





Energy Efficient into the Future!

Klemens Jagieniak, Envidatec GmbH, Hamburg Bangkok, Thailand, 06/03/2016 Company Presentation



Company Development

- Foundation as independent company out of an E.ON competence center for energy management systems
- Core competences at energy efficiency analyses, energy management systems, energy data controlling, individual solutions and their implementation
- Services and software solutions for efficient energy use
- 2001 Head office in Hamburg, Competence center for efficient energy use
- 2004 Branch office as scientific center for research and development in Wien
- 2007 Foundation of the omtec Energiemanagement GmbH, Wien
- 2009 Orientation "Energy efficient into the future DIN EN 16001"
- 2010 Foundation of the subsidiary OOO Envidatec Ost (Jekaterinburg)
- 2011 Orientation "Energy efficient into the future DIN EN ISO 50001"
- 2012 Start of OpenJEVis as R&D network (open source community)
- 2014 Start of JEVis partner network





Envidatec Competences

Energy
Management System
ISO 50001

Energy Efficiency Analysis

Energy Monitoring

Envidatec Business Units

Energy Solutions

Short Term

Long Term

- Service Contract

International Cooperation

Short Term

Long TermFranchising

JEVis Solutions

Short Term

Long Term
- JEVis Services





Envidatec References











Envidatec Competences

Holistic Approach

Experience since 2001

Listed **consultants** at GIZ, DEG, BAFA, KfW, LEEN, EBRD

Staff Know-how:

Automation
Electrical & Energy Engineering
Process & Environmental Engineering
Energy Business





Core Competences of

Energy Management System ISO 50001



Energy Management System ISO 50001 - Continuous Improvement Process in Practice

ENERGY EFFICIENCY ANALYSIS

EnMS according to

CONTINUOUS CONTROL OF IMPROVEMENT



DIN EN 50001

OPTIMIZATION

MONITOR AND MEASURE





Energy Management System ISO 50001 - Benefit

Reduction of energy costs

Transparency of energy consumption

Compliance with regulations / guidelines

Company

Implementation of sustainable processes

Achievement of tax benefits

Image cultivation





Services Concerning the Implementation of ISO 50001

Basic Services EnMS Additional Services EnMS

Energy Management System ISO 50001

Diagnostic audit

Planning of all relevant functions

Support with the implementation of measures

Verification audit

Energy Efficiency Analysis

Investment plan for energy efficiency measures

Profitability analysis for energy efficiency measures

Energy Monitoring

Development of measuring point concepts

Implementation of system solutions (soft- and hardware)

