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AHK Sri Lanka NEWSLETTER



**YOUR TRUSTED PARTNER FOR
GERMAN – SRI LANKAN
BUSINESS RELATIONS**



Delegation der Deutschen
Wirtschaft in Sri Lanka
Delegation of German Industry
and Commerce in Sri Lanka

 **Partner In Sri Lanka**



Table of Contents

Dear readers,

During the first 4 months 2021 Sri Lankan exports to Germany have increased by 9.3%, while German exports to Sri Lanka have decreased by 12.3%. Currently Sri Lankan Exports to Germany are 3.5 times higher than German exports to Sri Lanka. This development is related principally to the import restrictions which have entered into force since 19th March 2020, and which have been continuously updated since then. The current important restrictions which were gazetted on 11th June 2021 are related to 644 HS-Codes covering among others imports of vehicles and spare parts, food products, construction related equipment etc. We were assured several times by the Sri Lankan government that the import restrictions would be temporary and due to the shortage of foreign exchange. The impact on German exporters and their Sri Lankan partners has been immense.

As Delegation of German Industry and Commerce in Sri Lanka we are strongly committed fair and free trade. We have been continuously working to promote opportunities of cooperation in Sri Lanka and will continue to do so. On 16th August we are planning to have the virtual Kick-Off of our “Sustainable Tourism in Sri Lanka Initiative”, which we have jointly set up with the Friedrich Naumann Foundation and the German think tank Loening in Berlin. The aim is to develop Sustainable Tourism as a USP for Sri Lanka, the transfer of know-how with regards to sustainability certifications and standards in tourism and the set-up of a virtual Sustainable tourism platform. Furthermore, we are planning in cooperation with GIZ to organize a virtual Organic Sourcing Forum on 19th August, where decision makers of politics, of German importers, retailers, and wholesalers and Sri Lankan exporters will participate and be matched individually.

Wishing you good health!

Yours sincerely

Andreas Hergenröther
Chief Delegate of
German Industry and Commerce in Sri Lanka

1. Current Developments	3
Import Restrictions	3
Restrictions under the Foreign Exchange Act No 12 of 2017 for 06 months	3
Sri Lanka’s GSP+ Trade Concession	4
2. Economic Data of Sri Lanka	5
3. AHK Sri Lanka - Events	7
3.1 Upcoming Events	7
3.2 Past Events	9
4. Vocational Training and Programs	12
5. Corporate Affairs.....	14
Allianz.....	14
DIMO	16
Hafele	20
Continental.....	21
Qatar Airways.....	22
Aitken Spence	23
Trade Fairs in Germany	25
Trade Fairs in Sri Lanka.....	26
About Us	27



1. Current Developments

COVID-19 Update

As of 08 July 2021, Sri Lanka accounted for 268,676 COVID-19 confirmed cases, while recovered individuals totaled 238,131 and fatalities related to COVID-19 amount to 3,351 individuals.

For the latest COVID-19 regulations, please refer to the Homepage: '[COVID-19 Update](#)'.

Import Restrictions

The Import and Export Control Department issued Gazette 2231/18 on 11 June 2021 to revise the Gazette 2184/21 dated 16 July 2020.

According to the revised regulations, 644 items are suspended until further notice. The items listed under Schedule 1 include food and beverages (under HS headings 03.04, 04.02, 07.02, 07.03, 07.05, 07.06, 07.07, 07.08, 07.09, 07.13, 07.14, 08.01, 08.03, 08.04, 08.07, 08.10, 08.11, 10.06, 10.08, 11.02, 11.03, 11.06, 12.02, 12.07, 12.08, 15.13, 21.06, 22.01, 22.06, and 22.09) building, construction and furnishing material (under HS headings 25.15, 25.16, 38.24, 39.22, 39.23, 39.24, 39.25, 39.26, 46.01, 46.02, 68.02, 68.10, 68.11, 69.05, 69.07, 69.14,

94.03, 94.04, motor vehicles and spare parts (under HS headings 87.02, 87.03, 87.04, 87.05, 87.07, 87.11, 87.12, and 94.01) oxygen and respiration apparatus (under HS headings 28.04 and 90.19) and household items (under HS headings 34.01, 67.01, 67.02, 96.03).

For more information on the regulations, please refer to the Homepage – '[News](#)'.

Restrictions under the Foreign Exchange Act No 12 of 2017 for 06 months

The Monetary Board of Sri Lanka issued Gazette Extraordinary no. 2234/49 on 02 July 2021 stating the following restrictions on outward remittances for six months, commencing from 02 July 2021.

1. Suspend the repatriation of funds under the migration allowance out of funds received as monetary gifts by an emigrant from an immediate family member.
2. Limit the repatriation of funds under the migration allowance through Capital Transaction Rupee Accounts by the emigrants who have already claimed migration allowance under general permission, up to a maximum of USD 10,000 or

equivalent foreign currency.

3. Limit the eligible migration allowance for the emigrants who are claiming the migration allowance for the first time under the general permission, up to a maximum of USD 30,000.
4. Limit the repatriation of any current income or accumulated current income (including Employees Provident Fund (EPF), Employees Trust Fund (ETF), gratuity and pensions or any other retirement benefits) by the emigrants through the Capital Transaction Rupee Accounts or Emigrant's Remittable Income Accounts, under the general permission, up to a maximum of USD 30,000.
5. Limit the outward remittances or issuance of foreign exchange for any Sri Lankan individual and has obtained Temporary Residence Visa of another country which falls into a category of visa that entitles the individual to obtain permanent residency status or citizenship in that country at a future date, up to a maximum of USD 20,000.
6. Suspend making payments through

Outward Investment Accounts for the purpose of making investments overseas by persons resident in Sri Lanka.

8. Limit the outward remittances on capital transactions through Business Foreign Currency Accounts or/and Personal Foreign Currency Accounts held by a person resident in Sri Lanka, up to a maximum of USD 20,000.
9. The Monetary Board will have the authority to grant permission in terms of the Section 7(10) of the Foreign Exchange Act for the investments on case-by-case basis which exceeds the limits specified in the regulations.

7. Foreign Exchange Act for the investments on case-by-case basis which exceeds the limits specified in the regulations.

Please refer to the regulations [here](#).

Sri Lanka's GSP+ Trade Concession

On 19 May 2017, the European Union granted Sri Lanka better access to EU for its' exports EU's Generalised Scheme of Preferences Plus (GSP+). The GSP+ scheme has supported Sri Lanka's economic development by increasing Sri Lankan trade as well as diversifying exports and attracting investments.

The EU is Sri Lanka's second-largest

trading partner and the second main export destination accounting for 22.4% of Sri Lankan exports in 2020.

GSP+ was granted on the condition of Sri Lanka's commitment to ratify and effectively implement the 27 international conventions on human rights, labor conditions, protection of the environment and good governance.

On 10 June 2021, a resolution was adopted by the European Parliament urging the European Commission to temporarily withdraw Sri Lanka's GSP+ status. Sri Lanka will be reviewed towards the end of 2021 on its conformity to the conditions of the scheme.

PN/IT/2021-02
11.05.2021



INLAND REVENUE DEPARTMENT

Notice to Taxpayers

Taxpayer Registration, Income Tax Payments and Furnishing Return of Income for the Year of Assessment 2019/2020

In accordance with the amendments to the Inland Revenue Act, No. 24 of 2017 passed in Parliament on the May 4, 2021;

1. resident individuals whose employment income was subjected to PAYE prior to January 1, 2020 and having a tax liability for the year of assessment 2019/2020 are required to submit their returns of income;
2. no penalty will be imposed or criminal proceedings will not be initiated against the persons who file the return of income for the year of assessment 2019/2020 together with payments (if any) as per the return before June 30, 2021;
3. interest rate on late payments is zero percent (0%) for payments due as final quarterly installment and for assessment (final) payment (which were due on May 15, and September 30, 2020) for the year of assessment 2019/2020.

Therefore, you are hereby informed to comply with the statutory requirements of the Inland Revenue Act as follows to get the benefits of above amendments.

1. Employees who are deriving remuneration exceeding Rs. 250,000 for a month or Rs. 3,000,000 for a year after January 1, 2020, shall obtain the Income Tax Registration (Tax Identification Number -TIN). You may get your TIN through the e-Service via IRD web portal ([Access to e-Services/Taxpayer Registration](#)) or from Primary Registration Unit of the Inland Revenue Head Office located at Sir Chittampalam A. Gardiner Mawatha, Colombo 02 or from any metropolitan or regional office.
2. Taxpayers who have not made the fourth quarterly installment (fully or partly) of the year of assessment 2019/2020, which was due on May 15, 2020 (Period Code 19204) can make the relevant payments without any interest.
3. Taxpayers who have not made the assessment (final) payment of the year of assessment 2019/2020, which was due on September 30, 2020 (Period Code 19200) can make the relevant payments before June 30, 2021. If any taxpayer who has not made correct payments as a result of the retrospectively applicable amendments to the Inland Revenue Act can make the payments (if any) as a final payment (19200) before June 30, 2021.
4. Taxpayers including employees, who have not filed the return of income and any person who is required to obtain the taxpayer registration or who is served with a return of income by the Commissioner General of Inland Revenue, can file the returns of the year of assessment 2019/2020 before June 30, 2021.
5. No penalties will be imposed or no criminal proceedings will be initiated for persons who are complying with requirements 3 and 4 above for making payments and furnishing tax returns.
6. For online payment facility via Online Tax Payment Platform (OTPP), please refer to the public notice No. [PN/PMT/2021-03](#) dated 10.05.2021.

