

### THE CURRENT SPANISH SMART CITY MARKET



Our cities are getting smarter by the day

And yet, smart cities remain a puzzle ready to be solved...

**CHALLENGES** 

Large number of SMEs with 50 employees or less

Locally focused and not internationally

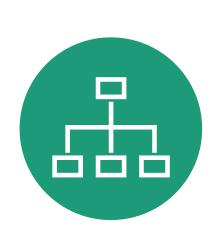
Technologies and solutions are still in an initial or growth phase

Demand side is unaware of the entirety available technology



## Why is this happening?

Top 3 barriers to smart city implementations



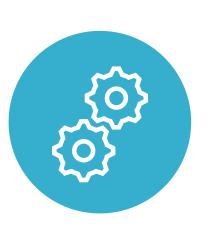
### Lack of structured neutral information

Cities need reliable, neutral, and practical information to move beyond hype towards the real implications of urban innovation.



### Lack of collaboration mechanisms

Existing mechanisms have limited direct interaction and feedback, hindering the innovation process.



### Lack of tools and supporting services

Traditional tools & processes are not designed to cope with the complexities of smart city implementations in an agile way

# Introducing BABLE

**Smart Cities simplified!** 

A broad portfolio of tools and services designed to **streamline** and **accelerate** urban innovation and smart city implementations.

Empowering both cities and businesses across Europe to create healthier, liveable and more sustainable cities.

Let's improve urban life together!





**Smart City Platform & Community** 



Consulting Support Services



**Training & Capacity Building** 



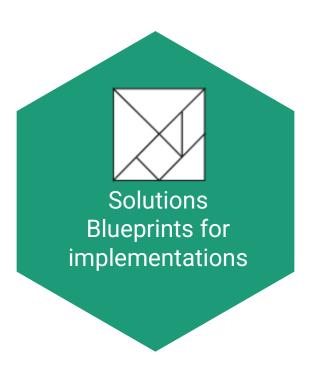
## The BABLE Platform

Bringing the Smart City Community closer together

- ✓ High-quality, structured, and FREE content
  - ✓ Crowd-sourced USE CASES as reference projects and best practices for replication
  - ✓ Vendor-neutral, expert-curated SOLUTION bundles as blueprints for implementation
  - ✓ Innovative PRODUCTS showcasing marketready technological possibilities
- ✓ BABLE Toolbox: a unique set of digital tools and automated services to support collaboration, innovative urban planning and transformation.







## **BABLE Solutions in Energy**

**Expert-curated vendor-neutral knowledge products** 



**Virtual Power Plants** 



**Municipal Energy Saving Systems** 



**District Heating & Cooling Systems** 

# High-quality, structured, and FREE content

- Benefits
- Functions
- Variants
- Driving Factors
- Stakeholder Mapping
- Related Use Cases



# 300+ Use Cases uploaded by cities across Europe

Share best practices and demonstrate the value of implemented solutions with our USE CASE DIN-standardised template



+1800 Users



+60 Cities (+30 countries)



+275 Companies



+30 Collaborative Projects



Place Your Image Here

Our BABLE Platform was launched in a joint Morgenstadt & URBACT event in Porto in June 2017

## Follow the top Smart Cities in Europe...

### Stay updated with the latest projects and initiatives from front-runner cities



Stockholm

31 Use cases 3 Projects



Barcelona

19 Use Cases 3 Projects



Manchester

14 Use Cases1 Project



## ...or discover smaller municipalities with even bigger ambitions

Find out about cities determined to take the lead in the urban transformation



Eindhoven

23 Use cases 3 Projects



Ludwigsburg

7 Use Cases 1 Project



Turku

9 Use Cases1 Project





#### **BABLE Smart City Platform**

Connecting cities, companies, and experts to share know-how and opportunities, while providing open access to a comprehensive database of vendor-neutral Smart Solutions and crowd-sourced Use Cases

#### **BABLE Platform Services**

A unique set of online tools to support the ideation, evaluation, and implementation of smart city projects

