

Volume 34  
AHKSL/2022  
March 2022

# AHK Sri Lanka NEWSLETTER



**YOUR TRUSTED PARTNER FOR  
GERMAN – SRI LANKAN  
BUSINESS RELATIONS**



Delegation der Deutschen  
Wirtschaft in Sri Lanka  
Delegation of German Industry  
and Commerce in Sri Lanka

 **Partner In Sri Lanka**



Dear Ladies and Gentlemen,

Sri Lanka is going through a challenging period. The global pandemic and the foreign exchange crisis have had a huge impact on Sri Lanka's economic cycle. The rate of inflation reached a new high of 16.8%. Foreign currency fluctuations have had a significant impact on practically every corporate sector. As a short- to medium-term respite from the current situation, Sri Lanka is focusing on expanding export earnings, foreign direct investments (FDIs), and the tourism sector. The value of Sri Lankan exports to Germany increased by 38% to EUR 81,311,000, and the major contributory sectors were apparel and food sectors. In comparison to January 2021 figures, German exports to Sri Lanka increased by 13.6 percent to EUR 16,329,000.

Agriculture is one of the areas that has the potential to improve export profits. Agriculture employs more over 30 percent of Sri Lanka's population, both directly and indirectly. Agriculture accounts for 7.4 percent of the local economy. Sri Lankan fresh fruits, vegetables, and spices not only have a lot of potential, but they're also quite popular in the worldwide market. The aim of Sri Lankan exporters should be to raise awareness of "Made in Sri Lanka" products and establish confidence among international partners / buyers.

The Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka) has organized the first ever Sri Lankan pavilion at the world's number one exhibition for fresh fruits, vegetables, and spices "Fruit Logistica" from 5-7 April 2022 at Messe Berlin as an initial step on this road map. This big event is projected to attract over 3330 exhibitors from 91 countries and 72000+ trade visitors from 135 nations. AHK Sri Lanka has organized B2B meetings with possible partners, distributors, retail chains, wholesalers, and the Sri Lankan community in Germany to meet the exporters from Sri Lanka. We are convinced that this is one of the most effective platforms to increase visibility of Sri Lankan products, entering the EU market and fostering business opportunities.

The 4th anniversary of AHK Sri Lanka was celebrated on March 27, 2022. I'd like to take this opportunity to express my gratitude to the Federal Ministry for Economic Affairs and Climate Action (BMWK), DIHK, the German Embassy in Colombo, the Sri Lankan Embassy in Germany, Sri Lankan Ministries / official agencies, AHK SL partners, members, stakeholders, my dear colleagues, and all who contributed (seen and unseen) for their continued support; without your support, our journey would not have been as successful. We can be certain that AHK Sri Lanka will stay committed to ethical business practices and will provide the right platform for creating business opportunities for both Sri Lankan and German companies in both directions.

Malintha Gajanayake  
Head of Corporate Affairs/Export Promotion  
Delegation of German Industry and Commerce in Sri Lanka

- 1. Current Developments .....3
  - Import Restriction ..... 3
  - Central Bank of Sri Lanka floats exchange rate..... 3
  - Central Bank of Sri Lanka tightens the Monetary Policy..... 3
  - IMF concludes visit to Sri Lanka ..... 3
  - Government of Sri Lanka enacts Personal Data Protection Bill ..... 3
- 2. Economic Data of Sri Lanka .....4
- 3. AHK Sri Lanka - Events .....6
  - 3.1 Upcoming Events ..... 6
  - 3.2 Past Events ..... 7
- 4. Vocational Training and Programs .....8
- 5. Corporate Affairs.....10
  - Allianz ..... 10
  - DIMO ..... 11
  - Häfele ..... 13
  - Hayley’s Travels..... 14
  - Senok..... 17
  - Aitken Spence ..... 18
  - HPC Hamburg Port Consulting ..... 19
  - Linde..... 21
  - SRH Mobile University ..... 22
  - Qatar Airways..... 23
- Trade Fairs in Germany .....24
- Trade Fairs in Sri Lanka.....26
- About Us .....27
  - AHK Sri Lanka – Team ..... 27
  - Services offered by AHK Sri Lanka..... 27



# 1. Current Developments

## COVID-19 Update

As of 31 March 2022, Sri Lanka accounted for 7,757 active COVID-19 cases, while recovered individuals totaled 637,223 and fatalities related to COVID-19 amount to 16,473 individuals.

## Import Restriction

On 09 March 2022, the Department of Imports and Export Control published Extraordinary Gazette No 2270/18 which imposed import restrictions on 367 goods determined as “non-essential” by the Ministry of Finance. The 367-items can only be imported under a license issued by the controller general of imports and exports control. Among others, the list of items includes goods concerning the food, furniture and construction, apparel, and rubber sectors.

## Central Bank of Sri Lanka floats exchange rate

The official exchange rate was pegged to the U.S. dollar since April 2021. However, in March 2022, the Central Bank of Sri Lanka returned to a flexible exchange rate regime to rebuild international reserve and facilitate external adjustments.

## Central Bank of Sri Lanka tightens the Monetary Policy

On 03 March 2022, the Central Bank of Sri Lanka decided to increase the Standing Deposit Facility Rate (SDFR) and the Standing Lending Facility Rate (SLFR) of the Central Bank by 100 basis points each, to 6.50 per cent and 7.50 per cent, respectively. Additionally, the caps imposed on interest rates applicable to credit cards to 20 per cent per annum, on pre-arranged temporary overdrafts to 18% per annum, and on pawning facilities to 12% per annum.

## IMF concludes visit to Sri Lanka

On March 03, the International Monetary Fund (IMF) concluded its’ preliminary visit to Sri Lanka. According to the staff report by IMF, the following recommendations were presented:

1. Substantial revenue-based fiscal consolidation
2. Developing a comprehensive strategy to restore debt sustainability
3. Near-term monetary policy tightening to ensure that the recent breach of the inflation target band is only temporary

4. Gradually restoring a market-determined and flexible exchange rate
5. Social safety nets should be strengthened towards vulnerable groups

## Government of Sri Lanka enacts Personal Data Protection Bill

As part of the country’s efforts to move towards a modern digital state and economy, the Personal Data Protection Bill was enacted in March 2022, and is the first of its kind to be passed in the South Asian region.

The new Bill defines measures to protect the personal data of individuals held by government entities, banks, telecom operators, hospitals and other public and private personal data aggregating and processing entities. The Bill mandates controllers to process data lawfully, to a specified, explicit, and legitimate purpose, and to ensure accurate, adequate, and relevant processing that is backed by confidentiality and integrity of the personal data, limit retention of the data until the purpose is fulfilled and comply with the detailed transparency and accountability obligations.



## 2. Economic Data of Sri Lanka

### GDP Growth

#### Statistics by DCS

According to the 2021 GDP statistics published by the Department of Census and Statistics in Sri Lanka, the GDP growth rate in 2021 indicated a growth rate of 3.7%. In quarter 4 2021, GDP forecast amounted to 1.8%.

Agriculture, Industry, Services contributed to the GDP by 9%, 27.8%, and 57.5% respectively.

#### Forecast by the IMF

According to the International Monetary Fund, Sri Lanka's GDP real GDP forecast is expected to be 2.6% in 2022, compared to the previous forecast of 3.3%.

