



TRACOE medical GmbH

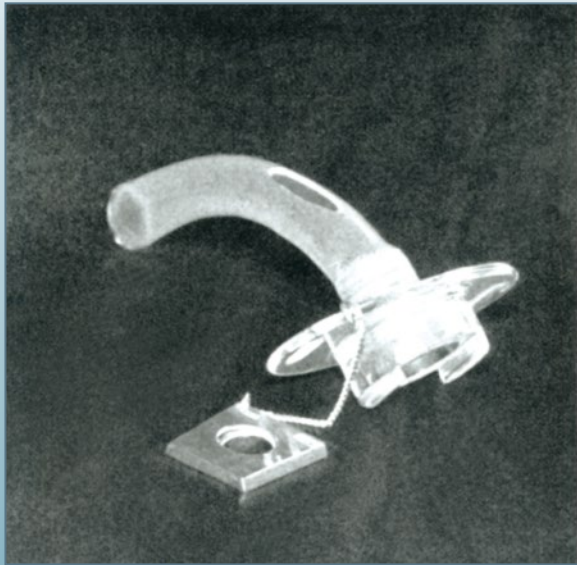
Quality by people for people



1958 Rudolf Köhler



Between 1955 and 1958, he
invented the first flexible PVC
cannula



1972 TRACOE GmbH
Company for Medical Products



Dr. Wolfgang Köhler



Prof. Franz Waldeck



Stephan Köhler



Company Name



TRA

COE

stands for trachea

stands for the family name of

Köhler \approx Coehler



Company Profile



- ◆ German, independent and family owned:
extensive know-how gained during 60 years
- ◆ Specialist for the development and manufacturing of
high-quality, innovative airway management products
- ◆ ISO, CE and FDA certified
- ◆ Distribution to more than 86 countries



TRACOE medical



Warehouse and Production 1990



TRACOE medical



Warehouse and Production today



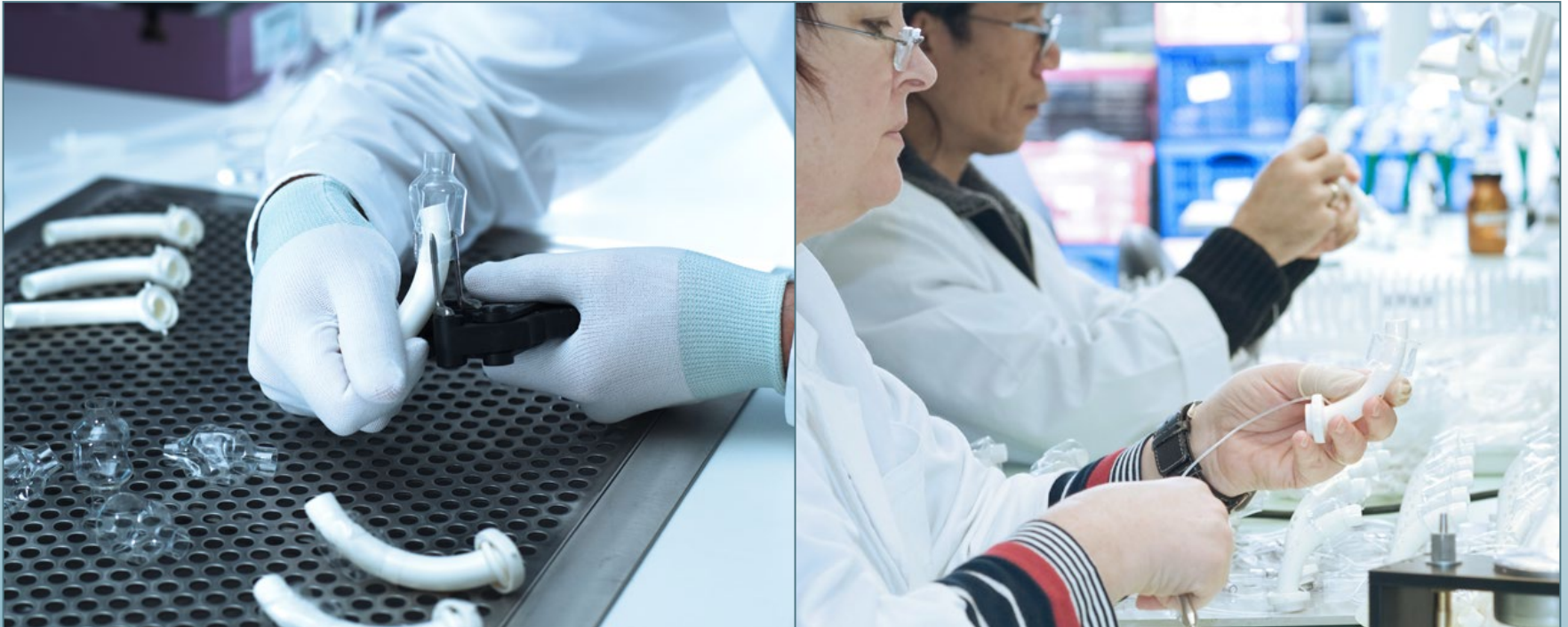
Today's facility of TRACOE in Nieder-Olm
Quality and Innovation on about 6.000 m²



TRACOE medical



Production of TRACOE *twist*



TRACOE strategy

- ◆ Complete range from intensive care to home care
(Tracheostomy tubes, PDT sets, technical instruments and equipment for laryngectomees)
- ◆ High quality products
- ◆ High innovation rate
- ◆ Short-term delivery
- ◆ Training, education, information support
- ◆ Reliability

What is important for TRACOE regarding distributors?

- ◆ Partnership (Trust, Reliability, Honesty etc.)
- ◆ Enthusiasm
- ◆ Commitment
- ◆ Eagerness

About me.....



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Thank you for your attention!

