



German-British
Chamber of Industry & Commerce
Deutsch-Britische
Industrie- und Handelskammer

Drafting and Negotiating Commercial Contracts

Mark Anderson / Victor Warner, Bloomsbury Professional Ltd, 4th edition, Haywards Heath 2016, Hardback, 408 pages, £ 140.00, ISBN 978 1 78451 266 8

Drafting and Negotiating Commercial Contracts gives a comprehensive overview on the legal formalities and the structure and format of contracts along with explanation of legal terms. It illustrates drafting techniques and provides concise information on issues affecting contract drafting as well as the interpretation of contracts by the courts. By incorporating a chapter about practical measures to secure documents from unwanted alteration and remove metadata and sensitive information, the book also addresses today's legal, practical and technical challenges with the use of electronical means.

With its practical insight, drafting techniques and various samples this book not only facilitates the access to Commercial Contract Law for those who have not yet specialized in that field of law, but also provides indispensable detailed information for commercial lawyers and contract managers.

In the 4th edition of *Drafting and Negotiating Commercial Contracts* the reader will find an essential update taking into account changes in consumer legislation and important court decisions focusing on the interpretation of a contract's wording.

This book is mandatory reading for both novice and expert and an essential manual for those who wish to stay up to date with the latest developments of drafting and negotiating commercial contracts.