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# AHK Sri Lanka NEWSLETTER



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SRI LANKAN – GERMAN  
BUSINESS RELATIONS



Delegation der Deutschen  
Wirtschaft in Sri Lanka  
Delegation of German Industry  
and Commerce in Sri Lanka

 Partner In Sri Lanka



Dear readers,

We are delighted to inform that the first month of 2020 was very productive for both Sri Lanka and German businesses in many ways.

The Delegation of German Industry & Commerce in Sri Lanka (AHK Sri Lanka) organized for the first time a Sri Lankan pavilion at the world's leading fair for agriculture International Green Week in Berlin. In the presence of German Agriculture Minister Julia Klöckner, the EU-Commissioner for Agriculture Janusz Wojciechowski and the Governing Mayor of Berlin Michael Mueller and Hon. Vidura Wickramanayake - State Minister of Agriculture in Sri Lanka we officially opened the pavilion on 17th January 2020.

With the purpose of enhancing business opportunities and visibility of the products "MADE IN SRI LANKA", the Delegation of German Industry & Commerce in Sri Lanka (AHK Sri Lanka) together with the Export Development Board (EDB) organized the first ever Sri Lankan pavilion at the world's leading boat exhibition "BOOT SHOW" in Duesseldorf, Germany.

Our first inbound delegation was organized in the field of sustainable mobility, as part of the Foreign Market Entry Program initiated by the German Federal Ministry for Economic Affairs and Energy (BMWi). The main conference was held on 28<sup>th</sup> January 2020 with the participation of Hon. Minister of Passenger Transport Management, Power & Energy Mahinda Amaraweera, German Ambassador to Sri Lanka and the Maldives, Dr. Hesselmann, Head of Unit "Mobility Concepts, Transport Policy" of the German Federal Ministry for Economic Affairs and Energy as well as over 100 decision makers from politics and business.

Under the #PartnerForAdvocacy, the Delegation of German Industry and Commerce aims at improving business relations through addressing the common business challenges within the country. In the framework of advocacy, we organized the first CEOs Dinner for 2020 on 28<sup>th</sup> of January in the presence of State Minister Rambukwella, German Ambassador in Sri Lanka, Head of Unit Transport Policy and mobility Concepts of the German Ministry of Economic Affairs and Energy- and 16 top decision makers of the German companies in Sri Lanka.

Yours sincerely,

Andreas Hergenröther  
Chief Delegate  
Delegation of German Industry and Commerce in  
Sri Lanka  
(AHK Sri Lanka)

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#### Our Premier Platinum Partners



## First German-Sri Lankan Conference on Sustainable Mobility in Colombo

Hon. Minister of Passenger Transport Management, Power & Energy Mahinda Amaraweera, H.E. Jörn Rohde, German Ambassador to Sri Lanka and the Maldives, Dr. Hesselmann, Head of Unit "Mobility Concepts, Transport Policy" of the German Federal Ministry for Economic Affairs and Energy and Mr. Andreas Hergenröther, Chief Delegate of German Industry and Commerce in Sri Lanka opened the First German-Sri Lankan Conference on Sustainable Mobility on 28th of January in Colombo.

As the official representative of German business in Sri Lanka, the Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka) has organized the event on the occasion of a German high-ranking business delegation, which was attended by about 100 decision makers from politics and business. The conference and the delegation program are organized in the frame of an initiative by the German Federal Ministry for Economic Affairs and Energy. The key objective is to promote Sri Lankan-German cooperation in the field of sustainable mobility. Mobility solutions made in Germany are worldwide leading. Currently mobility counts for about 40% of the energy consumption and is the main source of energy consumption in Sri Lanka. Being subscriber of Cop 21 and the Vulnerable Climate Forum, Sri Lanka is committed to reduce polluting emissions and to increase energy efficiency.

Chief Delegate of German Industry and Commerce in Sri Lanka Mr. Andreas Hergenroether stated: "We are very delighted that we have today world market leaders such



as business giants Siemens, MAN and MTU together with worldwide recognized German SMEs such as HPC, Pfeiffer Drako, WPS and Hartmann & Koenig presenting state of the art solutions focused on the saving of energy saving and the reduction of polluting emissions. German companies could be strategic partners of Sri Lanka in the different fields of mobility such as ports, airports, E-mobility and public transports".

