



SENSOR**FLEET**

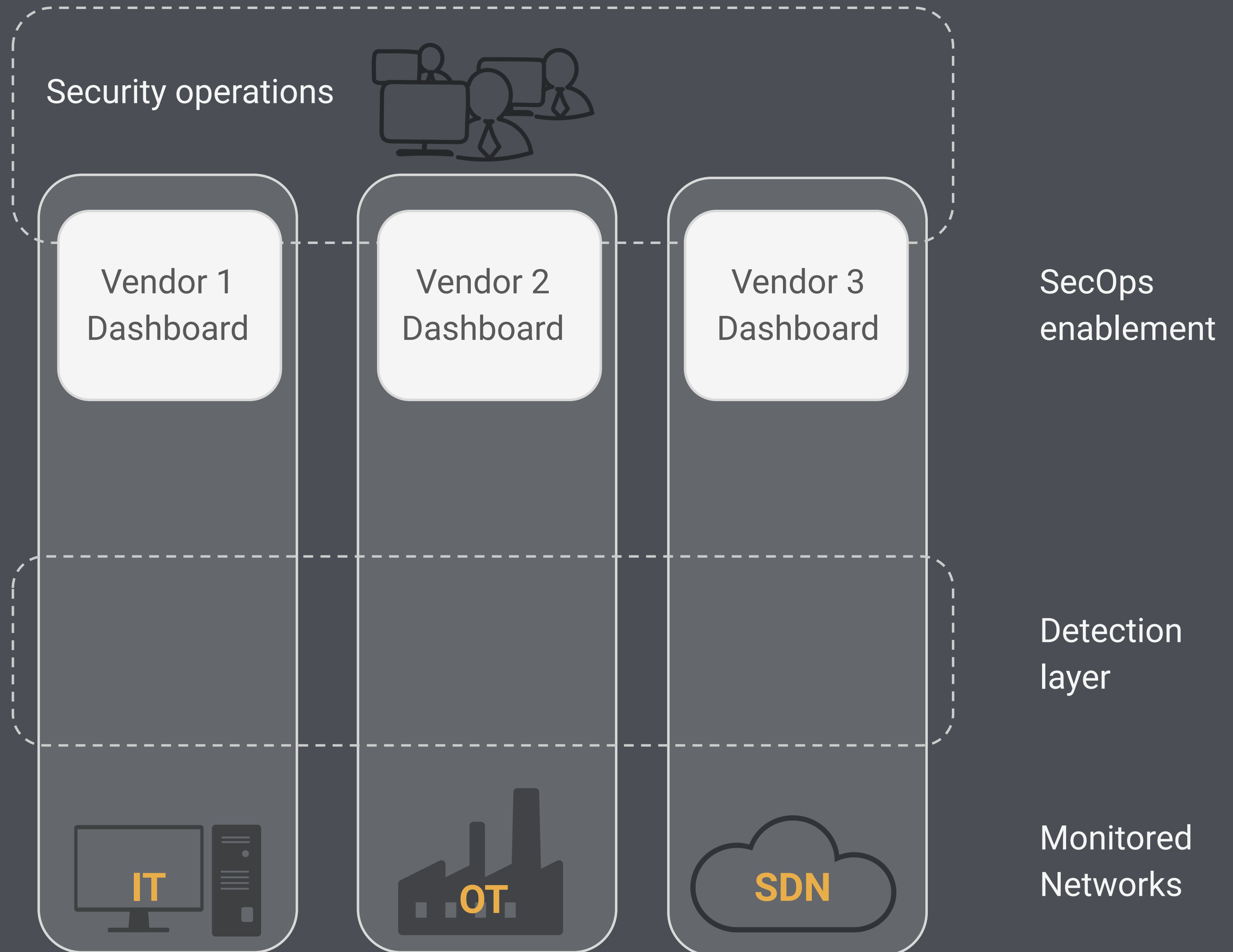
OPEN ARCHITECTURE FOR NETWORK
SECURITY

NETWORK SECURITY IN 2023

- The peak of Gartner hype cycle concentrates on other topics, but
 - Central technical requirement in ISO27001 and IEC62443
- Cloud and applications as service change the role in IT
 - Still remains relevant to inhouse datacenters and SDN
- Connected OT/IoT increases the need
 - IT - OT convergence opens up new attack vectors

