

Service description AHK ISF

The AHK Industrial Suppliers Forum is a platform for networking suppliers from European countries with buyers from Germany and other European countries. It is an initiative of eleven Chambers of Commerce Abroad (AHK):

AHK Poland (coordinator)

AHK Croatia

AHK Czech Republic

AHK Italy

AHK Portugal

AHK Romania

AHK Slovakia

AHK Spain

Western Balkans (Serbia, Bosnia and Herzegovina, North Macedonia)

These chambers are platform founders and contact persons for companies that want to present themselves on the platform. The web address of the platform is www.ahk-isf.com. The service partner is the company Innoloft GmbH (Aachen). The platform is initially active for a period of at least six months.

Offers and Prices

Suppliers looking for customers in Germany and other European countries as well as buyers looking for new suppliers in the countries of the platform founders and others can register on the platform. Registered suppliers and buyers can create their company profiles on the platform.

Registration for suppliers is generally subject to a fee. The basic price for this is **280 EUR net / six months**. The participation invoice is issued by the AHK from the supplier's country. In case of suppliers from other countries than the platform founders, the participation will be invoiced by the project coordinator (AHK Poland). Only after the payment of the participation invoice, the supplier will be sent the access data with which he can register and create his company profile.

Companies (suppliers) that are members of one of the participating AHKs register **free of charge**.

Buyers can register on the platform **free of charge** and create their company profile.

Differences in the presentation and communication options between the supplier profiles, which are subject to a fee, and the free buyer profiles:

	Supplier Profile for AHK members <u>Free of charge</u>	Supplier Profile Costs: <u>280 EUR</u>	Buyer Profile <u>free of charge</u>
Company details, contact person + logo	X	X	X
Company description (we offer...)	X	X	X
Cooperation requests (we are looking for...)	X	X	X
Upload of PDF-Data	X	X	-
Upload of Company-Videos	X	X	-
Chat, (Video)-Calls	X	X	X
Access to Matching-Tool	X	X	X
Calendar function for submitting appointment proposals	X	X	X
Own events on the platform (e.g. seminars, product presentations)	X	X	-

Each Chamber of Commerce Abroad is entitled to offer additional services to suppliers and buyers from their country.

Industries

The platform is exclusively focused on industrial sectors and the B2B market.

Manufacturing or service companies from the following industries can register as suppliers:

- Machine parts,
- Metal and plastic processing,
- Electronic components,
- automation,
- ICT for industry.

Industrial companies and agencies, purchasing groups, traders or distributors from various industries, where there is a demand for the products/services offered by the suppliers, can register as buyers. For example, these may be customers from the mechanical engineering, automotive, aerospace, railroad, electrical industries, etc. sectors.

In cases of doubt, the decision on registration is made by the founders of the patent.