

Sharbat House, 9th Floor
4 Kaufmann St., IL-68012 Tel-Aviv
P.O.B. 50150, IL-61501 Tel-Aviv
Tel.: +972-3-6806800
Fax: +972-3-6133528
E-Mail: info@ahkIsrael.co.il

<http://israel.ahk.de>

עמותת רשומה
בית שרבוט, קומה 9
רח' קויפמן, 4 תל-אביב 68012
ת.ד. 50150, תל-אביב 61501
טלפון: 03-6806800
פקס: 03-6133528



Placement Opportunity

Undergraduate (BA) student: x
Graduate (MA) student: x

Reference:	Drive TLV – Business Analyst
Company Name:	Drive TLV
Company Type: (Startup/Mature/...)	Innovation Hub
Location: (full address)	Shevah St 7, Tel Aviv-Yafo
Duration of stay: (min 2, max 6 months)	Flexible

Company Description:

Drive TLV is an innovation hub focused on Smart Mobility.

Operating as a center for technological advancements, Drive TLV provides support to startups and assists its corporate partners in adopting cutting-edge solutions and technologies. The organization has established partnerships with 14 corporate entities, both in Israel and globally, including ALD, Afifi Group, Denso, Goodyear, Hertz, Honda, Ituran, Mayer Group, Novelis, Verra Mobility, Sona Comstar, TotalEnergies, Volvo Cars, and Volvo Group.

The main objective of Drive TLV is to facilitate long-term partnerships between select startups and global industry leaders by bridging gaps in mindset and market fit.

Its experienced team plays a crucial role in helping startups adapt to the requirements of their corporate partners, while also teaching corporations how to effectively integrate breakthrough innovations. This collaborative effort creates value for both parties, leading to the development of viable, market-ready solutions.

Drive TLV offers a collaborative workspace, several opportunities for ecosystem exposure, as well as a unique commercialization program called Fastlane.

Job Description and Tasks:

At Drive TLV you will be responsible for working closely with our Fastlane Alumis, to understand their needs and requirements. Your primary focus will be on creating and figuring out engagements that deliver value to our Alumni and facilitate successful partnerships.

This will include direct work with Drive TLV's team members and industry-leading startups on a regular basis, providing assistance to facilitate the center's various operations and efforts, and more.

Your responsibilities will include:

- Business Analyst: you will assist in managing one of DRIVE's core business efforts: Business Analysis, Market Research, industry reports and internal processes optimization.
- Collaboration with Alumis: Work closely with Alumis to understand their specific needs, challenges, and goals. Maintain regular communication to ensure alignment and address any queries or concerns.

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- **Engagement Creation:** Utilize your creativity and problem-solving skills to create engagements that meet Alumis' needs and drive value for both Alumis and our corporate partners.
- **Partner's Week Organization:** Take an active role in organizing our Partner's Week, a biannual event held in May and November. During Partners Week, we facilitate over 100 meetings between promising Israeli startups and our corporate partners. Your responsibilities will include coordinating logistics, managing to schedule, and ensuring the smooth execution of the event.
- **SMA Program Management:** Also, you will have the opportunity to work on our new project, the Smart Mobility Accelerator Program, which involves collaborative partnerships with global stakeholders, including EIT. Your role will specifically focus on supporting and empowering new startups in the program.

Essential Requirements:

1. Strong interpersonal and analytical skills
2. Fluent in English
3. Candidates should be interested in cutting-edge technology, with a willingness to learn and take ownership of tasks
4. Background in Business Management, Industrial Engineering, Economics, or Exact Science is a plus, but optional.

Remuneration Details:

Due to visa regulations, a salary is not allowed.
We will cover lunch and transportation.