



# Enerbar GmbH

„PV und Netzintegration in Thailand“

Webinar, 23.06.2020

Arne Olszok (CEO)

# Presentation of the Company



Company founded in 2017



Current focus on:

Technical Consulting  
Business Relationships  
Project Development



2 Owner - Managers

Arne Olszok  
Yuhang Bao



Based in Germany  
(Brunswick)

Foundation of branches  
in Asia planned

# What do we do?



Renewable Energy  
Projects in Asia



2 Projects in Cambodia are  
currently being implemented



Development and Sourcing of  
Energy Storage Systems

# What do we offer?

## Project Development

- Identification of suitable buildings / facilities
- Implementation of legal procedures (contracts, etc.)
- Design and planning of the solar system
- Installation by local partner

## Operation of the System

- Maintenance contract with local partner
- Insurance of the plant

## Financing

- e.g. by investors and banks

# Technology

## PV Solar Systems

- Proven technology
- Certain, well plannable yield, the sun will always shine in the future

## Energy Storage Systems

- Highest quality at reasonable price
- Guaranteed performance over entire project life

# What makes Thailand attractive for us?



High Solar  
Irradiance

High  
energy  
yield



Political Stability

Stable  
economic  
return



Economic Growth

High  
potential

Which partners  
are we looking  
for?



Cooperation partners  
for customer acquisition

Knowledge of  
business-  
specific and  
cultural aspects



Cooperation partners  
for installation and  
maintenance

EPC



Cooperation partners  
for distribution of our  
Energy Storage Systems

EPC  
Distributors



# Thank you very much!

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