#### **Smart City-Ready Certificate**

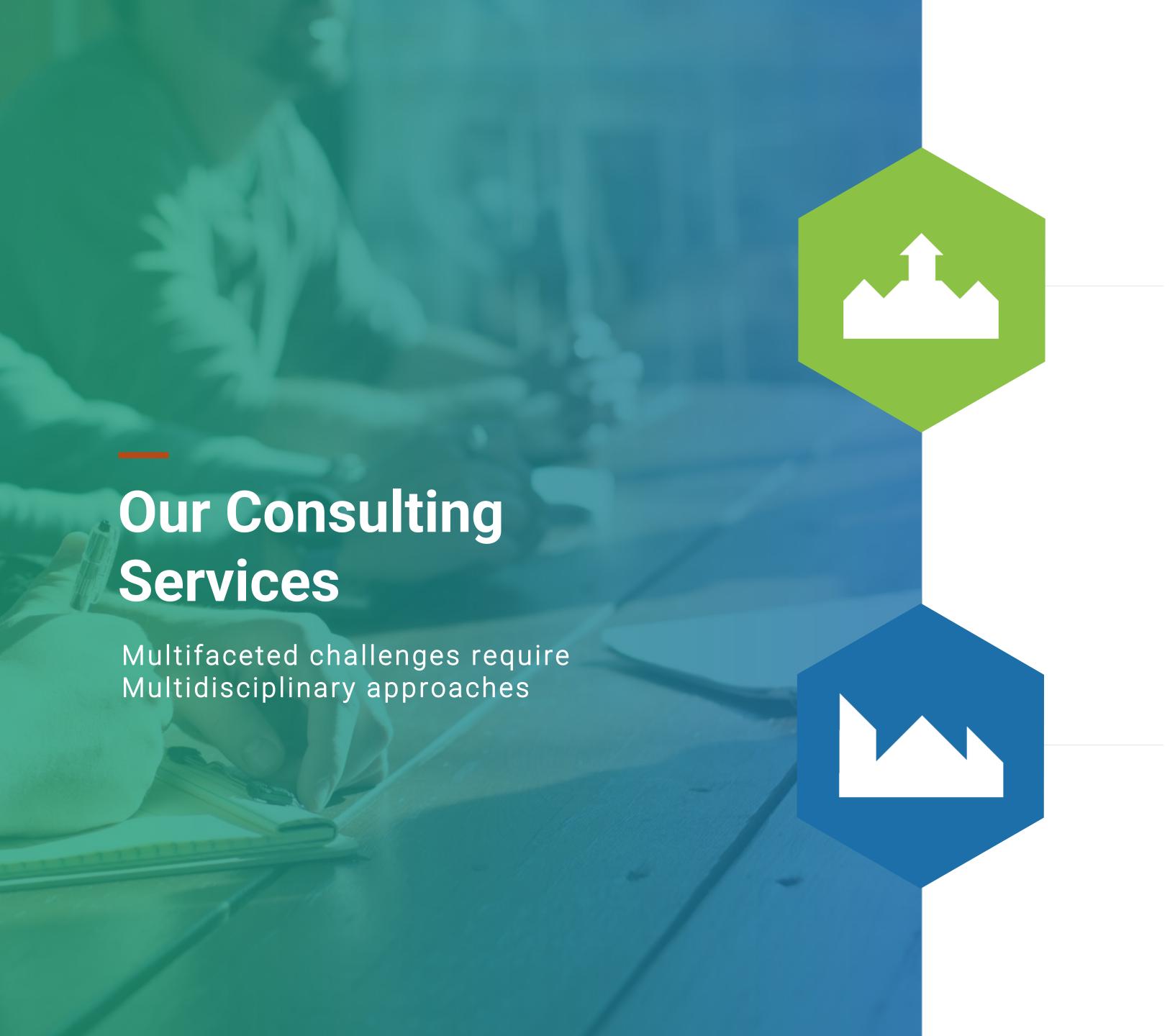
The first holistic, third-party-endorsed certification scheme for vendors and cities to assure interoperability of ICT solutions through open standards

#### **BABLE Expert Consultancy**

A bundle of consultancy services to maximise longterm impact and added value of smart solutions at any scale and scope

#### **BABLE Smart City Training**

A bundle of consultancy services to maximise longterm impact and added value of smart solutions at any scale and scope



