

# **CHINA PLUS ONE DELEGATION TO VIETNAM**

**SEPTEMBER 16-21, 2018**



**FREE OF CHARGE!**

# CHINA PLUS ONE DELEGATION TO VIETNAM

## SEPTEMBER 16 – 21, 2018

Assessing the Vietnamese Investment Environment for Industrial Manufacturing

Organized by:



Delegierter der Deutschen  
Wirtschaft in Vietnam  
Delegate of German Industry  
and Commerce in Vietnam

Supported by:



Delegations of German Industry & Commerce  
German Industry & Commerce Co. Ltd  
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## JOIN THIS EVENT FOR FREE\*!

Sponsored by:



DEEP C  
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Legal partner:



### WHY VIETNAM

Vietnam is one of the most dynamic business locations worldwide. The country attracted 36 billion USD in foreign invest in 2017 while having GDP growth of 6.8%. Ø monthly income is 250 USD.

### THE PROGRAM

The delegation will introduce you to some of the most exciting business locations of Vietnam. We will also support you with information on "doing business" and enable exchange with local stakeholders.

### \*COSTS

Thanks to the support of our sponsors, participation in this event is free of charge. You just have to cover your costs to/from Vietnam, flight from Haiphong to HCMC and accommodation.

### PROJECT GOALS

- 1) Give you detailed info of opportunities/challenges of investing in Vietnam.
- 2) Get you into contact with relevant stakeholders to get a feeling for the market.

## FOR PROGRAM AND REGISTRATION SEE NEXT PAGES

### QUESTIONS?

#### CONTACT US!

Delegate of German Industry and Commerce in Vietnam  
(AHK Vietnam)  
Björn Koslowski, Deputy Chief Delegate  
Mail: [koslowski.bjoern@vietnam.ahk.de](mailto:koslowski.bjoern@vietnam.ahk.de)  
Phone: +84 24 38251420  
Web: [vietnam.ahk.de](http://vietnam.ahk.de)



### PRE-EVENT

**JUNE 5, 2018 | SHANGHAI**  
Workshop: "Vietnam as an investment location for German companies in China"  
5.30 pm – 9.00 pm, Kunlun Jing An  
Attendance for free  
Details: [goo.gl/yimucP](http://goo.gl/yimucP)



# DELEGATION PROGRAM\*

## SEP 16 (SUN): HANOI



- Arrival in Hanoi
- Evening: Informal dinner reception

## SEP 17 (MON): HANOI



- Morning: Vietnam workshop with in-depth info on „doing business“
- Afternoon: Site visit B.Braun
- Evening: Networking event with local stakeholders

➔ Hanoi is the capital city of Vietnam and home to many major state-owned enterprises

## SEP 18 (TUE): BAC NINH PROVINCE / HAIPHONG CITY



- Morning: Site visit industrial zone „VSIP Bac Ninh“
- Afternoon: Site visit industrial zone „VSIP Haiphong“
- Evening: Networking event in Haiphong with local stakeholders



➔ Bac Ninh boasts many electronics companies / aims to become high-tech center

## SEP 19 (WED): HAIPHONG CITY



- Morning/Afternoon: Site visit industrial zone „Deep C“ as well as new port development
- Evening: Transfer by plane to Ho Chi Minh City



➔ Haiphong attracts big invests like car maker Vinfast / develops major deep-sea port

## SEP 20 (THU): DONG NAI PROVINCE / HO CHI MINH CITY



- Morning: Site visit industrial zone „CFLD New Industry City“
- Afternoon: Site visit „Bosch“
- Evening: Networking event in HCMC with local stakeholders

CFLD

➔ Dong Nai is a reknown FDI location / home to new HCMC airport development

## SEP 21 (FRI): BINH DUONG / HO CHI MINH CITY



- Morning/Afternoon: Site visit industrial zone „VSIP Binh Duong“
- Evening: GBA Oktoberfest HCMC (free for participants)
- End of official program



➔ Binh Duong features impressive development projects / attracts a large no. of FDI  
➔ HCMC is Vietnam's economic hub / 80% of German invest in HCMC greater area

\*all program details tbc

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### REGISTRATION FORM

#### HOW TO REGISTER

If you would like to participate please complete this form, sign/stamp it and send it as a scan to [koslowski.bjoern@vietnam.ahk.de](mailto:koslowski.bjoern@vietnam.ahk.de). Registration deadline is August 15, 2018.

Participant name:

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Company:

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Address:

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E-Mail:

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Phone:

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I herewith bindingly register for this business delegation.

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date and place

stamp and signature

#### SERVICES INCLUDED BY SPONSORING

- Organizational costs by German Industry and Commerce Vietnam/China.
- All group lunches, dinners and drinks as indicated in the program.
- Admission to Oktoberfest HCMC organized by German Business Association Vietnam.
- Bus transport.

#### SERVICES NOT INCLUDED

- Flights: To/from Vietnam. Haiphong-HCMC (ca. USD 150, booked by organizer).
- Hotels: The trip will mandate at least six overnight stays which have to be borne by participants as following (bookings to be made by organizer):
  - Hanoi Pan Pacific/2 nights: ca. USD 100++/night
  - Haiphong Avani/1 night: ca. USD 84++/night
  - HCMC Novotel/3 nights: ca. USD 112++/night
- Visa: German nationals may enter Vietnam visa-free for up to 15 days. There are 21 other European and Asian countries with visa waivers. Please let us know if you need advise on visa policies and invitation letters.

#### PLEASE NOTE

- By registering you are vowing to attend THE WHOLE business delegation program as indicated in the marketing pamphlet.
- Minimum participant number is 10. We will inform you whether this delegation will take place as soon as we reached 10 participants OR until the above mentioned registration deadline.
- Cancellation is possible free of charge until above mentioned registration deadline. After that we may charge you with third party costs incurred to us due to your cancellation (e.g. hotel/flight cancellation fees).
- By registering you are agreeing to disclose your above data to our sponsors CFLD, Dinh Vu IZ and VSIP North/South.

#### ORGANIZER

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