



Deutsch-Aserbaidshische  
Auslandshandelskammer  
Alman-Azərbaycan  
Xarici Ticarət Palatası



MITTELSTAND  
**GLOBAL**  
ENERGY SOLUTIONS  
MADE IN GERMANY

# Delegation Trip of Renewable Energy Companies from Germany

20-24 June 2022, Baku / Azerbaijan

## German-Azerbaijani Sustainability Forum 2022

21 June 2022



Supported by:



Federal Ministry  
for Economic Affairs  
and Climate Action

on the basis of a decision  
by the German Bundestag



# Participating Companies from Germany





- 
- AWS Schäfer Technologie GmbH
  - Biogas Hochreiter GmbH
  - DEIG Energietechnik- Insumma GmbH
  - Jepsen&Jessen Group Hamburg
  - Megger Germany GmbH
  - Notus energy Plan GmbH & Co. KG
  - Voith Group
  - wpd eastern Europe GmbH
  - German Solar Association
  - German Energy Storage Systems Association



# AWS SCHÄFER TECHNOLOGIE GMBH



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AWS Schäfer Technologie GmbH is a machinery manufacturer for the production and processing of pipes, designed and made in Germany with its development markets worldwide. For more than 50 years, AWS Schäfer Technologie GmbH has been offering individual solutions for a wide range of applications - in the petrochemical industry, in the oil and gas sector or in power plant, tank and pipeline construction. But also when it comes to delivering sustainable concepts in terms of energy efficiency, its solutions are at the forefront: In the offshore wind sector, its state-of-the-art machines are helping to drive the global energy revolution.



The Pipe Technologists

# BIOGAS HOCHREITER GMBH



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Biogas Hochreiter is a company based in the southeast of Germany and is one of the pioneers in the field of biogas plant technology with more than 35 years of experience. Since the early 1980s Biogas Hochreiter has been investing a lot of time, heart and soul into the research and development of biogas technology. Today, the name Hochreiter stands for highest reliability and efficiency. As a biogas plant manufacturer and planner, they are now one of the world's leading, innovative and established full-range suppliers. References across the globe prove the success of Biogas Hochreiter's efforts.

# DEIG ENERGIETECHNIK- INSUMMA GMBH

Aserbajdschan IM  
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## YASHAR ISKENDEROV

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The shareholders of GABEG-DEIG MMC, DEIG Energietechnik-Insumma GmbH and GABEG Ltd, have a long tradition of cooperation in the Azerbaijani market. Its references, among others include:

- Reconstruction of the Republic stadium „Togig Bakhramov“
- Modernization of Sangachal Oil terminal
- Project management for modernization and reconstruction of the container and ferry terminal Baku-Turkmenbashi.
- Development of investment project and construction of 2.7 MW Wind farm and solar measurement station on turn key basis on Experimental Polygon and Training Center for renewable energy in Gobustan (Maraza)
- Delivery, installation and monitoring of 21 Wind Measurement masts including measurement devices and 4 solar monitoring systems all over Azerbaijan



# JEBSEN & JESSEN GROUP HAMBURG



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The trading company Jebesen & Jessen, founded in Hamburg in 1909, is part of a globally operating, family-run group of companies with more than 100 companies. Jebesen & Jessen Hamburg has four business areas - chemicals, textiles, garnet sand and industrial services - in more than 80 Countries with their locations or through exclusive business partnerships. Jebesen & Jessen Industrial Solutions GmbH offers customers technical and commercial services in the areas of Transportation / E-Mobility and supports its customers in cooperation with a variety of international banks in the structuring and implementation of export financing concepts. It operates as part of the Jebesen & Jessen Services Group in an international environment and has decades of industrial expertise, financing competence and trading experience.



## JEBSEN & JESSEN



# MEGGER GERMANY GMBH



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Megger has been a global leader in electrical test and measurement for 130 years. From power generation to the power outlets in your home, Megger products cover almost every application within the Electrical Supply Industry. Established in the late 1800s, the company has been designing and making test and measurement instruments that perform electrical measurements for preventative maintenance, troubleshooting and commissioning for decades. Megger products are categorised into seven core application segments: cable test and diagnostics, protection relays and systems, circuit breakers, transformer test and diagnostics, low voltage installations, general electrical testing, and motor and generator testing. Megger has manufacturing sites in various locations within Germany, USA, UK, and Sweden, with its headquarters based in Dover, UK, and sales offices across the globe.

