



Have sun!

IBC SOLAR Energy Solutions

24.08.2022

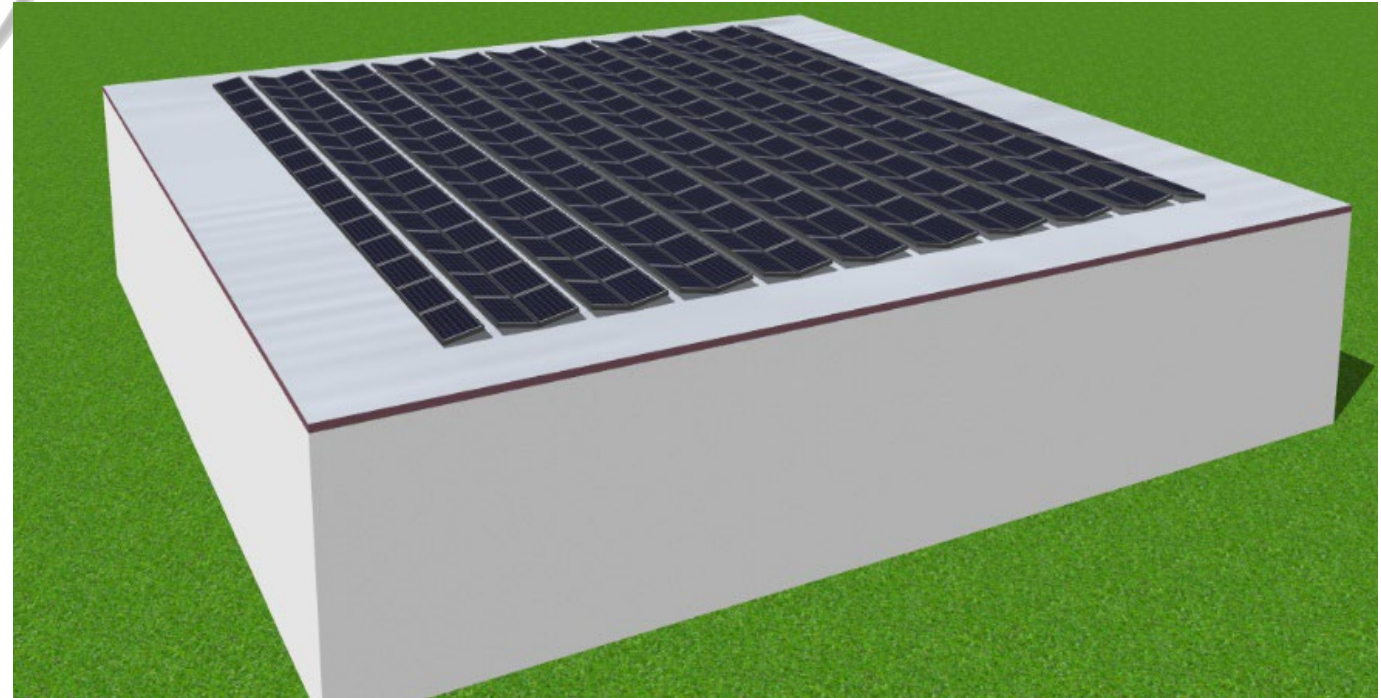
Energy is our driving force

Since 1982, we have been committed with our energy solutions to a clean future and a world worth living in. That is why we continually work on complete and customised systems which allow us to harness solar power. Today, IBC SOLAR is one of the world's leading provider that deliver solar energy solutions.



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Planned with IBC Software PV Manager
Exemplary illustration of a 100 kWp PV system on a commercial building



IBC

SOLAR

THE SUN!

IBC SOLAR

Smart Systems for Solar Power - worldwide

40

years of
experience

6

gigawatt
power

3

million
people
worldwide
supplied with
solar power

350

employees
in 6 countries

14

locations
worldwide

€ 349

million
turnover
for 2021
(figures
prelim.)