- Siemens Mobility GmbH – Rail, Road, Intermodal Solutions & Consulting
- MAN Energy Solutions SE – Energy Solutions, Consultation and Financing Support
- HPC Hamburg Port Consulting GmbH – Global Port, Transport & Logistic Consulting
- Hartmann & König Stromzuführungs AG – High-Grade Energy Solutions, Manufacturer and Supplier of Motor and Spring-Driven Cable Reels, Slip Ring Assemblies and Energy Chains
- Pfeifer Drako Drahtseilwerk GmbH – Steel Wire Ropes for Demanding Applications in Ports and Related Services
- MTU Asia Pte. Ltd. – Power Solutions and Complete Life Cycle Support with Applications for Ships, the Oil and Gas Industry etc.
- WPS Workplace Solutions GmbH – Software Applications for Transport and Traffic Logistics

## International Exposure for Sri Lankan Boat Manufacturers at Boat Show

The Delegation of German Industry & Commerce in Sri Lanka (AHK Sri Lanka) together with the Export Development Board (EDB) organized the 1st ever Sri Lankan pavilion at the world's leading boat exhibition "BOOT SHOW" in Dusseldorf, Germany.

The "BOOT" in Dusseldorf is the world's largest and most international indoor fair for boats and water sports. It takes place every year and is a pure public exhibition. At an exhibition area of 220,000 square meters the visitor will be informed about the services and products relating to water sports. Innovations and trends are the focus of the show. Participating and trying is the motto of this fair, the opportunity can be found in elaborately designed theme worlds, where the visitors are given the opportunity to test new products from various fields. Over 2000 exhibitors from 70 countries displayed Boats & Yachts, Engine & related equipment, shipping & yachting equipment, marinas, harbor facilities and marine tourism related products at this exhibition. Furthermore, over 250,000 visited the world's leading water sports fair showcases.

Speaking to the media Chief Delegate of AHK Sri Lanka, Mr. Andreas Hergenroether, mentioned that this is a valuable opportunity for Sri Lankan boat building companies to enhance business opportunities & also to increase visibility of the products "MADE IN SRI LANKA". Boat building industry has been identified as one of the potential and grooming sectors in the country. It's not only important to create awareness of the capabilities of the Sri Lankan companies but also build confidence amongst the international players. We are confident that this is one of the best platforms available for the exhibitors to find perfect buyers & partners. Leading Boat building companies NEIL MARINE, BAFF POLYMECH & NORTH WEST represented the Sri Lankan pavilion.





## Federal German Minister of Agriculture and Sri Lankan Hon. State Minister open Sri Lankan Pavilion at the world's largest trade fair of Agriculture "International Green Week"

In the presence of the EU-Commissioner for Agriculture Janusz Wojciechowski and the Governing Mayor of Berlin Michael Mueller, German Agriculture Minister Julia Kloeckner, Hon. Vidura Wickramanayake, State Minister of Agriculture and Chief Delegate of German Industry and Commerce in Sri Lanka Mr. Andreas Hergenroether officially opened the Sri Lankan pavilion at the International Green Week (IGW) in Berlin on 17th January 2020. The Sri Lankan pavilion was fully organized by the Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka) to promote Sri Lankan food products on the international level.

The 85th edition of "IGW" is taking place from 17th – 26th January 2020 in Berlin. It's recognized as the world's largest trade fair for food, agriculture and gardening sector. More than 1800 exhibitors, 620 international exhibitors from 61 countries displayed their products at this trade fair and over 400,000 visitors including 200 foreign Ministers and Secretaries of state were present during the 10-day gala event. In addition, over 300 food & agriculture related forums, conferences took place in parallel to the fair.

Mr. Hergenroether speaking to the media stated that "AHK Sri Lanka took this initiative to raise awareness of the brand "Made in Sri Lanka" in Food & Agri products amongst the global giants, to enhance business opportunities for Sri Lankan valued products & exporters and there's no better place than IGW to for this course". Further Mr. Hergenroether mentioned that it is very important for Sri Lanka to be present at these international fairs to build confidence amongst the international players to increase export volumes. Eight (8) Sri Lankan companies, Climex Pvt Ltd, D&R exports, TastenutLK, Trans Food Lanka, Cosmoveda Ceylon, Jaindi Exports, Agstar PLC and Liya International participated at the pavilion. Many international visitors & media were attracted to the Sri Lankan pavilion to experience the wide range of authentic Sri Lankan food, coconut based products, organic products, tea, spices, fruits, alcoholic & nonalcoholic beverages and most famous Sri Lankan street food (kottu & hoppers etc..) which were displayed.

Furthermore, AHK Sri Lanka arranged B2B meetings with International buyers, supermarket chains and distribution companies and the Sri Lankan participants to discuss the business opportunities in the future. Sri Lankan exporters speaking to the media mentioned " this is a huge opportunity to promote Sri Lanka and its traditional ethnic food and beverage to the global market, especially for Tea, Spices, Coconut products, and "Ready to Eat" and "Ready to Drink" product ranges.



