

skytron®

AN **AlsoEnergy** COMPANY

Global Solutions

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Key Account Manager

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The World Leader in Renewable Energy Monitoring & Control



Over 30GW
of power in
operation



More than
192,000 sites
worldwide



Over \$30 billion
of assets under
management



Active systems
in 55 countries
around the world

AlsoEnergy

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ENERGY
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 **skytron**[®]
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DRAKER
AN **AlsoEnergy** COMPANY

The World Leader in Renewable Energy Monitoring & Control



The World Leader in Renewable Energy Monitoring & Control





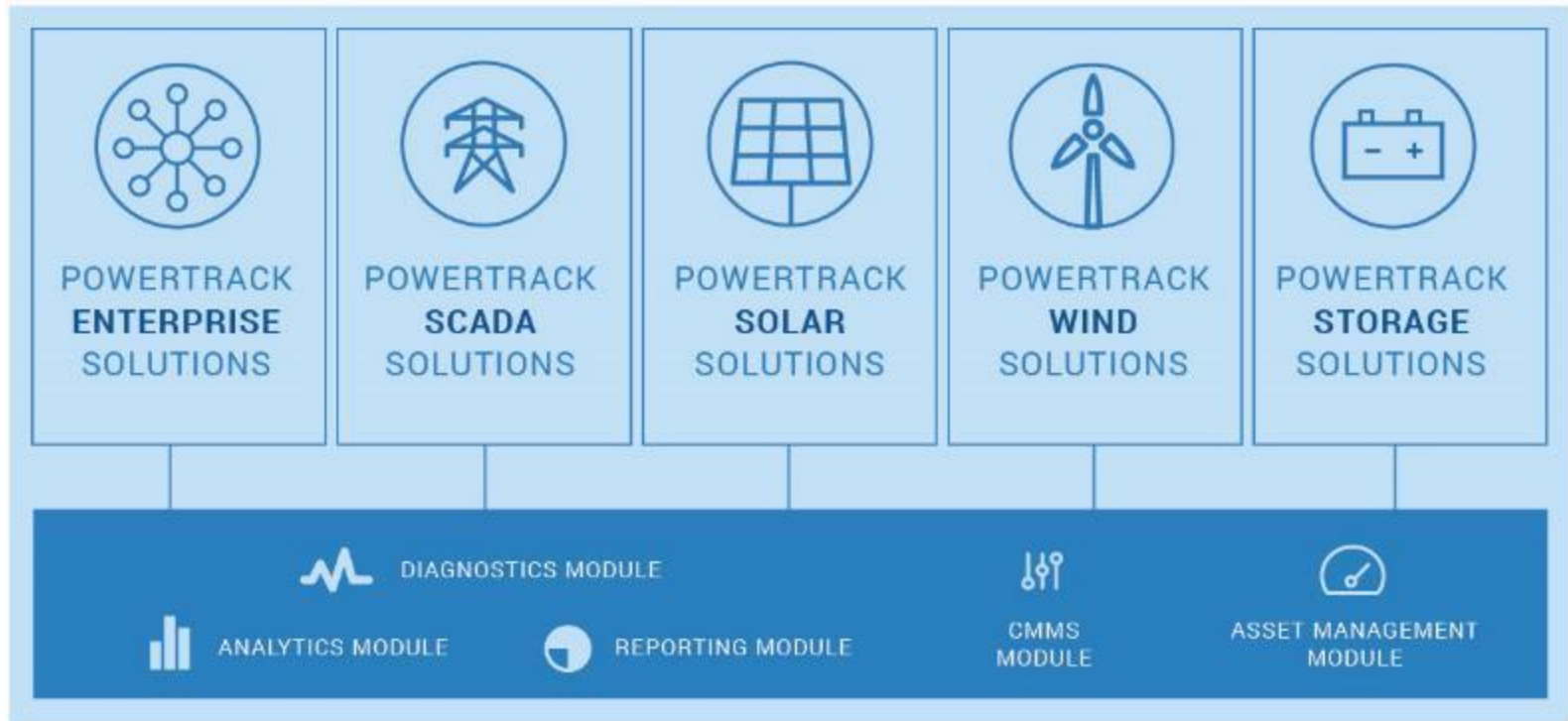
Your Trusted & Expert Partner

Over 300 combined years of support & professional services experience to:

- Obtain the highest levels of customer service that you have come to expect
- Ensure “business-as-usual” continuity during transition with no interruptions or inefficiencies for operations
- Continue to receive expert support for legacy hardware & software applications, third party software & hardware integrations, & maximizing the value of your AlsoEnergy investment

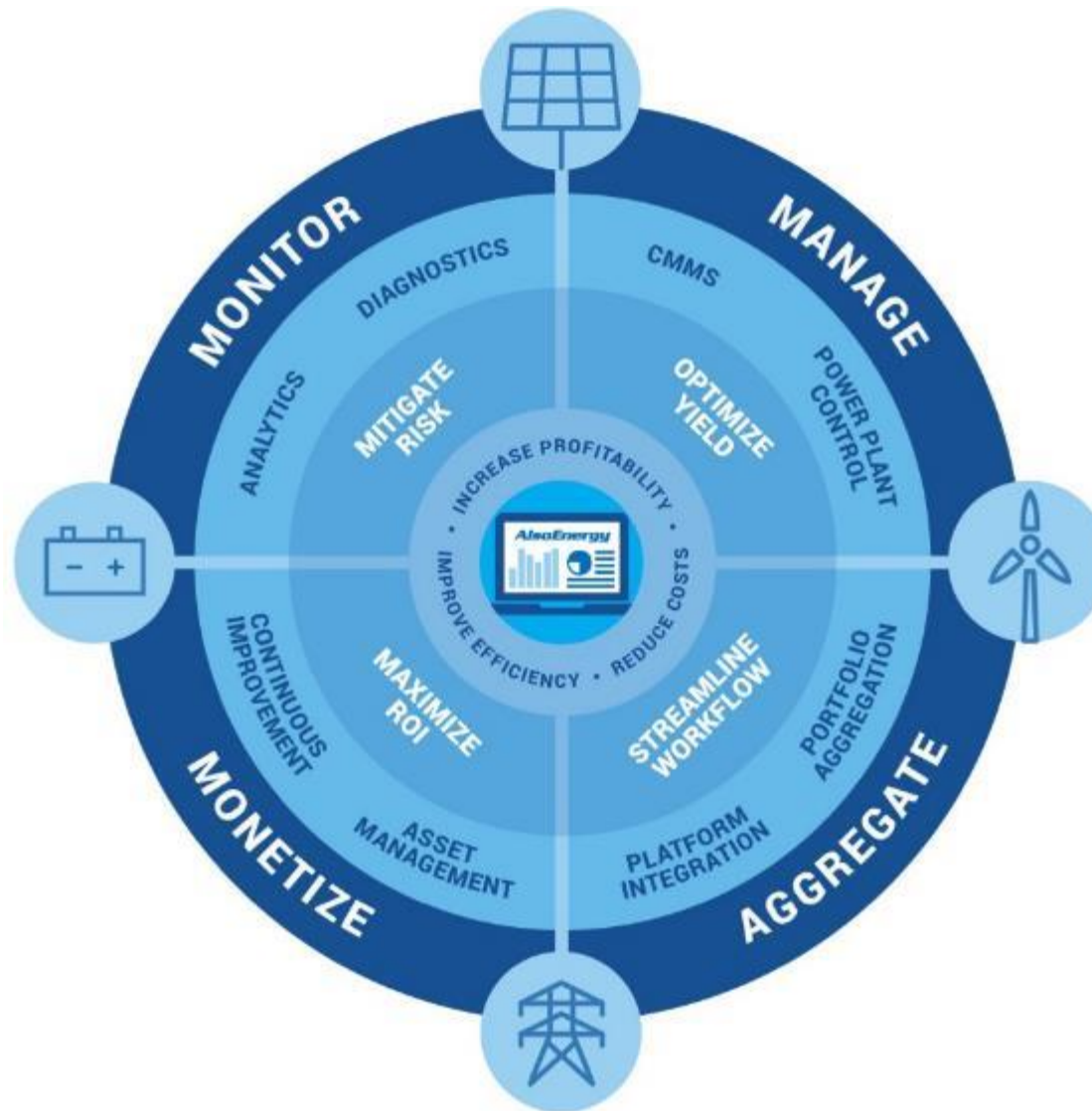


The PowerTrack Platform



A single platform delivering the industry's most advanced, innovative & complete end-to-end solution portfolio

