# Service Catalogue

THE INDO-GERMAN CHAMBER OF COMMERCE



Indo-German Chamber of Commerce Deutsch-Indische Handelskammer Mumbai · Delhi · Kolkata · Chennai Bengaluru · Pune · Düsseldorf

# About Us

# The Indo-German Chamber of Commerce

Established in 1956, the Indo-German Chamber of Commerce (IGCC), is part of the worldwide network of 140 German Chambers of Commerce abroad (AHK), located in 92 countries.

With close to 4,000 members, AHK Indien, or IGCC, is the largest AHK worldwide and the strongest bilateral Chamber of Commerce in India.

Headquartered in Mumbai, with six branch offices (Delhi, Chennai, Kolkata, Bengaluru, Pune, and Düsseldorf), IGCC is the most important catalyst for the promotion of trade and industrial relations between India and Germany. We provide networking platforms, reliable contacts, as well as valuable services for German and Indian companies.



# **General Membership**

# **IGCC Corporate & Cultural Events**

Participate in our various events, connect with the right people, and increase your brand's visibility in the Indian and German markets. Annual landmark events like the Founders' Day Meet and the AGM are great platforms for networking.

#### Sumati Sud

sumati.sud @indo-german.com +91-11-47168 810

# **Marketing Platform for Promotion**

Utilise our platforms to boost your visibility with our members, promote your products, and engage with the right audience for maximum exposure.

#### Surjit Suri

surjit.suri @indo-german.com +91-22-66652 172

# **Membership**

Join the IGCC family and profit from a network of close to 4,000 fellow companies, exchange best practices with the Indo-German community, and connect with potential partners from both India and Germany.

~4000 MEMBERS

#### Surjit Suri

membership @indo-german.com +91-22-66652 172

### **Trade Fair Services**

We act as a facilitator to offer visibility to German and Indian companies participating in trade fairs – selected by our experienced team – to seek entry or expand their presence in the Indian or German market.

30+
TRADE FAIRS
ANNUALLY

#### Tanu Ailawadi

tanu.ailawadi @indo-german.com +91-11-47168 822



# **Business Advisory**

# **B2B Matching Services**

You will meet targeted business partners at our prescheduled one-on-one Business Meetings. Not only will we translate your company profile, but we will also match the right target group.

# **Business Delegations**

IGCC is your one-stop shop for organising business delegations, between India and Germany. Our expansive business network enables us to provide a programme that helps you succeed in today's complex environment.

10+
ANNUALLY

# **Business Partner Search**

Find valuable business associates via our well established Business Partner Search. We identify business partners, conduct customized mailings, and carry out follow-ups to kick-start your business.

1200+ CASES

# **Company Formation**

We advise you in understanding the complex Indian and German laws and regulations and guide you through establishing your entity – be it a Liaison Office, Branch Office, Sales Office, or Private Ltd (GmbH).

250+
COMPANIES
ADVISED

#### Dipti Kanitkar

dipti.kanitkar @indo-german.com +91-20-41047 121

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dipti.kanitkar @indo-german.com +91-20-41047 121

#### Anupama Narayan

anupama.narayan @indo-german.com +91-11-47168 808

#### Shivani Chaturvedi

shivani.chaturvedi @indo-german.com +91-11-47168 821



## **Credit Checks**

Let us help you verify the credibility of companies and business partners you work with. For third party verification of any company, we offer an unbiased Credit Check report, conducted by an external agency.

#### Anupama Narayan

anupama.narayan @indo-german.com +91-11-47168 808

# **Legal Services**

We offer to assist companies involved in Indo-German business to find an amicable solution to conflicts, through mediation or arbitration. Our support will strive to generate options and result in a workable resolution.

#### **Ute Brockmann**

ute.brockmann @indo-german.com +91-22-66652 121

#### Market Research

Benefit from our tailor-made research on market structures in India and Germany. Our highly competent research experts assist you in developing a profound market entry strategy.

100+
COMPANIES
ADVISED

**CHECKS** 

#### Ferdinand Schlechta

ferdinand.schlechta @indo-german.com +91-20-41047 122

# Office-in-Office

Move into one of our office spaces, located in prime business districts of all major cities of India. Our office premises can be booked for any suitable duration. We provide you with complete workspace infrastructure.

60+

#### **Ute Brockmann**

ute.brockmann @indo-german.com +91-22-66652 121

## Recruitment

We will handle your HR requirements by combining global strategy with local sensitivity. We have recruited staff for different management levels and positions, across diverse industries.

200+ SUCCESSFUL RECRUITMENT ASSIGNMENTS

#### Chaitra Dole

chaitra.dole @indo-german.com +91-22-66652 159



# **SES – Senior Expert Service**

We assist companies, especially SMEs, to help themselves, with the assistance of senior specialists from Germany. The specialists work with Senior Expert Service (SES) and pass on their knowledge on a voluntary basis.

