#### Welcome at Winterhalter





## Our objective

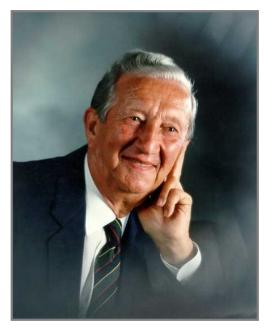
- Clean glasses
- Clean cutlery
- Clean dishes
- Clean utensils
- Kitchen hygiene
- Low operating costs





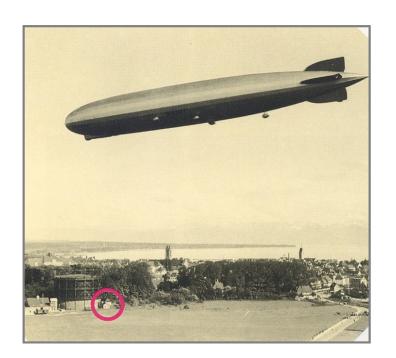
## Milestones in the company's history

Foundation of Winterhalter Gastronom in 1947 by Karl Winterhalter



\* 24.11.1911

† 16.01.2012





### Milestones in the company's history

4-person-family business produces items for the daily use:

- Cooking pots
- Ovens
- Frying devices...







### Milestones in the company's history

1957: First production of the

warewasher GS 60

1958: Relocation to Meckenbeuren

1960: Specialization on commercial

warewashing technology

Today: Winterhalter is the market leader

for commercial warewashing

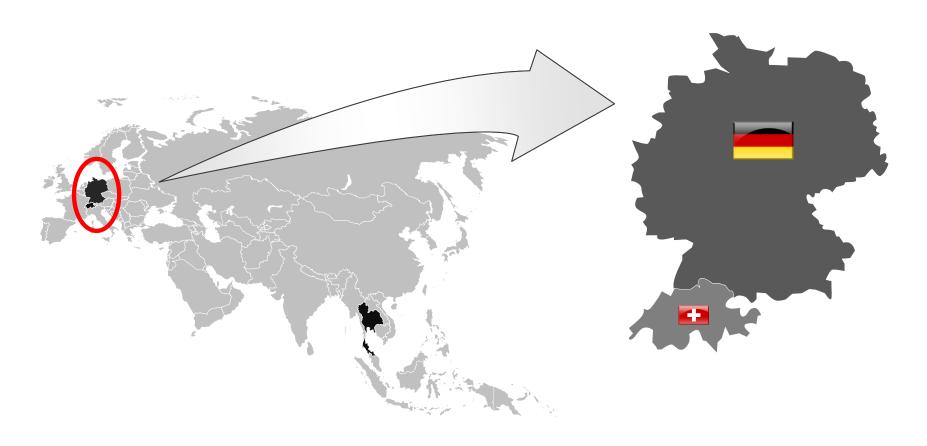
solutions in gastronomy and

hotel industry



# Winterhalter today

• Production sites in Meckenbeuren and Endingen (GER), Rüthi (CH)





### Winterhalter today

• Production sites in Meckenbeuren and Endingen (GER), Rüthi (CH)





#### **Production sites**





#### Meckenbeuren, Germany

- Head office
- Multi-tank rack conveyor and flight-type warewashers MT Series
- Pass-through warewashers PT Series







#### **Endingen, Germany**

• UC Series: UC-S, UC-M, UC-L, UC-XL







#### Rüthi, Switzerland

- Utensil warewashers UF Series
- Single-tank rack conveyor warewashers STR Series



#### Production sites – since 2015





#### Rayong, Thailand

 ValueLine: Undercounter dishwasher U50 Pass-through dishwasher P50



## Winterhalter – a "Global Player"



Over 40 **own** subsidiaries worldwide ... and further sales partners in more than 70 countries

## Winterhalter – a family owned business

Proprietors and managing directors:

- Ing. Jürgen Winterhalter
- Dipl.-Kfm. Ralph Winterhalter



Jürgen and Ralph Winterhalter



## Winterhalter – a family owned business

#### **Employees:**

1,900 worldwide

Turnover of the

Winterhalter group 2018:

approx. 325 Mio. Euro

Sales in pieces 2018:

approx. 46.000



"Success is always a team effort."
(Karl Winterhalter)



#### Our customers

- Hotel business
- Gastronomy
- Commercial Catering
- Bakeries
- Butcher's shops



We focus our activities on the needs and the situations of these customer groups - we are specialists - no generalists - and can therefore offer optimized solutions for washing technology and washing systems.



## Our objective

In our defined target groups we offer our customers the highest possible benefits via:

- Clean glasses, clean utensils, shiny glasses and spotless cutlery
- Perfectly designed and most effective working stations in the wash up area
- Innovations and new procedures to reduce operation costs.



### The 4 factors of commercial warewashing

High quality and reliable glass- and dishwashing machines

Comprehensive range of racks



Comprehensive range of water treatment products

Special range of chemical products

Under counter warewashers





- Under counter warewashers
- Pass-through warewashers





- Under counter warewashers
- Pass-through warewashers
- Utensil warewashers





- Under counter warewashers
- Pass-through warewashers
- Utensil warewashers
- Rack conveyer warewashers





- Under counter warewashers
- Pass-through warewashers
- Utensil warewashers
- Rack conveyer warewashers
- Flight-type warewashers





- Under counter warewashers
- Pass-through warewashers
- Utensil warewashers
- Rack conveyer warewashers
- Flight-type warewashers
- Chemicals





- Under counter warewashers
- Pass-through warewashers
- Utensil warewashers
- Rack conveyer warewashers
- Flight-type warewashers
- Chemicals
- Water treatment















- GS 501 • GS 502
- GS 515
- GS 640
- GS 650
- GS 660
- GS 202 • GS 215
- GS 302

- GS 310
- GS 315
- GS 402



- MTR
- MTF



- GS 202 Cool GS 500 Energy
- GS 215 Cool GS 500 Energy+
  - GS 600 Energy
  - GS 200 ReTemp
  - STR
  - Optimised rinse systems
  - MT freshairdrying zone
  - MTR: irt-rinse system

















• MTF: *irt* rinse system

2010



• GS 630

- UC-S
- UC-M
- UC-L
- UC-XL

#### **2011**

- MT heat pump Climate / Climate<sup>+</sup>
- STR 130
- UC with glass door and light
- Rack for 3D glasses
- Rail 50
- Reverse osmosis RoMatik XS







2012

- Low-temperature warewashing system "effect"
- MT-Facelift

- Launch ValueLine U50 / P50
- Launch PT Series

**⇒** 2013







**→ 2014** 

PT Series with heat pump ClimatePlus

**⇒** 2016

- Utensil warewashers of the UF Series
- External reverse osmosis devices: AT Excellence-S and AT Excellence-M
- Integrated reverse osmosis devices: UC Excellence-i and UC Excellence-iPlus



## Convinced by the Winterhalter system





























# Thank you very much for your attention