## First AHK-CEO Dinner with Hon State Minister Keheliya Rambukwella



For the first time the Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka) organized on 28th of January a CEO-Dinner in the presence of State Minister Rambukwella, German Ambassador in Sri Lanka Jörn Rohde, Dr. Stephan Hesselmann -Head of Unit Transport Policy and mobility Concepts of the German Ministry of Economic Affairs and Energy- and 16 top decision makers of the German companies in Sri Lanka. As the official host and moderator of the evening Chief Delegate of German Industry and Commerce in Sri Lanka Mr. Andreas Hergenröther stated: "We organized tonight's dinner to offer a platform for German Investors to discuss about their current investments in Sri Lanka and further investment opportunities. In a recently conducted business confidence survey by AHK Sri

Lanka about 30% of the German companies announced to have concrete investment plans for 2020. More than 80% of the respondents identified the reliability of the legal framework as their major challenge. As the official representative of German business in Sri Lanka we are strongly committed to fair and free trade, a level playing field, transparency and rule of law".

Among the participating companies were world market leaders such as Allianz, DHL, Linde, Continental, Siemens, Fresenius, Deutsche Bank, FTI-Touristik, MTU, MAN Energy Solutions, BBraun, Haefele and Mercmarine. AHK Sri Lanka has started to organize CEO-Dinners with Sri Lankan politicians such as Former Hon Minister Malik Samarawickrama two years ago in order to fulfill its function as catalysator of German business towards Sri Lankan institutions.



## New business co-operation between Sri Lankan based Fitsair and the FTI Group

FitsAir is Sri Lanka's first and only private airline to have been licensed for International Cargo Operations by the Sri Lankan Civil Aviation Authority (SLCAA). They are also the only airline apart from the national carrier to have their own ground handling operations at the Bandaranaike International Airport. FitsAir offers a unique service, based on value for money whilst achieving stringent service standards.

The airline officially commenced operations on a scheduled basis to Jaffna International Airport from Colombo Airport, Rathmalana on Saturday, 01. February 2020. FitsAir operates an ATR 72 aircraft with 70 seats.

Two employees of FTI Group's local Destination Management Partner in Sri Lanka, H.O.T Tourism, were invited to join the inaugural flight and the FitsAir hospitality during the 55-minutes flight.

As a leading tour operator in Sri Lanka, the FTI Group started a business co-operation with FitsAir and offers their services on a 70seater ATR-72 aircraft which will be operated three times a week.

Therefore, with the commencement of domestic scheduled operations to Jaffna from Colombo Airport, Ratmalana, the Northern part of the country will be linked to the domestic civil air transportation network which can be considered as a national achievement. Beside a large number of native Tamil business this connectivity will help international tourists to make their trips to Northern destinations much more convenient and will boost tourism. This initiation will explore the opportunities to capture a portion of the rapidly growing travel market in the Northern and Western parts of Sri Lanka.

The FTI Group will offer overnight excursions to Jaffna shortly and is currently planning new round tours including the new flight connection which will make travels to the North part of Sri Lanka much more comfortable.

More information you will find on [www.fti.de](http://www.fti.de).



## Be there in 2020!

October 5-7, 2020

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# Fact-Finding Mission from Sri Lanka to Germany on Energy Efficiency and Self-Sufficiency in Industry

## 23.-25. March 2020



The Delegation of German Industry and Commerce in Sri Lanka (AHK Sri Lanka) is delighted to organize its second Fact-Finding Mission from Sri Lanka to Germany. The business trip is part of the German Energy Solutions Initiative by the Federal Ministry for Economic Affairs and Energy (BMWi) and strives to acquaint Sri Lankan company representatives and decision-makers from politics and public administration with German energy solutions in the fields of energy efficiency and self-sufficiency in industry. The business trip itself will take place from 23 – 25 March 2020. Participants will have the unique opportunity to gain first-hand insights into world leading technologies and additionally get a better understanding of Germany's industry, which encompasses several thousand SMEs focusing on energy efficiency solutions, smart grids and storage technologies.

### Program

The Fact-Finding Mission from Germany to Sri Lanka will be organized and accompanied by AHK Sri Lanka in cooperation with our German partner eclareon GmbH. Participants are scheduled to participate in an exclusive information event in Düsseldorf with experts from the German Ministry for Economic Affairs and Energy (BMWi), the private sector and academia. In the further course, participants will visit the premises and plants of multiple leading German companies with state-of-the-art technology in the Rhine-Ruhr metropolitan region. Detailed information regarding our program for the Fact-Finding Mission to Germany will be published shortly under the following link: <https://bit.ly/2q01DIG>

### Costs

This business trip will take place within the framework of the German Energy Solutions Initiative which is coordinated and financed by the German Federal Ministry for Economic Affairs and Energy (BMWi). Yet, all participants have to bear the expenses for their respective flights, visa, board and lodging. In this context, please note that flight costs to Düsseldorf Airport may vary but an amount of about 600-800 Euros (140,000 – 160,000 LKR) can be expected. We kindly ask you to wait with the booking of your flight tickets until the trip has been officially approved by the Ministry for Economic Affairs and Energy in Germany, about which we will keep you informed. A hotel in Düsseldorf will be recommended by AHK Sri Lanka at the given time. AHK Sri Lanka will collect 70,000 LKR (plus VAT) to cover the booking costs for the hotel and the lunches.

