

Company profile

(please be so kind to fill in the form in English)

Company Name: ZEB SA

Legal Form: SA

Year of Establishment: 9

Shareholders' - Initiators' names: AR.PAPADOPOULOS / ALPHA VC

Team Members/Employees: 15

Field(s) of activity:

Food & Agritech

B2B SAAS

Fintech

Travel and Tourism

Information &

Communication Tech

Energy & Smart Cities

YES

E-Commerce

Marketplaces

Edtech

Health & Medtech

Shipping & Maritime

Other (please specify)**

*More than one selection possible

**Other

Product Description (max. 15 lines)

ZEB SA is one of the first Greek companies providing energy services (ESCOs).

- Pioneers in designing, developing and implementing ENERGY PERMANENCE CONTRACTS (EPC) in the domestic market
- Specialized group of energy engineers, auditors and analysts in energy design and energy management of buildings
- Certified staff with international experience in managing ESCO projects
- Experience in the Application of International Standards and Practice of Energy Management (IPMVP, Ashrae, EN, ISO)
- Specialization in the development of technical-financial models and energy efficiency contracts

In ZEB SA we design services which aim at the best possible energy performance private and public organizations through energy conservation, use of alternative power sources and optimum use of human and financial resources.

We define, design and implement energy saving interventions in building and industrial installations (building shell, E/M installations & equipment, energy management etc) assuring concurrently project implementation with third-party financing. We guarantee specific energy savings, from which each project is repaid individually.

Each project is paid according to specific energy savings target which are guaranteed. In this way, the proposed energy saving projects are solutions feasible for the final consumer.

Business Plan Key Data:

(Please fill table if data available)

	Year 1	Year 2	Year 3	Year 4	Year 5
Investments					
Sales					
EBITDA					

Turnover 2019 & 2020: 570.087,26 € & 365.786,54 €

Interest in Germany:

Cooperation with established companies (*)

Cooperation with local start-ups(**)

Sales of products and services

International Sales of products and services

☐
☐
☐
☐

Purchase of products and services (from Germany)

Seed capital

Venture Capital

Other (please specify)

☒
☐
☒
☐

* Please specify names if available

** Please name some cooperation if possible

Links to Company Site(s)

WWW.ZEB.GR



Ελληνογερμανικό Εμπορικό
και Βιομηχανικό Επιμελητήριο
Deutsch-Griechische
Industrie- und Handelskammer