#### Forecast by Fitch Ratings

Fitch Ratings expects Sri Lanka's economic performance to weaken in 2022, forecasting growth to reduce to 2.0% in 2022.

### Inflation

Headline inflation as measured by the National Consumer Price Index increased from 16.8% in January 2022 to 17.5% in February 2022.

Inflation based on the Colombo Consumer Price Index increased to 15.1% in February 2022 from 14.2% in January 2022.

### Foreign Currency Reserves and Exchange Rates

As of 28 February 2022, the Official Reserve Assets in Sri Lanka amounted to USD 2.3 Bn, and the Foreign Currency Reserves amounted to USD 2 Bn.

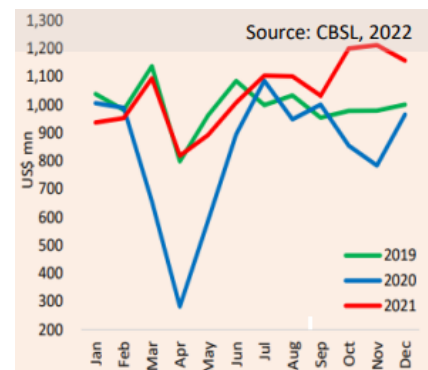
From the beginning of the year up to 25 March 2022, the Sri Lankan rupee depreciated against the US dollar by 31%. The Sri Lankan rupee depreciated against the Euro by 29.1% and depreciated against the pound sterling by 29.3% during the same period.

### Foreign Trade

#### Export Sector

According to the statistics published by the Export Development Board, Sri Lanka's merchandise exports in February 2022 amounted to USD 1,046 Mn, indicating y-o-y growth of 9.91%.

Export Earnings in January-December 2021 amounted to USD 12,502 Mn, which is an increase of 24.4% compared to 2020. The export volume index increased by 0.2% and the unit value index increased by 19.7% in December 2021.



### German Exports to Sri Lanka

German exports to Sri Lanka in Jan-Dec 2021 increased by +9.9% to EURO 255,908,000 compared to EURO 232,835,000 during the previous year.

### German Imports from Sri Lanka

Germany imported from Sri Lanka goods amounting to EURO 857,017,000 in Jan-Dec 2021, compared to EURO 725,022,000 in the same period of the previous year, indicating an increase of + 18.2%.

### Sri Lankan Global Exports

#### Tea Industry

Export earnings from tea decreased by -10.04 % to USD 192.09 Mn in February 2022, compared with the same period of 2021. All export categories of tea, including tea packets (8.6%), bulk tea (11.44%), instant tea (20.7%) and green tea (24.66%) declined in the said period.

#### Rubber and rubber-finished products Industry

Export earnings from Rubber & Rubber finished products increased by 7.41 % y-o-y to USD 180.28 million in February 2022. Export of pneumatic & retreated rubber tyres and tubes (12.55%) was the highest contributor from exports in the rubber industry.

#### Coconut and coconut-based products Industry

In February 2022, export earnings from the coconut industry amounted to USD 136.20 Mn, indicating a growth of 18.87% compared to the previous year.

### Apparel Industry

Export earnings from Apparel & Textiles increased to USD 1,009.23 Mn in February 2022, indicating y-o-y growth of 16.96%. Export of apparel and woven fabrics expanded by 17.88% and 40.9% while exports of made-up textile articles, yarn and other textile articles were down by 14.87% and 9.63%.

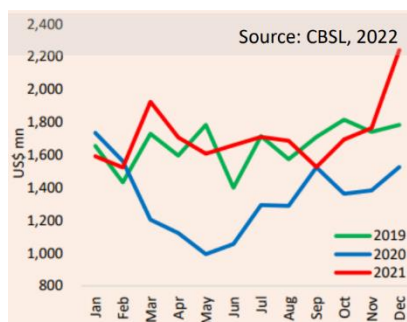
### Spice Industry

Export earnings from spices in February 2022 amounted to USD 62.12 Mn, a decrease of 17.82% compared to the corresponding period of the previous year.

### Sri Lankan Global Imports

Merchandise imports for the period January-December 2021 increased to USD 20,637.4 Mn, indicating a growth of 28.5% y-o-y.

In December 2021, import volume decreased by 28.3% and the unit value indices increased by 14.4%.

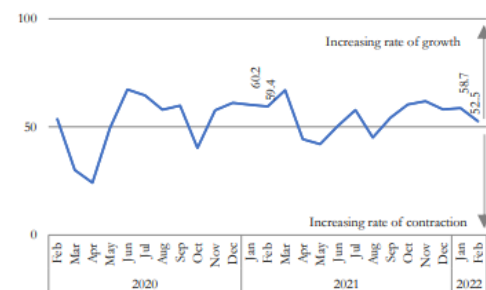


### Vehicle Imports

Personal vehicles imported in January-December 2021 amounted to USD 12.8 Mn, indicating a y-o-y decrease of -95.5%.

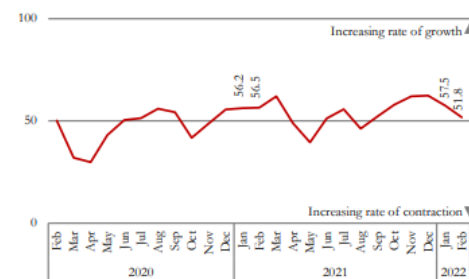
### Manufacturing Sector Purchasing Managers' Index (PMI)

The manufacturing sector PMI in February 2022 amounted to 52.5, which is a decrease of 6.2 index points compared to the previous month.



### Services Sector Purchasing Managers' Index (PMI)

The Services sector PMI amounted to 51.8 in February 2022, which is a decrease of 5.7 index points compared to January 2022.



### Tourism Sector

In February 2022, 93,582 tourist arrivals were recorded in Sri Lanka, growth of 14% from January. During the same period, 12,779 German tourists visited Sri Lanka.

# 3. AHK Sri Lanka - Events

## 3.1 Upcoming Events

### Train the Trainer Online course “Ada International Basic”

**Date: 16 – 20 May 2022**

The Delegation of German Commerce and Industry in Sri Lanka (AHK Sri Lanka), in cooperation with GIZ VTSL and Edwin Lemke – Training by Understanding, is happy to offer the Train the Trainer Online course “Ada International Basic”. The course will cover four modules including Analyze, Plan, Conduct, Complete and will alternate between online training and self-learning sessions, with a total duration of approx. 40 hours. The training will conclude with a practical and multiple-choice examination. Participants will acquire valuable information and knowledge concerning online teaching, improve their professional skills, and act as multipliers in your company. Successful participants will receive an official German trainer certificate issued by AHK Sri Lanka.

The training is free of charge. HR managers and in-company trainers are encouraged to apply.

For more information, please contact  
Ms. Piyumi Sirigampala -  
[tvvet@srilanka.ahk.de](mailto:tvvet@srilanka.ahk.de)

### Delegation of Sri Lankan Businessmen to Fruit Logistica - World's Leading Trade Fair for Fresh Fruit, Vegetables and Spices



**Date: 05 - 07 April 2022**

FRUIT LOGISTICA covers every single sector of the fresh produce business and provides a complete picture of the latest innovations, products, and services at every link in the international supply chain. It thus offers superb networking and contact opportunities to the key decision-makers in every sector of the industry.