#### **For Cities**

- Smart City vision & roadmapping
- Sustainability & mobility strategies
- Smart districts & living labs
- Innovation ecosystems & smart specialization strategies
- Digitalization & e-government
- Implementation & scale-up

#### **For Companies**

- In-house smart city training
- Agile go-to-market strategies
- Use Case definition & packaging
- BABLE Toolbox
- Partner building & matchmaking

# We are collaborating with European partners in H2020 projects



#### Triangulum

Triangulum created a model to replicate projects throughout Europe, for the integration of existing technologies in the field of energy, transport and ICT



#### **SPARCS**

SPARCS supports cities in transforming into sustainable energy positive & zero carbon communities by creating citizencentric ecosystems for action

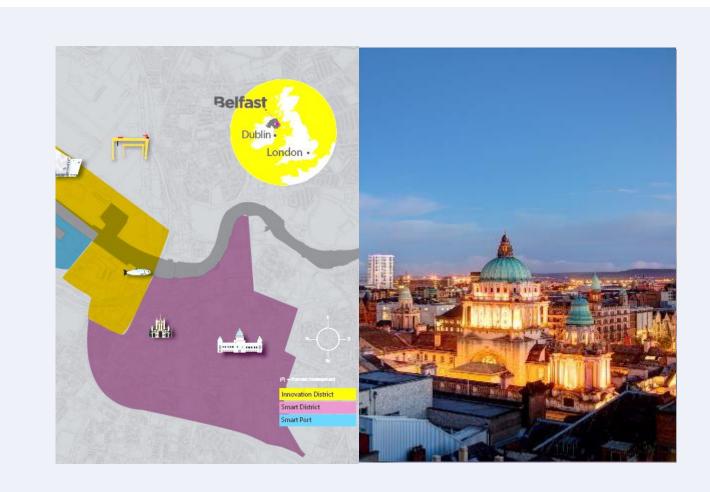


#### **ENTRANCE**

ENTRANCE aims to create a European matchmaking platform to accelerate the uptake of innovative zero- or near-zero transport and mobility solutions



# We are supporting cities in achieving their ambitious goals



**Belfast Smart District** 

Implementation roadmap for the development of a smart district and digital innovation ecosystem in Belfast



Leipzig Scale-up Roadmap (EIB)

Innovation scale-up roadmap for carbon saving technologies in the city of Leipzig, including investment analysis of pilot and demonstration technologies

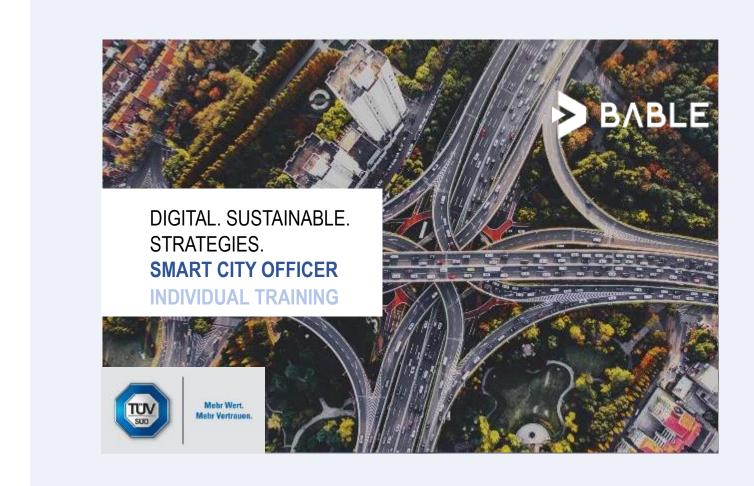


Liverpool Data Ecosystem

A study based on international good practice highlighting opportunities for the Liverpool City-Region to build a world-class data ecosystem

Smart & Innovation Districts Energy & Mobility Data Ecosystems

# Connecting actors and building capabilities to drive urban change



**Smart City Officer** 

Ongoing open classroom training offered jointly with TÜV SÜD Academy to convey knowledge and insights for integrated sustainable action



**Event: Cities Racing to Zero** 

Digital event filled with insights from leading innovation experts from Germany and the UK – co-organized with the British Embassy in Berlin