In return, AHK Sri Lanka will assist you with the application for your **visa** and offers an **interesting program** which grants you and your company the opportunity to learn about new technologies and ways to implement these in the Sri Lankan system.

### Registration

If you want to seize this opportunity and participate in this business trip to Germany, kindly register with **Mr. Marvin Woischnik-Lange**, [projects@srilanka.ahk.de](mailto:projects@srilanka.ahk.de)

*Please note that the participation for the Fact-Finding Mission from Sri Lanka to Germany is limited and that the registration will be binding.*



"Every day we are paying more for energy than we should due to poor insulation, inefficient lights, appliances, and heating and cooling equipment – money we could save by investing in energy efficiency."

–Bernie Sanders–

## DIMO celebrates Mercedes' Historic Sixth Consecutive Championship Double

### *Bringing the World Champion Experience to the Road*

It was a special season for Mercedes-AMG Petronas Motorsport as the team wrote Formula One history by winning a sixth consecutive Championship double – something no other team has done before in the 70-year-long history of the sport. In 2019, the team scored 15 victories, 10 pole positions and 739 points.

To celebrate this remarkable and historic occasion, Diesel & Motor Engineering PLC (DIMO), the only authorised general distributor for Mercedes-Benz in Sri Lanka, hosted the live screening of the final F1 race, the Abu Dhabi Grand Prix on the 1st of December 2019. Members of the Mercedes-Benz Club of Sri Lanka and a few passionate racing enthusiasts and their spouses were invited for this live screening at Kingsbury Hotel, and were joined by the Senior Management of DIMO.

Mercedes-AMG Petronas Motorsport lead 696 of the 1,262 race laps that made up the 2019 F1 season. Including every pre-season and in-season test and all 21 race weekends, the team's two cars racked up 7,813 laps of running – completing 382,789 gear changes and taking 128,791 corners in the process. The Mercedes-Benz Power Units completed 21,083 laps. Combined, the six Mercedes-Benz-powered cars scored 813 points, 15 wins, 32 podiums, 10 pole positions and 22 front row starts.

Ranjith Pandithage, Chairman & Managing Director of DIMO said, "We are indeed proud to celebrate this historic achievement of Mercedes-Benz in Formula One. Six consecutive Constructors and Six Consecutive Drivers championships are an extremely difficult feat. During Ferrari's most dominant era in F1, the Italian team won six constructors' titles in a row between 1999 and 2004, while Schumacher, who was out of the majority of the 1999 season due to injury, took five titles from 2000 to 2004. It was a period of dominance that no one thought would be matched ever again, but Mercedes managed to surpass it. Competing in F1 requires competence and access to the most advanced driving technologies in the world, and Mercedes-Benz is the only luxury car manufacturer that has proven to have that level of technology."

Hamilton won over half of the 21 races in 2019, taking victory at 11 Grands Prix, and adding seventh wins at Montreal and Hungary to his list of achievements in the process. His final tally of 413 points in the drivers' standings, meanwhile, was the most ever scored by a driver in a season in F1 history, while Hamilton's career stats at the end of the year now stand at a dizzying 88 pole positions and 84 wins.

Rajeev Pandithage, General Manager, Mercedes-Benz Cluster of DIMO said, "Formula One is the highest class of auto racing sanctioned by the Fédération Internationale de l'Automobile (FIA). We at DIMO are proud to bring the world champion experience to the road. The obvious differences between the racetrack and an urban street could not be greater. Both environments require different approaches in engineering and innovation. Where performance is key in one world, safety is crucial in the other. At Mercedes-Benz, they know that their experience in both Formula One and road car production creates a unique environment benefitting the team at Mercedes-AMG Petronas Motorsport as well as customers of our Mercedes-Benz road models. Mercedes-Benz vehicles from DIMO assure you of genuine Mercedes-Benz quality and cars made specifically for Sri Lanka."

Everybody enjoyed the live screening of the exciting race at the Yas Marina circuit and cheered Lewis Hamilton all the way to the chequered flag. DIMO and Mercedes await an exciting 2020 season with more records in sight.



## January inflation rises to 5.4%

Inflation as measured by the year-on-year (YoY) change in the Colombo Consumer Price Index (CCPI) increased to 5.4% in January 2020 from 4.8% in December 2019.