More than 3,300 exhibitors from 91 countries presented their products, services, and technical solutions at FRUIT LOGISTICA 2020. Around 73,000 vendors and trade visitors from 135 countries took part in the event. The next FRUIT LOGISTICA will be held in Berlin from 5 to 7 April 2022.

At Fruit Logistica, exhibitors showcase a range of fresh fruit and vegetables including potatoes, mushrooms, nuts, fresh herbs, spices, flowers, organic and fair-trade products.

For more information, please contact  
Mr. Malintha Gajanayake -  
[malintha@srilanka.ahk.de](mailto:malintha@srilanka.ahk.de)

### German – Sri Lankan Water Week 2022



**Date: 27 May – 01 June 2022**

The Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka) together with the German business association German Water Partnership e. V. and the National Water Supply and Drainage Board (NWSDB) will organize a training program. This program aims at an active know-how transfer that will enable the Sri Lankan water board representatives to build capacity sustainably to advance the development of a safe and urgently needed water supply system.

In addition to an integrated conference in Colombo with decision-makers from the public sector and the Sri Lankan economy, the German experts will be visiting various water projects in Sri Lanka. The initiative is supported by the Federal Ministry for the Environment, Nature Conservation, Nuclear Safety and Consumer Protection (BMUV).

For more information, please contact  
Mr. Niklas Schiffrers -  
[projects@srilanka.ahk.de](mailto:projects@srilanka.ahk.de)

### 3.2 Past Events

#### Discussion with BOI and Construction Sector Representatives

**Date: 24 March 2022**

The Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka) together with the Board of Investment of Sri Lanka organized the joint meeting with German Company representatives from the Construction Sector in Sri Lanka to address the key challenges faced by German enterprises based in Sri Lanka and the areas for improvement in the Sri Lankan business and economical context to encourage foreign investments.

The discussion highlighted challenges such as the current import restrictions, delays in regulatory approvals by state authorities, import operation relating to To bond and Ex bond regulations, and the impact of the foreign currency regulations.

Participants in the discussion included representatives from Access Lifestyle, Häcker, Hafele, JAT Holdings Limited, and Wurth Lanka (Pvt) Ltd.

#### Online Training course: 'Energy Managers 2022'

**Date: 05 March – 04 May 2022**

The inaugural 'Energy Managers, 2022' course kicked off this month. The program features participants from various local industries with the aim to empower them to implement good energy practices in their respective organizations.

Over the course of the last month participants were taken through various models including the basics of energy management- local guidelines, funding programs available, efficient energy procurement techniques for SMEs, basics of the energy market and much more. The course is conducted by Elena Orth, who is an international expert in the field and Janaka Gunatilake - a national expert who brings special local knowledge to this area of study. The course is conducted in cooperation with the Sri Lanka Sustainable Energy Authority (SLSEA) and successful participants will receive a AHK and SLSEA certificate.

#### AHK Sri Lanka – ECCSL Signing Ceremony - Capacity building of Sri Lankan export-oriented SMEs

**Date: 24 March 2022**

The Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka) and The European Chamber of Commerce of Sri Lanka (ECCSL) signed a cooperation agreement for the capacity building of Sri Lankan export-oriented SMEs in the field of organic farming. As part of the capacity building program supporting the organic-agriculture initiative (supported by GIZ), an organic agriculture conference integrated with B2B matchmaking opportunities between European importers and Sri Lankan exporters of Agri-Produce will be planned in the upcoming months. The conference and B2B matchmaking sessions are scheduled to take place from 23-26 August 2022.

Companies interested to participate in the conference and B2B matchmaking sessions could obtain more information by contacting Mr. Niklas Schiffers [projects@srilanka.ahk.de](mailto:projects@srilanka.ahk.de)



Caption: AHK Sri Lanka – ECCSL Signing Ceremony - Capacity building of Sri Lankan export-oriented SMEs in the field of organic agriculture



### Senior Experten Service (SES)

#### Foundation of German Industry for International Cooperation

Senior Experten Service (SES) – the Foundation of German Industry for International Cooperation – is the largest German volunteer placement organisation for retired skilled and management professionals. It is a non-profit organisation providing help for self-help since 1983, mainly in developing and transition countries, but also within Germany.

SES is supported by the main associations representing German business: the Federation of German Industry (BDI), the Confederation of German Employers' Associations (BDA), the Association of Chambers of Industry and Commerce (DIHK) and the German Confederation of Skilled Crafts (ZDH). The activities of SES abroad are funded partly by the Federal Ministry for Economic Cooperation and Development (BMZ). Projects in Germany are supported by the Federal Ministry of Education and Research (BMBF).

#### Senior Experts

SES Experts can draw on many years of professional experience. They pass on their knowledge on a

voluntary basis and train fellow workers in their subject fields all over the world. They come equipped with knowhow from around 50 branches of industry, along with good social skills, readiness to adapt to the conditions prevailing in the assignment country, and, in many cases, good foreign language skills. No costs are incurred to them through working for SES. Insurance is also taken care of.

#### Clients

The services of SES are mainly aimed at small and medium-sized enterprises, public authorities, professional bodies and business associations, social and medical institutions as well as training institutions. Close collaboration with other development organisations is well established. In Germany, SES also champions schools, schoolchildren, and trainees.

#### Assignment conditions

SES works according to demand and need. It responds to enquiries from clients, checks their requests and concludes separate agreements with the client and the Expert. The work of Experts assigned is of a



recommendatory nature. Sole responsibility for the implementation of recommendations lies with the clients. Protecting the intellectual property rights of third parties is one of the most important principles of all SES assignments.

#### Funding

Clients fund the lion's share of the costs associated with SES assignments – particularly those incurred at the assignment location. If foreign clients are unable to meet the costs of international travel and administrative expenses, BMZ can provide funds. SES activities in assisting young people in their education and training in Germany are financed by BMBF.

#### Contact

For more information, please contact the Delegation of German Industry and Commerce in Sri Lanka: [tvvet@srilanka.ahk.de](mailto:tvvet@srilanka.ahk.de)



# Logistics & Warehousing: Ensure a Qualified Future Workforce



**Join logistics front runners Aitken Spence  
EFL Global, Hayleys, Hellmann MAS &  
John Keells in our German-certified  
Warehouse Operator Training!**

**For more information, contact:  
Piyumi Sirigampala  
Tel +94-112-314364/67:  
tv@srilanka.ahk.de**



In cooperation with  
Schweizerische Eidgenossenschaft  
Confédération suisse  
Confederazione Svizzera  
Confederaziun Svizra  
Swiss Confederation  
Federal Department of Justice and Police FDP  
State Secretariat for Migration SEM



Delegation der Deutschen  
Wirtschaft in Sri Lanka  
Delegation of German Industry  
and Commerce in Sri Lanka

Registration link: <https://share.hsforms.com/1vdmOIMPSR8ORTmNBdfQ0RA563ae>

Introductory video: <https://www.youtube.com/watch?v=n7fx7iOqFBM>



## Allianz Lanka Partners with oDoc to Create Value for Customers



Caption: Charinda Fernando (Head of Provider Management, Allianz Insurance Lanka Ltd), Sugunatheeran Thananchayan (Head of Claims Governance, Allianz Insurance Lanka Ltd), Wasantha Waranasuriya (General Manager – Project Management, Allianz Insurance Lanka Ltd), Shamli Hanif (Project Manager, Allianz Insurance Lanka Ltd), Anura Perera (Chief Underwriting Officer, Allianz Insurance Lanka Ltd), Asanka Perera (COO, Allianz Insurance Lanka Ltd), Heshan Fernando (CEO, oDoc), Nabeel Milhan (VP of Sales and Business Development, oDoc), Ashik Bari (COO, oDoc), Chandula Fernando (Product & Operations, oDoc), Mangala Bandara (Chief Marketing Officer, Allianz Insurance Lanka Ltd).