#### **Sutanwee Pandit**

sutanwee.pandit @indo-german.com +91-33-22837 962

140+
PROJECTS
COMPLETED

## **SustainMarkets**

We provide services to enlarge the sustainability portfolio of our members by supporting, promoting, and facilitating sustainable business practices and inclusive growth. We offer capacity building and training, and act as a learning and exchange platform for the benefit of the Indo-German Business & Sustainability Community.

sustainmarkets @indo-german.co

@indo-german.com +91-20-41047 100

**Indras Ghosh** 

# **Translation Services**

We translate documents of any type from German to English and vice versa. Plus, we organize interpretation services for business interactions at trade fairs, general meetings, or networking events.

1000+
ANNUAL
ENQUIRIES
COMPLETED

#### Anupama Narayan

anupama.narayan @indo-german.com +91-11-47168 808

# Value-Added Services

Get help with your application for PAN cards and GwG identification and legitimacy tests. We also issue certificates of origin for exporters.

350+ SERVICES COMPLETED

#### Shivani Chaturvedi

shivani.chaturvedi @indo-german.com +91-11-47168 808



# Training and Skilled Migration

# Hand in Hand for International Talents

Hand in Hand for International Talents gives you the opportunity to live and work as a skilled professional in Germany. We help create the framework conditions in India to implement the project and are your first point of contact.

# **Indo-German Training Centre**

Train and recruit young graduates with our Post Graduate Programme in Business Administration (PGPBA), upskill employees with our Executive Business Management Programme (EBMP) and Customized Management Development Programmes (MDPs).

3000+ GRADUATES

# **Intercultural Training**

Participate in our intercultural training sessions and improve corporate communication across cultures. The highly customized and interactive one-/two-day programme focuses on performance-based training.

30+

# Migration Advisory (ProRecognition)

We assist individuals who want to get recognition in Germany for their qualifications acquired abroad. We help your company with the entire process, including translation and certification.

3000+ CANDIDATES ADVISED

# **Vocational Education & Training (DUALpro)**

Our Vocational Education & Training (VET) services for corporates are offered under the brand DUALpro. The German Dual System of theory and practice helps you find the most skilled employees for your company.

270+
TRAINED

#### Denise Eichhorn

denise.eichhorn @indo-german.com +91-22-66652 128

#### Mira Dalvi Sahni

igtcdirector @indo-german.com +91-22-22846 830

#### Franziska Röttger

franziska.roettger @indo-german.com +91-22-66652 159

#### Denise Eichhorn

recognition @indo-german.com +91-22-66652 128

#### Rakulan Selvaratnam

dualpro @indo-german.com +91-020 41047 108



on the basis of a decision by the German Bundestag

#### **Head Office**

#### Mumbai

Maker Tower 'E', 1st Floor, Cuffe Parade, Mumbai - 400005 Tel.: +91-22-66652 121 | Fax: +91-22-66652 120

E-mail: bombay@indo-german.com

#### **Branch Offices**

#### Bengaluru

403, Shah Sultan, 4th Floor, Cunningham Road, Bengaluru - 560052 Tel.: +91-80-22265 650 | Fax: +91-80-22203 797 E-mail: bangalore@indo-german.com Regional Director: Sumit Sharma

#### Chennai

German Centre, No.32 (Old No.117), G. N. Chetty Road,

T. Nagar, Chennai – 600017

Tel.: +91-44-28340 835/836 | Fax: +91-44-28341 837

E-mail: chennai@indo-german.com Regional Director: Mallikarjuna

#### Delhi

Indo-German Chamber of Commerce, Deutsch-Indische Handelskammer, 21 Jor Bagh, New Delhi - 110 003

Tel.: +91-11-47168 888 / 801 | Fax: +91-11-26873 221

E-mail: delhi@indo-german.com Regional Director: Shivani Chaturvedi

#### Kolkata

3A, Gurusaday Road, Kolkata - 700019 Tel.: +91-33-22837 962 / 970, +91-33-22802 236

Fax: +91-33-22837 963

E-mail: calcutta@indo-german.com Regional Director: Tom Reiner

#### Pune

710, Nucleus Mall, 1, Church Road, Opp. Police Commissioner's Office, Pune - 411001

Tel.: +91-20-41047 100 | Fax: +91-20-41047 117

E-mail: pune@indo-german.com

Regional Director: Kalpesh Saraf

#### **Liaison Office**

#### Düsseldorf

Citadellstraße 12, 40213, Düsseldorf

Tel.: +49-211-360 597 Fax: +49-211-350 287

E-mail: duesseldorf@indo-german.com

Regional Director: Dirk Matter



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