

German Maritime Industry Hightech made in Germany!

01. June 2021

VSM Presentation

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Greece & Cyprus - Virtual



THE ASSOCIATION



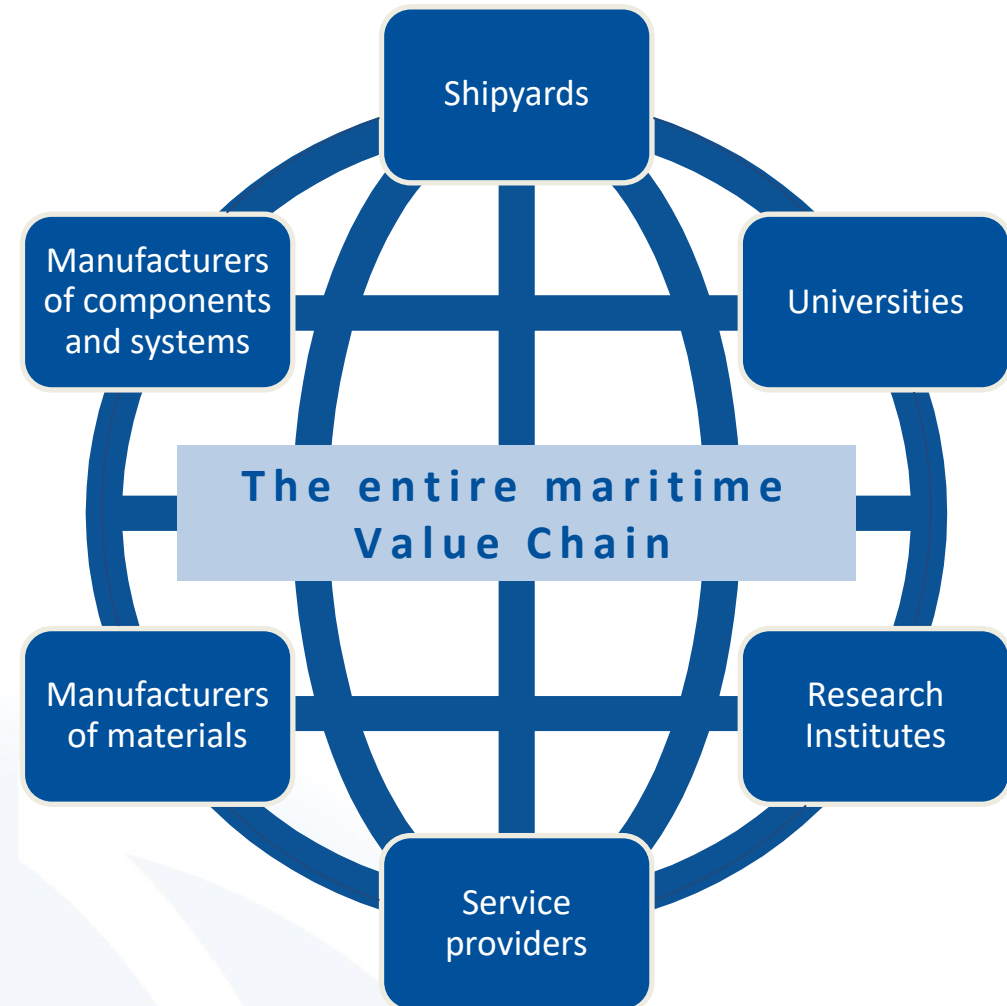
- Established in **1884**
- Head office in **Hamburg** - representative office in **Berlin**
- Active member of **SEA Europe**
- Accredited at **IMO**
- **220 direct members**
- **Umbrella organization** for other maritime associations
- **600 indirect members**

Representing the whole maritime industrial value chain in Germany

→ more than **2.800** enterprises with **200.000** highly skilled employees!

