

**Job Title**

Director, Business Advisory

**Work Location**

Delhi or Mumbai

**Reporting to**

Head, DE International Services & Deputy Director General

**Job Description**

- Responsible for consulting companies comprehensively on all verticals of business advisory.
- Act as the key account manager to ensure deliverables by business advisory teams.
- Plan and manage business advisory budget, team & other resources to ensure projected income targets are achieved.
- Define pricing strategy for business advisory services.
- Lead and guide business advisory team across all IGCC offices to achieve expected results.
- Review business proposals.
- Facilitate companies with necessary statutory company establishment process including all investment related requirements as per Indian regulations.
- Track German investments in India and regional or sectorial investment incentive schemes for companies.
- Contribute to thought leadership by developing content and relevant insights to Indo-German trade and commerce and pro-actively work with communications team to promote content on various media platforms.
- Manage freelance researchers and agencies as required.
  
- Business Advisory Portfolio includes:
  - ✓ Company formation & investment implementation
  - ✓ Recruitment Services
  - ✓ Business partner search & confidential reports
  - ✓ Market information and statutory updates
  - ✓ Translation Services

**Education and Professional Experience**

- Master's degree in business administration. Specialization in international business management would be an added advantage.
- Relevant work experience of 15 to 18 years with a minimum of 5 years working in international trade & commerce is a must.

If interested in applying for this position, please send a cover letter and resume to [HR@indo-german.com](mailto:HR@indo-german.com)