

Company profile

(please be so kind to fill in the form in English)

Company Name: NousPratIT IT Business Solutions PC

Legal Form: PC

Year of Establishment:2015

Shareholders' - Initiators' names: Michaless Ioannis

Team Members/Employees:37

Field(s) of activity:

| | | | |
|----------------------------------|-------------------------------------|--------------------------|--------------------------|
| Food & Agritech | <input type="checkbox"/> | E-Commerce | <input type="checkbox"/> |
| B2B SAAS | <input type="checkbox"/> | Marketplaces | <input type="checkbox"/> |
| Fintech | <input type="checkbox"/> | Edtech | <input type="checkbox"/> |
| Travel and Tourism | <input type="checkbox"/> | Health & Medtech | <input type="checkbox"/> |
| Information & Communication Tech | <input checked="" type="checkbox"/> | Shipping & Maritime | <input type="checkbox"/> |
| Energy & Smart Cities | <input checked="" type="checkbox"/> | Other (please specify)** | <input type="checkbox"/> |

*More than one selection possible

**Other

Product Description (max. 15 lines)

We propose a solution for the following issues : How can I maintain critical facilities? How can I automate my company operations and processes? How can I model my business environment? How can i have an integrated Asset Management and Maintenance Web Solution with ERP Systems, How i can use my existing business model, partners and clients in order to increase my revenue ? How can a reduce the begging costs of the establishment of my company and at the same time create a Best Practice well organized company in a minimum time ?

So we propose to develop a solution based on the cloud witch fully cover all the above Business Issues and needs with minimum cost for enterprises and organizations and at the same time , through the technology , reusability, and commercial strategy

The Smart Enterprise Asset Management solution brings together technologies of Asset Management, Internet of Things and Artificial Intelligence.

Monitoring asset health by creating the optimal preventative maintenance plan, while also generating Work Order tickets and notifications to operations management so they can act immediately for corrective or critical malfunctions.

Solution will be offered in SaaS Model. We combine Our Technological capacity and knowledge with our customer business need and model and approach. The targeted market area is very large Medium and large companies Facilities where the management of the property, the facilities, the maintenance procedures are very important and necessary for their operation and development Industries, Construction, service companies Facility Services Companies Utilities , Municipalities

Business Plan Key Data:

(Please fill table if data available)

| Year | 2022 | 2023 | 2024 | 2025 | 2026 |
|--------------------------|------------|------------|------------|--------------|--------------|
| Revenues (EUR) | 260.000,00 | 420.000,00 | 620.000,00 | 1.040.000,00 | 1.470.000,00 |
| COGS (EUR) | 207.000,00 | 309.600,00 | 436.000,00 | 652.000,00 | 975.800,00 |
| Gross Margin (%) | 20% | 26% | 30% | 37% | 34% |
| Operating Expenses (EUR) | 20.000,00 | 48.000,00 | 80.000,00 | 160.000,00 | 280.000,00 |

Interest in Germany:

Cooperation with established companies (*)

Cooperation with local start-ups(**)

Sales of products and services

International Sales of products and services

| |
|-------------------------------------|
| <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/> |
| <input checked="" type="checkbox"/> |

Purchase of products and services (from Germany)

Seed capital

Venture Capital

Other (please specify)

| |
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| |
| |
| |

* Please specify names if available

** Please name some cooperation if possible

Links to Company Site(s)

www.nouspratit.gr