VSM – MEMBER STRUCTURE

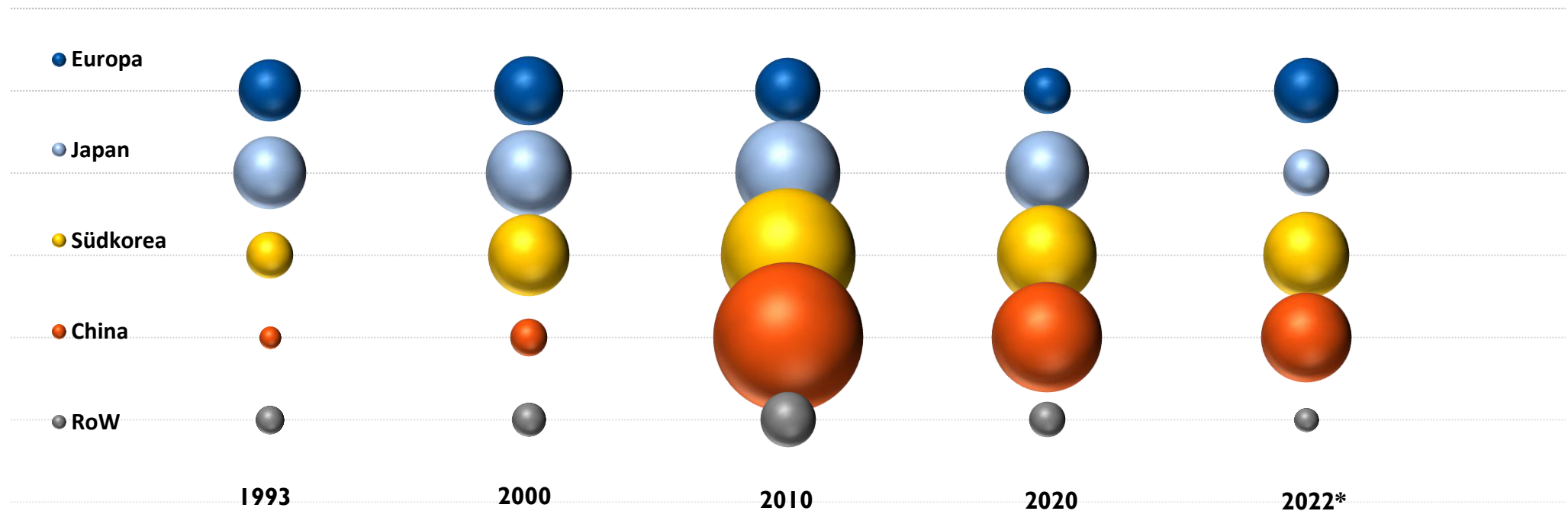
- **Shipyards** for newbuilding, repair and conversion, specialized on high-value special purpose vessels – seagoing and for inland waterway
- **Suppliers and sub-suppliers** producing all kinds of marine equipment with high quality & reliability and world wide after sales service
- **Research and testing institutes, universities, design and consulting companies**