In order to create value for customers and provide convenient, affordable and hassle-free service, Allianz Lanka has announced a landmark, 1-year partnership with oDoc, Sri Lanka's largest digital health company. As a result of this partnership, Allianz Health customers (both individual and group), who renewed their policies or obtained a new policy from December 2021, will enjoy access to a wide range of digital health services and value additions on oDoc, free of charge. In particular, qualifying Allianz Health policyholders will enjoy unlimited free video consultations with 150+ doctors via the oDoc app. This benefit is available to Allianz Health policyholders.

In addition to free video consultations, qualifying Allianz Health policyholders will enjoy a range of other value-added services including on-demand access to general physicians (GPs) and specialists covering 45+ specializations, receipt of Digital Prescriptions via mobile and Medicine Delivery and Mobile Lab services within Colombo and its suburbs.

Three members of each qualifying policyholder's family are also covered under this exclusive arrangement, while policyholders will also benefit from special discounts at various health and wellness partner outlets. In addition to this, qualifying policyholders will also receive health and wellness tips via both email and mobile notifications, access to their own online health profile and comprehensive 24/7 customer care over telephone, WhatsApp and email.

Announcing the partnership, Gany Subramaniam, CEO at Allianz Lanka said, "As a global insurer, we're constantly on the lookout for how we can add value to the lives of our customers. Keeping with this, we are pleased to announce a special partnership between Allianz Lanka and oDoc. Through this partnership, we are providing our Allianz Health policyholders with exclusive benefits whenever they use oDoc, which has become the favourite way for many to consult with their health

specialists."

Heshan Fernando, Co-founder and CEO at oDoc also commented on the partnership saying, "As Sri Lanka's largest and best digital health services platform, we are very pleased to join hands with Allianz Lanka, one of the leading insurance providers in Sri Lanka. Through this partnership we are able to create enhanced value additions for our shared customer base. We look forward to working together with Allianz Lanka."

Allianz Insurance Lanka Ltd. and Allianz Life Insurance Lanka Ltd., known together as Allianz Lanka, are fully-owned subsidiaries of Allianz SE, a global financial services provider with services predominantly in the insurance and asset management business, headquartered in Munich, Germany. The global strength and solid capitalization of the Allianz Group, coupled with local expertise and business know-how, have been Allianz Lanka's powerful formula for success.



## **Durdans Hospital becomes the first private sector hospital in Sri Lanka to be equipped with the world-class ZEISS KINEVO 900 Neuro Microscope**

Durdans Hospital, located at No. 03 Alfred Place, Colombo 03, became the first private sector hospital in Sri Lanka to be equipped with the world-class ZEISS KINEVO 900 microscope to further enhance theatre operations. DIMO, one of the leading diversified conglomerates in Sri Lanka, recently completed this installation, in line with its efforts to elevate the local healthcare sector with the latest technologies.

Since its inception in 1945, Durdans Hospital has built a reputation for regional leadership in medical excellence and innovation based on a simple philosophy of improving the health of the community to be driven by passion and compassion. Inspired by this purpose, the hospital, in partnership with DIMO, took the initiative to install the state-of-the-art microscope ZEISS KINEVO 900 which is a new surgeon-driven robotic visualization system that merges the functionality of a surgical microscope with 4K and 3D visualization, along with specialized robotic control.

Durdans Hospital constantly seeks to bring the world's best practices in terms of technology to Sri Lanka, to ensure an enhanced patient comfort as well as a reduced rate of surgeon error. DIMO's introduction of ZEISS KINEVO 900 was the ideal solution that Durdans Hospital was looking for. Through this optical, navigation and simulation information are streamed into the microscope's eyepiece and projected on large monitors in the operating room, providing a detailed perspective for the operating room staff. All parties including co-surgeons, surgical assistants and medical residents are now able to view the high-resolution images in real-time while the 3D glasses provide enhanced visualization of neuroanatomy.

ZEISS KINEVO 900 has several features that are the first of its kind, including a specialized robotic control system called PointLock which enables surgeons to focus on a particular point in the surgical field and move the microscope in a spherical arch without losing focus. The use of a foot pedal allows surgeons to navigate safely around the patient during surgery as opposed to repositioning the patient. PositionMemory stores magnification and focus settings for key regions of the brain and QEVO®, a micro-inspection surgical tool, is engineered with an angled design, allowing surgeons to look around complex structures that are out of the microscope's range. The Digital Hybrid Visualization with integrated 4K camera technology allows heads-up ocular-free surgery, offering the freedom of movement for surgeons.

The Deputy Director of Medical Services of Durdans Hospital, Dr. Jithendri Perera stated, "We aim to be at the forefront of Neurology and Neurosurgery with state-of-the-art medical equipment for our Neurosurgeons. The ZEISS KINEVO 900 Microscope will be a valuable tool for our surgeons to make precise decisions in the operating theatre. Furthermore, excellent patient care is of paramount importance to us as we seek to meet all our patients' needs. With skilled specialist doctors, technological and infrastructural advancements, Durdans Hospital is set to become the leading healthcare provider for Neurology and Neurosurgery in 2022."

"We will be expanding our services with a newly constructed Centre of Excellence for Neurology which will be further divided into the four major departments: Neurology, Neurosurgery, Neuro-diagnostics, and Interventional Radiology. A



rehabilitation unit with facilities for patients with neurological conditions will be established to provide long-term care for patients and this unit will support the four departments mentioned above", Dr. Perera further stated.

Speaking on the latest installation at the Durdans Hospital, Wijith Pushpawela, Executive Director of DIMO who also oversees Medical Engineering operations of the Group stated, "DIMO is in the forefront of introducing the latest technological advancements to the local healthcare sector. We are privileged to equip Durdans Hospital with this next generation Visualization System, which has more than 100 new features from ZEISS, the world-renowned brand in the fields of optics and optoelectronics. We have collaborated with Durdans Hospital for several similar projects in the past and we are looking forward to facilitating their future initiatives while sharing our expert knowledge in the medical engineering field to build a healthier nation. As the authorized representative for ZEISS in Sri Lanka, DIMO is fully geared to provide all required after-sales services."

The latest ZEISS KINEVO 900 microscope at the Durdans Hospital assists medical practitioners to make well-informed decisions while providing convenience and accuracy in surgeries.





## Mobility giant TK Elevator recognizes DIMO as its Best Global Distributor

DIMO, one of the leading diversified conglomerates in Sri Lanka, has been recognised as the Best Global Distributor for year 2021 by TK Elevator (formerly known as thyssenkrupp Elevator), the German technology innovator and a global leader in providing Mobility Solutions.