This was driven by monthly increase of prices of items in both Food and Non-food categories. Food inflation (YoY) increased substantially to a 25-month high of 11.7% in January 2020 from 6.3% in December 2019, while Non-food inflation (YoY) stood at 2.9%.

The change in the CCPI measured on an annual average basis increased marginally to 4.4% in January 2020 from 4.3% in December 2019.

Monthly change of CCPI recorded at 1.4% in January 2020 and it was due to the price increases observed in the items of both Food and Non-food categories.

Within the Food category, prices of vegetables increased significantly due to supply shortages caused by adverse weather conditions which prevailed during the previous month. In addition, prices of coconut, red onions, and fresh fruits also recorded increases in January 2020.

Meanwhile, prices of items in the Non-Food category recorded an increase during the month owing to price increases of the items in Housing, Water, Electricity, Gas and other fuels (housing rent); Education (tuition fee); and Restaurants and Hotels sub-categories. However, reflecting the downward tax revisions introduced by the government with effect from 1 December 2019, prices of items in Health and Communication sub-categories decreased in January 2020.

The core inflation, which reflects the underlying inflation in the economy, decreased to 3% in January 2020 from 4.8% in December 2019 on year-on-year basis. Annual average core inflation also decreased to 5.3% in January 2020 from 5.5% in December 2019.

Source: Daily FT, 3/2/2020



## Instruction on Withholding Tax (WHT)

As instructed by the Ministry of Finance on January 31, 2020 pending formal amendment to the Inland Revenue Act No. 24 of 2017, WHT on any payments (including interest, dividends rent etc.) made to any resident person and PAYE on any employment receipts to any resident or non-resident individual is removed with effect from January 01, 2020.

Accordingly, withholding agents including employers are instructed not to deduct any WHT / PAYE on payments to be made (other than on payments of winnings from a lottery, reward, betting or gambling and sale of gems) on or after January 01, 2020, for the above persons.

Any WHT/PAYE already deducted after January 01, 2020 on above payments should be paid back to the respective persons (employees, deposit holders or any other persons).

However, WHT on following payments would continue to apply:

- Payments made to resident person;
  - o At 14% WHT on the amounts paid as winning from lottery, reward, betting or gambling.
  - o At 2.5% WHT on sale of any gem at an auction conducted by the National Gem & Jewellery Authority.
- Payments made to nonresident person under section 84 & 85 (other than on employment receipts)

## Become a partner of AHK Sri Lanka

<https://srilanka.ahk.de/en/services/partner-programme/>  
for more details: [dilshan@srilanka.ahk.de](mailto:dilshan@srilanka.ahk.de)



## Become a member of AHK Sector Committees

<https://srilanka.ahk.de/en/services/sector-committees/>





Cologne,  
09.-12.06.2020



THE TIRE COLOGNE is the international trade fair for the tyre industry. Motor vehicle and tyre workshop equipment features prominently in addition to tyres and wheels. The offering is rounded off by tyre retreading and the recycling and disposal of old tyres. The Tire Cologne 2020 will take place at Messe Cologne, where leading manufacturers, wholesalers and suppliers will display a vast array of products and services.

The Delegation of German Industry and Commerce in Sri Lanka will take the lead to organize the first Sri Lankan pavilion at THE TIRE COLOGNE

## Facts and Figures from 2018

Exhibitors : 533

Gross area : 65,700

Visitors : 16,000

Target groups exhibitors:

- Tyre manufacturer
- Rim manufacturer
- Manufacturer of car accessories
- Manufacturer of automotive workshop equipment
- Wholesale of tyres and rims
- Online trading platforms
- Tyre retreader
- carcass trade
- Scrap tyre recycler
- Suppliers of salesroom and shop fittings
- Workshop concept provider/ franchisor



Scheduled from the 9th until the 12th of June 2020, the second edition will bring together tire, wheel and car repair specialists from around the globe.

The Tire Cologne will feature a comprehensive event programme including seminars and workshops. The main focus will be on trends and innovations that drive the industry forward.

For more details, please contact Mr. Malintha Gajanayake via [malintha@srilanka.ahk.de](mailto:malintha@srilanka.ahk.de)

# ADVERTISE

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It's important that you are present where your customers are, so they notice your brand or business. Whether you choose any platform, or a combination of all, you can be sure that your information will reach Sri Lanka and German companies interested in doing business with Sri Lanka or Germany.

### Advertise in our Newsletter

AHK Sri Lanka monthly newsletter reports in brief the latest economic news, corporate news, business news, recent Chamber updates and upcoming events of AHK Sri Lanka.