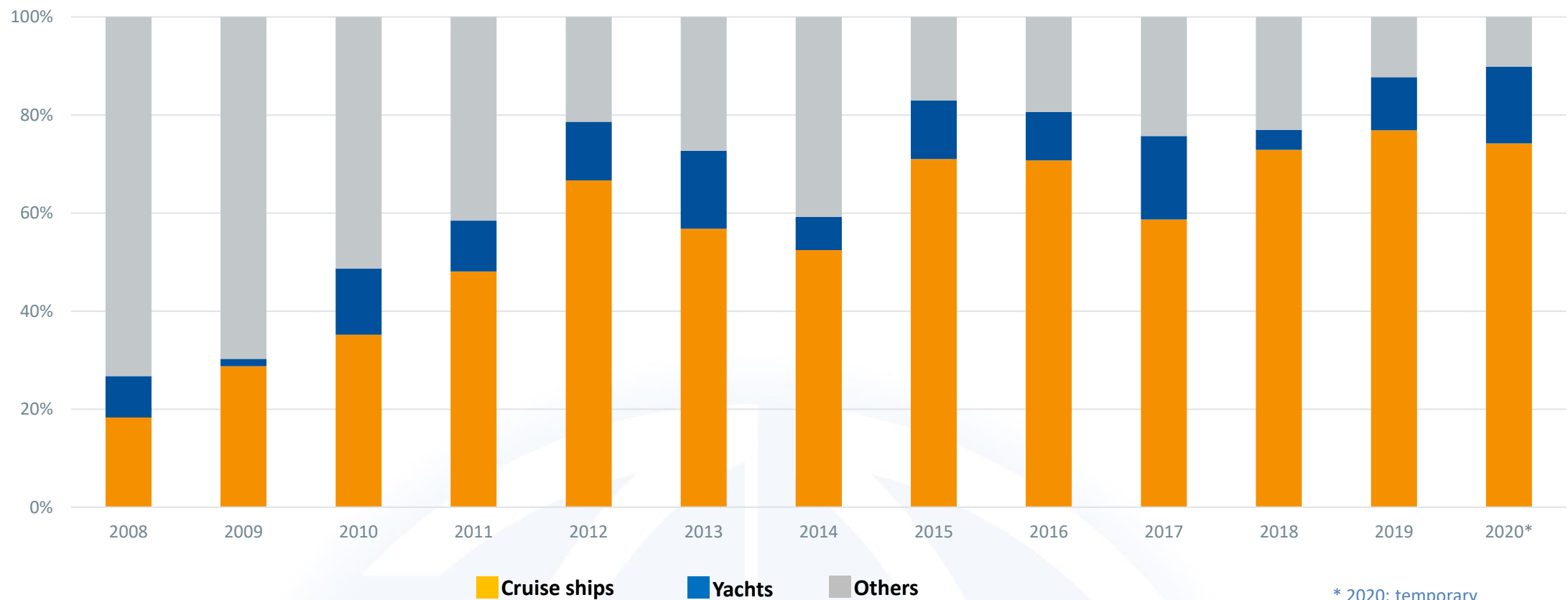
SERVICES

- **Public relation**
 - Own press work
 - Newsletter
 - Press review
 - Annual reports
 - Schiffbau Industrie
- **Lobbying**
 - Berlin office
 - Presence in Brussels
 - Close contact to representatives
- **Export promotion**
 - Trade fairs
 - Industry delegation trips
 - GeMaX
- **Internal Association Work**
 - Committee support / Structuring
 - Training offers
 - Direkt contacts
 - Mediation among members
 - Preparation of tender notices
 - Exhibition calendar
- **R + D + I**
 - Innovation promotion
 - LNG-Development program
 - R+D Program
 - R+D Research projects
- **External Association Work**
 - Member of SEA EUROPE
 - Development of IMO regulations
 - Active in OECD, WTO, JECKU
- **Events**
 - Parliamentary evenings
 - General meetings
 - SMM – Trade fair
 - BuyBlue

Ship building development (in CGT)



German shipbuilding production (Deliveries according to ship types, in CGT)