DIMO was awarded this prestigious accolade for establishing a world-class team for sales and 24hour services, growing the market share by two digits within a short span of time and most importantly for securing two international airport projects in the region.

One of these was at the Velana International Airport in Maldives, DIMO's latest overseas project. This included the supplying, installing, and maintaining of 41 TKE elevators, escalators and moving walks. Relocation of the Emigration Area at the Passenger Terminal Building of Bandaranaike International Airport (Terminal 1) in Sri Lanka was the other project which was recognized by TKE, which consisted of the supplying, installing, testing & commissioning of TKE elevators.

Mr. Ranjith Pandithage, Chairman & Managing Director of DIMO, said "The prestigious "Global Distributor Award 2021" is yet another notch in our belt, proving that we at DIMO are dedicated to continuously fuelling the dreams and aspirations of all our stakeholders. It is a testament to the quality of the products and services offered by DIMO and I would like to congratulate the team for achieving this award and in the same vein would also like to thank TKE for honouring us with this title."

Mr. Wijith Pushpawela, Executive Director of DIMO, who also oversees the elevators and escalators business of the Group stated, "DIMO begun distributing the German TKE technology to both Sri Lankan and Maldivian markets in 2018. Since then, DIMO was also able to significantly increase TKE's market share by the end of the year 2020. This feat was further backed by DIMO's status as a leader in the engineering sector with an experienced and a highly qualified engineering team, combined with unparalleled after sales services to all our customers."

DIMO has also secured many other key projects in Sri Lanka including the Softlogic Mall - Kurunegala, Cargills Square - Colombo 09, Cargills - Bandarawela, Cargills Square - Katubedda, Cargills Ceylon (PLC) - Kandy, Faculty of Medicine & Faculty of Computer Science at the University of Colombo, Faculty of Arts at the University of Peradeniya, Faculties of Technology at the Sabaragamuwa and Wayamba Universities, Bank of Ceylon -

Fort, Radisson Collection - Thalpe, Barbeyrn Beach Ayurveda Resort - Weligama and Mount Clifford Residencies - Homagama. Additionally, DIMO has secured maintenance contracts at the Weligama Bay Marriott Resort & Spa, Amari Galle, OZO Hotel - Kandy, Havelock City Apartments and many more.

TKE has engaged a well experienced technical team to partner DIMO's technical team with the aim of sharing expertise in positioning, assisting in understanding end user requirements and preparation of technical designs. Furthermore, TKE's technical experts are available for onsite installation, testing and commissioning to ensure that all activities carried out adhere to the highest quality standards. Such measures were especially required at major projects such as airport projects. TKE also ensures the support of its remote global technical team at any stage of a project and a continuous supply of required spare parts during service and maintenance periods.



Caption: DIMO Team with the award



## Häfele Premier Platinum Partnership with AHK Sri Lanka

The official signing of the Premier Platinum Partnership between The Delegation of German Industry & Commerce in Sri Lanka (AHK Sri Lanka) and Häfele took place at Häfele Sri Lanka flagship store on 25th Feb 2022 in the presence of Ms. Alexandra Voss – Chief Delegate of AHK Sri Lanka (Interim), Mr Pawan Singh – Häfele Sri Lanka General Manager, Sales & Marketing, Mr Jayant Aggarwal – Häfele Sri Lanka General Manager, Operations and other distinguished participants.

Häfele provides home interior solutions that retain the essence of furniture designs and yet provide true functionality to optimize spaces. The brand offers a plethora of solutions ranging from door hardware to furniture and kitchen fittings and has, related product categories such as home appliances, furniture lighting, sanitary fittings and interior surfaces. This has strengthened Häfele's position as a complete home interiors specialist brand that provides its customers with a convenient and peace-of-mind journey through their entire purchase cycle.

Häfele completes its 12th year in the Sri Lankan market this year. The brand has earned itself a credible stature of being the go-to brand for any home improvement and design needs.

Mr. Jurgen Wolf – Managing Director, Häfele South Asia; mentioned "With the renewal of our partnership with AHK Sri Lanka for the third consecutive year, we expect to strengthen our collaboration with the German



chamber and work closely with them to identify opportunities in the Project & Hospitality sector. We want to work closely with this industry and solidify our relationships with different clients and in turn make significant contributions towards their development. From the very start, we have given greater emphasis to building successful partnerships with our clients that go over and beyond transactional associations. Through this approach we have established a strong position for our brand as a "preferred partner" who walks along the entire journey of any project, providing our expertise at every stage. Our clear focus on service together with our ability to provide top quality and holistic interior solutions to our customers makes us unique in this market. This forms the very basis of our consistent growth in Sri Lanka and we are working hard every single day to

strengthen this further".

The Chief Delegate of AHK Sri Lanka Ms. Voss stated, " Häfele is a world market leader in the furniture fittings and architectural hardware industry. We are delighted to partner with a well-recognized German brand such as "Häfele" as one of our Premier Platinum Partners for year 2022. We are thankful for the continuous support and partnership of Häfele over the past three years. The long-standing partnership will strengthen our relationship and we look forward to extending our fullest support to Häfele. AHK Sri Lanka as the official representative of German economy in Sri Lanka is always committed to support German & Sri Lankan companies to grow and succeed. Whilst thanking the management of Häfele, we would like to wish Häfele good luck for future endeavors".

# HAYLEYS TRAVELS



## SPECIAL AIRFARES WITH HAYLEYS TRAVELS

Singapore

Melbourne

Sydney

Toronto

London

and many more destinations

**Fares starting from LKR 40,900/-**

0% easy payment plans available

Exclusive offers for student travellers are available, to all destinations on selected airlines with 40kg baggage.





## **UPDATE FROM THE AUSTRALIAN HIGH COMMISSION**

The Australian High Commission has resumed the processing of visitor, tourist, business and sponsored family visa categories.

Visas will be issued for a validity period of upto 5 years.

Contact us for assistance with online document assessment and visa consultation.





## UPDATE ON INTERNATIONAL BORDERS - GERMANY

Entry into Germany is permitted to all passengers who have resided and last stayed in third countries, provided they are fully vaccinated against COVID-19. Children under 12 years of age who have not yet been vaccinated may enter if accompanied by at least one fully vaccinated parent.

Children aged 12 years and older must provide a negative COVID-19 testing, proof of recovery or vaccination before boarding the flight if not vaccinated or recovered.

The validity of the testing requirements are :

- Antigen testing with the sample taken 48 hours before entry into Germany
- or
- PCR testing with a sample taken 48 hours before departure of the flight

All transfer passengers are obliged to provide a proof of recovery, vaccination or a negative COVID-19 test before boarding the flight.





# SENOK



Continually driven by a spirit of innovation for the last five decades, BERKY GmbH is the world's leading inventor and manufacturer of waterway maintenance machines with a wide range of equipment including side and front mowers, slope mowers, ditch cleaners, trench diggers, mowing boats and weed harvesters, and dredgers.

BERKY equipment is used for waterway maintenance and environmental conservation work and recognised for their time-tested quality and performance. As the authorised dealer for BERKY in Sri Lanka, SENOK supplies a range of BERKY weed harvesters and other aquatic maintenance equipment specially developed for a wide range of waterways.



## SENOK TRADE COMBINE (PVT) LTD.

03, R. A. De Mel Mawatha, Colombo 05, Sri Lanka.