Solar Energy is safe investment with us

Family company since 1982

Financially independent

More than 6 gigawatts installed capacity

Equity ratio of more than 80 %

Operating in more than 30 countries

1.000 Premium Partners worldwide



Small details which can be a world of difference

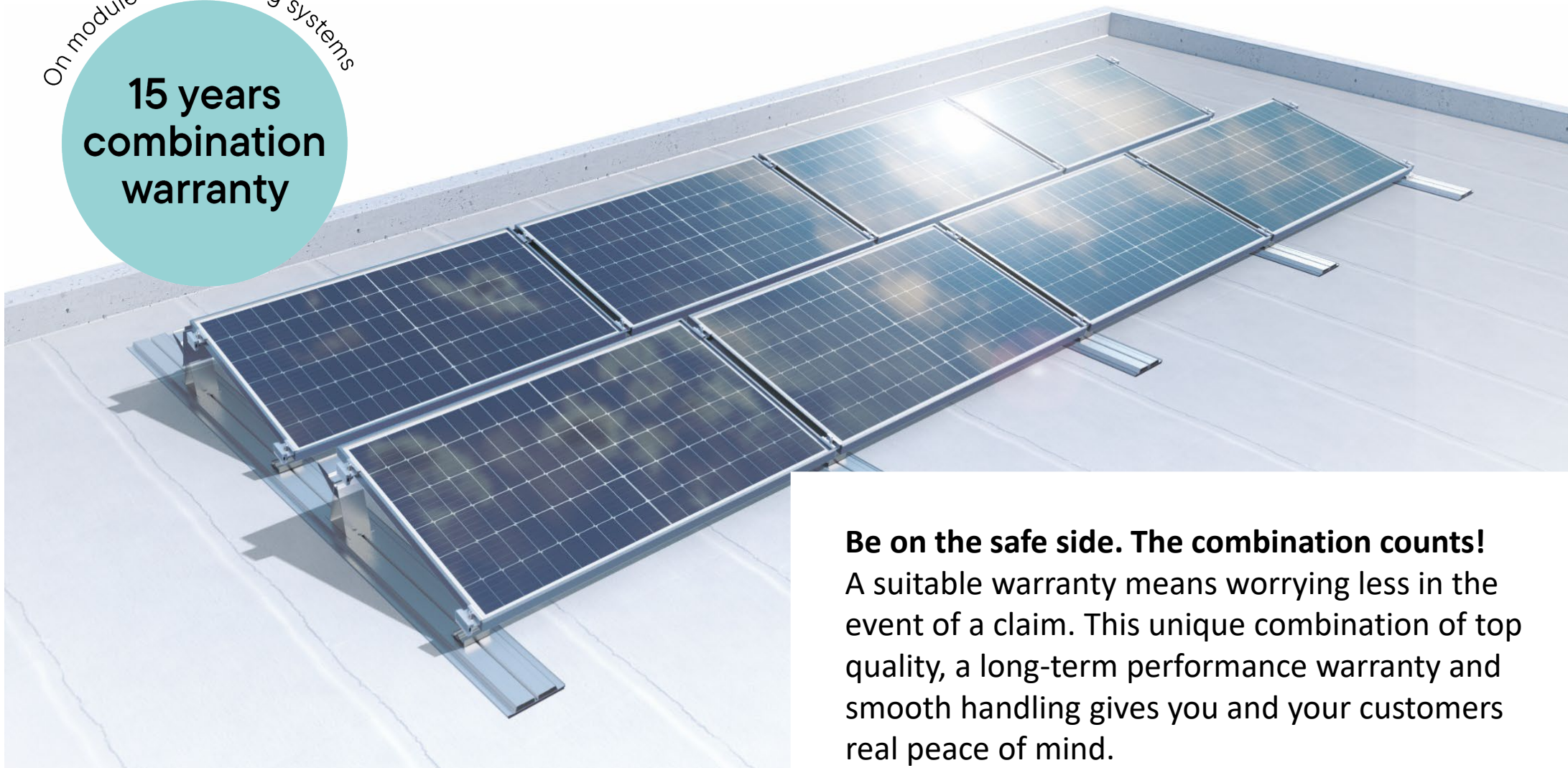
Quality is our top priority



- Components from renowned and certified manufacturers
- Measures of quality assurance which are unique in this industry - applied for product launch and during the entire PLC
- All components are tested in independent SUNLAB test lab and by independent institutions (such as TÜV, VDE, Fraunhofer Institut)
- Comprehensive IGI (incoming goods inspection) according to automotive standards and DIN ISO 2859-1 norm