PASSENGER VESSELS & MEGA YACHTS



LNG Cruise Vessels



LNG Ferries



Mega Yachts



River Cruise Vessels



RoPax Ferries

SPECIAL PURPOSE VESSELS



Sailing Ships



Research Vessels



SAR Vessels



Offshore Supply Vessels



Dredgers

NAVAL & COAST GUARD VESSELS



SWATH Patrol / MCMV Vessels



Offshore Patrol Vessels



Coast Guard Vessels



Corvettes



Frigates



Submarines

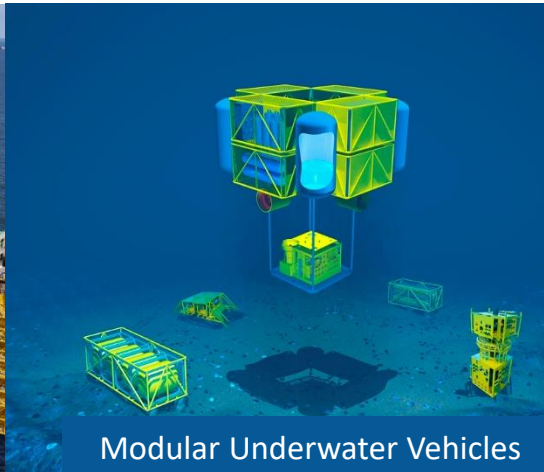
CARGO VESSELS



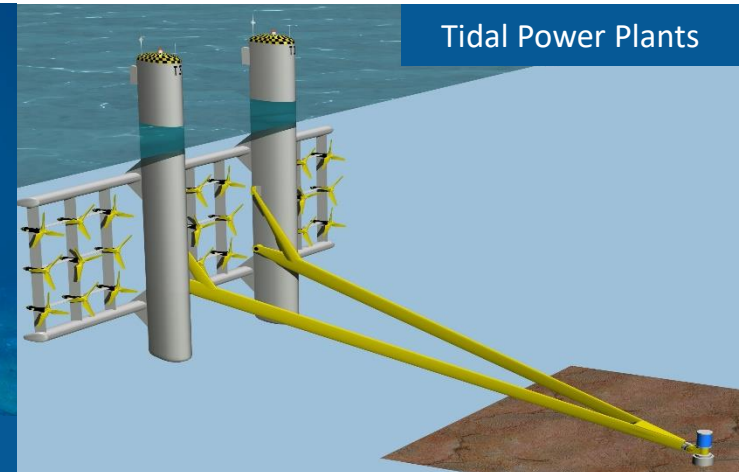
OFFSHORE PRODUCTS