The AlsoEnergy Value



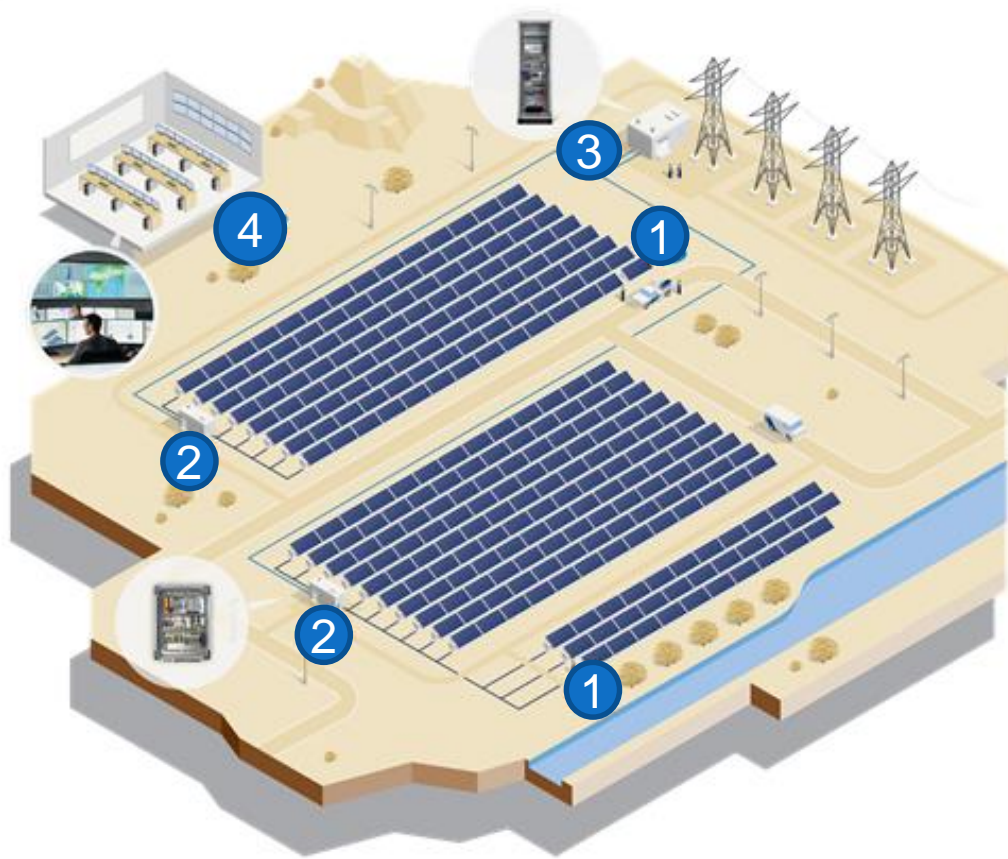
Technology & Solutions Overview

Hardware

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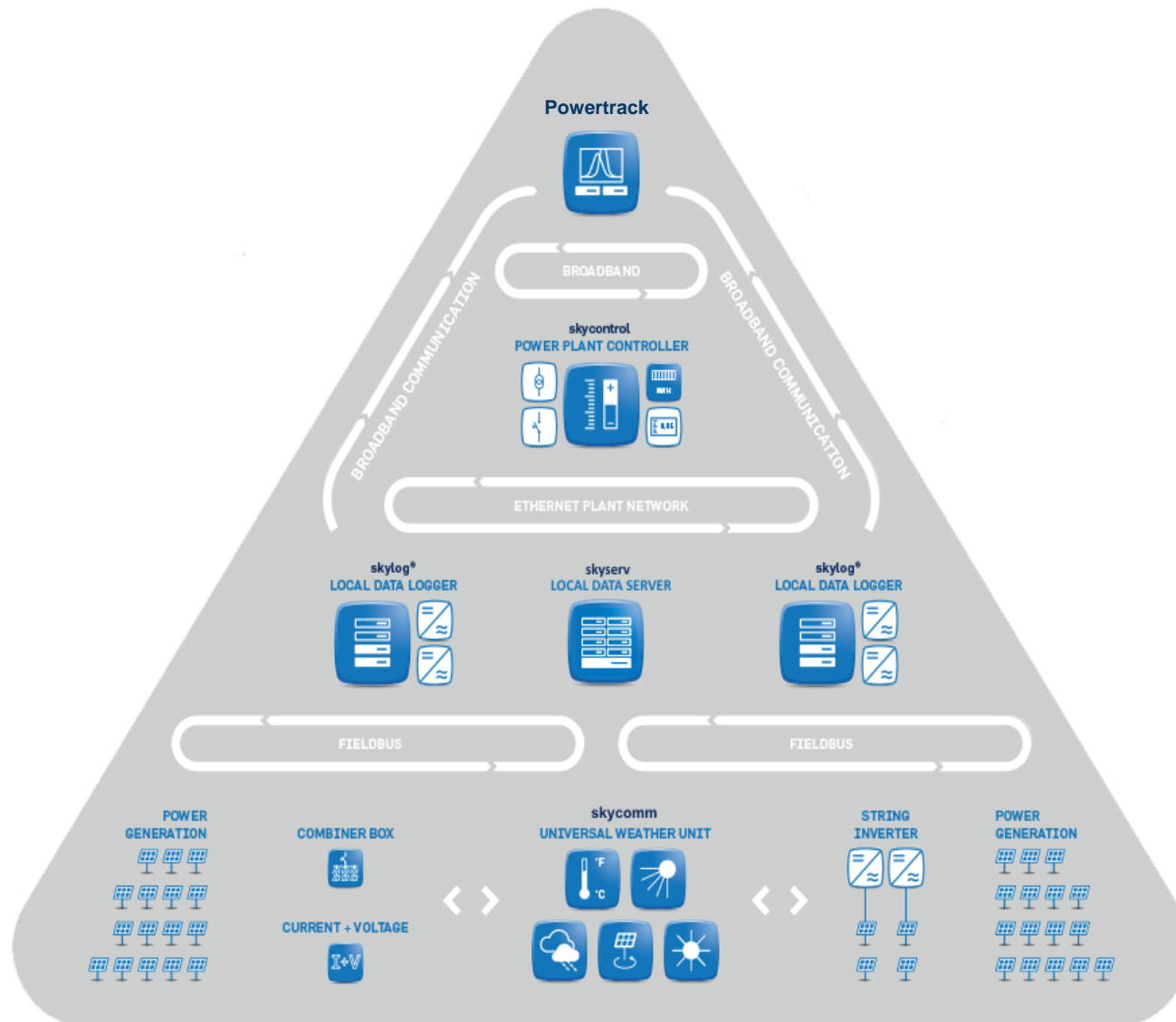
System Architecture

On-site view



1. **Sensor Level** – Weather
Station Units
2. **Data Acquisition Level** –
Skylog
3. **Control Level** –
