

MISTRAL Small Scale Shrouded Wind Turbine

momentum

Off-Grid Base Stations

Energy need from Diesel Generators in Off-Grid Base Stations







Small Scale Wind Turbine



Unique Shroud

Unique Blade Geometry

No Gearbox (Direct Drive)



Our Advantages





Milestones & Achievements





Customer Segment

Mobil Operators | Off-Grid Base Stations

In the World

1 M Off-Grid Base **Stations**

\$30B

In Turkey

15 K Off-Grid Base **Stations**

\$450M

Energy Needs of Base Stations

 $(3G \rightarrow 4.5G \rightarrow 5G)$

Target Market

In 3 Years \$18M (with %4 market share)

2 Karayel for Each Base Stations GSMA «Green Power for Mobile»



Side Segments

- Radar Stations
- Meteorology Stations
- Radio-TV Broadcasting Stations
- **Border Posts**
- Municipalities
 - Road Lighting
 - Parks and Gardens
 - Facility Self-Consumption Needs



• Green Buildings

- Fuel Stations
- **Detached Houses**
- Agricultural Fields
- Farmhouses
- Workshops and **Factories**
- EV Charging Stations







Revenue Model



Current State

✓ Direct Selling ✓ Market Segmentation



- **Current Connections**
- **Exhibitions and Activities**
- **Future Connections**
 - Distributors
 - **Solution Partners**



G diffuse energy[™]

Post Investment ✓ Subscription Based Model ✓ Charging Electricity Bill to Consumer

Penetration Strategy



Standardization Direct Export **Dealership to Tower Companies**

Fairs and Activities



Competitors of Karayel







Our New Generation Competitors



	Karayer	Venturicon 3.Zero	Hyland 920	Halo
Diameter (m)	2.7	1.9	0.92	3.7
Installed Capacity	6 kW	3.2 kW	650 W	6.5 kW
Cut-In Speed (m/s)	2.65	2.5	2.8	2.5

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Our References





ENERJISAÜRETIM

















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Thank You!

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