Transformer Platforms



Modular Underwater Vehicles



Tidal Power Plants



Underwater Compressors



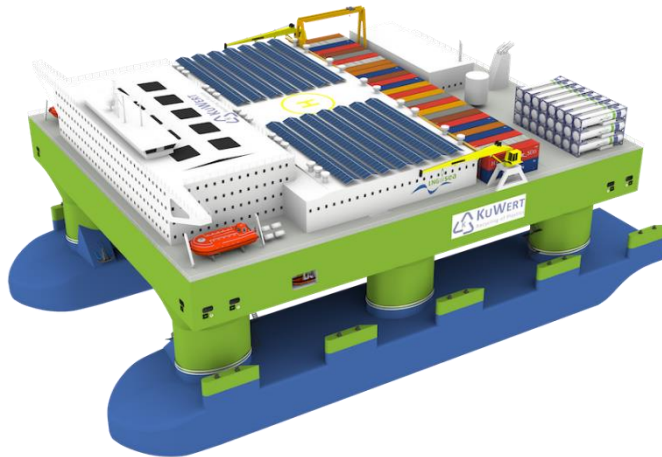
Wind Energy Facilities



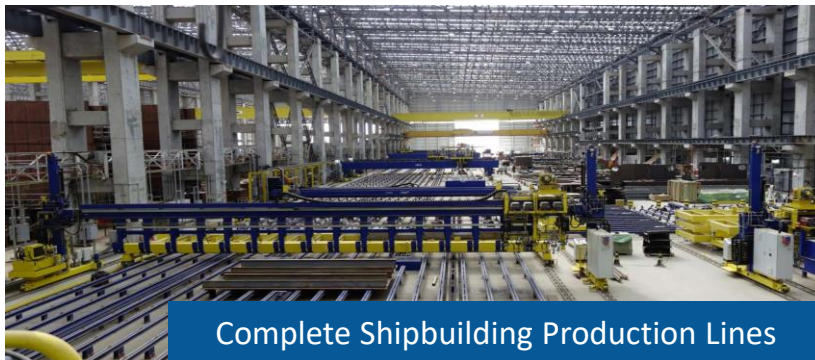
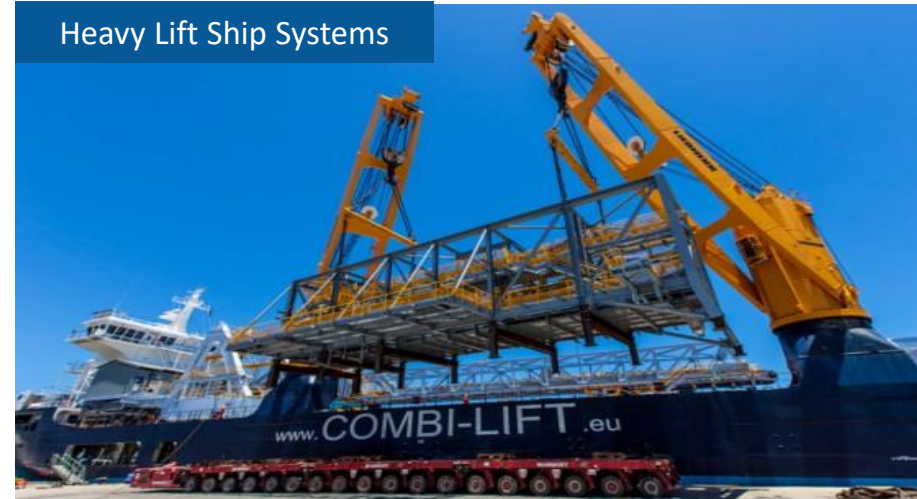
Offshore Installations

SPECIAL PURPOSE MARITIME CONSTRUCTIONS

Ship-based Recycling Facilities



Heavy Lift Ship Systems



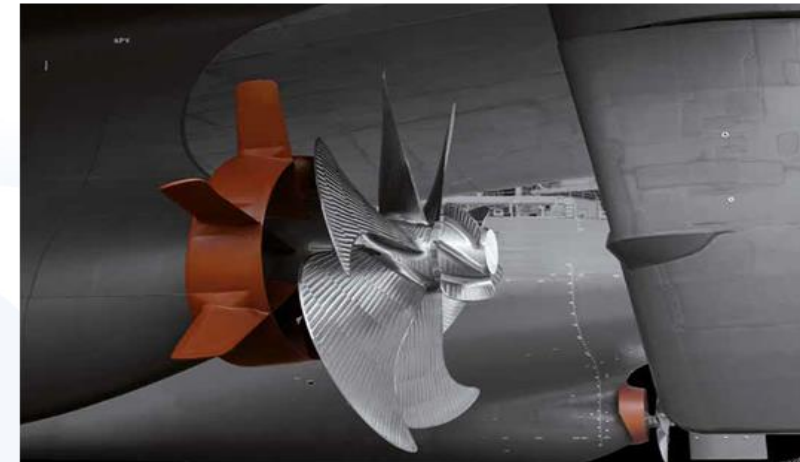
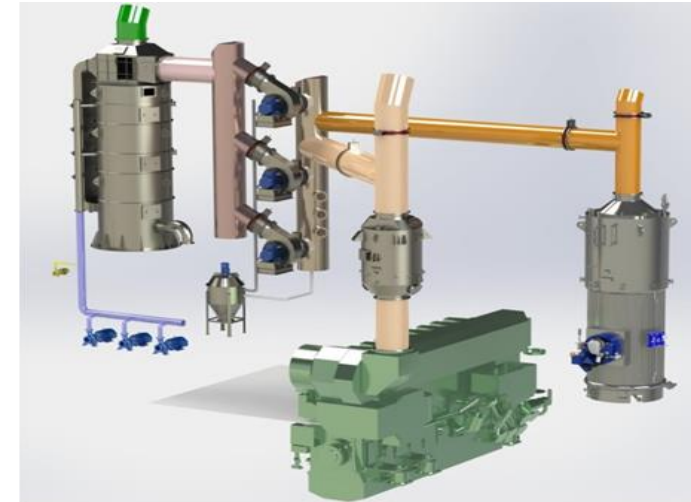
Complete Shipbuilding Production Lines