Commissioner General of Inland Revenue

2. Economic Data of Sri Lanka

GDP Growth

Statistics by DCS

According to the 2020 GDP statistics published by the Department of Census and Statistics in Sri Lanka, the economy in 2020 indicated a decline of 3.6%. Q4 2020 recorded an economic growth of 1.3%. In 2020, major economic activities of agriculture, industry, and services, reported negative growth rates of 2.4%, 6.9% and 1.5%, respectively.

Projections by CBSL

As per the medium-term macroeconomic framework of the Central Bank of Sri Lanka, the economy of Sri Lanka is expected to grow by +5.0% in 2021.

Forecast by Fitch Ratings

Fitch Ratings projects a growth of 3.8% in 2021. Fitch Ratings affirmed Sri Lanka's Long-Term Foreign-Currency Issuer Default Rating (IDR) at 'CCC'.

Inflation

Headline inflation as measured by the National Consumer Price Index decreased to 6.1% in May 2021, from 5.5% in April 2021.

Core inflation in May 2021 increased to 4.2% in May 2021 from 4.1% in April 2021.

Foreign Currency Reserves and Exchange Rates

From the beginning of the year until 08 July 2021, the Sri Lankan rupee depreciated against the US dollar by 8.2% to an indicative rate of LKR 200.

The Sri Lankan rupee depreciated against the Euro by 5.4% and the pound sterling by 8.7% to an indicative rate of LKR 240.1 and LKR 280.2, respectively.

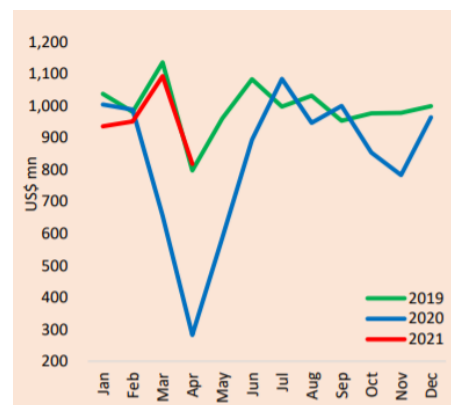
As of 31 May 2021, Official Reserve Assets amounted to USD 4,032.8 Mn while the Foreign Currency Reserves totaled USD 3,548.6 Mn.

Foreign Trade

Export Sector

According to the statistics published by the Export Development Board, Sri Lanka's merchandise exports increased by 32.61% to USD 4,583.56 Mn in January-May 2021 compared to the same period of 2020.

The export volume index increased by +182.0% while the unit value index increased by +2.8% on a year-on-year basis in January 2021.



German Exports to Sri Lanka

German exports to Sri Lanka in January-April 2021 declined by -12.3% to EURO 76,164,000 compared to EURO 86,804,000 January-April 2020.

German Imports from Sri Lanka

Germany imported from Sri Lanka goods amounting to EURO 270,256,000 in January-April 2021, compared to EURO 247,642,000 in the same period of the previous year, indicating an increase of 9.1%.

Sri Lankan Global Exports

Tea Industry

Export earnings from tea exports increased (y-o-y) by -15.30% to USD 526.62 Mn in January-May 2021. Tea exports recorded value of USD 109.23 Mn which constituted 11.5 % of total merchandise exports.

Rubber and rubber-finished products Industry

Export earnings from Rubber & Rubber finished products increased by 51.43% (y-o-y) to USD 424.47 Mn in January-May 2021. Pneumatic and retreated rubber tyres and tubes (48.77%), and industrial and surgical gloves (89.04%) contributed to the export growth in January-May 2021 compared to the previous year.

Coconut and coconut-based products Industry

Export earnings in January-May 2021 from Coconut-based products increased by 46.42% to USD 317.19 Mn compared to USD 216.63 Mn in January-May 2020. In May 2021, earnings from coconut products amounted to USD 66.71 Mn. Earning from coconut-based product exports accounted for 7% of total merchandise exports, which is an increase of 28.78% compared to the same period of the previous year.

Apparel Industry

Export earnings from Apparel & Textiles increased by 34.51% to USD 2064.17 Mn during the months of January-May 2021 compared with USD 1534.61 Mn recorded in January-May 2020. Earnings from Apparel and Textiles in May 2021 increased by 69.48% to USD 370.87 compared to May in the previous year.

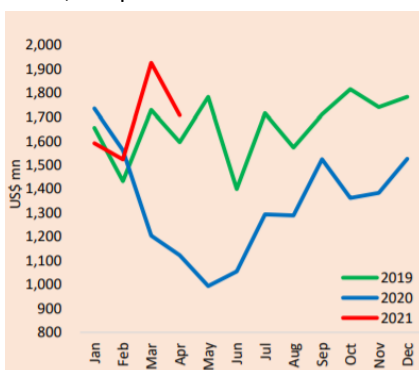
Spice Industry

Export earnings from Spices and Essential Oils increased by 95.74% to USD 162.01 Mn in January-May 2021 compared to USD 82.77 Mn in January-May 2020. In May 2021, spices and concentrates amounted to US\$ 25.24 Mn, which accounted for 3.5% of total merchandise exports.

Sri Lankan Global Imports

Expenditure on merchandise imports in April 2021 increased by 52.1% to USD 1,707 Mn compared to USD 1,123 Mn recorded in April 2020.

The import volume index and unit value index increased by 39.8% and 8.8%, respectively, on a year-on-year basis, in April 2021.



Vehicle Imports

Vehicle imports in April 2021 amounted to USD 1.1 Mn (-98.2% y-o-y). Between January and April 2021, vehicle imports amounted to USD 3.5 Mn, indicating a decline of -98.4 compared to the previous year.

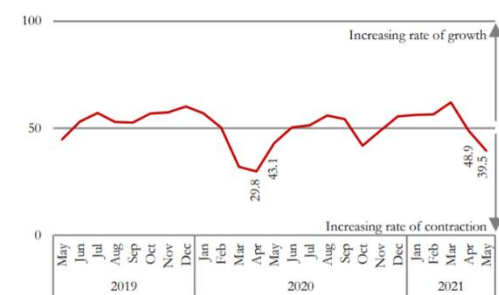
Manufacturing Sector Purchasing Managers' Index (PMI)

The manufacturing sector PMI in May 2021 decreased to 42.1 index points, which is a decline of 2.2 index points compared to April 2021.



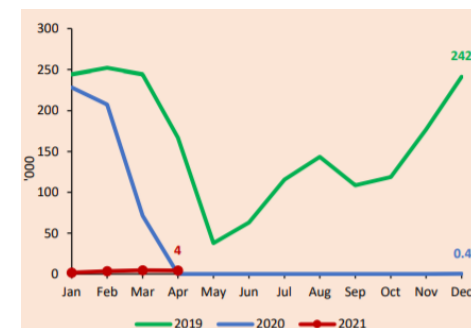
Services Sector Purchasing Managers' Index (PMI)

The Services sector PMI amounted to 39.5 in May 2021, which is a decreased of 9.4 index point compared to April 2021.



Tourism Sector

Between January and June 2021, tourist arrivals amounted to 16,908 which is a decline of -96.7% compared to 507,311 in the same period of the previous year.



3. AHK Sri Lanka - Events

3.1 Upcoming Events

Virtual Business Delegation and Conference on Sourcing Organic Food Products from Sri Lanka

Date: 19 – 23 August 2021

The Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka), in collaboration with the German Agency of International Development Cooperation (GIZ) will organize a virtual business delegation and conference on Sourcing Organic Food Products from Sri Lanka. The virtual conference is financed by the Federal Ministry for Economic Cooperation (BMZ).

The conference will present the strategy and roadmap of the Sri Lankan organic agriculture sector, and the opportunities and potential of the Sri Lankan organic food market.

During the conference, German and European importers/retailers will provide information on their business and sourcing requirements. Participating Sri Lankan companies will have the opportunity to gain insights into the product requirements and explore business opportunities with them.

Please refer to the program [here](#).

For more information, please contact Mr. Malintha Gajanayake – malintha@srilanka.ahk.de

Certified training and assessment – Responsible Business – Sustainable supply chains as driver for global competitiveness – Module 3

Date: 14 July 2021

AHK Sri Lanka, in collaboration with the Friedrich Naumann Foundation for Freedom (FNF) and Löning Human Rights & Responsible Business commenced on 16 June 2021, the training series on sustainable supply chains in Sri Lanka to increase the export competitiveness of Sri Lankan companies in EU and US markets.