**Turkey SC Strategy Training** 

Training and workshops to support

Turkey's national government and

TÜBITAK in developing a national Smart

City Strategy



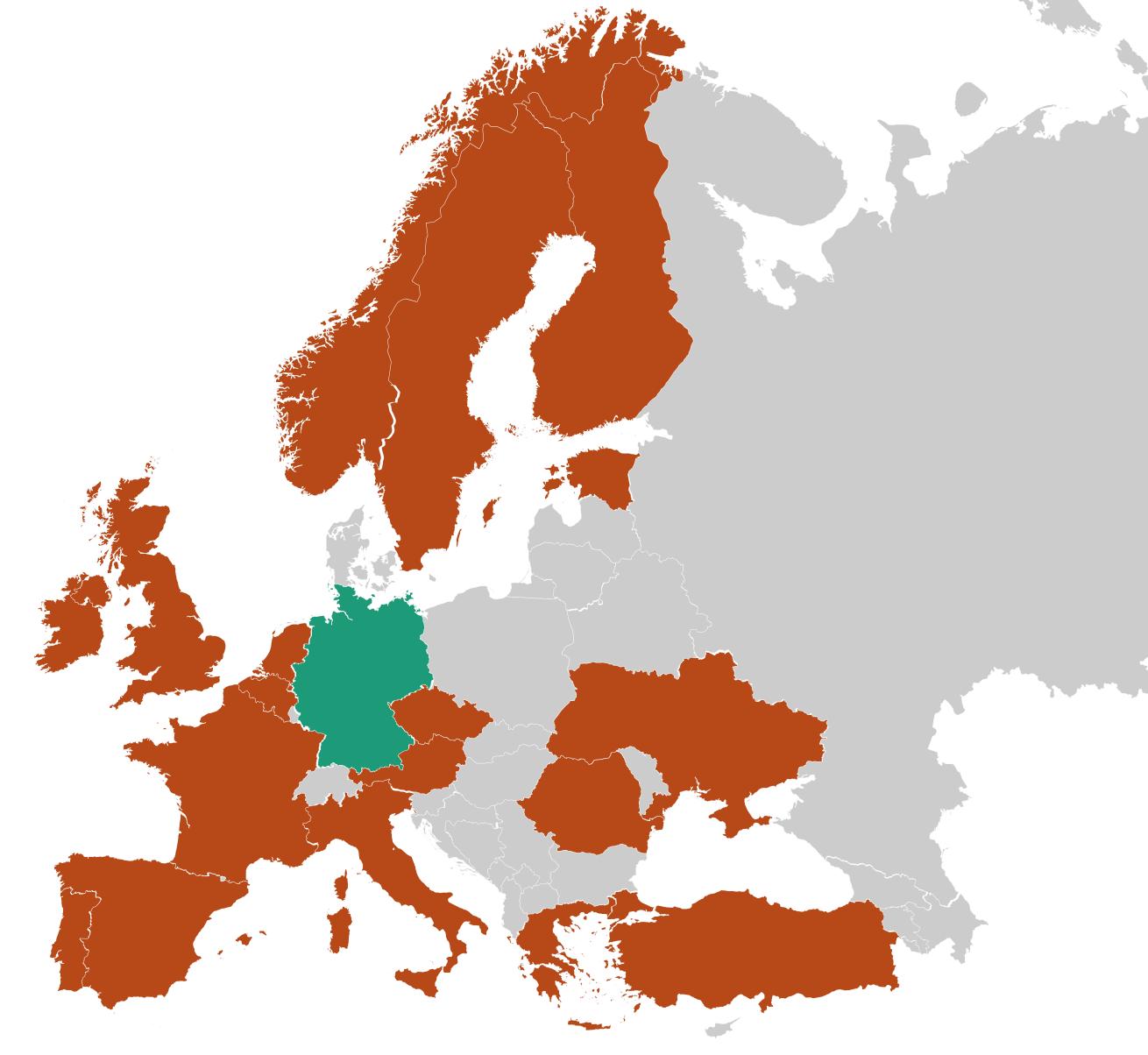


## Why are we here?

We are extending our European network of local partners

Our goal is to become **Europe's neutral facilitator** of Smart City implementations, and therefore engage with stakeholders across borders to drive local innovations that:

- Increase sustainability
- Reduce our carbon footprint
- Improve the quality of life





## Get in touch with us!

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