Skycontrol
4. **Management Level** –
Powertrack

System Architecture



04 MANAGEMENT LEVEL

03 CONTROL LEVEL

02 DATA ACQUISITION LEVEL

01 SENSOR LEVEL

Technology & Solutions Overview

Other Services of Interest

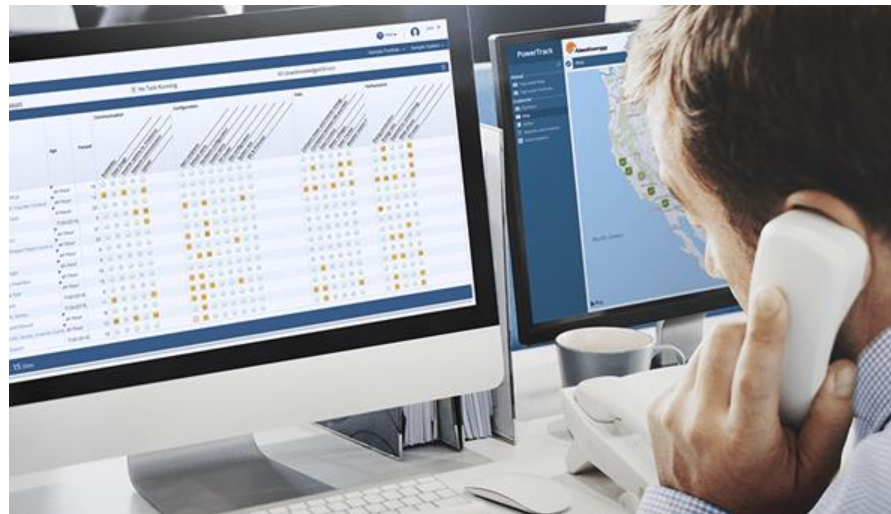
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Data Analytics