**Megger** 



# NOTUS ENERGY PLAN GMBH & CO. KG



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NOTUS energy, a highly well-known German full-service provider, has been initiating, planning and building wind and solar parks worldwide for over 20 years. In addition, NOTUS energy is an independent power producer (IPP), realizes large-scale international projects as a general contractor, takes over the technical and commercial management as an asset manager and develops AI solutions for renewable energies as a technology company. NOTUS energy has realized more than 716 wind turbines with an output of around 1,865 megawatts and numerous of solar parks as well as substations.



# VOITH HYDRO



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Voith Hydro is one of the world's leading suppliers of hydroelectric equipment, technology and services with a portfolio of products covering the entire life cycle of new and existing large and small hydropower plants. Stand-alone solutions for the plant automation as well as lifetime services for all types of hydro equipment also belong to this portfolio. The first turbine was produced by Voith in 1870. In the following years, the company took control in quick succession of first the German and then the international hydropower market. Voith today is a global technology group. With its broad portfolio of systems, products, services and digital applications, Voith sets standards in the markets of energy, oil & gas, paper, raw materials and transport & automotive. Founded in 1867, the company has more than 20,000 employees, sales of €4.2 billion, locations in over 60 countries worldwide and is thus one of the largest family-owned companies in Europe.

# VOITH



# WPD EASTERN EUROPE GMBH



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wpd AG is a global developer and operator of onshore and offshore wind farms as well as solar parks. Since the foundation of its company in 1996, wpd AG has realized 2,520 wind turbines with a capacity of 5,620 MW. It currently has 2,460 MW in its own portfolio. With 3,600 colleagues in 30 countries, it is committed to the expansion of wind and solar energy. wpd is currently planning national and international projects with 13,870 MW wind onshore, 30,400 MW wind offshore and 2,300 MWp solar PV. Since 2003, wpd has had a first-class A rating from Euler Hermes, an agency of the Allianz Group, which not only proves the company's creditworthiness but also underlines its very good prospects for the future.



# SPEAKERS

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The BSW - Bundesverband Solarwirtschaft e. V. (German Solar Association) represents the interests of the solar technology and solar storage industry in Germany and important foreign markets. As a strong community of hundreds of companies from the entire value chain, the BSW acts as an informant, mediator and market opener in the field of action between industry, politics and the public. It represents the common interests of the industry in the fields of electricity, heating and mobility.





# SPEAKERS

## ENERGY STORAGE SYSTEM ASSOCIATION



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The Energy Storage System Association (BVES) represents the interests of companies which are planning, building or are financing energy storage system technologies. Its primary focus is to build the future of the energy sector with storage as key in the areas of Power-to-X applications for industry, buildings and the transport sector. BVES supports all technological solutions, which are ensuring that the energy system is reliable and customer demand is served.



# AHK AZERBAIJAN

The German-Azerbaijani Chamber of Commerce (AHK Azerbaijan), as the official representative of the German economy in Azerbaijan, provides information services and supports companies in their market and business research since 2012. The AHK Azerbaijan emerged from the German-Azerbaijan Business Association (DAWF) founded in 1999. With 160 member companies, the AHK Azerbaijan is the most powerful European economic association in Azerbaijan.



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# RENAC AG

The Renewables Academy (RENAC) provides training on green energy internationally and a variety of business services to develop capacities for a sustainable energy supply. Since its founding in 2008, about 25.000 participants from the public and private sectors as well as the financial sector in over 160 countries worldwide have participated in one of its training programs.



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# GERMAN ENERGY SOLUTIONS INITIATIVE

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## ABOUT THE PROJECT

With energy prices on the rise and fossil fuel resources becoming scarce, both economic prosperity and competitiveness increasingly depend on our ability to use new energy sources and energy efficiency solutions. This applies to all countries worldwide. Coordinated and financed by the German Federal Ministry for Economic Affairs and Climate Action (BMWK), the German Energy Solutions Initiative supports German companies offering climate-friendly energy solutions in more than 140 countries.

## EXPORT OFFERS

As a participant in the German Energy Solutions Initiative, you benefit from a comprehensive range of support for your export project. The offer is tailored to the needs of the German industry and the demand in foreign markets.

## TECHNOLOGIES

- Bioenergy
- Energy infrastructure
- Energy storage
- Buildings efficiency
- Geothermal energy
- Industry- and commercial efficiency
- Small hydropower
- Solar energy
- Wind energy

## BENEFITS

- Contribution to innovation, growth and employment
- Independence from fossil fuel imports
- Reduction of greenhouse gas emissions
- Contribution to climate change mitigation
- Networking and business opportunities both in your country and in Germany
- Showcasing of reference projects
- Capacity building