Implementation of structures for energy controlling and reporting

Other Services

Trainings

Internal audit

Backing through the certification process

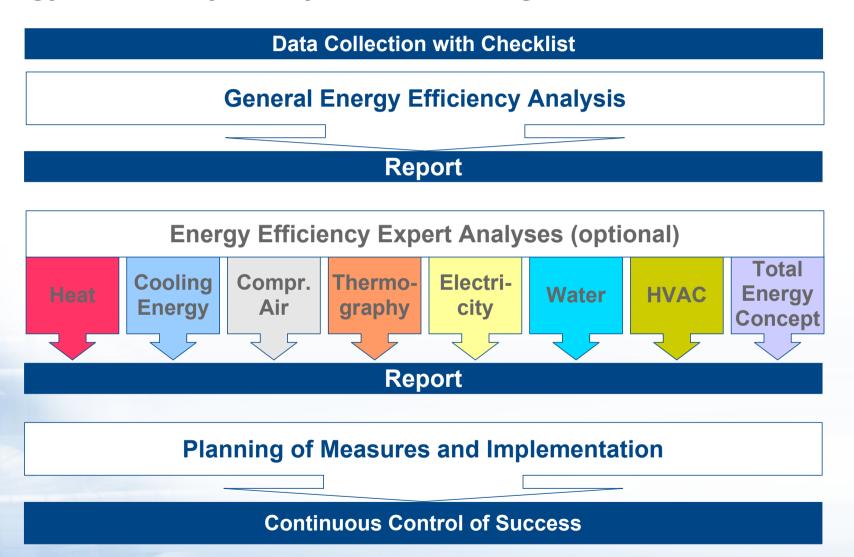


Core Competences of

Energy Efficiency Analyses



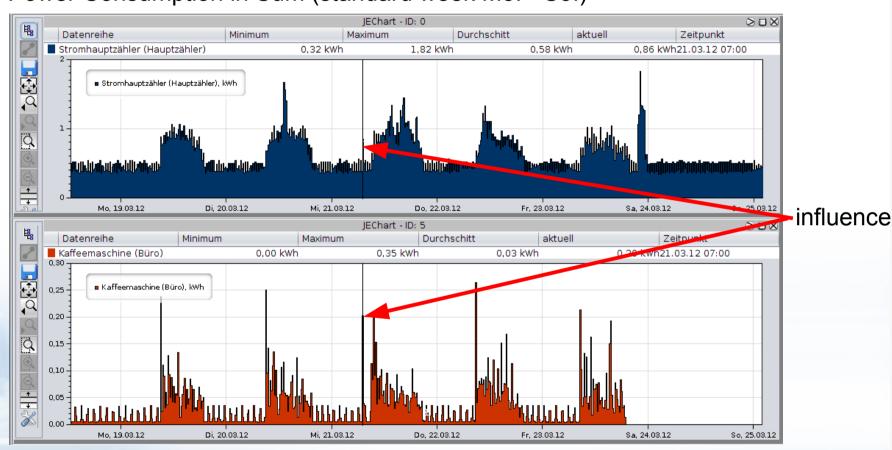
Energy Efficiency Analyses according to DIN EN 16247-1





Measure Example 1: User Behavior for Coffee Machine

Power Consumption in Sum (standard week Mo. - So.)

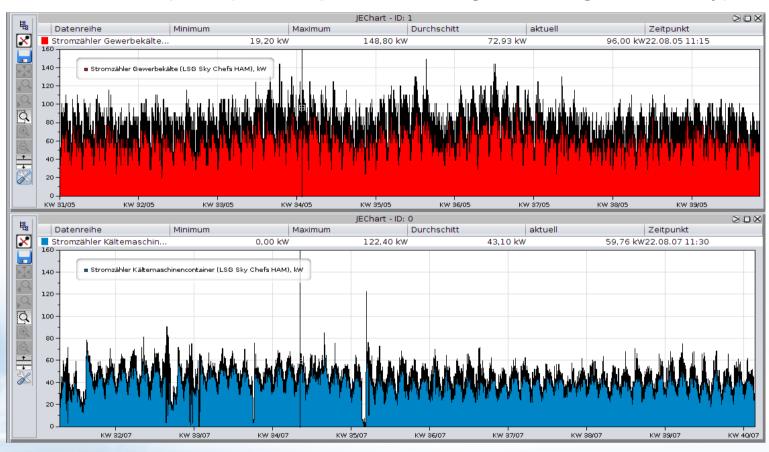


Power Consumption Coffee Machine only (standard week Mo. - So.)



Measure Example 2: Optimized Chiller System

Power Consumption (old compressors changed to integrated facility)



Savings: 193.000 kWh / year, equals to approximately 22.000 € / year

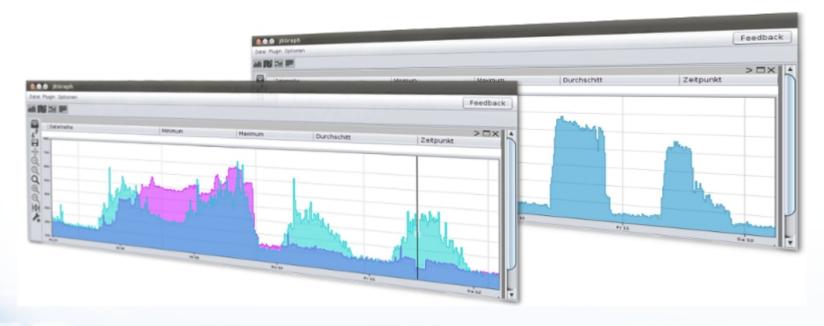


Core Competences of

Energy Monitoring



Energy Efficiency Requires Transparency

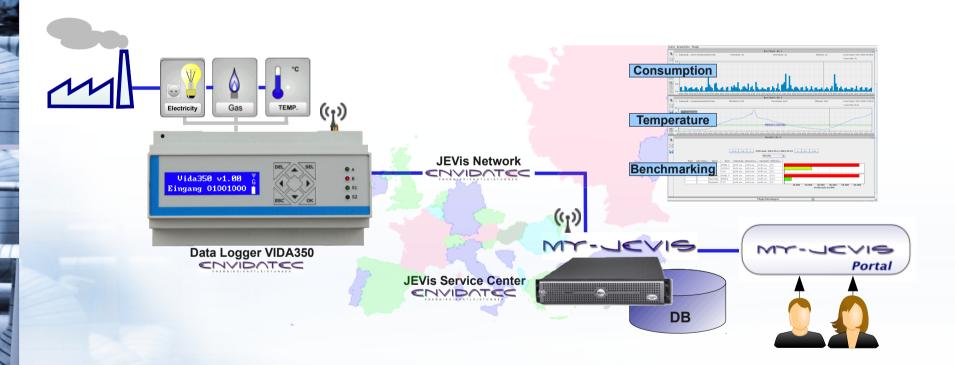


- Required for the evaluation of the energy baseline
- Basis for detecting savings potential
- Basis for investment decisions
- Instrument for control of success of applied measures