On modules & mounting systems

**15 years
combination
warranty**



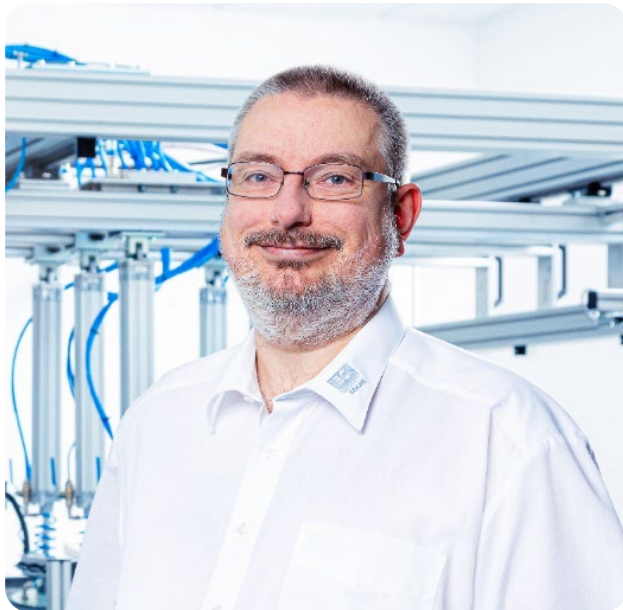
Be on the safe side. The combination counts!

A suitable warranty means worrying less in the event of a claim. This unique combination of top quality, a long-term performance warranty and smooth handling gives you and your customers real peace of mind.

Smart, safe and profitable

Dieter Miener

Teamleader Technical Application Engineers



Smart Solutions

Complex PV systems succeed or fail depending on how their single components harmonize with each other. Whenever you are in need of support for such a complex process, IBC SOLAR is at your service. Take advantage of our expertise in engineering, service, and product know-how!

We support you for the whole project lifecycle.

- We advise you on the project analysis and data acquisition
- We provide planning in all project stages of dimensioning, calculation, and engineering
- We support both installation and commissioning
- We provide you with competent and individual project support by phone or on-site

International Partner Network

Roughly 1,000 specialised partner worldwide

We are at your disposal with round 1,000 specialised partners all over the world. So we are able to provide you with a tailor-made design, safe installation, and maintenance of a PV system.



Our Approach and Market Activities

Global networks



Germany

Distribution Business

Project Business

Solutions for Energy Providers

Regional Companies

2 Subsidiaries (Distribution)

1 Franchise Company (3 Offices)

7 Regional Sales Offices

Partner Network Germany

299 Partners

126 Premium Partners

124 Preferred Partners (Gold)

International Partner Network

66 Premium Partners

39 Preferred Partners (Gold)

6 Preferred Partners (Gold) with exclusivity

Regional Sales Office: Iberia

- 15 years in the Iberian market
- Offices in Madrid and Valencia (Spain)
- Growing commercial activity in Portugal



Our Plan for Portugal



We are convinced that our experience and knowledge will contribute to the development of photovoltaic energy in Portugal.

- Develop premium partnerships with photovoltaic installing companies.
- Establish a specific KAM for our partners in Portugal.
- Create a logistics centre in the Iberian Peninsula to provide the best service.