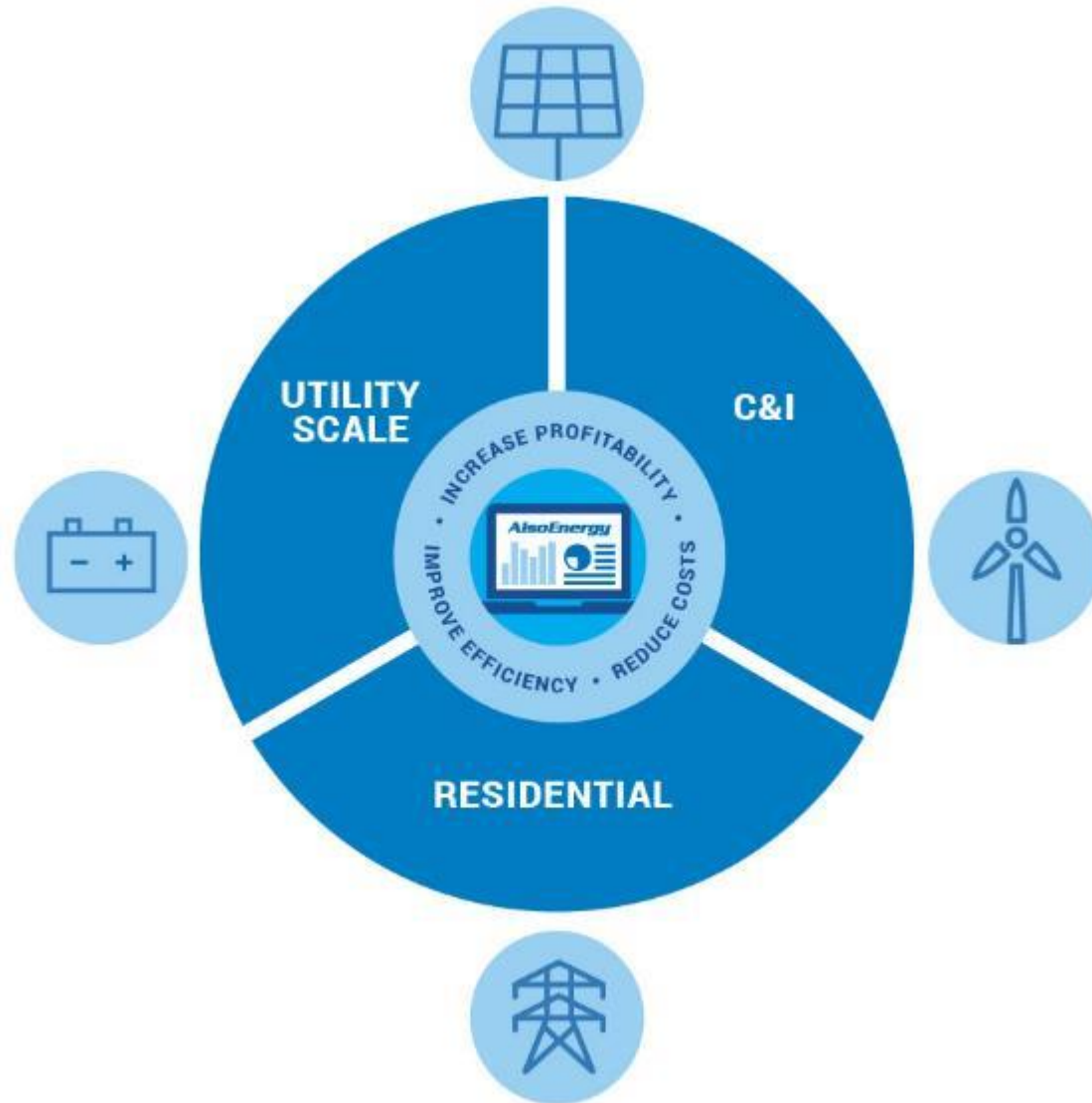
Benchmarking

Introducing our brand-new product: Benchmarking by AlsoEnergy. We apply Machine Learning and Artificial Intelligence systems to solar PV, in order to give you business insights on parameters of your choice.

