

Job description – CEO

A leading international manufacturer of components for Die & Mould Making Industries and Metal Cutting & Automation systems in Pune is looking out for a CEO.

CEOs are responsible for ensuring that the business operates at a profit and meets its goals. They need to know how best to approach new opportunities, including delegating tasks or directing agendas to drive profitability by managing organizational structure.

To thrive as a CEO, you must be a prudent manager and an inspiring leader. The ideal candidate will have a business mindset and will be able to see the “big picture” in a variety of settings. You will take actions to enhance company’s cash flow while keeping the human factor in perspective.

The goal is to drive the company’s development and guide it towards long-term success.

Responsibilities:

- Set up operations strategy for the Factory in Pune
- Develop high quality operations strategies and plans ensuring their alignment with short-term and long-term objectives
- Lead and motivate subordinates to advance employee engagement develop a high performing managerial team
- Oversee all operations and business activities to ensure they produce the desired results and are consistent with the overall strategy and mission
- Make high-quality investing decisions to advance the business and increase profits
- Enforce adherence to legal guidelines and in-house policies to maintain the company’s legality and business ethics
- Review financial and non-financial reports to devise solutions or improvements
- Build trust relations with key partners and stakeholders and act as a point of contact for important shareholders
- Analyze problematic situations and occurrences and provide solutions to ensure company survival and growth
- Maintain a deep knowledge of the markets and industry of the company

Requirements and skills:

- Proven experience as CEO or in other managerial position with focus on transformation and lean
- Experience in developing profitable strategies, implementing vision and networking
- Strong understanding of corporate finance and performance management principles
- Entrepreneurial approach
- Familiarity with diverse business functions such as marketing, PR, finance etc.
- In-depth knowledge of corporate governance and general management best practices
- An entrepreneurial mindset with outstanding organizational and leadership skills
- Analytical abilities and problem-solving skills
- Excellent communication and public speaking skills
- Experience in areas of Machine tools, Lathes, Milling machines, Industrial automation, Robotics, flex load system etc. will be an advantage
- Engineering degree preferably in Mechanical, Electrical, Instrumentation stream. MSc / MA in business administration or relevant field will be an added advantage

For more details, please reach out to chaitra.dole@indo-german.com