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Kia ora and hello,

It has been a dramatic first month of [news from Germany](#) and relatively quiet here in New Zealand (well up until the TPP signing that is!).

The [NZGBA Team](#) has motored into the year with a variety of [different events](#) for members now locked in, so we hope to see you at some of them!

Enjoy the read and keep the news coming!

Monique Surges  
CEO New Zealand German Business Association

#### IN THIS ISSUE

[Top Stories](#)  
[Upcoming Events](#)  
[Trade Fairs in Germany](#)  
[Announcements](#)  
[NZ Forex Offer](#)  
[Member News](#)  
[Trade Opportunities](#)  
[Meet the Team](#)

[AHK World Outlook here](#)



#### TOP STORIES



##### Solid growth in a fragile environment

The German economy is continuing its sound growth despite the fragile international environment. **"Making Germany fit for the future - taking the opportunities of digital transformation"** is the title of the Federal Government's 2016 Annual Economic report, which was released just recently. Meanwhile, [Chancellor Angela Merkel](#) has her own agenda to deal with amidst the refugee crisis, although the influx could prove to be a [silver lining for Germany's Mittelstand](#). Last but not least, [Germany has been named the best country](#) in the world, in a new report launched at the World Economic Forum's Annual Meeting in Davos last week.



##### Smart Country - Intelligent Living

Studies say that 'smart cities' could save us US\$ 17 billion by 2050. This vision of the future is - at least in part - already reality in Germany. Regional and district councils are working together to make their cities smarter. 'Smart factories' are set to revolutionise industrial production. The latest edition of Markets, published by Germany Trade & Invest (gtai) is about 'smart'. Click here to [download Markets Germany](#).



NZGBA-intern David Fritsch

## Internships in New Zealand

With benefits for employers and students, internships really are a win-win. For employers who are looking for talented young people, an internship program is a way to find the right candidate. For students they can be door-openers, giving them an insider's view to a possible career path and networking opportunities. Read our [exclusive story about the benefits of internships](#) and don't forget to [check out our job portal](#), which is packed with information about the job situation in New Zealand, applications, and job offers.

### [buildnz | designex](#)

4-6 Aug 2016

Horncastle Arena, Christchurch



German product will feature again at this years building & construction trade show in Canterbury. Member companies **Wolf (Eco Heating Ltd)**, **Palazzo Kitchens**, **EDL Fastners**, **ProClima**, **Schraeder**, **Newton Systems**, **Ardex** and **Sto** will join the NZGBA as exhibitors on the German Pavilion. More information will be available on our website shortly.

In the meantime you might be interested in experiencing the "feel" of a passive house. NZGBA member Murray Durbin from Knauf Insulation is kindly opening his home for this event on the 2nd March and an invitation will be coming out to you shortly, [so mark the date!](#)

[Back to top](#)

## OUR PREMIUM PARTNERS



## UPCOMING EVENTS

2 February 2016

### [Importing from Germany](#)

Hosted by GO Logistics

Level 14, PwC Tower, 188 Quay St, Auckland

15 - 19 February 2016

### [Expert Tour 2016](#)

Contemporary Construction Seminars in Auckland, Wellington, Christchurch and Queenstown

2 March 2016

### [Visit the Ideal House](#)

Invitation to a members' event with a difference! Join us for a visit of the Ideal House in beautiful Beachlands.

17 March 2016

### [Lifeswap - An evening of laughter](#)

Meet the young men behind the animation  
Level 14, PwC Tower, 188 Quay St, Auckland

6 June 2016



Energy Efficiency & Renewables in

## TRADE FAIRS GERMANY

*Information on upcoming trade fairs the NZGBA represents is always available on our [website](#), along with quick click through links to purchasing trade passes*

10 - 13 February 2016



### [Biofach/ Vivaness, Nuremberg](#)

World's leading Trade Fair for Organic Food. Over the past years, the exhibition duo of BIOFACH and VIVANESS, International Trade Fair for Natural Personal Care, has developed into an impressive highlight for the sector.

