.com/</p>	<p>imm cologne is an international furniture fair, which takes place once a year in Cologne and has firmly established itself as the leading trade fair for the furniture industry. It presents the latest global furniture and interior design trends for the coming season and inspires every year with many marketable innovations. Exhibitors will be offered the opportunity for product and market tests on the final consumer.</p>	
<p>BOOT</p> <p>23 – 31 January 2021 in Duesseldorf</p> <p>www.boot.com</p>	<p>Boot Düsseldorf is the leading water sports trade fair and boat show worldwide. 2000 exhibitors from 70 countries, 250,000 visitors from 90 countries participated at BOOT 2020.</p>	
<p>ISPO</p> <p>31 Jan – 3 Feb 2021 in Munich</p> <p>www.ispo.com/en/munich</p>	<p>The largest trade fair for sports business. Snowsports, Outdoor, Health & Fitness, Urban, and Team sports take part at this fair. 2.800 exhibitors and more than 80.000 visitors visit ISPO annually.</p>	
<p>ISM</p> <p>31 Jan – 3 Feb 2021 in Cologne</p> <p>www.ism-cologne.com</p>	<p>World's largest trade fair for sweets & snacks. A successful combination between impulses and innovations, exciting networking, first-class exhibitors and competent visitors forms an offer that is unique around the globe. 1674 exhibitors displayed their world class products last year in front of 37,00 visitors.</p>	
<p>FRUIT LOGISTICA</p> <p>3-5 February 2021 in Berlin</p> <p>www.fruitlogistica.com</p>	<p>FRUIT LOGISTICA covers every single sector of the fresh produce business and provides a complete picture of the latest innovations, products, and services at every link in the international supply chain. It thus offers superb networking and contact opportunities to the key decision-makers in every sector of the industry. 3.200 exhibitors and 78.000 trade visitors attend FRUIT LOGISTICA every year to realize their full business potential within the international fresh produce trade – and to write their own success story.</p>	
<p>INHORGENTA</p> <p>19 – 22 February 2021 in Munich</p> <p>www.inhorgenta.com</p>	<p>INHORGENTA MUNICH provides a unique combination of individuality, inspiration, and innovation. Our new strapline uses three magic words to highlight how we are shaping the future for the sake of your success. 1055 exhibitors from 44 countries and 26,000 trade visitors 85 countries have participated in the previous exhibition.</p>	
<p>INTERPACK</p> <p>25 February – 3 March 2021 in Duesseldorf</p> <p>www.interpack.com</p>	<p>The world's leading trade fair for packaging industry covering all sectors food, beverages, confectionery, pharma, baked items, cosmetics. Latest machinery display is one of the highlights of the fair for the participants.</p>	
<p>PROWEIN</p> <p>21 – 23 March 2021 in Duesseldorf</p> <p>www.prowein.com</p>	<p>ProWein is the world's leading trade fair for wines and spirits, the largest industry meeting for professionals from viticulture, production, trade and gastronomy. Every year ProWein provides three days of concentrated business and a highly promising ancillary program. 61,500 visitors from 142 countries visited the trade fair & 6900 exhibitors were present at ProWein 2019.</p>	

DRUPA 20 – 30 April 2021 in Duesseldorf www.drupa.com	There is no other industry event that has such great international appeal as the leading trade fair for printing technologies. More than half of its visitors come to Drupa with specific investment projects. 1828 visitors from 54 countries and 1900+ exhibitors were present at Drupa 2016.	
TRANSPORT LOGISTIC 04 – 07 May 2021 in Munich www.transportlogistic.de	Transport Logistic: The world's leading trade fair for logistics, mobility, IT, and supply chain management has been taking place in Munich since 1978. Also, part of transport logistic is air cargo Europe the industry gathering for the international air freight industry. 2374 exhibitors from 63 countries, 64,000 visitors took part in TL 2019.	
TIRE 18-20 May 2021 in Cologne www.thetire-cologne.com	THE TIRE COLOGNE is the international trade fair for the tire industry. Motor vehicle and tire workshop equipment features prominently in addition to tires and wheels. The offering is rounded off by tire retreading and the recycling and disposal of old tires.	
Anuga 09 – 13 October 2021 in Cologne www.anuga.com	From 9-13 October 2021, Anuga, the world's leading trade fair for food and beverages, will play a decisive role in bringing together the industry's largest business network and showcasing the solutions and trends for a successful future. It is not just a single trade fair, but 10 trade shows in one. This concept makes Anuga a unique platform of opportunities for exhibitors and trade visitors. Each trade show is dedicated to one of the most significant segments of the food and beverage industry. Anuga will offer you with; a global meeting point, matchmaking, participation opportunities, key contacts and press coverage.	
spoga+gafa 30 May – 1 June 2021 in Cologne www.spogagafa.com	Spoga+gafa is the world's leading international trade fair for the garden and leisure industry and open to trade visitors only. The fair is characterized by the high internationality of exhibitors and visitors, making it the most important platform in the industry to conquer new markets, to find new contacts and to learn about the latest trends and innovations.	
A+A 26-29 October 2021 in Düsseldorf www.aplusa-online.com	A + A is the world's leading international trade fair for occupational safety and health at work. Over 2100 exhibitors from 61 countries present a remarkable portfolio of products, solutions and innovative concepts and themes.	
For More Information	Malintha Gajanayake Head of Corporate Affairs & Export Promotions Tel: 0094 112314364 Email: Malintha@srilanka.ahk.de	 Delegation der Deutschen Wirtschaft in Sri Lanka Delegation of German Industry and Commerce in Sri Lanka