Advertising in the AHK Sri Lanka newsletter offers an easy way to reach

- the Sri Lankan - German business community
- partners of the AHK Sri Lanka
- those companies and individuals interested in the Sri Lankan-German business community

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Taxes to be added

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Place your job offer	LKR 10,000	LKR 40,000	-





Taxes to be added

**For more details, contact:**

**dilshan@srilanka.ahk.de/+94 11 2314364**



<p>Wire Düsseldorf</p> <p>30-03 April 2020 in Düsseldorf</p> <p><a href="https://www.wire-tradefair.com/en/Home/Home">https://www.wire-tradefair.com/en/Home/Home</a></p>	<p>As an international trade fair wire Düsseldorf provides exhibitors and suppliers of wires and cables in addition to the latest technology, specialty products and innovative machines concerning wire and cable manufacturing, a unique communication platform. Experts from all over the world use the trade fair not only as an information center for the developments and trends in wire, cable and wire-processing industries. This key fair is also an international forum for the purpose of setting up closer business contacts and for intensifying existing relations with customers.</p>	
<p>Tube Düsseldorf</p> <p>30-03 April 2020 in Düsseldorf</p> <p><a href="https://www.tube-tradefair.com/en/Home/Home">https://www.tube-tradefair.com/en/Home/Home</a></p>	<p>The Tube is the world's leading exhibition for the pipe industry and thus the most important showcase for all professionals manufacturing, processing and using pipes. Focal product groups are including raw materials, pipes and fittings, machinery for pipe manufacturing, process technology tools and related tools, measuring, testing and control technology, profiles and associated equipment as well as used machines for the mentioned areas.</p>	
<p>CIOSSH 2020</p> <p>08-10 April 2020 in Shanghai, China</p> <p><a href="http://en.ciosh.com/">http://en.ciosh.com/</a></p>	<p>The International Occupational Safety &amp; Healthcare Goods Expo (CIOSSH) was founded in 1966 to provide a full range of manufacturing safety and health protective equipment to workers in major manufacturing fields, including construction, chemical, metallurgy, mining and medical care. After more than 50 years of development, CIOSSH has become an industry spearhead, leading the scientific and technological development of the labor protective equipment industry in China.</p>	
<p>Interpack</p> <p>7-13 May 2020 in Düsseldorf</p> <p><a href="https://www.interpack.com/">https://www.interpack.com/</a></p>	<p>Interpack is one of the world's most important fairs of the packaging industry and represents with it offers the entire value chain. The range is from the production and refinement of packaging products and packaging materials of all classes on the packaging and distribution to quality assurance and consumer protection.</p>	
<p>Drupa</p> <p>16-26 June 2020 in Düsseldorf</p> <p><a href="https://www.drupa.com/">https://www.drupa.com/</a></p>	<p>Drupa is the world's largest trade fair for the printing and media industry in Dusseldorf. This is where the global suppliers of print and media industry. Here present a large number of international exhibitors, products and services in the areas of print and media pre-press, printing machines, bookbinding, paper processing and Druckaterial. The visitors can inform themselves in depth and comprehensive information on the latest developments, trends, services and products from the different areas.</p>	
<p>THE TIRE COLOGNE 2020</p> <p>09-12 June 2020 in Cologne</p> <p><a href="https://www.thetire-cologne.com/">https://www.thetire-cologne.com/</a></p>	<p>THE TIRE COLOGNE 2020 is a global event that brings the leading players and innovators in the tire manufacturing world together in one place at one time with one common goal to further expand and improve the incredible science of tire design and manufacturing in all its aspects. It brings together professionals, industry leaders and experts to share valuable experienced knowledge and innovative ideas to make advanced this sector in the global market.</p>	
<p>Transport Logistic China, Shanghai</p> <p>16-18 June 2020 in Shanghai</p> <p><a href="http://www.transportlogistic-china.com/">http://www.transportlogistic-china.com/</a></p>	<p>Transport logistic China, the international trade fair for logistics, telematics and transport, takes place in Shanghai. With nearly 500 exhibitors from 45 countries and an audience coming from nearly all industrial countries worldwide, it has become the most important fair of its kind in Asia over the last years. This is an event organized by Messe München GmbH in the Asian region.</p>	