The program began with the kick-off event “Sustainable Supply Chains as drivers of global competitiveness” held on 24 February 2021 and has completed two out of the three modules in the training series.

Module 3 will focus on practical insights of sustainability norms, certification bodies and standard organizations. On request, the training series additionally offers an individual company gap assessment and action plan by Löning – Human Rights & Responsible Business to achieve competitiveness in EU and US markets.

To register, please use the following [link](#).

For more information, please contact Ms. Semini Satarasinghe – communication@srilanka.ahk.de

Kick-off event of Sustainable Tourism – Sustainability as a Competitive Advantage for a sustainable Tourism Industry in Sri Lanka

Date: 16 August 2021

The Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka) in collaboration with the Friedrich Naumann Foundation for Freedom (FNF) and Löning Human Rights & Responsible Business will launch the Sustainable Tourism initiative to increase the Sri Lankan tourism industry competitiveness through sustainability.

The Sustainable Tourism initiative will support companies to improve their sustainability performance through know-how transfers, trainings, best practice sharing, and panel events with relevant stakeholders. The initiative will also offer in-depth gap assessments for certification and standards preparation, reporting guidelines, self-assessments and facilitation of project groups.

During the kick-off event, industry stakeholders will provide a local and regional perspective on sustainable tourism and highlight the significance of sustainability for German and other potential markets.

Please refer to the program [here](#).

For more information, please contact Mr. Malintha Gajanayake – malintha@srilanka.ahk.de

**Delegation of Sri Lankan Businessmen
to Expo Real – World’s Leading Trade
Fair for Property and Investment**



Date: 11 – 13 October 2021

Expo Real is an international trade fair for property and investment, which takes place once a year on the fairgrounds in Munich. As largest B2B trade fair for the industry in Europe, the fair stands for business-oriented networking for cross-industry and transnational projects, investments, and financing.

Exhibitors and visitors include project developers and project managers, investors and financiers, consultants and agents, architects and planners, corporate real estate managers, expansion managers and also economic regions and cities reflecting the entire value chain of the real estate industry.

With its indicative conference program consisting of symposia, conferences, and roundtables the trade fair acts as a communication and information platform of the industry. Internationally renowned speakers inform about the latest trends, innovations and future prospects of the markets for real estate, investment and finance.

For more information, please contact Mr. Malintha Gajanayake - malintha@srilanka.ahk.de

**Delegation of Sri Lankan Businessmen
to A+A - World’s Leading Trade Fair
for Safety, Security and Health at
Work**



Date: 26 -29 October 2021

A+A is held in Düsseldorf every two years. It is the world’s biggest and most important event revolving around health and safety at work.

Making contacts, building networks, and meeting key decision-makers face to face: young enterprises can capitalize on the potential of the leading international trade fair for safe and healthy working. Counting over 2,100 exhibitors from more than 60 countries and in excess of 73,000 visitors from 136 countries, A+A in 2019 provided an appropriate setting to introduce innovations to an international trade audience.

For the upcoming A+A, the organizers are working on an additional hybrid trade fair experience. This will enable digital participation in various congress and trade fair contents. Information on how to experience A+A 2021 online will follow shortly.

For more information, please contact Mr. Malintha Gajanayake - malintha@srilanka.ahk.de

**Delegation of Sri Lankan Businessmen
to Berlin Bazaar – World’s Leading
Trade Fair for Sustainable products**



Date: 03 – 07 November 2021

From 03 to 07 November 2021 Bazaar Berlin will take place for the fifty-ninth time on the Berlin Exhibition Grounds. At this long-running consumer exhibition, at the five themed sections under the headings World Market, Fair & Social, Natural Living, Art & Style and Winter at Home, around 500 exhibitors from more than 60 countries present quality handicrafts, typical regional specialties, fashion with a personal touch, jewellery, accessoires, eco-products, fair trade goods, natural goods and many other items.

For Bazaar Berlin combining good business with social responsibility is an important aim. Since it was launched in 1962 as 'Partners for Progress' to support development policy aims, it regularly promotes programmes supporting fair trade goods that are produced sustainably and under ethically fair conditions.

For more information, please contact Mr. Malintha Gajanayake - malintha@srilanka.ahk.de

**Delegation of Sri Lankan Businessmen
to Medica – World’s Leading Trade
Fair for Medical Technology**



Date: 15 - 18 November 2021

MEDICA is the world-leading medical trade fair, and the industry’s number one platform for the suppliers of the medical technology industry. MEDICA 2021 and COMPAMED 2021 will take place as a hybrid event. The hybrid concept consists of combining live platforms for professional visitors to the Düsseldorf trade fair center and digital offers.

Exhibitors can present themselves and their products in online showrooms and live web sessions, or get in touch with customers during the trade fair using the Matchmaking app.

The world’s leading trade fair for medical technology will present a complete portfolio of medical products, devices and instruments, including all the stages in their development, production and distribution processes. This trade fair will be the ideal platform for information, exchange and networking, with virtual program formats that pick up on the relevant market trends and new products.

For more information, please contact Mr. Malintha Gajanayake - malintha@srilanka.ahk.de

**Delegation of Sri Lankan Businessmen
to Productronica – World’s Leading
Trade Fair for Electronics
Development**



Date: 16 - 19 November 2021

productronica is the only event of its kind to show-case the entire value chain in electronics production—from technologies and components to software and services.

Being the world's leading trade fair for electronics development and production, productronica has many new things to offered to its exhibitors and visitors: World premieres and products, solutions and innovations spanning the entire value chain, exclusive career opportunities with exciting networking formats and a top-class supporting program with specialist trend topics.

At productronica, the decision-makers and thought leaders of the industry come together—from established key player organizations as well as innovative start-ups. As a visitor, you can establish first-class insider contacts and engage in forward-looking networking with companies from Germany and abroad.

For more information, please contact Mr. Malintha Gajanayake - malintha@srilanka.ahk.de

**Top German Brands in Sri Lanka
Event 2021 – 7th Edition**



Date: TBD

The gala-dinner of the 7th edition of the ‘Top German Brands Sri Lanka’ is postponed considering current developments of the COVID-19 pandemic in Sri Lanka.

The key flagship event organized by the Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka) will be attended by the German Ambassador H.E. Holger Seubert and high-ranking representatives of the Sri Lankan authorities as well as decision makers of German and Sri Lankan businesses.

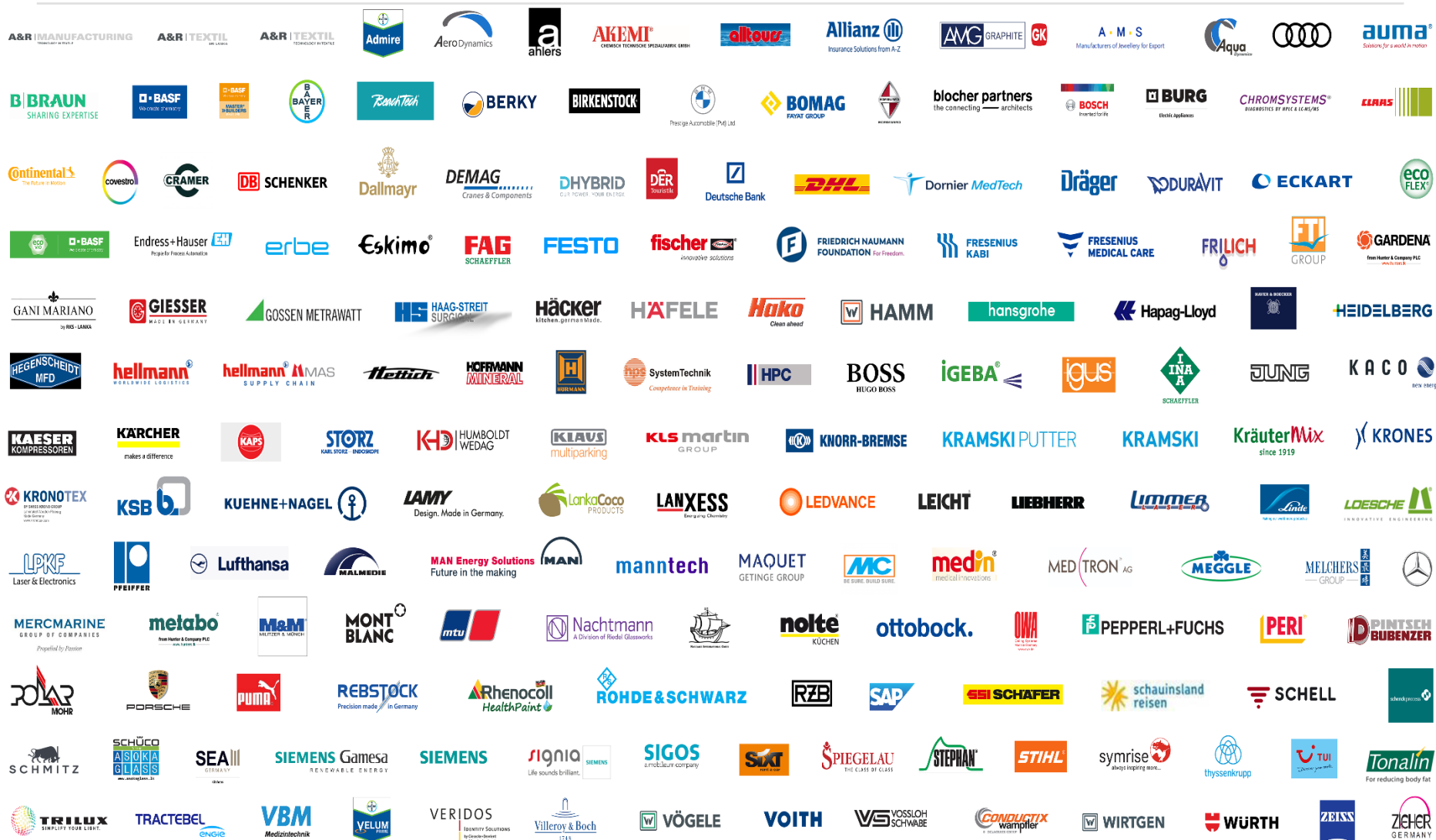
176 German brands have joined this year’s initiative. During the event, participating German brands representatives will get the opportunity to underline their role as strategic partners in Sri Lanka, enhance networking prospects among industry players and identify opportunities for future cooperation.

