



Placement Opportunity

Undergraduate (BA) student: ☒

Graduate (MA) student: ☒

Reference:	Validit – Biz Dev
Company Name:	Validit
Company Type: (Startup/Mature/...)	Statup
Location: (full address)	Haifa (palyam 2 st.) / Caesarea (Eshel 1 st.)
Duration of stay: (min 2, max 6 months)	Min 2 max 6+ month

Company Description:

Validit is a venture developing a disruptive fraud detection and prevention platform using bio-metric measurement technology and polygraph-based methods.

Our solution uses smartphone sensors to measure physiological vital signs changes combined with cognitive user input. That, combined with deep-tech AI and our unique domain expertise, enables us to offer a fully remote, contactless, zero-training technology that provides the highest accuracy, just like a physical polygraph test.

We can validate any statement or disclaimer and detect deception remotely with the highest accuracy, allowing companies (e.g., insurance, finance, retail) to minimize risk and save money and time significantly.

Our offices are located in Haifa and Caesarea.

www.validit.ai

Job Description and Tasks:

Bizdev – Conducting complete market research, mapping the relevant champions within relevant BFSI enterprises, focusing on Europe and Germany. In charge of building the company's EU market penetration strategy.

Assisting in perfecting the pricing and marketing strategy of the company towards EU markets.

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ת.ד. 50150, תל-אביב 61501
טלפון: 03-6806800
פקס: 03-6133528

Essential Requirements:

Bizdev – a relevant business degree (Marketing, MBA, etc.), good English skills
(written, spoken)

Remuneration Details:

Due to visa regulations a salary is not allowed.

We will cover lunch (cibus card) and transportation (bus\trains) & we will do our best to help with finding accommodation.