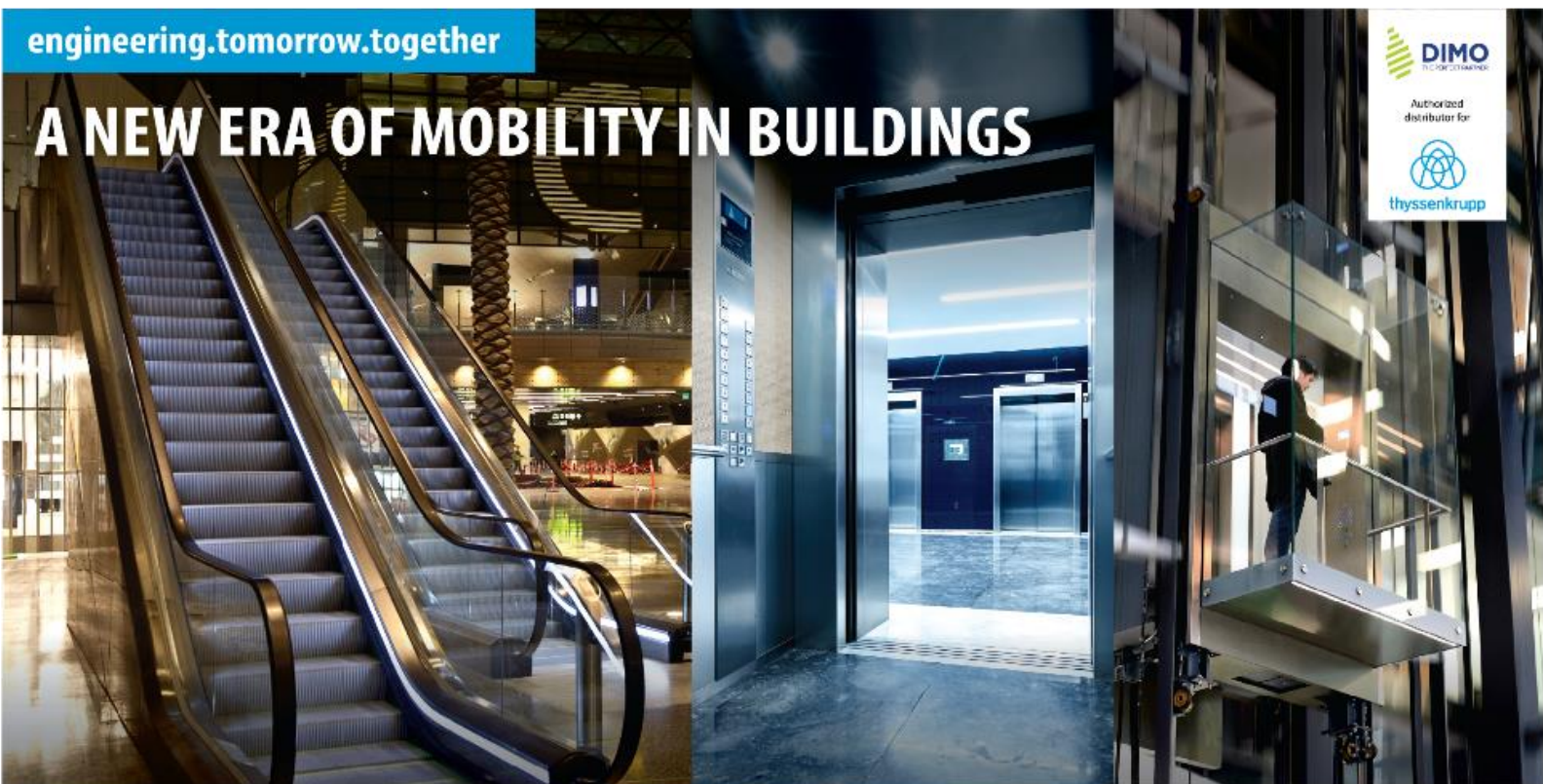
<b>SPOGA+GAFA 2019</b> 06. - 08. September 2020	Spoga+gafa takes place every year in Cologne and is the leading international trade fair for the garden and leisure industry and open to trade visitors only. The fair is characterized by the high internationality of exhibitors and visitors, making it the most important platform in the industry to conquer new markets, to find new contacts and to learn about the latest trends and innovations.	
<b>EXPO REAL 2019</b> 5-7 October 2019 in Munich <a href="https://www.exporeal.net">https://www.exporeal.net</a>	EXPO REAL is the working and networking trade fair for the decision-makers of the property and investment sector. 41,775 participants from 75 countries used the 2017 show to initiate new projects, close new deals and make contacts on the decision-making level—throughout the life cycle of a property: From development, financing and implementation to marketing, operation and use. This is where the who's who of the property industry meet. It makes EXPO REAL the unmissable platform for generating new business and maintaining contacts.	
<b>MEDICA 2019</b> 16-19 November 2020 in Düsseldorf <a href="https://www.medica-tradefair.com/">https://www.medica-tradefair.com/</a>	MEDICA is the world's largest event for the medical sector. The event is the largest medical trade fair in the world – it attracted more than 5,100 exhibitors from 70 countries in 17 halls.	
<b>Electronica 2020</b> 10-13 November 2020 in Munich <a href="https://electronica.de/">https://electronica.de/</a>	Electronica is the international trade show for electronic components, systems and applications and shows as the world's leading trade fair the full range in all its diversity in width and depth. It reflects the high degree of innovation throughout the industry. Exhibitors and users in the areas of systems, applications and technologies of electronics can receive the information of the latest innovations and developments in the fields of system peripherals, power engineering to printed circuit boards or EMS. The exhibition offers ranges from display on sensor solutions, power supplies, electronic design (ED / EDA) to software in electronics.	