16 - 19 February 2016



### [Bautech, Berlin](#)

One of Germany's leading construction industry trade events. Taking place for the seventeenth time in 2016, bautech has become established as one of Germany's leading construction industry trade events

09 - 13 March 2016

### [ITB Berlin](#)

is the world's leading travel trade

**Energy Efficiency & Renewables in Buildings**  
**Conference-Melbourne, Australia**  
**Trade Mission-Australia and New Zealand**

3-5 November 2016



**Speakers,**  
**Programme and**  
**further**  
**information to**  
**assist your**  
**planning**

[Back to top](#)

show, held annually in March on the Berlin Messegelände exhibition site. Its top position as an international meeting place is underlined by the fact that around three quarters of its exhibitors come from outside Germany.



16 - 19 March  
 2016



**Fensterbau/ Frontale, Nuremberg**

The world's leading trade fair for windows, doors and facades. The wish for more sustainability and comfort continues to drive innovation in the window, door and facade construction sector.

[Back to top](#)



[Contact our NZGBA Travel Team now](#) to talk about the **members discounted rates** on the new **Singapore Airlines flights to Dusseldorf!** Flight starts 21 July 2016. Ask too about the **special members fares** on Lufthansa and Air New Zealand to Germany.

## ANNOUNCEMENTS

### Stand Out from the Crowd

Here at the NZGBA we offer a range of possibilities for you to profile your company to members and non-members. We have a new Mediakit 2016 with loads of opportunities, so make sure you check it out! We also have hosting opportunities for upcoming workshops, again this is another way of boosting your profile. We have a limited number of premium partner or executive member packages available for 2016, don't delay, contact us for further information.

### Baywa expands with exotic fruits

German giant Baywa, parent company of T&G, plans to expand into the exotic fruit business and take over a majority share in TFC Holland for EUR 28.7 million. Baywa has also signed a Memorandum of Understanding (MOU) with Zespri on a collaborative marketing agreement.

### Highly motivated German financial expert

has moved to New Zealand and is looking for new challenges. The applicant has specialized financial experience in the energy sector (electricity, gas & renewables). Check out his CV.

### New Zealand joins Global Project

Inspiring Stories, a charity that supports

## MEMBER OFFER

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- Exchange rate alerts via email
- Access to their highly regarded daily



young, is the first New Zealand initiative to join [global sustainability project FUTUREPERFECT](#).

• Access to their highly regarded daily and weekly "Market Commentary"

[Click here for more information](#)

## EXECUTIVE MEMBERS



Become an executive member.  
Talk to [Sandy](#)

## MEMBER NEWS



+++[BMW X5 \(picture\) crowned NZ's most popular premium SUV](#)

+++ [Vibe Pacific represents Time Unlimited](#)

+++ [Heritage Hotel celebrates valentine's vegan style](#)

+++ [Equipment manufacturer Liebherr will exhibit at Bauma 2016](#)

+++[latest EUR/NZD Commentary](#)

+++[for all member news click here](#)

[Back to top](#)

## MARKET PLACE & CAREER

Check out trade leads on the [Marketplace](#)

If you would like to list a trade opportunity please contact [Anne](#).

*Established restaurant for sale in the wine region Nelson. After six years, the owners are looking for new successors. Next to a premium kitchen that offers authentic German fare, the restaurant can operate as a cafe or bar.*

[Click here for more information](#)

**[Job seekers/ Intern applicants Job Portal](#)**

Do you have positions available in your office? Don't forget to check out the applicant listings on the job portal. Remember you must be logged on as a member to see this area. Please [contact us](#) in case you have forgotten your login credentials.

[Back to top](#)

## MEET THE TEAM



Erich Bachmann  
President



Monique Surges  
Chief Executive Officer



Anne Schettler  
Manager Services



Sandy Houkamau  
Business Development



Philippa Hendry  
Administration Executive



Alexandra Gabler  
Accountant



Eva Huebner  
Special Projects



Thomas Friedrich  
Intern



***Join us for an evening of laughter and meet the guys behind the animated Skype conversation highlighting those subtle (ha ha) differences  
17th March 2016  
friends & family welcome!***

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Editor: Doris Evans  
New Zealand German Business Association Inc  
Level 14, PwC Tower, 188 Quay Street,  
Auckland 1010, New Zealand

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