Der Nutzen von Digitalisierung für KMU und Staat

Government to Business 1.6.2021 Gerhard Laga, Servicemanagement and ICT



KMU.DIGITAL - the Austrian Digitalization Initiative for SME

- The broadest digitalization initiative of the <u>Austrian Federal Ministry for Digital</u> and Economic Affairs in cooperation with the <u>Austrian Economic Chambers</u>.
- The funding program provides financial support for consulting services as well as for investments in digitalization projects.
- The program was launched in 2017 and has entered into phase 4 in 2021.
- Annual budget of 5 Mio €.
- Structured in 4 main topics:
 - Business models & processes: CRM-tools, electronic invoices, 3-D printing, use of big data, logistics, optimal use of production resources etc.
 - E-commerce and online-marketing: webshops, trustmarks, online-marketing & social media etc.
 - **IT and cybersecurity**: data security, IT security, cybercrime prevention etc.
 - Digital administration: automation of administration processes, electronic bills etc.



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- Module Consulting Status- and Potential Analysis: "What should be changed?"
 - The <u>analysis of potential (4-5 hours) helps entrepreneurs to systematically analyze</u> <u>digital trends</u>, opportunities and risks for their company.
 - The <u>status analysis</u> helps entrepreneurs to determine their status quo in the <u>areas of</u> <u>electronic commerce and IT-security</u>. The results are summarized in a digitalization map and the company gets an overview of the possibilities for improvement.
 - All analyses are conducted by <u>certified consultants</u> and especially recommended for smaller companies. <u>80 % of the costs</u> up to EUR 400 for each consultation are funded by the state.
- Module Consulting Strategic Consulting: "How do I get there?"
 - Certified strategic consultants provide companies with support (2 days) in defining a strategic plan and implementing concrete steps in their respective digitization strategy.
 - The analyses are conducted by certified consultants. <u>50 % of the costs up to EUR 1.000</u> for each consultation are funded by the state.
- The total amount of funding for all measures taken within the Module Consulting is EUR 3.000 for each company.
- Module Implementation
 - Companies receive funding for the implementation of investment projects in their digital infrastructure. <u>30 % of the investment costs</u> for new tangible and intangible goods up to EUR 6.000 are funded by the state, helping SMEs to take their first steps towards digital transformation.



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- The results so far:
- KMU.DIGITAL started in 2017, since then around 15.000 initiatives supported.
- ¾ of SME started changes because of the consulting. More than 80% will further invest in digitalization.
- All funded consultings end with a structured, digital report. The data is used to improve KMU.DIGITAL and optimize digitalization policy.
- Funding for 2021-2023 will be 15 Mio €.
- One of the supported topics is digital public administration, e.g.
 - digital signature
 - Finanz Online
 - Business Service Portal incl secure electronic delivery



USP - Business Service Portal of the federal government

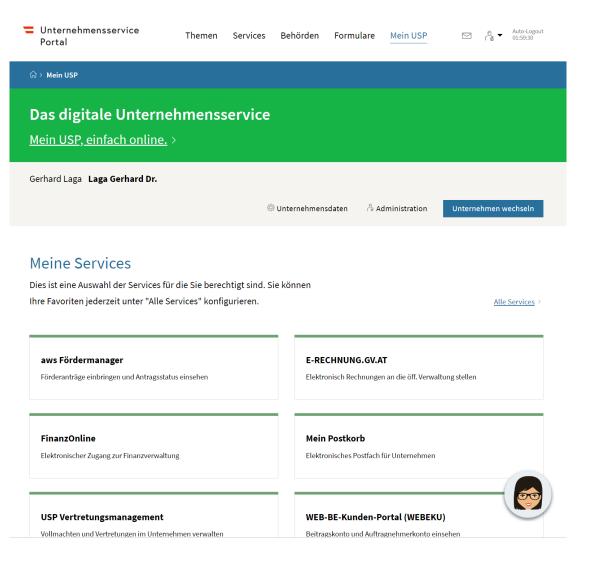
| Business Service Portal | |
|--|--|
| ŵ | |
| The digital Business Service Your Business - simply online Mein USP | Register |
| Update on Corona-Virus Financial Support & Information on Assistance Employees | <u>All information on Corona-Virus</u> > Policy Measures & Legal Bases |
| Welcome to the Business Service Portal! Federal Minister Margarete Schramböck will guide you through the services offered by usp.gv.at. | Herzlich willkommen auf dem Unterneh |

The USP provides official information to the most important business topics. Every contend gets updated regulary and shows the ministry in charge:





USP - Business Service Portal of the federal government



After login with the Austrian citizen card, the information page changes to a transaction portal, where more than 80 digital services are offered.