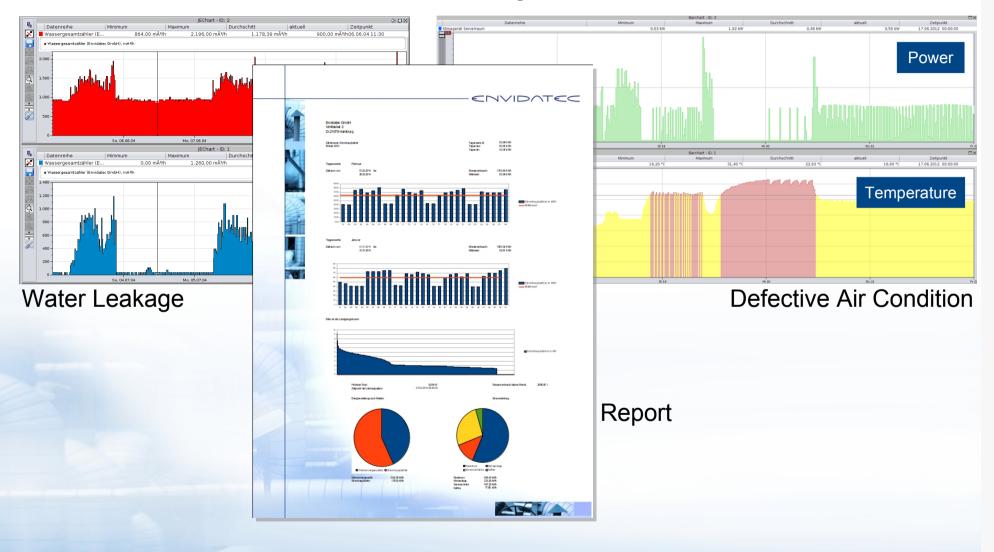
Energy Monitoring Solutions

Available as hosting or in-house solution





Detection of Misbehavior and Reports











JEVis Environment Solutions – FWE



zero is our vision

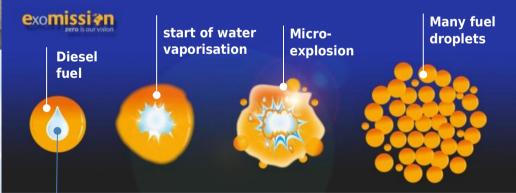


FWEgen3: Fuel Water Emulsion in the 3rd generation

Possible reductions rates of FWEgen3:

Fuel consumption: 2 to 10%
Soot emission: 70 to 100%
NOx emission: 10 to 60%
HC and CO emissions: up to 85%

 Mostly used for island and autarcic systems, generatin Power, Heat or Cooling in combination (CHP, CCHP) and transport (ships, trains etc.)



Each water drop is completely surrounded by fuel



JEVis Environment Solutions – FWE for CHP exomissing

JEVis Monitoring provides constant control of operations:

- Improved transparency of process by data acquisition like fuel consumption or temperature
- · Prompt discovery of deviation from stand operation
- Verification of compliance with environmental standards

Cogeneration Unit in Germany Deutz 1015

- 150 kW (el) used; max 225 kW
- Fuel: Palm Oil or Diesel Fuel
- 8.200 running hours p.a.
- No exhaust after-treatment system is installed

Before FWE installation

- Uneconomical operation due to high fuel costs
- Neighborhood complaints due to high soot emissions and odors

After FWE installation

- Fuel consumption reduction of about 5 to 10% (customer measurement)
- Soot reduction of about 85% / NOx reduction not measured





JEVis Environment Solutions – FWE mobile @XOMISSI@N

Compatibility with existing Plug-Ins

Installation of FWE in a new built vessel, hazardous material tanker of the shipping company Martin Deymann, Haren an der Fms

"TMS Rudolf Deymann"