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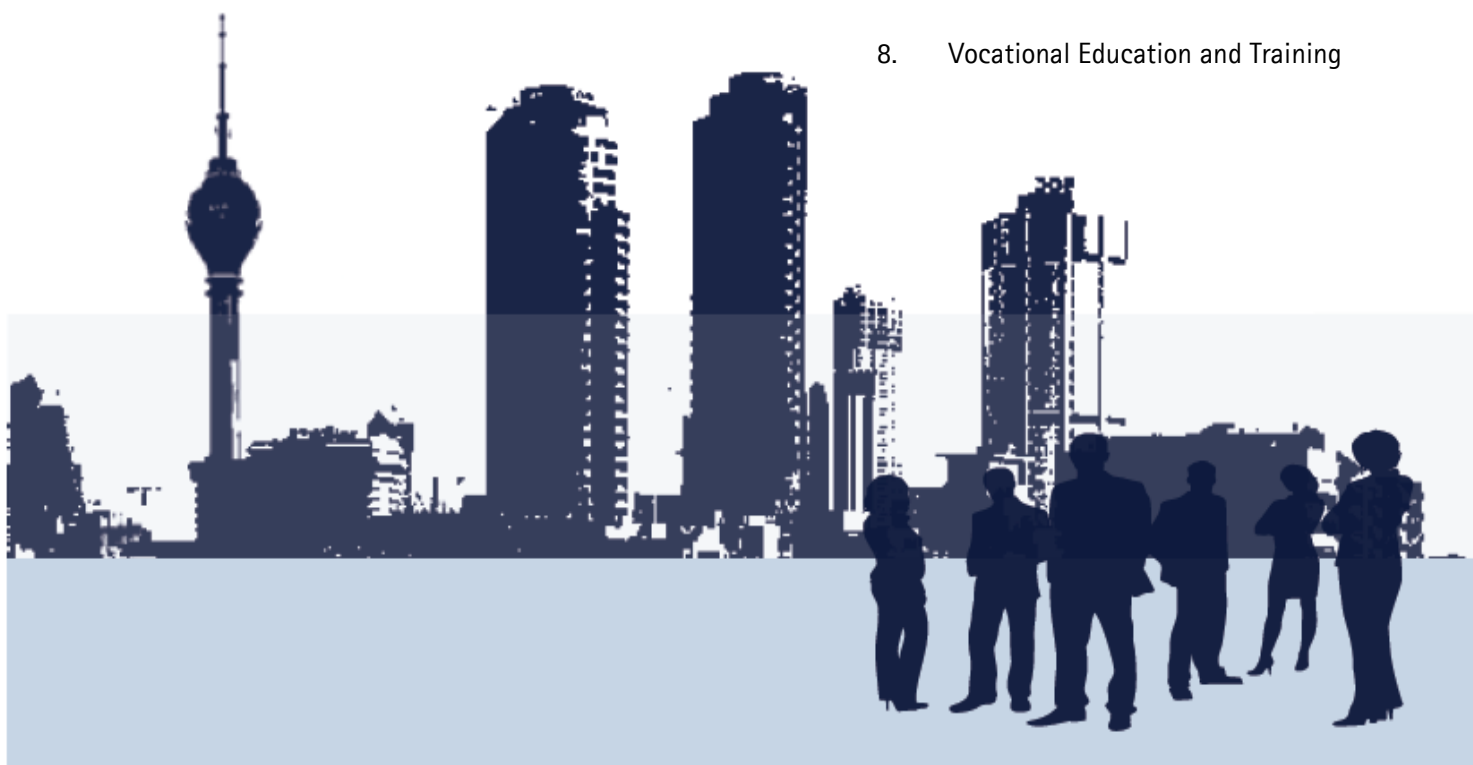


Fact-Finding Mission from Sri Lanka to Germany – Energy Efficiency and Self-Sufficiency in Industry	23 <sup>rd</sup> to 25 <sup>th</sup> of March 2020
Sri Lankan Pavilion at "The Tire" in Cologne, Germany	09 <sup>th</sup> to 12 <sup>th</sup> June 2020
Business Delegation to Sri Lanka on Energy Efficiency and Self-Sufficiency in Industry	21 <sup>st</sup> to 25 <sup>th</sup> September 2020



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