Tel : +94 11 2591992, 2501425, 2580017 Fax : +94 11 2589326

E-Mail : [info@senoksl.com](mailto:info@senoksl.com) Web : [www.senoksl.com](http://www.senoksl.com)





## Aitken Spence ranks No. 1 amongst Diversified - Most Awarded by LMD

Aitken Spence PLC emerged as the sector winner in the 'Diversified' category and among the top 10 Most Awarded by LMD. Joining this recognition, Aitken Spence Hotel Holdings PLC emerged as the sector winner in the 'Hospitality' category and runners-up in the overall ranking which is noteworthy among larger organisations in the top 10. These are outstanding achievements won from both companies at home and in lands afar, bringing pride and joy to the business community and nation as a whole.

'Most Awarded' by LMD is the second annual edition of the of the nation's most revered corporations which is the cumulative awards won by business establishments in calendar year 2021.

In today's world, where we see constant change and much uncertainty, adaptation is even more challenging for businesses. Awards are a great monitoring tool and one of the best ways to drive innovative work inside organisations that would ultimately result to in better and more sustainable products and services in the marketplace. This healthy competition is also conducive to make businesses more sustainable and provide better options for consumers.

"This is a powerful validation of the work we have done, and it sharpens our

focus and gives us valuable external perspectives.

The different awarding platforms is one means of monitoring, measurement and compels innovation.

It also brings us together to celebrate the efforts of our winning teams and echoes their achievements through some of the toughest times," commented Dr. Parakrama Dissanayake Deputy Chairman and Managing Director Aitken Spence PLC.





## How just-in-time port call planning can help city ports reduce environmental impacts

Seaports play an essential role in international trade, as a good 90% of globally traded goods are handled here. Securing global supply chains requires steadily increasing economic and ecological requirements.

A significant and increasing share of world trade is based on containerised cargo, which relies on a timetable-oriented connection of the ports. This results in high demands on the service performance of the ports to stand up to competition and to fulfil the strategic supply role.

The infrastructure required for port operations is usually built for at least 50 years. At the same time, the industry is subject to rapid change.

This can be observed in the speed with which ship sizes are developing. In 2006, the EMMA MAERSK was the first container ship to break the then-record of 14,000 container slots, measured in TEU (Twenty-Foot Equivalent Unit). Only 11 years later, the MOL TRIUMPH broke the next record with 20,000 TEU. In 2021, the capacity of the largest Ultra Large Container Vessels had already risen to 24,000 TEU. This means that if 24,000 20' containers were strung together, this would result in a distance of 146 km.

The market dynamics and the long-term infrastructure planning cycles result in a logical conflict of objectives.

With larger vessels, the demands on ports grow in terms of infrastructure such as the draught of the access road, the dimension of harbour basins for turning the ships, the water depth at the berth, the technology used in the port such as tugs, crane dimensions for unloading and loading the vessels and the number of the equipment for seamless handling. Also, the landside infrastructure, including storage sizes, traffic

volume, and ultimately personnel requirements, needs to grow accordingly. Many of these are associated with significant investments. Suppose one of the requirements is only insufficiently fulfilled or not fulfilled. In that case, bottlenecks can quickly form that limit the capacity or ship size that a port can serve and thus reduce the port's competitiveness.

The requirements for optimisation are even more significant for city ports. On the one hand, they must ensure efficient handling of goods and distribution to the hinterland as seamlessly as possible. At the same time, they are minimising the ecological impact on the neighbouring urban areas and the ecosystem.

When city ports, such as the Port of Colombo and the Port of Hamburg, are also located on strategically crucial international trade routes where these container ship giants are primarily deployed, it paints a better picture of the complexity of port development planning and optimisation that must be adapted to the floating clocks to continue participating in the flourishing global supply chain.

[Ranked 17th and 25th](#) among the world's largest ports, the Port of Hamburg and the Port of Colombo impressively hold their own at the top of the world rankings. Both are the most prominent and busiest national port and one of the leading ports in their regions, with Colombo even the largest in Southwest Asia. Their history is united by constant investment in the modernisation of port equipment. They

also share their woes regarding harmful environmental impacts such as air, light and noise pollution and especially congestion in port and city traffic.

However, unlike the Port of Colombo, the Port of Hamburg is not a seaport but a river port, which with its 17,000 ha, is surrounded by urban structures. As far as the North Sea, the approx. 9,600 ship calls in 2021 had to take on an approximately 100 km tide-dependent river passage, which is only possible for ships of various draughts during limited time windows.

This requires effective ship coordination, which the [Hamburg Vessel Coordination Center](#) (HVCC) has provided in Hamburg since 2008. HVCC is a unique joint venture of the terminal operators competing in the port. While the Hamburg Port Authority (HPA) is responsible for the safety of ship calls, HVCC's task is to optimise large ship, feeder and also inland waterway vessel traffic at an early stage, i.e., several days in advance, during arrival and rotation in the port as well as during departure of the ships.

HVCC is one of the first to use just-in-time port call planning. In doing so, HVCC focuses on transparent data and information exchange, connecting partners and as many port actors as possible, e.g., terminals, port authorities, tugboats, pilots, agents, etc., and continuously improving reliable ship handling, thus avoiding negative impacts on the environment.

Initially started as a Feeder Logistic Centre, the HVCC was faced with the increasingly urgent question of how to

avoid congestion on the access road. Since 2010, the Nautical Terminal Coordination has been taken care of the orchestration of shipping traffic, a centre not only for data exchange but also for the exchange of experience in terms of lessons learnt when it comes to questions such as: what are the consequences when a ship larger than 14,000 TEU, carrying transshipment for five feeder vessels, two barges, 50 trains and 3600 trucks, is delayed?

Under time pressure, such dimensions can hardly be managed with printed lists using Excel. In the past, a high degree of bilateral coordination was required between the offices involved in the port and the shipping companies. If a ship was delayed, this triggered intensive telephone and email communication.

Since 2015, HVCC has been using port community systems and developing new platforms to involve other stakeholders, such as the current agents. HPC has been active as project manager and has actively supported the introduction and further development of the port collaboration platform. Currently, 450 system users enjoy the advantage of transparent networking. Every port actor involved receives the information synchronously at any time in the same data quality needed to handle a vessel call effectively - and as early as possible.

Meanwhile, HVCC has started to provide digital passage plans directly to ships and shipping companies up to four days before the call at the Port of Hamburg and transmit plans for the planning of departure from the port in good time. This means that HVCC is already implementing a just-in-time port call. And to plan the port calls, HVCC also exchanges planning data with relevant upstream and downstream ports via direct interfaces or obtains these from the ports. In this way, HVCC operates across national borders with North European ports such as Rotterdam, Felixstow, Antwerp, and Le Harve, some of which compete.

In the meantime, all carriers entering the Port of Hamburg are on board. They appreciate the advantages of reduced waiting times, shorter berthing times in the port, optimal utilisation of terminals and higher handling quality. The enormous bunker and CO2 emission savings were particularly convincing. For example, for a passage of 220 nautical miles from Rotterdam to Hamburg for an 18,000 TEU container ship, savings of 22t of bunker and 66t of CO2 emissions can be generated. Shorter berthing times in the port also mean lower air, light and noise emissions for the city.