WHAT WE HAVE TODAY - INHOUSE SECURITY OPERATIONS

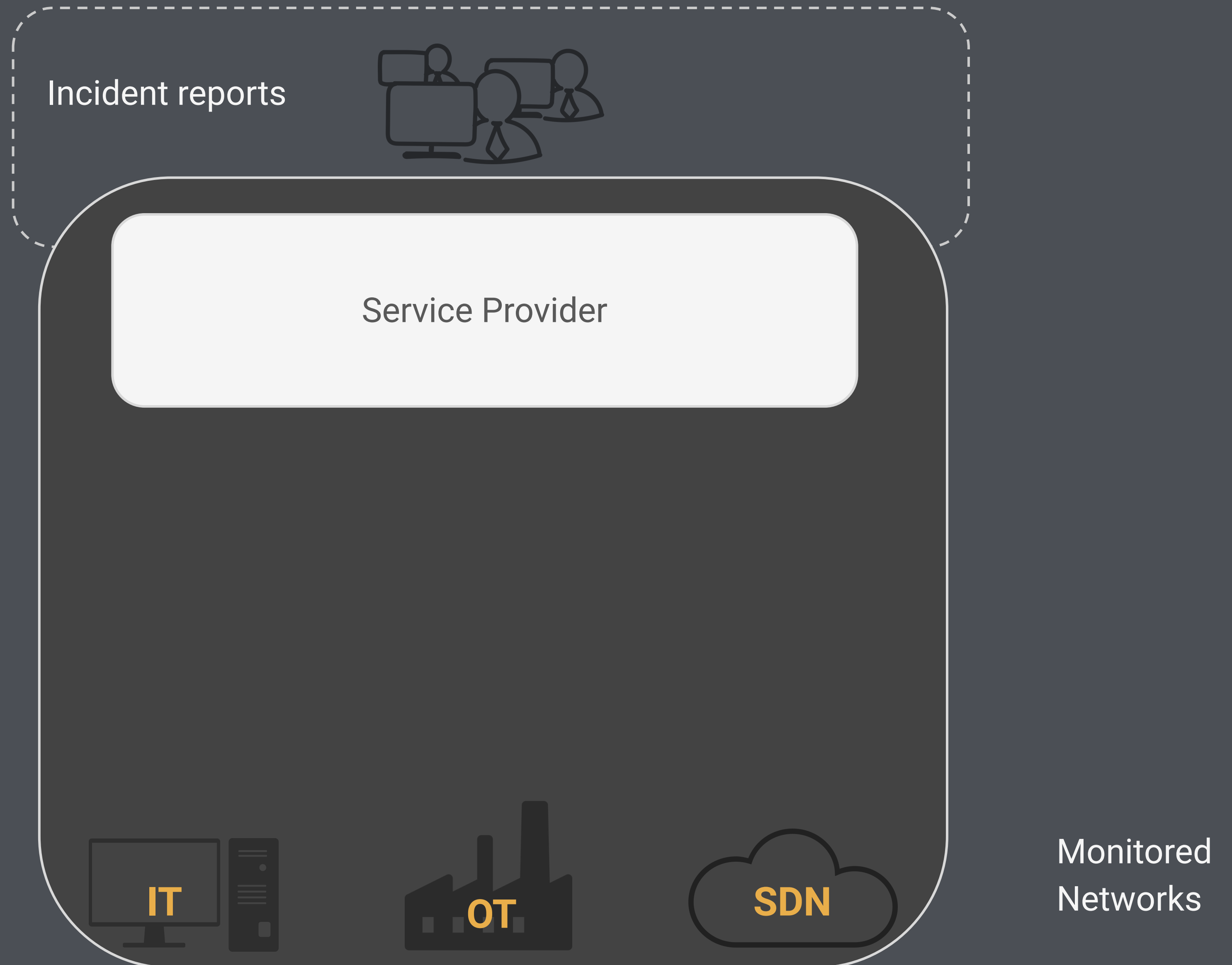
- **Collection of vendor specific silos**
 - End-user has full control and visibility
 - Undefined relationship between vendor solutions
 - Changes are costly



WHAT WE HAVE TODAY - SECURITY AS A SERVICE

- **Turnkey service**

- Operationally easy and cost effective
- Detection coverage controlled by service provider - often log based
- Change of a service provider can be a major project



THE NEW WAY - OPEN NETWORK SECURITY STACK

- End-user controls solutions and coverage based on their priorities and risk assessment
 - Service provider can be used for day to day monitoring
- Avoid solution fragmentation
 - Different sites can have different capabilities
 - Yet, run on organisation wide platform and orchestration
- Low cost of changes
 - Plug'n'play from operational perspective
 - Loose vendor lock

By 2024, organizations adopting a cybersecurity mesh architecture will reduce the financial impact of security incidents by an average of 90%.

