Introducing German Water Partnership



The German water sector in a nutshell

- Almost 100 % connection rate
- **24/7 water supply without** unannounced interruptions of supply
- Less than 7 % of water losses
- **High drinking water quality** due to regulations and legal requirements
- Frequent analyses and inspections

- **Costs & investments**
- Investments in the waste water sector of
 4.8 bn. Euros/year
- Investments in the drinking water sector of 2.5 bn. Euros/year
- Average end consumer price: 5 €/m3
- Average water use: 120l/capita/day

Tradition & innovation

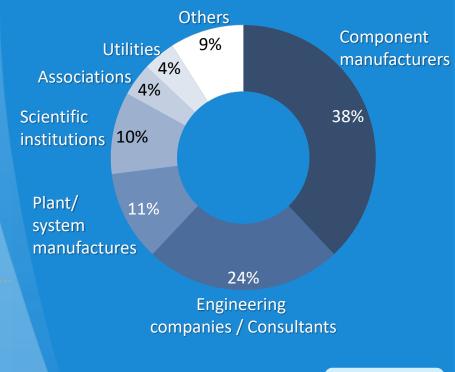




Roughly 350 members cover the broad range of the German water & sanitation sector:

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GWP membership structure



75 % are small and medium-sized enterprises

GWP mission statement



Strengthen the position of the German water sector in international markets

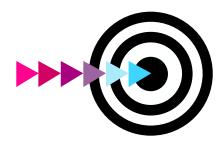




Contribute to **tackling challenges of water and sanitation** in developing and newly industrialised countries



Foster **market-specific cooperation** of politics, science and industry



GWP tasks & objectives



Creating a network

Concentration, coordination and dessimination of the German water & sanitation know-how

 Establishing a central point of contact

Contact and coordination office for foreign partners and potential clients of products and services "Made in Germany" Promoting export of knowhow in water & sanitation management





 Acting as a project partner in the target markets

Structure of the association

Working groups

Subject-specific working groups: Agricultural Irrigation, Industrial Water Management, Innovation & Scientific Cooperation, Operation and Capacity, Water 4.0, Development, Water and Energy

Regional sections

15 Regional working groups focusing on exchange of experience and project development

Joint presentation and representation

Trade fairs, congresses, conferences, networking events, technical exchanges, delegation trips











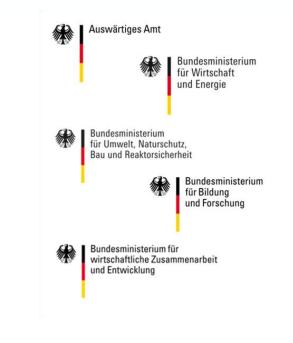
German Partners of GWP



Associations, chambers of comerce, organisations ...



German Federal Ministries



International cooperations (excerpt)





GWP has signed memoranda of understanding with many international organisations to promote both bilateral cooperation and joint activities.



Africa

Central Asia

Europe

MENA-region

Iran

Russia

Ukraine

Vietnam

- African Water Association (AfWA)
- Association of Public Utilities Mongolia
- Network of National Water Partnerships (EU Action Group DIS-SMEs)
- Arab Countries Water Utilities Association (ACWUA)
- Ministry of Energy, National Water and Wastewater Engineering Company (NWWEC)
- Russian Water and Wastewater Association (RAWW)
- Ukrvodokanalekologia
- Vietnam Water Supply and Sewerage Association (VWSA)

...what the German water sector has to offer:



- Over **150 years** of water supply and sewage disposal
- Traditionally highly **specialised and decentralised**
- Adapted solutions, technologies with long life cycles, high energy efficiency
- Great competence in education, research & development, innovations
- <u>Well prepared for</u> <u>international missions</u>





• More than 140 members

– Wide field of activities are represented in this Regional Forum

• Goals:

- Gather and share information on markets in South East Europe
- Share contacts to build a strong network
- Identify support and promotion options to develop projects

Past activities (extract)

- Foundation of TCC Danubius (training and competence center for the Danube-region, further education for managers of wastewater treatment plants) in Croatia
- Participation at **Renexpo in Belgrad (Serbia)**, in 2019: Organisation of workshops for local water operators and municipalities
- **GWP-Days** in the region (Croatia, Serbia...)
- Events within the **BMWi-Market Development Programme** (BMWi-Markterschließungsprogramm für KMU)

Regional Section Southeast Europe



- High interest in the greek market in the Southeast Europe Regional section
- Looking forward to a most successful cooperation!

Thank you for your attention!

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