The revised event date will be informed in due course.

For more information, please contact Mr. Malintha Gajanayake - malintha@srilanka.ahk.de



Delegation der Deutschen
Wirtschaft in Sri Lanka
Delegation of German Industry
and Commerce in Sri Lanka

 Embassy
of the Federal Republic of Germany
Colombo

3.2 Past Events

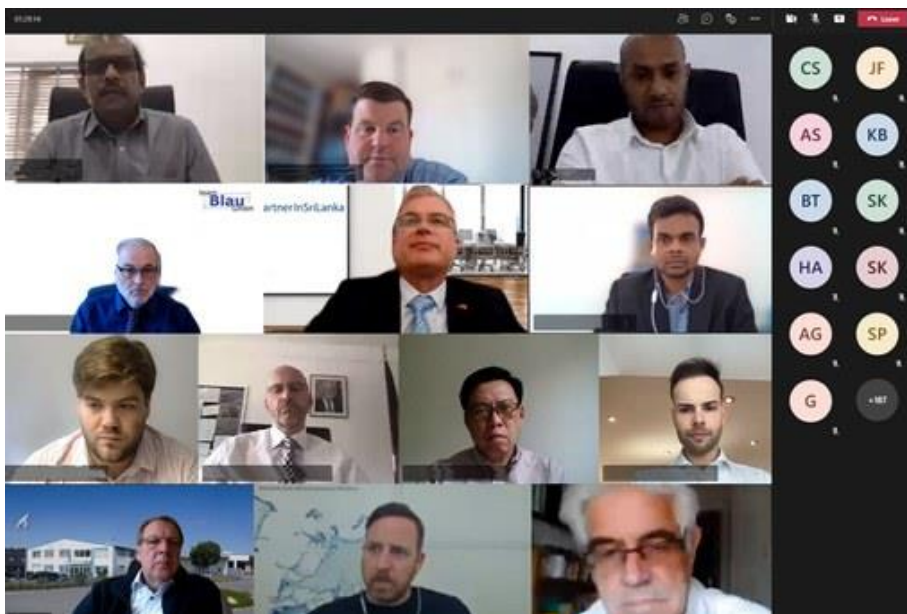
Virtual German business delegation on Energy Efficiency and Self-Sufficiency in Industry

Date: 01 June 2021

On the occasion of a virtual German Business delegation, the Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka) organized a conference on Energy Efficiency and Self-sufficiency in Industry to promote opportunities of cooperation in the field of energy efficient solutions. About 200 representatives of business, politics and media from Sri Lanka and Germany joined the virtual event which was organized within the frame of the German “Energy Solutions made in Germany” Initiative of the German Ministry of Economic Affairs and Energy.

The conference was opened by Hon. State Minister of Solar, Wind and Hydro Power Generation Projects Development Duminda Dissanayake, H.E. the German Ambassador to Sri Lanka and the Maldives Holger Seubert and Chief Delegate of German Industry and Commerce in Sri Lanka Andreas Hergenröther.

Chief Delegate of AHK Sri Lanka, Mr. Andreas Hergenröther pointed out: “In 2020 45,4% of Germany’s electricity production was generated from renewables, with regards to Energy efficiency in industry and buildings, Germany has become a globally recognized leader. For many years German companies have been



worldwide leading solution providers in different areas of energy efficiency and renewable energies. I am therefore very pleased to welcome a very innovative and diversified German business delegation providing key solutions in the fields of inverter technology, storage/battery technologies, waste to energy including planning and implementation of turnkey projects, digital monitoring of heat exchanger systems and solar water treatment systems as well as Solar Water filtration and disinfection. I am convinced there is a huge potential of cooperation with Sri Lankan partners, which will be explored during the upcoming days”.

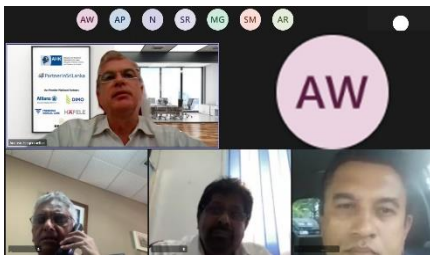
From the 2nd – 4th June 2021, AHK Sri Lanka organized more than 100 individual matchmakings between the participants of the German business delegation and potential Sri

Lankan partners.

Keynote speeches by industry experts from the German Renewable Energy Federation (BBE) and the Sri Lanka Sustainable Energy Authority (SLSEA) informed the participants on current challenges, market potential, best-practice policies, and technical experience in the field of renewable energy and energy efficiency.

During the virtual event, the German participants including representatives of KACO New Energy GmbH – a Siemens Company, mycon GmbH, Team Blau GmbH, Weihe GmbH, Boreal Light GmbH, BAE Batterien GmbH, INTEC Engineering, and Inter-Engineering presented their technologies and energy solutions with the objective to establish long-lasting partnerships with industry representatives and public authorities from Sri Lanka.

Discussion with AHK Sri Lanka's Agriculture Sector Committee



Date: 18 June 2021

AHK Sri Lanka organized a meeting with the agriculture sector committee to discuss challenges relating to the import ban on fertilizer, implications on businesses and the practical issues faced by companies in the organic agriculture sector of Sri Lanka.

The discussion moderated by Chief Delegate Mr. Hergenroether highlighted challenges such as the inadequate stock of fertilizer locally available for floriculture, tea and other plantations, lack of research and technology to produce organic fertilizer locally, letters of credit opened prior that violate international trade practices, and the impact of the fertilizer import ban on agriculture yield in the country.

Participants in the discussion included representatives from BAYER, BASF, DIMO, Hayleys Agriculture, Aitken Spence Plantations, and Target Agriculture.

Responsible Business – Sustainable supply chains as driver for global competitiveness

Date: 16 June 2021

The Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka) in collaboration with the Friedrich Naumann Foundation for Freedom, and Löning – Human Rights & Responsible Business, initiated the certified training series “Responsible Business – Sustainable supply chains as driver for global competitiveness”.

Module 1 of the training series focused on how EU & US companies conduct due diligence, the legal requirements in EU, German due diligence law, ILO labor regulations and its' implications for Sri Lankan businesses. Module 2 of the training focused on how to comply with EU and US company requirements, with emphasis on implementation of responsible business practices along supply chains, relevant standards and certifications, the strategic considerations, and the next steps to fulfil international requirements and increase competitiveness.

This training series aims to support Sri Lankan companies meet international standards on responsible business conduct and be more competitive in EU and US markets.