Our intelligent reports enable you to transform your data sets into actionable learnings, allowing you determine expected inverter power for specific areas and do inverter predictive maintenance.



Value Across All Project Sectors



A photograph of a wind farm in a hilly, arid landscape. In the foreground, a large white wind turbine is partially visible, with its blades extending across the frame. In the background, several other wind turbines are scattered across rolling hills under a cloudy sky. The overall tone is warm and slightly hazy.

Global Support & Services

Global Resources for International Portfolios



Localized sales, support, & services

- Active systems in 55 countries worldwide
- Offices in Berlin, Germany; Tokyo, Japan; & New Delhi, India
- Partners for sales & support in Greece, Romania, Ukraine, Australia, South Africa, Thailand
- Dedicated sales specialists for Central/South America & APAC region
- On site support for installation & commissioning
- Foreign language displays



Global Support & Services

Support Services

- 24/7/365 expert support
- System design & optimization
- Engineering & technical drawings
- On-site commissioning
- Installation oversight
- Project management
- Training

Training

- Videos
- Webinars
- Remote customer support
- On-site field support



Global Support & Services

Engineering Services

- Configurable sampling & data management
- Customized control solutions for demanding interconnects
- Modeling for grid simulations (PSS/E, PSLF, others)
- Customized local or remote HMIs

Customization Services

- Configure client displays
- Custom reports
- Project management
- Flexible support models

Case studies



References Customers

Oriana, 57.6 MWp

Sonnedix



Location	Isabela, Puerto Rico
Installed Capacity	57.6 MWp
EPC	Sonnedix
Our Contribution	<ul style="list-style-type: none">› skyCONNi-Sun Weather Units› skyserv® On-Site Data Server› skylog® On-Site Data Logger› skyCOMM Digital SignalConverter› PVGuard® Local SCADA Platform → skytron energy developed a solution to collect 1-second data and a new interface to integrate all external components, such as the local power plant controller and the 10MW battery (hybrid plant)



Mulilo-Sonnedix-Prieska PV Plant, 86.2 MWp

juwi Renewable Energies



Location	Prieska, Northern Cape Region
Installed Capacity	86.2 MWp
EPC	Juwi Renewable Energies
Our Contribution	<p>Entire technology, allowing highest possible performance of the plant:</p> <ul style="list-style-type: none">› skyCONNi-Sun Weather Units› ArrayGuard® FH Combiner Boxes› skyserv® On-Site Data Server› skylog® On-Site Data Logger› skycontrol Power Plant Controller› PVGuard® Supervision Platform <p>→ skycontrol fulfills the special grid standards in South Africa that are required by the public electricity company ESKOM.</p>



Bambous, 15.2 MWp

Tauber Solar Energietechnik GmbH



Location	Bambous, in the western Rivière Noire District of Mauritius
Installed Capacity	15.2 MWp
EPC	Tauber Solar Energietechnik GmbH
Our Contribution	<ul style="list-style-type: none">› skyserv® On-Site Data Server› skycontrol Power Plant Controller› PVGuard® Supervision Platform› RICC – Remote Interface Control Center <p>→ skycontrol used to master the challenging grid integration of Mauritius' first utility-scale PV plant; manual adjustment of grid feed parameters made possible by RICC</p>



Senftenberg II-III(c), 82 MWp saferay operations GmbH



Location	Senftenberg, Germany
Installed Capacity	82 MWp
EPC	saferay operations GmbH
Our Contribution	<p>Entire technology, allowing highest possible performance of the plant:</p> <ul style="list-style-type: none">› skyCONNi-Sun Weather Units› ArrayGuard® Combiner Boxes› skyserv® Data Server› skylog® Data Logger› skycontrol Power Plant Controller› PVGuard® Supervision Platform





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