Floating Gas Power Plants

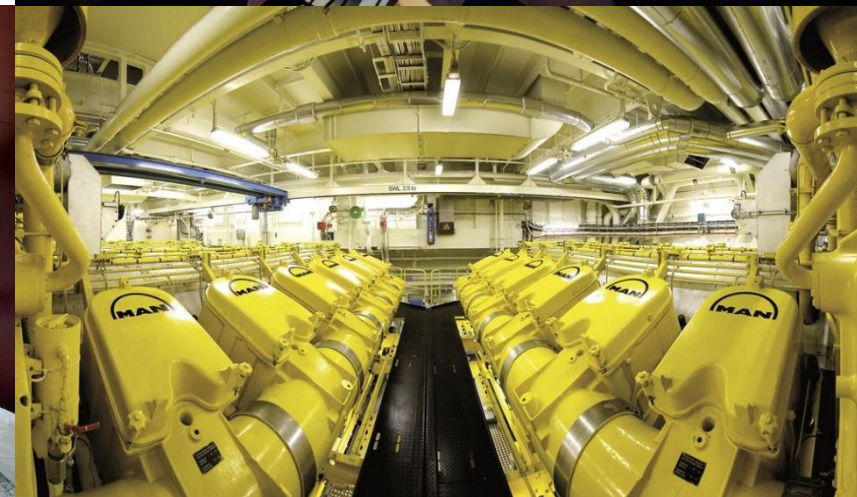
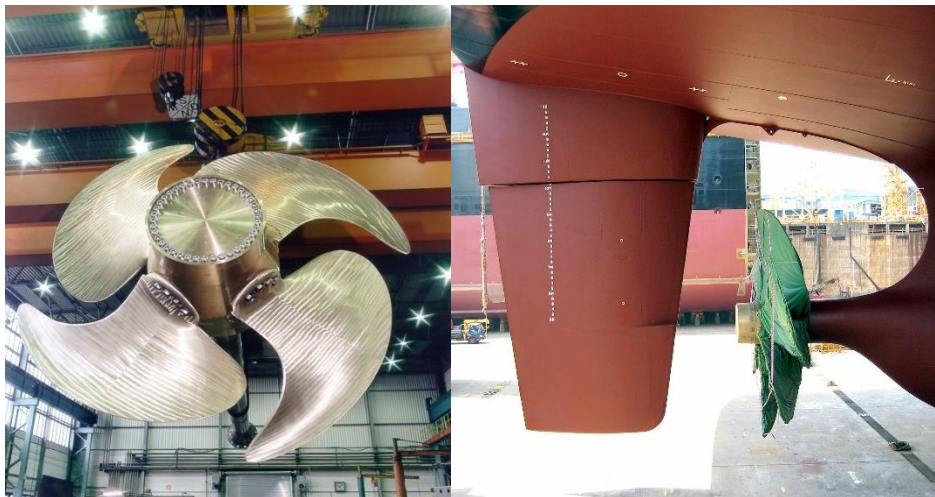
GREEN TECHNOLOGY

- Dual fuel & LNG technology
- Scrubber technology & exhaust treatment
- Solar- and E-technology
- Fuel cell technology
- Engine optimization & hybrid systems
- Hydrodynamic optimization & energy saving devices



GERMAN SUPPLY INDUSTRY

- Engines, Propulsion and Manoeuvring
- Electric & Air-Conditioning Systems
- Deck & Ship Operation Equipment
- Design & Engineering Services
- After Sales Service worldwide



Please play Video!

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https://www.youtube.com/watch?v=ppeKs7W_1P8

CONTACT US

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