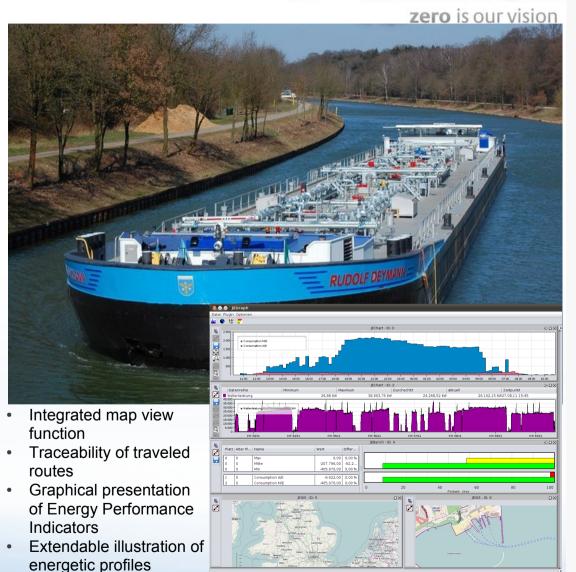
Length/Width : 110 m by11,45 m

Tonnage : 2.322 to.

Engine : Wärtsilä 6L20

Output : **1.599 hp**Year of built : March 2013
Exhaust leg. : CCNR stage II

FWE in cooperation with shipping company Deymann and engine manufacturer Wärtsilä / Finnland / The Netherlands





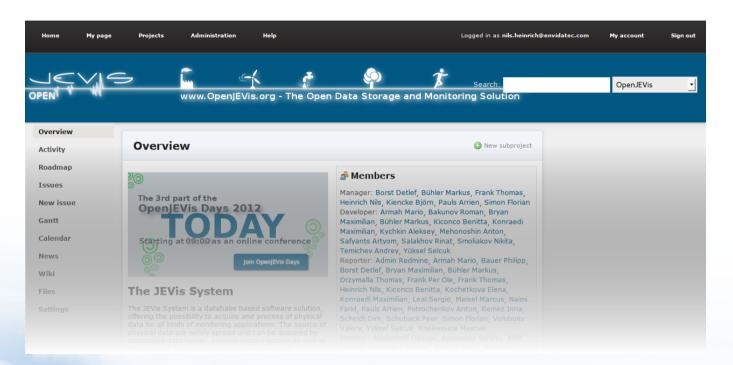


O P E N

Open Source Community



OpenJEVis Community



- Ongoing development and improvement due to large user community
- Communication platform for exchange within the community
- Direct feedback facilitates orientation towards current market needs
- Open data interfaces and standard APIs



OpenJEVis Community Partner



Pontificia Universidad Católica del Perú



ENVIDATEC





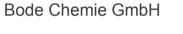




National Technical University of Ukraine









Donetsk National Technical University



Hamburg University of Applied Sciences **HAW Hamburg**

Hochschule für Angewandte Wissenschaften Hamburg



PSTU Perm



Lodz University of Technology



TU Wien





Worlée Chemie GmbH



NSB Niederelbe Schiffahrtsgesellschaft mbH & Co. KG

Ural Federal University





Austrian Institute

of Technology

GmbH



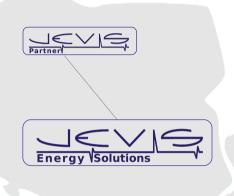




Partner and Franchise Concept

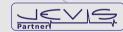


Franchising Concept





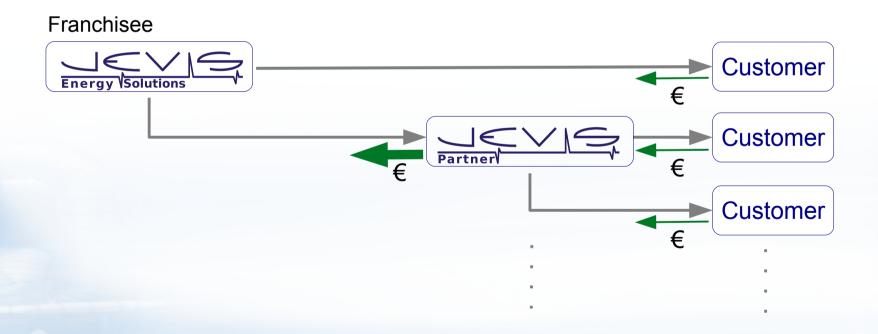






JEVis Franchisee, Partner and Customers

- Sustainable business worldwide
- Trustful cooperation
- Worldwide support





JEVis Energy Solutions Worldwide



- **1** Hamburg
- 2 Perm
- Vienna
- 4 Kiev
- 5 Jeddah
- **6** Lima
- Santiago de Chile
- 8 Shanghai
- 9 Hanoi
- **10** Bangkok









Energy Efficient into the Future!

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