Our Trade Partners



Trade Fairs in Sri Lanka

COMPLAST 20th – 22nd August 2020 www.neventum.com Venue - SBMEC	COMPLAST Sri Lanka is an international trade fair for plastics and will be held in Colombo. This exhibition is communication and information platform in the industry and offers the exhibiting companies the opportunity to present to an audience of experts here. Visitors can find in depth and comprehensive information here about the latest developments, trends, products and services in various fields.	
FACETS SRI LANKA 1st – 5th September 2020 www.facetssrilanka.com Venue – BMICH, Colombo	FACETS Sri Lanka is the flagship event of the Sri Lanka Gem and Jewelry Association and it has become a benchmark for the Gem & Jewelry industry. 28 years of showcasing Sri Lanka's unique Gem and Jewelry products to the world, by paving a way to exports for local entrepreneurs, by building strong local and international trade linkages at every level of the industry.	
BUILDCON 11th – 13th September 2020 www.srilankabuildcon.com Venue – SBMEC, Colombo	BUILDCON was initially conceptualized to bring together architects and builders, contractors, engineers and civil engineers, fabricators, manufacturers, interior decorators, importers, dealers, distributors, traders, govt. departments, and other industry experts under one roof for displaying and sourcing products and services expediently. More than 100 brands from Sri Lanka as well as overseas participated in the expo.	
BUILD SL 02nd – 04th October 2020 www.buildsl.com Venue – SBMEC, Colombo	Build SL 2020 - Housing & Construction Expo is organized by the Chamber of Construction Industry Sri Lanka (CCI), with the objective of providing a platform to the construction industry stakeholders to display their products, services, new technologies and capabilities to the potential customers and general public. In addition, this Expo will highlight the recent development projects undertaken in the country with an insight towards the plans for building a new Sri Lanka.	
LANKAPAK 8th – 10th October 2020 www.lankapak.com Venue – SBMEC, Colombo	Lankapak 2020 - The Premier International Packaging, Processing, Printing and Plastic Exhibition in Sri Lanka. This event was initiated by the Sri Lanka Institute of Packaging in the year 1981 with the objective of facilitating the printing and packaging industry to showcase their valued products and services to various other industries that require their services on a large scale. This event will be a meeting point for all industry professionals to educate their potential buyers on the modern printing and packaging techniques which is required for the sustainability and value addition to all kinds of products that move into the market.	
INTEX SOUTH ASIA 18th – 20th November 2020 www.intexsouthasia.com Venue – SBMEC, Colombo	Intex South Asia is the biggest and most successful international textiles sourcing show of the South Asia region. It was created to fulfil the growing demand for innovative, smart, and trendy textiles for the developing textiles and apparel industry of our region which caters to large domestic as well as export markets. Intex South Asia is active in transforming the region into leading textiles.	
For more information contact:	Malintha Gajanayake Head of Corporate Affairs & Export Promotions Tel: 0094 112314364 Email: Malintha@srilanka.ahk.de	

About Us



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Services offered by AHK Sri Lanka

1. Market Entry Support
2. Business partner search
3. Market Information
4. Trade Fair Services
5. Sector Committees
6. Vocational Education Training
7. Premier Platinum Partnership
8. Legal Services
9. Translation Services

Our Premier Platinum Partners



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