

# Introducing German Water Partnership



German Water  
Partnership



# The German water sector in a nutshell

- Almost **100 % connection rate**
- **24/7 water supply without** unannounced interruptions of supply
- Less than **7 % of water losses**
- **High drinking water quality** due to regulations and legal requirements
- Frequent **analyses and inspections**

Tradition & innovation

## Costs & investments

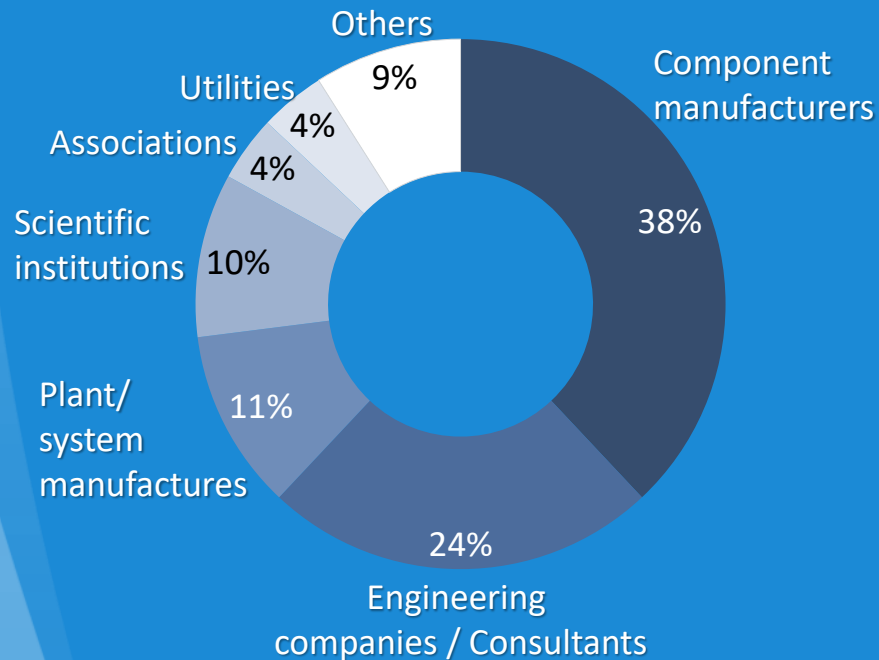
- Investments in the waste water sector of **4.8 bn. Euros/year**
- Investments in the drinking water sector of **2.5 bn. Euros/year**
- **Average end consumer price: 5 €/m<sup>3</sup>**
- **Average water use: 120l/capita/day**



**Roughly 350 members** cover the broad range of the German water & sanitation sector:



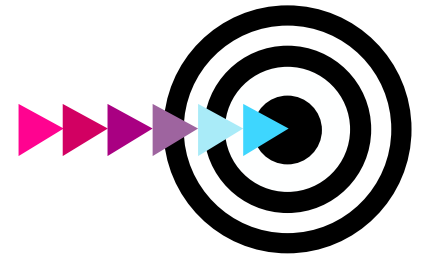
## GWP membership structure



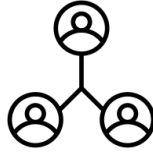
75 % are small and medium-sized enterprises

# GWP mission statement

- I. **Strengthen the position of the German water sector** in international markets
- II. Contribute to **tackling challenges of water and sanitation** in developing and newly industrialised countries
- III. Foster **market-specific cooperation** of politics, science and industry



## GWP tasks & objectives



- **Creating a network**  
Concentration, coordination  
and dissemination of the German  
water & sanitation know-how



- **Establishing a central point of contact**  
Contact and coordination office for  
foreign partners and potential  
clients of products and services  
„Made in Germany“



- **Acting as a project partner**  
in the target markets

**Promoting  
export of know-  
how in water &  
sanitation  
management**

# Structure of the association

- **Working groups**

Subject-specific working groups: Agricultural Irrigation, Industrial Water Management, Innovation & Scientific Cooperation, Operation and Capacity, Water 4.0, Development, Water and Energy



- **Regional sections**

15 Regional working groups focusing on exchange of experience and project development



- **Joint presentation and representation**

Trade fairs, congresses, conferences, networking events, technical exchanges, delegation trips



# German Partners of GWP

## Associations, chambers of commerce, organisations ...



## German Federal Ministries



# International cooperations (excerpt)



## Africa

- African Water Association (AfWA)

## Central Asia

- Association of Public Utilities Mongolia

## Europe

- Network of National Water Partnerships (EU Action Group DIS-SMEs)

## MENA-region

- Arab Countries Water Utilities Association (ACWUA)

## Iran

- Ministry of Energy, National Water and Wastewater Engineering Company (NWWEC)

## Russia

- Russian Water and Wastewater Association (RAWW)

## Ukraine

- Ukrvodokanalekologia

## Vietnam

- Vietnam Water Supply and Sewerage Association (VWSA)

GWP has signed **memoranda of understanding** with **many international organisations** to promote both bilateral cooperation and joint activities.





## ...what the German water sector has to offer:

- Over **150 years** of water supply and sewage disposal
- Traditionally highly **specialised and decentralised**
- **Adapted solutions**, technologies with **long life cycles**, high **energy efficiency**
- Great competence in **education, research & development, innovations**
- **Well prepared for international missions**



# Regional Section Southeast Europe

- **More than 140 members**
  - Wide field of activities are represented in this Regional Forum
- **Goals:**
  - Gather and share information on markets in South East Europe
  - Share contacts to build a strong network
  - Identify support and promotion options to develop projects
- **Past activities (extract)**
  - **Foundation of TCC Danubius** (training and competence center for the Danube-region, further education for managers of wastewater treatment plants) in Croatia
  - Participation at **Renexpo in Belgrad (Serbia)**, in 2019: Organisation of workshops for local water operators and municipalities
  - **GWP-Days** in the region (Croatia, Serbia...)
  - Events within the **BMWi-Market Development Programme** (BMWi-Markterschließungsprogramm für KMU)

# Regional Section Southeast Europe

- **High interest in the greek market in the Southeast Europe Regional section**
- **Looking forward to a most successful cooperation!**

# Thank you for your attention!

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