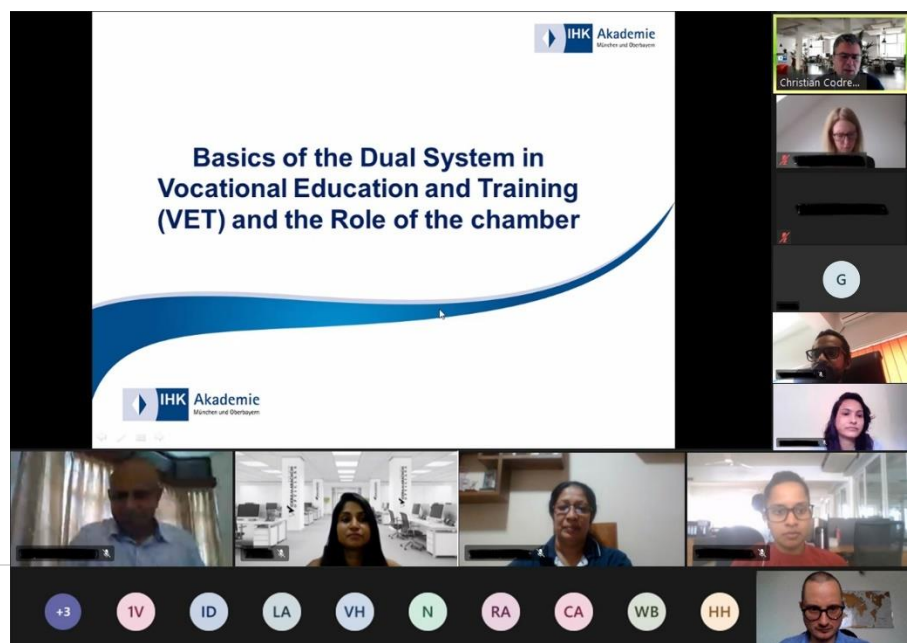
Virtual Delegation on German industry-driven Vocational Training and Training Technology/Solutions

Date: 18 – 20 May 2021

The Delegation of German Industry and Commerce in Sri Lanka in collaboration with IHK Munich, organized a virtual delegation as part

of the BMWi Market Development Program for SMEs. The virtual delegation held on 18-20 May 2021 was an opportunity for Sri Lankan decision makers, buyers and multipliers from the field of vocational training to enhance cooperation.

During the virtual information trip, participants were informed about the dual training system in Germany, Employment Agency Munich “Career Information Center” (BIZ) and “Young People in Education and Work” (JiBB), iMove (Training Made in Germany) and the German education market. German institutions exchanged first-hand experiences of practice-oriented vocational training and provided insights into methods of career guidance and placement. In Q&A sessions, participants and presenters discussed lively the opportunities for the dual vocational training approach in Sri Lanka, which AHK Sri Lanka already actively supports. On the 3rd day of the virtual delegation, providers of training and further education technology and services, including LD Didactic, Festo Didactic SE and German Management Academy Lower Saxony introduced themselves and their solutions to the participants.



Virtual German Sourcing Delegation Explores Business Opportunities in Sri Lanka

Date: 06 May 2021

The Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka) organized in cooperation with the German Asia Pacific Business Association (OAV) a German Sourcing Conference for German importers of food and apparel to match them Sri Lankan exporters and related business association on 6th and 7th of May. The conference was opened by German Ambassador Holger Seubert and Chief Delegate of German Industry and Commerce in Sri Lanka Andreas Hergenröther, who pointed out: “Germany has been for consecutive years Sri Lanka’s third largest export market. Even during

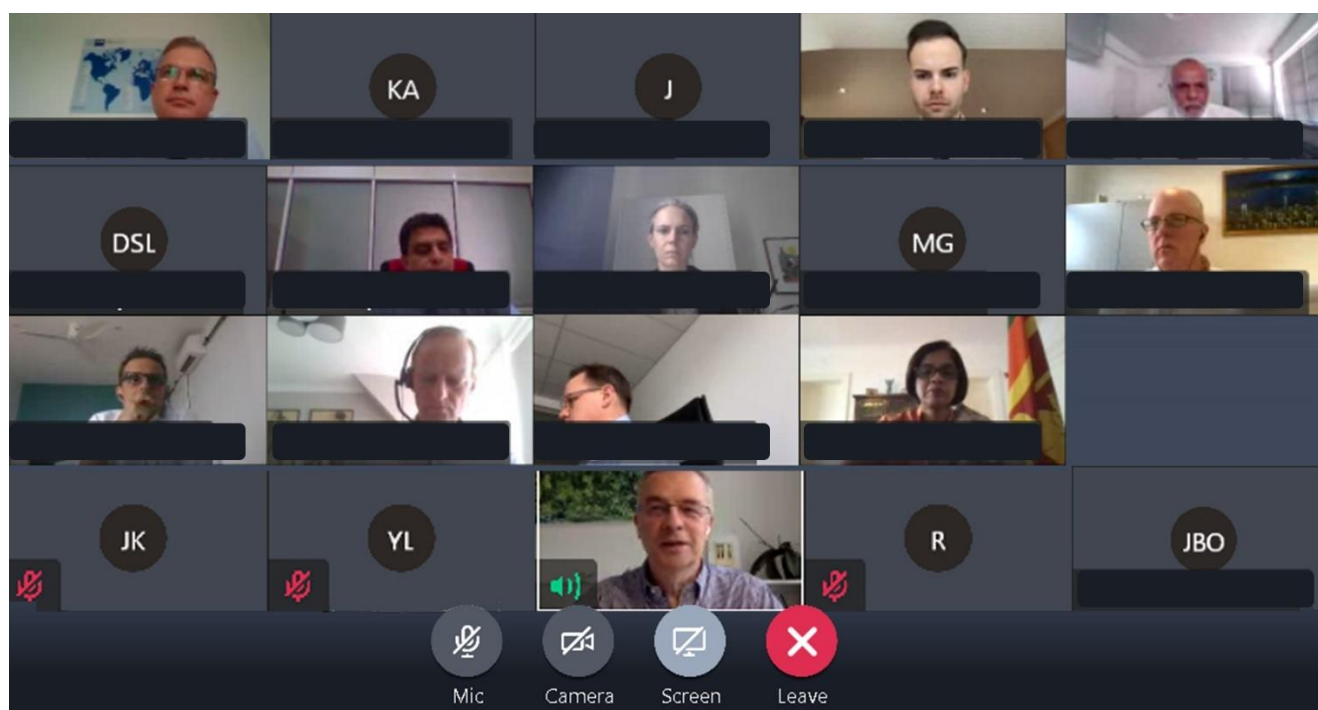
the pandemic in 2020 Sri Lankan exports to Germany reached 718 Mio. Euro. German Companies have been sourcing for many years apparel and food products, but there is an unexploited potential – in particular in the field of organic products.”

The Chairman of the EDB Suresh de Mel gave an extended overview of Sri Lankan export capacities. Former Commissioner of human rights of the German government Markus Loening, who works in a joint project with AHK Sri Lanka and Friedrich Naumann Foundation, underlined the importance of sustainable supply chains as a competitive advantage to get market access to the EU and Germany. Today most of German and European importers and retailers request sustainability certifications such as BSCI, SA 8000, SMETA etc.

Furthermore, GIZ representative Anika Kiefer introduced the develoPPP-program of the German Ministry of Economic cooperation which co-funds private sector driven projects with sustainable development-oriented objectives up to max. 2 Mio. Euro.

Since July 2020 GIZ and AHK Sri Lanka have partnered to support Sri Lankan exporters of organic food products with German importers and retailers.

In the upcoming months, AHK Sri Lanka will intensify its support for Sri Lankan exporters. Matchmaking opportunities will be continuously provided. For 2022 Sri Lankan pavilions at the world’s leading fairs International Green Week and Fruit Logistica are planned.



Senior Experten Service (SES)

Foundation of German Industry for International Cooperation

Senior Experten Service (SES) – the Foundation of German Industry for International Cooperation – is the largest German volunteer placement organisation for retired skilled and management professionals. It is a non-profit organisation providing help for self-help since 1983, mainly in developing and transition countries, but also within Germany.

SES is supported by the main associations representing German business: the Federation of German Industry (BDI), the Confederation of German Employers' Associations (BDA), the Association of Chambers of Industry and Commerce (DIHK) and the German Confederation of Skilled Crafts (ZDH). The activities of SES abroad are funded partly by the Federal Ministry for Economic Cooperation and Development (BMZ). Projects in Germany are supported by the Federal Ministry of Education and Research (BMBF).

Senior Experts

SES Experts can draw on many years of professional experience. They pass on their knowledge on a

voluntary basis and train fellow workers in their subject fields all over the world. They come equipped with knowhow from around 50 branches of industry, along with good social skills, readiness to adapt to the conditions prevailing in the assignment country, and, in many cases, good foreign language skills. No costs are incurred to them through working for SES. Insurance is also taken care of.

Clients

The services of SES are mainly aimed at small and medium-sized enterprises, public authorities, professional bodies and business associations, social and medical institutions as well as training institutions. Close collaboration with other development organisations is well established. In Germany, SES also champions schools, schoolchildren, and trainees.

Assignment conditions

SES works according to demand and need. It responds to enquiries from clients, checks their requests and concludes separate agreements with the client and the Expert. The work of Experts assigned is of a



recommendatory nature. Sole responsibility for the implementation of recommendations lies with the clients. Protecting the intellectual property rights of third parties is one of the most important principles of all SES assignments.

Funding

Clients fund the lion's share of the costs associated with SES assignments – particularly those incurred at the assignment location. If foreign clients are unable to meet the costs of international travel and administrative expenses, BMZ can provide funds. SES activities in assisting young people in their education and training in Germany are financed by BMBF.

