



# ELWA Elektro-Wärme GmbH



Leading German electrical continuous flow heater manufacturer seeks Australian

business partner – Virtual meetings available from 24th – 27th November 2020

### **Company Profile**

ELWA manufactures electrical continuous flow heaters for maritime and industrial applications as well as for power plants. ELWA is a family-owned company with 80 employees and manufactures state of the art products on the Western outskirts of Munich, since 1931. In addition to manufacturers of large diesel engines, ELWA's customers include power plant operators and electric utility companies. For power grids with a growing proportion of renewable energies, ELWA offers a flexible portfolio of power-to-heat systems to increase efficiency and stabilise the power supply.

### **Products / Services**

- Electric cooling water preheaters, nozzle cooling modules for diesel engines (maritime and land-based applications)
- Electric preheaters for separators
- Steam/Thermal/Hot water-based preheaters for ships
- Power-To-Heat systems (e.g. for power grid stabilisation / regulation, generation of hot water)

# **Competitive Advantage**

- German engineered and manufactured
- Heating elements individually exchangeable without draining of the pressure vessel
- Customised solutions, engineered to order

# References and export activities

Main customers (ship building): MAN, Wärtsilä, Caterpillar, MTU, GEA, Alfa Laval Commercial agents in China, Austria, The Netherlands, Finland, Norway, Singapore

#### If you are interested in a meeting, please contact:

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**Project Partners:**