USP - Business Service Portal of the federal government

The most complex topic of the USP is the user administration.

| Meine Daten verwalten | Benutzerkonten ver | walten | | | | | | |
|--------------------------------|-------------------------------|----------------|--------------------------------|---------------|-------|-------------|----------------------|--|
| Verfahrensrechte verwalten | Bitte wählen Sie das gewünsch | ite Konto. | | | | | | |
| Webservicerechte verwalten | | | | | | | | |
| Benutzerkonten verwalten | Konten (9) | | | | | | | |
| Neues Konto anlegen | | | AV | | | | | |
| Webservicekonten verwalten | Name 🔺 | | Teilnehmer - Identifikation | E-Mail | Тур | Status 🔺 | Aktion | |
| Unternehmen registrieren | | Identifikation | | | | | 5 I. W. 11 M. I. | |
| Zustellprofil verwalten | Linhart, Herbert | Herbertrech1 | 5209807h4842 | herbert.linha | | Aktiv | Bearbeiten Löschen | |
| | Laga, Gerhard | USPAdmin01 | 5209807h4842 | | Admin | Initial-PIN | Bearbeiten | |
| USP Service Center | Laga, Gerhard | lagafinanz1 | 5209807h4842 | | | Aktiv | Bearbeiten Löschen | |
| > Antworten auf häufige Fragen | | testusp9 | 5209807h4842 | | | Initial-PIN | Bearbeiten Löschen | |
| > Kontakt | | wkooedemo6 | 5209807h4842 | | | Initial-PIN | Bearbeiten Löschen | |
| | | reversement1 | 5209807h4842 | petra.wieser@ | | Initial-PIN | Bearbeiten Löschen | |
| | | evaadmingl1 | 5209807h4842 | eva.eblinger@ | | Initial-PIN | Bearbeiten Löschen | |
| | | juliaweiss36 | 5209807h4842 | julia.weiss@w | | Initial-PIN | Bearbeiten Löschen | |
| | | erechnuest6 | 5209807h4842 | | | Initial-PIN | Bearbeiten Löschen | |

Neues Konto anlegen

- Unlike in private portals, much care has to be taken to administer companies/busine sses and their corresponding "humans".
- This is done by the companies directly in the USP and can be done in a very granular manner.

Kontoauswahl

Konto: Laga, Gerhard: USPAdmin01, 5209807h4842

Verfügbare Verfahrensrechte

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⊟ Steuern & Finanzen
  E FON - FinanzOnline
     FON SUPERVISOR

    Services Land Salzburg

     Online Formulare

    Laufender Betrieb

  □ eFormulare
     Förderungen und Ausschreibungen (Leser)
     Förderungen und Ausschreibungen (Sachbearbeiter)
     Standortwechsel für Einzelunternehmer
     WIEREG eigene Daten einsehen
     WIEREG Meldung wirtschaftlicher Eigentümer

    OeNB-Portal

     OeNB_Administrator
  TEST-Portal der Oesterreichischen Nationalbank
     OeNB TEST-Portaladministrator

    WiEReG Management System

     WER-RT-WMS-Zugriff Rechtsträger auf das WiEReG Managementsystem

    Förderungen & Ausschreibungen

    eProcurement Ausschreibungssuche

     eProcurement Metadaten-Ersteller
  □ FFG eCall
     Alle Projekte lesen und bearbeiten
     Alle Projekte lesen, bearbeiten, verwalten, absenden
     Alle Projekte verwalten, Stammdaten bearbeiten
     Neue Projekte erstellen (und verwalten, absenden)
     Zugriff auf personenbezogene Abrechnungsdaten
  Wiener Reparaturbon
     Antrag f
ür Unternehmen
     🗌 Refundierung für Unternehmen
Gesundheit & Sicherheit
  ELDA Online
     ELDA

    MeineUV: Serviceportal der gesetzlichen Unfallversicherung

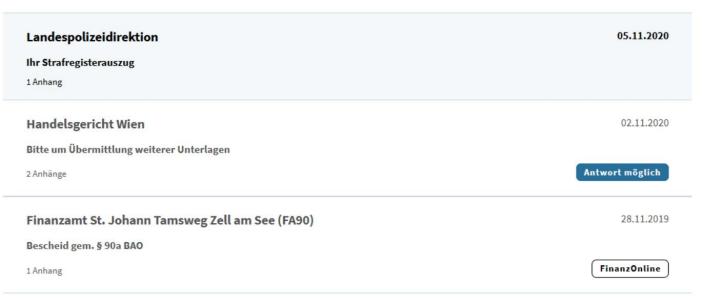
     MeineUV-Unternehmensservices
  SV-Clearingsystem Zuordnungsanwendung
     Bevollmaechtigter
    Dienstgeber

    WEB-BE-Kunden-Portal (WEBEKU)
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WIRTSCHAFTSKAMMER ÖSTERREICH

Secure electronic delivery - a part of the USP

- "Mein Postkorb" similar as other webmail systems
- BUT:
 - only official messages from public authorities
 - verifiable receipt
 - legal obligation for companies to take part since 2020





Thank you for your attention!