Contact

For more information, please contact our SES representative: Mr. Josef Tschoep: training@srilanka.ahk.de

Senior Experten Service (SES) · Foundation of German Industry for International Cooperation · Non-profit Organisation
Buschstr. 2 · 53113 Bonn · Germany · Tel.: +49 228 26090-0 · Fax: +49 228 26090-77 · ses@ses-bonn.de · www.ses-bonn.de

New Programme to promote responsible business through cooperation projects:

Business Scouts for Development

The Business Scouts for Development promote sustainable and responsible engagement by the private sector in around 40 countries across the globe, among them in Sri Lanka. They are development policy experts who advise German, European and local companies on the opportunities for promotion, financing and cooperation available through German and European development cooperation, facilitate networking with potential partners and initiate cooperation projects. In addition, by supporting business and learning partnerships, the transfer of expertise and targeted support for trade fair participation they not only generate new opportunities for trade but also improve prospects for local job creation. At the Delegation of German Industry and Commerce in Sri Lanka, Josef Tschöp is working as Business Scout in the field of vocational training.

Within Germany the Business Scouts provide advice directly through Germany's top business associations, such as the Association of German Chambers of Commerce and Industry (DIHK), the Federation of German Industries (BDI), the German Confederation of Skilled Crafts (ZDH)

and industry, chambers of crafts and trades, industry associations, state-level associations and – in cooperation with Engagement Global – foundation organisations. In the partner countries they are either integrated into German development cooperation offices or work at German Chambers of Commerce Abroad and Delegations of German Industry and Commerce. The experts therefore bridge the gap between the private sector and development cooperation; companies have better access to new markets, and sustainable development in partner countries receives a boost. The programme is being implemented

by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH on behalf of the German Federal Ministry for Economic Cooperation and Development (BMZ).

Are you interested in getting involved in new markets with your company? Please, contact Josef Tschöp, Business Scout at the AHK Sri Lanka, and let us advise you on suitable possibilities and offers to engage with development cooperation!

For more information, please contact Mr. Josef Tschöp, Business Scout for Development, Head of Vocational Training: training@srilanka.ahk.de





Allianz Lanka Unveils its first Sustainable Initiative for 2021

Allianz Insurance Lanka Limited (Allianz Lanka), one of the fastest growing insurance service providers in Sri Lanka, recently carried out a solar installation project at a rural school in Warawewa, uplifting the facilities for education and overall quality of life of the students in the community. This is the company's first sustainability initiative for 2021 and is in line with the group's Climate Change and Decarbonization Strategy of encouraging solutions for tomorrow's climate.

Following a stringent selection process, the Market Management team picked NW / Maho / Giribawa Hettiearachchigam Primary School in Warawewa as the school with the greatest need for this solar installation. The school now has a solar panel with a capacity of 3kWh (a 7 solar panel unit) which provides its complete electricity requirements. In addition to this, some essential equipment and stationery was

donated to the school and students. Close to 50 children from farmer families between the grades of 1-5 and five teachers will benefit from this benevolent gesture by Allianz Lanka.

Gany Subramaniam, Chief Executive Officer, Allianz Insurance Lanka Limited, dedicated the solar panel to the school together with Mangala Bandara, Chief Marketing Officer, Allianz Insurance Lanka Limited; Samantha Gunawardena, Assistant General Manager - Market Management, Allianz Insurance Lanka Limited; and several other representatives from Allianz Insurance Lanka Limited.

"At Allianz, sustainability has always been at the very core of our DNA, as we focus on long term outcomes focussed on how we can make the

world a more resilient place. This project is the first of many initiatives that we will be carrying out locally for the betterment of the lives of our fellow Sri Lankans. We believe it is possible for all of us to together, slow down climate change, encourage global progress, and develop an equitable society over the long term," said Gany Subramaniam, Chief Executive Officer, Allianz Insurance Lanka Limited. "Staying true to our purpose, we will continue to secure the future for our customers and society, sustainably."

The Allianz Group seeks to position itself as one of the world's most trusted financial services providers and a global sustainability leader. That means creating sustainable economic value through long-term commitment to strong corporate governance, social responsibility and environmental stewardship.



Image shows the schoolchildren and teachers of NW / Maho / Giribawa Hettiearachchigam Primary School in Warawewa. Also in the image are Gany Subramaniam - Chief Executive Officer, Allianz Insurance Lanka Ltd, Mangala Bandara - Chief Marketing Officer, Allianz Insurance Lanka Ltd, Samantha Gunawardena - AGM- Market Management, Allianz Insurance Lanka Ltd, Rienzie De Silva - Assistant Manager- Market Management/Sustainability Ambassador, Allianz Insurance Lanka Ltd

ALLIANZ LANKA LAUNCHES 'MY ALLIANZ APP' BRINGING UNMATCHED CONVENIENCE TO CUSTOMERS

Offering its customers a world of digital convenience, Allianz Insurance Lanka Ltd, (Allianz Lanka) one of Sri Lanka's most prominent insurance companies launched its mobile app called 'My Allianz App'.

With a host of easy-to-use features, this app offers policyholders the opportunity to easily generate their e-certificate, review or assign new drivers for their vehicles, do their own renewal, pay their insurance premiums, submit their insurance related requirements, and access their policy documents digitally.

Policyholders may download the app from the Google Play Store for android users and from the Apple App Store for iPhone users.

Once installed on to a mobile phone, policyholders are simply required to register themselves through a short registration process. Thereafter, they may view their data at any given time with a few clicks. In addition to the host of benefits mentioned, policyholders can use the app to confirm their insurance details to a police officer if required, by

following a few basic steps. They may also add and assign multiple drivers to a vehicle, enabling them to submit their e-motor insurance certificate to their driver. Further, policyholders have the opportunity of completing their vehicle inspection from the comfort of their home.

Commenting on the launch of the 'My Allianz App,' Gany Subramaniam, CEO/Director of Allianz Insurance Lanka Ltd said, "At Allianz, digital is at the very core of our organization, and

as such, we continue to harness the power of technology to offer greater convenience to our customers. We are delighted to launch this new mobile app, as it will allow our customers to carry out all their insurance related transactions from the comfort and safety of their homes. We urge all our customers to download and use this App to experience the speed, ease and simplicity that transacting online can bring and in so doing secure their future and give them courage and confidence in tomorrow."



Driving the Local Agriculture Industry forward with Agri Entrepreneurship Opportunities



Sri Lanka boasts a rich agricultural history and a self-sufficient economy based on agriculture. For centuries, our ancestors depended on sustainable agriculture practices while agriculture remained one of the most important sectors of the economy.

In a country where the majority fared well in agriculture in the past, the population depending on agriculture at present has dropped to around 28% accounting for only 7% contribution to the GDP. These numbers reflect the recent decline in the agriculture industry and demands the need for a quick turnaround in its capacity to develop the country's economy.

One major concern related to agriculture industry is the dearth in agriculture exports which can be addressed by motivating the farmers to produce value added agriculture exports while discouraging agriculture imports. "The value of agriculture exports as of today is around 20% of total exports which needs to be increased by initiating measures to increase local production and value-added products from crop yields. At present, the average harvest yielded from a paddy hectare is around 4 Tons which could be maximized to around 9

to 10 Tons with a well-planned mechanism and the right investments. Sri Lanka is enriched with ample resources which are viable for agriculture such as a suitable climate, fertile soil and resources, hence it is a matter of initiating a proper mechanism which creates entrepreneurship opportunities and develop the industry to a level where it can thrive in both global and domestic markets" stated Priyanga Dematawa, Chief Operating Officer of DIMO Agribusinesses.

In this background, it is vital to promote agri entrepreneurship and encourage Sri Lankans, especially the youth, to engage in agri businesses. In promoting agri entrepreneurship, a collective effort is required from all sectors including both the government and private sector stakeholders to ensure that new technology and resources are available and knowledge about new farming techniques is shared among the farmers across the country. Streamlining agriculture through new technologies helps in improving productivity and reducing cost of production which will encourage more people to turn towards agriculture as a business,

leaving behind the shadows of the 'white collar job' concept. The role of the private sector in developing the agriculture industry is vital with its potential to strengthen the supply and value chains, promote value additions, help in commercial and large-scale production and use new and existing resources to innovate new farming techniques.

"When talking about the role of the private sector, DIMO as a socially responsible corporate, has come to the fore in developing the agriculture industry with their agriculture arm DIMO Agribusinesses, having understood the importance of the agriculture industry for the development of the country's economy. DIMO Agribusinesses is committed to support the industry in multiple ways and is in the process of bringing the latest agri technologies to Sri Lanka, sharing knowledge about sustainable agriculture practices among local farmers, introducing new crop care solutions, seeds, fertilizers, greenhouse farming and micro irrigation systems. DIMO's Agri Techno parks engage in agriculture research and development, seed production, farmer education and training

initiatives to support the growth of the industry.” he further added.