Top Technology Trends for 2022:
Cybersecurity Mesh, Gartner

OPEN NETWORK SECURITY STACK - EXAMPLE

- **Detection layer**

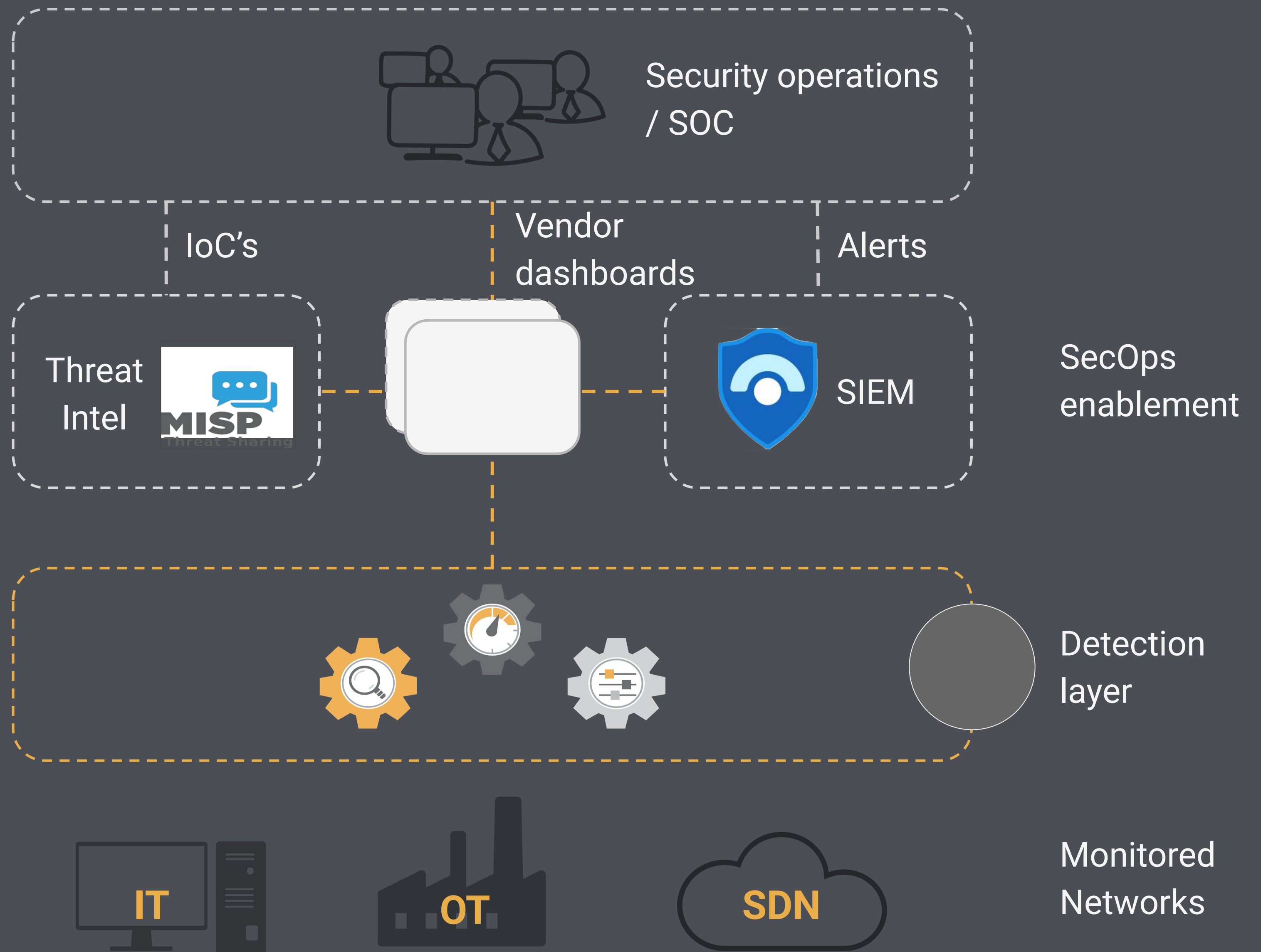
- Unified network level detection
- Any solution supporting virtual appliances or containers

- **SecOps enablement**

- Industry standard solutions as primary Dashboards/workflows
- Vendor Dashboards as supplementary tools

- **Maximum flexibility**

- Plug'n'play any solution or service provider anytime



(* MISP & Sentinel as examples only)

MAJOR DEVELOPMENT PROJECT?

- Not really
 - For example, solution for a large industrial customer with 10+ global manufacturing sites deployed and operational in less than two weeks
 - Network security solutions from 3 vendors, including SensorFleet
- OSS angle - Several powerful OSS security solutions exist
 - Scalable adoption and maintenance remains a challenge
 - Open network security architecture solves this
- Data privacy
 - End user has the control on sharing and storing of detection data

THANK YOU!

QUESTIONS?