



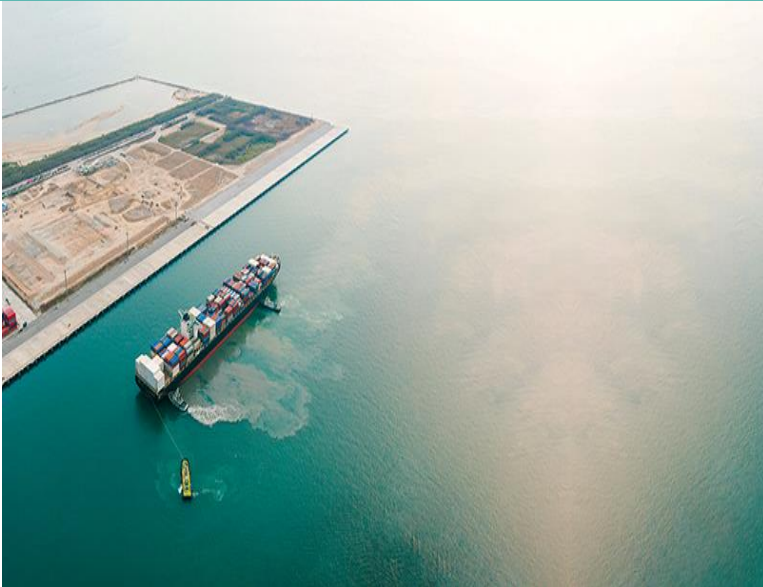
Driving Operation, Innovation and sustainable Growth in the Port, Terminal and Rail Industry

Nov 2021 | Corporate Profile | Nils Kemme

Leading logistics consulting firm for the Port & Transport Sector

Specialised in strategic and operational advisory services for the asset lifecycle

INVESTMENT



MANAGEMENT



OPTIMISATION



Empowering sustainable growth and excellence 



Port



Terminal



Hinterland

45 Years of Excellence – what we have achieved

Anchored in operations

1,700
Projects in
130 COUNTRIES



OPTIMISATION

Improved working
conditions and
reduced costs



1976

Founded as subsidiary
of HHLA

Germany's
leading operator



180+
PORTS

And terminals
planned and
optimised



1st
FULLY
AUTOMATED

Terminal of scale.
Doubled capacity
on the same
footprint



100
ENTHUSIASTS



With background
from port and
terminal operations
and software

GREEN
TRANSITION

Alternative
Energies



140+

Hinterland connectivity

120 projects implemented intermodal rail terminals,
inland ports and warehouse logistics



Developed *HPC Ukraina* (now HHLA
CTO) as terminal operator in Odessa

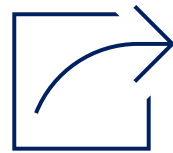
Key skill-set

Qualified to serve our clients' needs



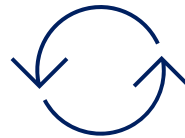
PLAN

Turning visions into strategies and feasible plans



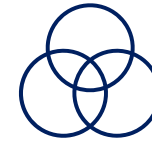
EXECUTE

Getting projects done at planned costs



INTEGRATE

Manage successful systems integration and automation



NETWORK

Connecting systems with people to enable participation on effective supply chain data flow



OPTIMISE

Further development to make your facility ready for the future

SAVING COSTS

INCREASING COMPETITIVENESS

MAKING YOUR BUSINESS FUTURE-PROOF

Lifecycle Advisory Services

From analysing and planning to its implementation and optimisation

INVESTMENT



- Privatisation, due diligence, PPP
- Financial analysis (forecasts, cost benefits feasibility)
- Economic analysis (SEZ, regional economic, port, transport, competition, commercial)
- Planning (business plan, master plan, terminal planning etc.)
- Procurement assistance for technology and equipment
- Funding

MANAGEMENT



- IT strategy & implementation (automation, digitalization)
- Integration management
- Interim operation management
- Interoperability and interconnectivity (quay, yard, hinterland ops and IT)
- Port-city interface
- Sustainability and zero emission management
- Energy transition

OPTIMISATION



- Business process modeling / process optimisation
- Simulation
- Port handling equipment & workshop optimisation
- Training
- Safety and security optimisation
- Yard optimisation
- Resilience improvement
- Recovery strategies, health check

Client Landscape

Diversified public and private clients from 130 countries

TERMINAL OPERATORS



CARGO OWNERS



CARRIERS



RAILWAY OPERATORS



LOGISTICS SERVICE PROVIDERS



PORT AUTHORITIES



GOVERNMENTS



BANKS AND PRIVATE INVESTORS



INTERNATIONAL ORGANISATIONS



Your Success is our Pride

Selected Reference Projects of more than 1,700 Projects globally

Master Plan Development



Khalifa Port; Abu Dhabi

Terminal Planning & Concession Management



VICT; Melbourne; Australia

Terminal Planning & Simulation



DPW Callao; Peru

Terminal Optimisation



SCPA; Charleston; SC, US

Development of Port Community System



PAT - Port Authority Thailand

Privatisation of 12 Greek Ports



Piraeus, Thessaloniki;
Greece

Master Plan Development & TOS Specification



Port of Helsingborg, Sweden

Terminal Planning, Simulation & Automation



BNSF LPKC; Kansas City;US

What can we do for your Port?

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