In the journey to develop the agriculture industry, there are three key pillars which need to be looked at and closely followed. The first being, farmers to be encouraged to view agriculture as a business and not as a mere mode of piling up the harvest. This approach to agriculture will ensure that farmers pay more attention to their agri businesses and will look forward to expand their businesses with additional care. All farmers have the potential to become successful entrepreneurs and contribute to the economic development while fulfilling their aspirations. The second important aspect is to focus on SMART farming which enables the farmers to increase crop production and reduce the cost of production through innovative farming techniques. SMART farming includes using new technology in all possible areas of the industry, new farming techniques, space and environment management, etc. The third aspect is sustainable agriculture which helps to protect the existing resources for the future generations. It is vital to sustain the soil by minimizing the usage

of harmful fertilizers and firmly adhering to the recommended farming techniques.

New technologies such as Greenhouse cultivation, indoor vertical farming, farm automation, precision agriculture, Blockchain and AI can play a pivotal role in the development of the agriculture industry. Greenhouse cultivation is a technique that helps to manage the crop in a set of optimum conditions, while indoor vertical farming can be used to increase crop yields, overcome the challenge of limited land area and farm automation can be used to automate crop or livestock production cycle. Precision agriculture helps farmers to maximize yields by controlling every variable of crop farming such as moisture levels, pest stress, soil conditions and micro climates which ultimately increase production efficiency and reduce costs. Industry leading technologies such as Blockchain can be used to trace ownership records, ensure safety in supply chains, minimize food frauds and engage in the business with full transparency. AI powered remote sensors and satellites can monitor plant

health, soil condition temperature and humidity while assisting the farmers in decision making. These new technologies, if utilized to their fullest capacity, bode well for the agriculture industry and ensure that the industry is elevated to a level where more agri entrepreneurship opportunities are constantly generated.

Technology is a key factor in developing the agriculture industry and supporting agri entrepreneurship. Innovative technological solutions are already being used globally which have proved that it can be utilized to maximize the crop yield, thereby stepping the foundation to several other economical and industrial benefits. On the other hand, access to technology will definitely contribute in increasing the youth participation in this field whilst allowing them to push past the boundaries and innovate constantly. Hence, it is paramount that the country understands the need for improved technology and make necessary arrangements to ensure that the latest technological solutions are available to farmers along with adequate technical knowledge, in order for the agriculture industry to sustain and survive.



Priyanga Dematawa,
Chief Operating Officer of
DIMO Agribusinesses



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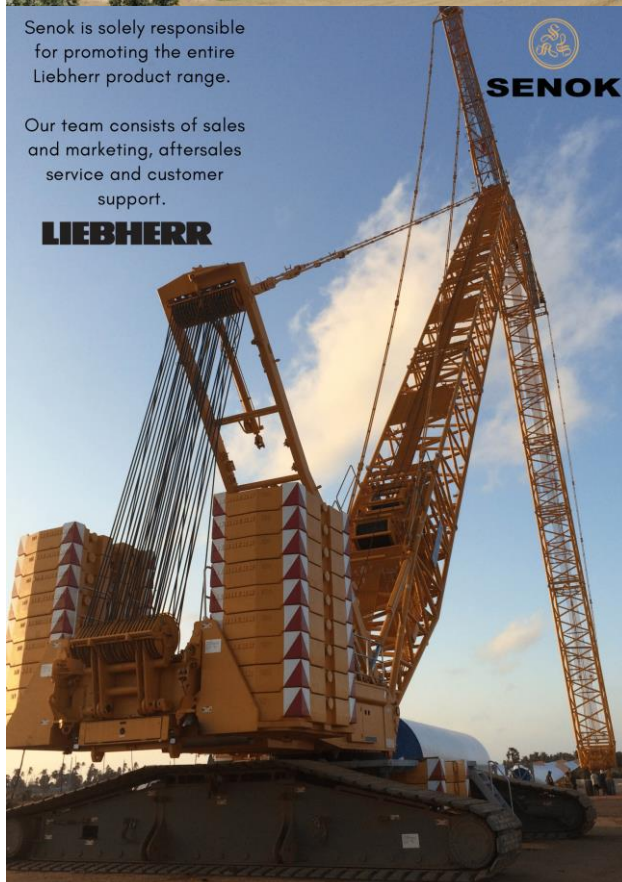


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IRENE FI 02 Fully Integrated Dishwasher from Häfele

Juggling numerous tasks at home and work can be a bit overwhelming especially when you do not have the right appliances that help take care of your daily mundane activities at home. Häfele's premium appliances range equips you with the choice of concentrating on activities that really need your attention. With our range of appliances you can go about your day without the added stress of doing that big batch of laundry or cleaning your utensils. Häfele now introduces IRENE FI 02 - a new fully integrated dishwasher which is a hygienic and quiet alternative to your regular washing.

This dishwasher has an impressive capacity with a 12-place setting, aptly suited for an average Asian household. The adjustable upper and lower baskets along with the separate cutlery basket guarantee maximum space optimization inside the dishwasher! Besides, it also has the option of functioning at half load, which is an energy saving solution when you have less dishes to wash!

The Soft Touch shelves of the dishwasher prevent scraping and scratching of utensils thus leading to a long life of your precious china.

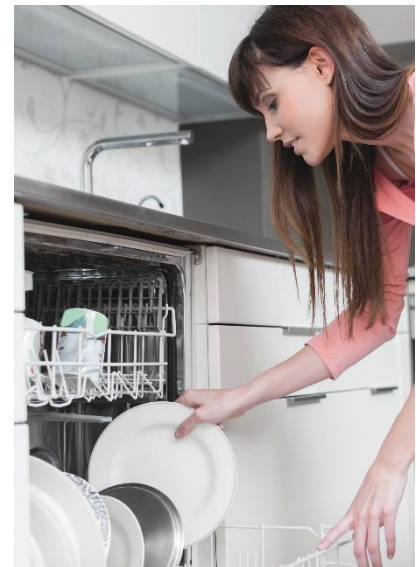
The new IRENE FI 02 Dishwasher comes with built-in programs which provide you with the flexibility of washing your dishes depending on their material and how soiled they are. There is a glass care program especially designed for your delicate glassware and an intensive program to take care of the toughest stains on your pots and pans.



The temperatures and time duration for different programs vary according to the dishes you choose, such as pots, glasses, plates etc., ensuring 99.9% germ-free cleaning of any utensils. Each washing cycle is followed by an efficient drying cycle making them ready to use.

To keep your dishwasher safe from prying hands, you can turn on the child lock to block the usage of the control panel. The sound engineering technology of this dishwasher doesn't cause a disturbance in the background when all you want to do is spend some time with your family or take an afternoon siesta!

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After 10 years of successful Joint Venture, Eu-Retec became a fully owned Continental company in October 2018. In Kalutara, Continental produces a wide range of solid tires and is exporting them into more than 50 markets all over the world. Solid tires are used for forklifts and other industry applications.



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Fly with the World's Best Airline



The multiple award-winning airline, Qatar Airways was named 'World's Best Airline' by the 2019 World Airline Awards, managed by international air transport rating organisation Skytrax. It was also named 'Best Airline in the Middle East', 'World's Best Business Class' and 'Best Business Class Seat', in recognition of its ground-breaking Business Class experience, Qsuite. Qatar Airways is the only airline to have been awarded the coveted "Skytrax Airline of the Year" title, which is recognised as the pinnacle of excellence in the airline industry, five times.

Hamad International Airport (HIA), the airline's home and hub, was recently ranked "Third Best Airport in the World", among 550 airports worldwide, by the SKYTRAX World Airport Awards 2020. HIA has also introduced UV-C disinfectant robots which are fully autonomous mobile devices emitting concentrated UV-C light, and are deployed in high passenger flow areas to reduce the spread of pathogens. All passenger touchpoints are sanitized every 10-15 minutes and every boarding gate and bus gate counter is cleaned after each flight. Hand sanitizers are provided at immigration and security screening points.

Qsuite, a patented Qatar Airways product, features the industry's first-ever double bed in Business Class, as well as privacy panels that stow away, allowing passengers in adjoining seats to create their own private room, a first of its kind in the industry and very

much appreciated in times of pandemic due to its complete privacy.