The HVCC has paid off for the Port of Hamburg: Investments in capacity-expanding infrastructure measures, which would have entailed considerable financial and ecological burdens, could be postponed.

Such a coordination system yields benefits for river or delta ports and seaports like the Port of Colombo.

This is because the increase in visibility enables better planning and thus more security of service provision by all participants within the supply chain, if a central overview of dynamic transport planning is established and accessible to all stakeholders. Inefficient data procurement and different planning data are avoided, thus reducing costs and environmental impacts.

The introduction of a collaboration platform is a measure that has been proven to result in improved vessel turnaround time, generating direct financial benefits. Port stakeholders benefit from increased visibility and predictability, which prevents unnecessary equipment investment and delays investment in infrastructure. Overall, an optimisation of the entire port ecosystem is achieved, which improves competitiveness and contributes significantly to the reduction of the environmental footprint.







## New State-of-the-art Semiautomated Gases Filling Plant for Ceylon Oxygen Ltd.

Ceylon Oxygen Limited is a member of Linde PLC and is the leading industrial and medical gas supplier in Sri Lanka since 1936. COL manufactures and distributes medical, industrial, and specialty gases and also distributes imported products such as helium, hydrogen, welding equipment, etc., and provides a range of related services including the installation of gas equipment, pipelines, and associated engineering services.

Ceylon Oxygen Ltd has recently commissioned its' new state-of-the-art filling facility at Kerawalapitiya Industrial Zone in January 2022. The new facility is a transition from the existing filling site in Mattakkuliya to an industrial zone in Kerawalapitiya. The new site features a state-of-the-art, semi-automated plant, which is by far the largest in the country with over 2 times the filling capacity of the existing site and introduces a 200-bar filling capability for the first time in the country, improving the manufacturing and distribution efficiencies.

Ceylon oxygen's new purpose-built site in a smaller footprint enables faster customer turnaround time with the introduction of semi-automated filling, reduced cylinder movement, and palletized handling thereby further enhancing safety.

A key feature of the new filling site is the emphasis on sustainability, in keeping with the company values. The site features several green initiatives such as the installation of solar panels – expected to generate electricity equal to its' consumption and rainwater harvesting tanks collecting and reusing otherwise wasted rainwater. The site also introduces more energy-efficient

equipment and discontinues manufacturing practices with negative environmental impacts. These initiatives combine to significantly reduce the company's carbon print bringing about a positive social impact with its' production practices.

Ceylon Oxygen Limited is Sri Lanka's leading medical gases supplier, providing most government, private hospitals, and other healthcare facilities a reliable supply of high-quality gases manufactured to European pharmacopeia standards and prompt on-site support by professional medical technicians. COL

provides direct and indirect employment opportunities to around 500 Sri Lankans Island wide.

Linde is a leading global industrial gases and engineering company with 2021 sales of \$31 billion (€26 billion). Linde lives its' mission of making our world more productive every day by providing high-quality solutions, technologies, and services that are making its' customers more successful and helping to sustain and protect our planet.

More information about the company and its products and services can be viewed at [www.linde.com](http://www.linde.com)





## Online Global MBA From Germany - For Your International Career

SRH Mobile University, which has just been voted Germany's most popular distance-learning university for the 4th time in a row (2019-2022), offers a 1-year online MBA programme in English for Sri Lankan students who wish to enhance their careers in Sri Lanka, Germany or worldwide. For this purpose, they have partnered up with CINEC university in Malabe, Sri Lanka, among several other prestigious institutions worldwide.

### This is your SRH Mobile University

SRH Mobile University is a university of applied sciences specialised in part-time distance learning. They are officially approved by the German government, permanently system-accredited and the first institution in Germany to receive FIBAA's new premium seal "Excellence in Digital Education". Furthermore, they are a full member of EFMD Global, the largest international network of business schools and corporations, and one of few climate-neutral universities in Germany.

They have developed unique study programmes with a high demand in the international market, taught fully online, thus guaranteeing the highest flexibility to their students. SRH Mobile University offers both, high-quality education and excellent service and close support for their students.

The centrepiece of the programme is their innovative online campus, which enables students to successfully complete their studies alongside their career, family responsibilities or competitive sports – wherever they are, whenever they want. In optional online lectures, students can deepen their knowledge, get answers to all their questions and communicate with their fellow students and professors. All live sessions are recorded and uploaded into the online campus.

### The Global MBA

SRH Mobile University offers a part-time Global MBA (Master of Business Administration) to all students with a first university degree wishing to boost their international careers. The programme is taught fully online, allowing you to integrate the studies smoothly into your personal and professional life while remaining fully independent as you can study at any time and place.

The two-semester Global MBA (60 European credit points) provides you with a premium German degree after only one year. The Master's programme is focused on application and is highly relevant to real-life business practice, designed to communicate the specialist expertise, skills, and attitudes necessary for successfully assuming managerial responsibility. The programme will prepare you for a range of managerial business roles in the international job market. Graduating as a Master of Business Administration (MBA) will set you up in the best possible way for taking the next big step up the international career ladder.

All modules – including Human Capital Management, Marketing, Accounting and Strategic Management – are taught entirely in English. SRH Mobile University also offers you the opportunity to take part in international study weeks in Heidelberg, Germany, as well as optional online German language training and online career services to prepare you for the German and European job markets.

By simply extending the standard study period, you can adapt the two-semester online programme to suit your own requirements. On completion of the programme, SRH MU will award the internationally recognised academic title

Master of Business Administration (MBA).

### Your career prospects

After obtaining your German Master's degree and equipped with general business and management skills, you are entitled to apply for a 6-month job-seeking visa to start your career in Germany and Europe. Although German language skills are not required for the visa, SRH Mobile University offers optional online language training (in German and 11 other languages) as well as online job placement services to prepare you for the German and European job markets. Find the perfect job for you at one of their numerous strong corporate partners. You can also spend optional study weeks in Heidelberg, Germany or other attractive locations in Europe to gain a first impression of the region and get to know SRH staff together with some of your international fellow students.

### Further information & enrolment

If you want to boost your international career with a prestigious MBA from Germany, you need to have a first degree (Bachelor or equivalent), at least one year of work experience and sufficient English language skills.

New students are admitted every quarter (1st of April, July, October, January).

If you want to learn more about the programme and SRH Mobile University, you can view one of their monthly online information sessions. Find the dates and times here: [www.mobile-university-global.com](http://www.mobile-university-global.com)

### Contact

Nazra Rajudean, responsible for Student Support at SRH MU's partner university CINEC is available for you: [Nazra.Rajudean@cinec.edu](mailto:Nazra.Rajudean@cinec.edu)

## Beyond Business by Qatar Airways



Welcome to  
Beyond Business  
Taking business travel further

Elevate

Accelerate

Ascent

Advance

Achieve

Earn Qrewards as per tier level and enjoy benefits such as priority baggage handling, tier status offers etc.

### **Qrewards**

Qrewards is the new currency for the Beyond Business by Qatar Airways.

### **Redeem Qrewards on any flight at any time**

Enjoy full flexibility on how you spend your Qrewards. With dynamic

redemption, you can redeem Qrewards against the cost of any flight, at any time – no matter how close to the day of departure

### **Manage your travel with the new account portal**

Your account portal is an easy-to-use tool for everything you need. You can book your flights, redeem your rewards, manage your account and access insightful reporting to help you control

your travel budget.






