



Delegation der Deutschen Wirtschaft
für Saudi-Arabien, Bahrain und Jemen
German-Saudi Arabian Liaison Office
for Economic Affairs (GESALO)
مكتب الإتصال الألماني السعودي للشؤون الاقتصادية

aramco



Oil & Gas supply chain opportunities in Saudi Arabia

Frankfurt am Main, 20th November 2019

VDMA-Haus, Lyoner Straße 18, 60528

Working language: English

Wednesday, 20th November 2019

09:30-10:00 Registration and welcome coffee

10:00-13:15 GENERAL SESSION

10:00	<i>Welcome and Introduction</i> Dr. Alexander Koldau, VDMA
10:10	<i>Key Note Speech</i> Mr. Sultan Otaibi, Manager Purchasing, Logistics & Contracting Department, Aramco Overseas Company
10:20	<i>Market Opportunities in Saudi Arabia</i> Dr. Dalia Samra-Rohte, Delegate of German Industry & Commerce for Saudi Arabia, Bahrain and Yemen (AHK)
10:40	<i>Invest Saudi</i> Mr. Abdullah Alogayil, Business Development Manager, Saudi Arabian General Investment Authority (SAGIA)
11:00	<i>In-Kingdom Total Value Add (IKTVA) Program in Motion</i> Mr. Joep Straathof, Supervisor Sourcing & SRM, Aramco Overseas Company
11:20	<i>Saudi Industrial Development Fund</i> Mr. Hamad Al-Mofeez, Manager Business Development Department, Saudi Industrial Development Fund (SIDF)
11:40	<i>Coffee-Break</i>
12:00	<i>Saudi Industrial Property Authority</i> Mr. Kosai Alabdulkarim, Partnership Enabling Manager, Saudi Industrial Property Authority (MODON)
12:20	<i>King Salman Energy Park</i> Ms. Hala Musbeh, Representative King Salman Energy Park (SPARK)
12:40	<i>Saudi Aramco General Bid Slates</i> Ms. Ingrid Pereira Barreto, Sourcing Specialist, Aramco Overseas Company
12:55	<i>Manufacturer Approval Process and the Aramco E-Marketplace</i> Mr. Hugo Houtenbos, Sourcing Specialist, Aramco Overseas Company
13:10	<i>Closing remarks</i> Dr. Alexander Koldau, VDMA

13:15 Lunch and networking

14:00 – 17:30 Bilateral meetings