Qatar Airways offers 26 weekly flights from Germany (Frankfurt, Munich and Berlin), please see the main connections to Sri Lanka below:

Colombo (CMB) actual Flight Schedule					
Route	Flight Number	Days	Departure	Arrival	Travel Time
FRA-CMB	QR 68 / QR664	daily	16:50	09:00 +1	12:40h
FRA-CMB	QR 70 / QR668	daily	10:15	02:15 +1	12:30h
CMB-FRA	QR669 / QR67	daily	03:45	14:15	14:00h
MUC-CMB	QR60 / QR668	Tue, Sat	09:45	02:15 +1	13:00h
MUC-CMB	QR58/QR664	Mon, Wed, Thu, Fri, Sun	16:50	09:00+1	12:40h
CMB-MUC	QR669 / QR 57	Mon, Wed, Thu, Fri, Sun	03:45	13:30	13:15h
BER-CMB	QR82 / QR664	Wed, Thu, Sat, Sun	16:50	09:00 +1	12:50h
CMB-BER	QR669 / QR81	Wed, Thu, Sat, Sun	03:45	13:00	12:45h

Benefits for our customers:

- ✓ Highest safety measures on board with free hygiene kits
- ✓ Smooth transfer at Hamad International Airport in Doha
- ✓ Travel with Confidence applies with more options and flexibility for travel until 31st May 22, terms & conditions apply



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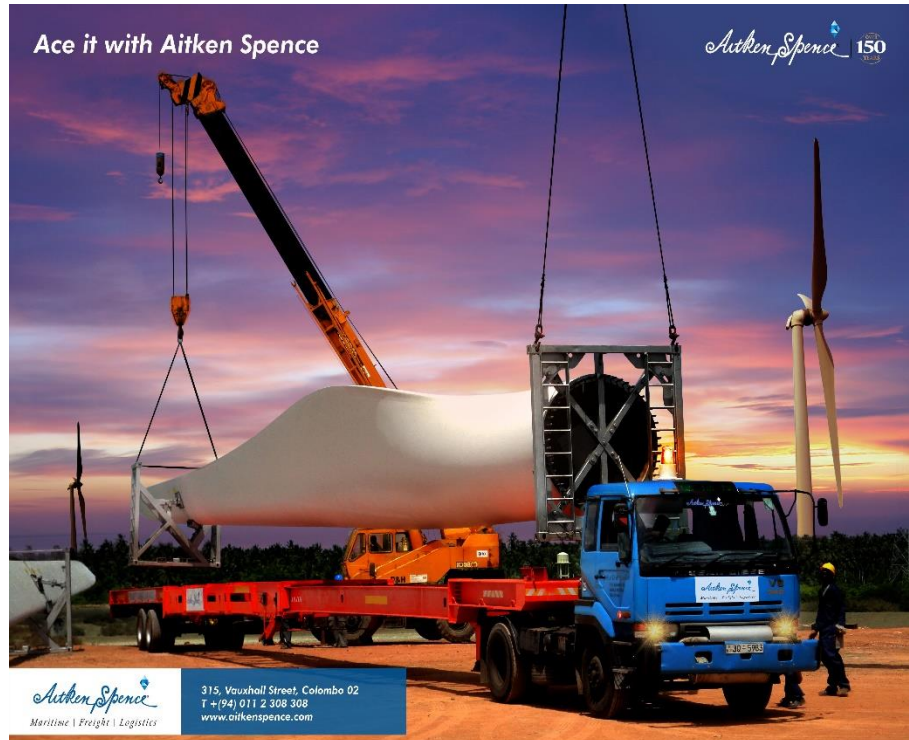
Aitken Spence Freight has been connecting the globe; through freight solutions under the brands Ace Cargo and Aitken Spence Shipping over multiple decades and has been the trailblazer in the freight forwarding industry.

The portfolio of services provided to the Exporter and Importer community has grown over the years, and spans from Customs Brokerage, Freight forwarding, Multi Country Consolidation, Packing and removals to Warehousing and Express solutions.

Our operations are 24hrs 7 days a week with the capability and capacity to efficiently handle the minute items to oversized out of gauge cargo.

Having established partnerships with industry stakeholders and global network partners we remain confident in providing supply chain reliability to our customers while providing specialized solutions for exhibitions, personal effects, hazardous shipments, and pharmaceuticals.

We have embraced digitization and digitalization and is one of the first companies to adopt e-filing of shipment documents “e-pouches”, e-invoicing & payment gateways and Tracking and tracing assuring seamless flow of goods and documents. Our own geographical presence in the Indian sub-continent



region and beyond, extending from Pakistan to Myanmar, enables us to connect cargo economically and efficiently, thus providing the best connectivity for your cargo, and your supply chain complimenting the hub and spoke system in the region.

Our value proposition is simple, we are an integrated supply chain solution provider, with owned facilities such as Yards & Depots, Warehouses, Container Freight Stations, Prime Mover fleets, Multiple locations including presence in key EPZ locations, which makes us the partner of choice, providing reliability

in a fast and fluid business world.

The team believes and lives its Credo Think Speed, Think Spence.

Aitken Spence Freight is built on its ethos that resonates with operational excellence, customer centricity, integrity and sustainability. The company is ISO 9001:2015 certified for qualitative aspects, and ISO 14001:2015 which is testament to our commitment to compliance and quality assurance.

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Trade Fairs in Germany

REHACARE 06 – 09 October 2021 in Duesseldorf www.rehacare.com	Rehacare is the world's leading trade fair for rehabilitation, prevention, and care. More than 40,000 potential customers, and over 700 exhibitors from 40 countries partake in the trade fair.	
EXPO REAL 11 – 13 October 2021 in Munich www.exporeal.net	Expo Real is an international trade fair for property and investment, which takes place once a year on the fairgrounds in Munich. As the largest B2B trade fair for the industry in Europe, the fair stands for business-oriented networking for cross-industry and transnational projects, investments, and financing.	
A+A 26 - 29 October 2021 in Düsseldorf www.aplusa-online.com	A + A is the world's leading international trade fair for occupational safety and health at work. Over 2100 exhibitors from 61 countries present a remarkable portfolio of products, solutions and innovative concepts and themes.	
BAZAAR 03 – 07 November 2021 in Berlin www.bazaar-berlin.com	Around 500 exhibitors from more than 60 countries present quality handicrafts, typical regional specialties, fashion with a personal touch, jewelry, accessories, eco-products, fair trade goods, natural goods and many other items.	
MEDICA 15 - 18 November 2021 in Duesseldorf www.medica-tradefair.com	MEDICA is the world-leading medical trade fair, and the industry's number one platform for the suppliers of the medical technology industry. MEDICA 2021 and COMPAMED 2021 will take place as a hybrid event. The hybrid concept consists of combining live platforms for professional visitors to the Düsseldorf trade fair center and digital offers.	
PRODUCTONICA 16 – 19 November 2021 in Munich www.productronica.com	Productronica is the world's leading international trade fair for innovative electronics production. About 1560 exhibitors from 43 countries and 44987 visitors from 96 countries partake in Productronica in Munich.	
For More Information	Malintha Gajanayake Head of Corporate Affairs & Export Promotions Tel: 0094 112314364 Email: Malintha@srilanka.ahk.de	 Delegation der Deutschen Wirtschaft in Sri Lanka Delegation of German Industry and Commerce in Sri Lanka

Our Trade Partners



Trade Fairs in Sri Lanka

<p>Profood Propack & Agbiz</p> <p>Venue: BMICH, Colombo</p>	<p>“Profood Propack & Agbiz” is the most comprehensive food, beverage, and packaging exhibition in Sri Lanka. This wide - ranged exhibition provides you a one stop solution with this year’s theme " From the Farm to the FORK". 19th edition of “Profood Propack & Agbiz” is scheduled to take place in the presence of over 250+ exhibitors from 20 countries showcasing more than 1000 new products & services in 370 stalls and 28,000+ visitors. Profood</p> <p>With the inception of Pro Food Pro Pack in the year 2002 the objective of enhancing Sri Lanka’s Food Processing Industry benefited tremendously by way of creating a wide array of opportunities in exposing/merchandising the FPI products locally and internationally. Celebrating the 19th edition this year, Pro Food Pro Pack has emerged as the most looked forward event in the industry calendar.</p>	
<p>Build SL - Housing & Construction Expo</p> <p>October 2021</p> <p>Venue: BMICH, Colombo</p>	<p>Build - Housing & Construction Expo has the objective of providing a platform to the construction industry stakeholders to display their products, services, new technologies and capabilities to the potential customers and public. In addition, this Expo will highlight the recent development projects undertaken in the country with an insight towards the plans for building a new Sri Lanka.</p>	
<p>For more information contact:</p>	<p>Malintha Gajanayake Head of Corporate Affairs & Export Promotions Tel: 0094 112314364 Email: Malintha@srilanka.ahk.de</p>	 <p>Delegation der Deutschen Wirtschaft in Sri Lanka Delegation of German Industry and Commerce in Sri Lanka</p>

About Us

Partner In Sri Lanka

AHK Sri Lanka – Team



Mr. Andreas Hergenröther
Chief Delegate of German
Industry and Commerce in
Sri Lanka



Mr. Malintha Gajanayake
Head of Corporate Affairs /
Export Promotions



Ms. Semini Satarasinghe
Manager – Marketing and
Communication



Mr. Marvin Woischnik-Lange
Manager – Public Projects



Mr. Josef Tschöp
Head of Vocational
Training



Ms. Piyumi Sirigampala
Vocational Training
Manager



Mr. Harsha Dinesh
Accountant



Ms. Shashi Jayakody
Administration Officer



Mr. Thomas Hirl
BMO Partnership / CCIY

Services offered by AHK Sri Lanka

1. Market Entry Support
2. Business partner search
3. Market Information
4. Trade Fair Services
5. Sector Committees
6. Vocational Education Training
7. Premier Platinum Partnership
8. Legal Services
9. Translation Services

Our Premier Platinum Partners



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