

# INTEC Engineering GmbH

INTEC Engineering GmbH is an international company recognized for excellence in the design, manufacturing and delivery of energy systems. INTEC plants represent state-of-the-art technology. The product range comprises:

- Thermal oil heaters
- Molten salt systems
- Steam and hot water boilers
- Natural circulation boilers
- Waste heat boilers for different media
- Solid fuel firing systems
- Thermal and electrical power plants
- ORC power generations
- Thermal sewage sludge utilisation
- Concepts and planning for process heat and energy generation systems

INTEC energy plants universally use thermal oil as the heat transfer medium. Thermal oil boasts significant advantages compared to steam or hot water, particularly that it can be heated at atmospheric pressure up to temperatures of over 300°C with mineral oils, or 400°C with synthetic oils. Thermal oil is consequently the predominant medium used in the supply of process energy for a majority of industrial processes.



INTEC energy plants supply process heat for various industries like wood, textile, palm oil, chemical, shipbuilding, food, pulp and paper industry. Core components like coils, waste heat boilers, secondary control loops etc. are manufactured and assembled through our subsidiary INTEC Rohrtechnik GmbH in Bruchsal, Germany which guarantees fast and flexible solutions to customer needs.

## **Christian Daniel**

### **Head of Sales and Marketing**

In Bruchsal, Germany

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## **Objectives in Myanmar**

For the foreign markets INTEC provides products such as energy centers, thermal oil heaters, incinerators and waste heat systems. They are already active worldwide. In the short term, they intend to become increasingly active in South America, Asia, Australia and the USA. Their export activities to date have been handled by direct sales, sales through resellers and support from their own offices in Malaysia, India, the USA and sales agents.

In Myanmar, Christian Daniel has a special interest in business opportunities, expansion of activities and market development. He is looking for business partners from the manufacturing and project development sector such as industrial customers, utilities and waste management companies.