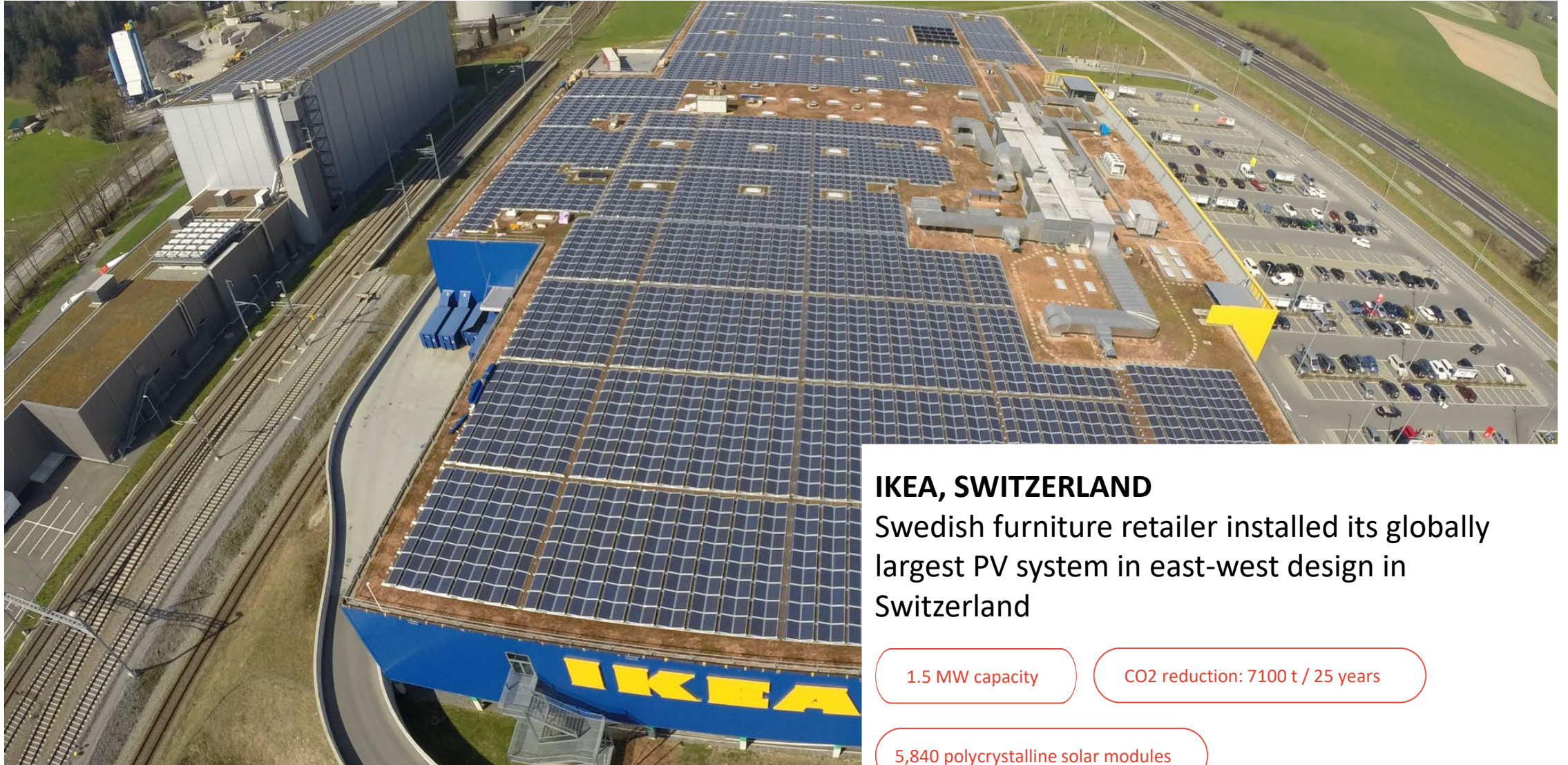
SORIA, SPAIN

Rooftop Photovoltaic Installation - Largest on-site PPA in Spain, in cooperation with Opengy

2,8 MW capacity

Estimated generation: 4,000 MWh/year

CO₂ reduction per year: 1,200 tons.



IKEA, SWITZERLAND

Swedish furniture retailer installed its globally largest PV system in east-west design in Switzerland

1.5 MW capacity

CO2 reduction: 7100 t / 25 years

5,840 polycrystalline solar modules



CAPI FLOWERS POTS, NL

With this PV-installation, a part of CAPI's production takes place completely CO2 neutral in their factory in Tilburg, The Netherlands.

1.865 MW capacity

4.556 monocrystalline solar modules



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IBC SOLAR AG

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