### **Getting started**


To join Beyond Business by Qatar Airways, complete the online membership application by visiting [qatarairways.com/beyondbusiness](http://qatarairways.com/beyondbusiness).

Upon completion, you will immediately have access to your account and can begin earning Qrewards.



## Trade Fairs in Germany

<p>FRUIT LOGISTICA</p> <p>05 – 07 April 2022 in Berlin</p> <p><a href="http://www.fruitlogistica.com">www.fruitlogistica.com</a></p>	<p>FRUIT LOGISTICA covers every single sector of the fresh produce business and provides a complete picture of the latest innovations, products, and services at every link in the international supply chain. It thus offers superb networking and contact opportunities to the key decision-makers in every sector of the industry. 3.200 exhibitors and 78.000 trade visitors attend FRUIT LOGISTICA every year to realize their full business potential within the international fresh produce trade – and to write their own success story.</p>	
<p>INHORGENTA</p> <p>08 – 11 April 2022 in Munich</p> <p><a href="http://www.inhorgenta.com">www.inhorgenta.com</a></p>	<p>INHORGENTA is the world's leading platform for jewelry, watches, and gemstones. 1055 exhibitors from 44 countries, 26,000 trade visitors from 85 countries visited the trade show in 2020.</p>	
<p>ProWein</p> <p>15 – 17 May 2022 in Dusseldorf</p> <p><a href="http://www.prowein.com">www.prowein.com</a></p>	<p>"ProWein" is the leading trade fair for the wine and spirits industry, which takes place once a year in Dusseldorf. It is aimed exclusively at trade visitors from the retail, wholesale and foreign trade, gastronomy, hotel, and manufacturing industry.</p>	
<p>wire Düsseldorf</p> <p>20 – 24 June 2022 in Dusseldorf</p> <p><a href="http://www.wire-tradefair.com">www.wire-tradefair.com</a></p>	<p>As an international trade fair wire Düsseldorf provides exhibitors and suppliers of wires and cables in addition to the latest technology, specialty products and innovative machines concerning wire and cable manufacturing, a unique communication platform.</p>	
<p>The Tire Cologne</p> <p>24 – 26 May 2022 in Koelnmesse</p> <p><a href="http://www.thetire-cologne.com">www.thetire-cologne.com</a></p>	<p>THE TIRE COLOGNE is the world's leading international trade fair for the tyre industry. Motor vehicle and tyre workshop equipment features prominently in addition to tyres and wheels. The offering is rounded off by tyre retreading and the recycling and disposal of old tyres.</p>	
<p>IFAT</p> <p>30 May – 03 June 2022 in Munich</p> <p><a href="http://www.ifat.de">www.ifat.de</a></p>	<p>IFAT is the World's Leading Trade Fair for Water, Sewage, Waste and Raw Materials Management. 3,305 exhibitors from 58 countries and regions, and 142,472 visitors from 162 countries and regions participated in IFAT 2018.</p>	

Transport logistic 15-17 June 2022 in China	Transport Logistic: The world's leading trade fair for logistics, mobility, IT, and supply chain management. Also, part of transport logistic is air cargo Europe, the industry gathering for the international air freight industry. 2374 exhibitors from 63 countries, 64,000 visitors took part in TL 2019.	
spoga+gafa 19 – 21 June 2022 www.spogagafa.com	Spoga+gafa is the world's leading international trade fair for the garden and leisure industry and open to trade visitors only. The fair is characterized by the high internationality of exhibitors and visitors, making it the most important platform in the industry to conquer new markets, to find new contacts and to learn about the latest trends and innovations.	
For More Information	Malintha Gajanayake Head of Corporate Affairs & Export Promotions Tel: 0094 112314364 Email: Malintha@srilanka.ahk.de	 Delegation der Deutschen Wirtschaft in Sri Lanka Delegation of German Industry and Commerce in Sri Lanka

#### Our Trade Partners



## Trade Fairs in Sri Lanka

<p>Build SL - Housing &amp; Construction Expo</p> <p>Venue: BMICH, Colombo</p>	<p>Build - Housing &amp; Construction Expo has the objective of providing a platform to the construction industry stakeholders to display their products, services, new technologies and capabilities to the potential customers and public. In addition, this Expo will highlight the recent development projects undertaken in the country with an insight towards the plans for building a new Sri Lanka.</p>	
<p>Profood Propack &amp; Agbiz</p> <p>Venue: BMICH, Colombo</p>	<p>“Profood Propack &amp; Agbiz” is the most comprehensive food, beverage, and packaging exhibition in Sri Lanka. This wide - ranged exhibition provides you a one stop solution with this year’s theme " From the Farm to the FORK". 19th edition of “Profood Propack &amp; Agbiz” is scheduled to take place in the presence of over 250+ exhibitors from 20 countries showcasing more than 1000 new products &amp; services in 370 stalls and 28,000+ visitors. Profood Propack &amp; Agbiz 2020 being Sri Lanka's largest trade fair is a ' must not miss' exhibition for all organization involved in processed food and beverage, packaging &amp; agriculture to showcase their products.</p> <p>With the inception of Pro Food Pro Pack in the year 2002 the objective of enhancing Sri Lanka’s Food Processing Industry benefited tremendously by way of creating a wide array of opportunities in exposing/merchandising the FPI products locally and internationally. Celebrating the 19th edition this year, Pro Food Pro Pack has emerged as the most looked forward event in the industry calendar.</p>	
<p>For more information contact:</p>	<p>Malintha Gajanayake Head of Corporate Affairs &amp; Export Promotions Tel: 0094 112314364 Email: Malintha@srilanka.ahk.de</p>	 <p>Delegation der Deutschen Wirtschaft in Sri Lanka Delegation of German Industry and Commerce in Sri Lanka</p>



## About Us



### AHK Sri Lanka – Team



#### Services offered by AHK Sri Lanka

1. Market Entry Support
2. Business partner search
3. Market Information
4. Trade Fair Services
5. Sector Committees
6. Vocational Education Training
7. Premier Platinum Partnership
8. Legal Services
9. Translation Services



Ms. Alexandra Voss  
Chief Delegate (Interim)



Mr. Malintha Gajanayake  
Head of Corporate Affairs  
/ Export Promotion



Ms. Semini Satarasinghe  
Manager - Marketing and  
Communications



Mr. Niklas Schiffrers  
Manager - Public Projects



Ms. Piyumi Sirigampala  
Manager - Vocational  
Training



Mr. Harsha Dinesh  
Accountant



Ms. Shashi Jayakodi  
Administration Officer



Mr. Thomas Hirl  
BMO Partnership / CCIY

### Our Premier Platinum Partners



6th Floor, 161 A, Dharmapala  
Mawatha, Colombo 07, Sri Lanka



+94 112 314364



[communication@srilanka.ahk.de](mailto:communication@srilanka.ahk.de)



[Visit our website for more information updates](#)



[Follow us to stay tuned for further](#)



[Connect with us on LinkedIn](#)

Supported by:



Federal Ministry  
for Economic Affairs  
and Climate Action

on the basis of a decision  
by the German Bundestag

Copyright © 2022 Delegation of German Industry and Commerce in Sri Lanka

All rights reserved.