



Herkules USA Ford City, PA

Email Resumes to: d.debacco@hckpm.com

Precision Manufacturing in the area of heavy machining services of large metal components,

Job Summary

This position requires Sales & Customer Communication, Establishing new customers, Estimating, Job Cost Individual must have the ability to work independently.

ESSENTIAL FUNCTIONS AND RESPONSIBILITIES:

- Preserve current customer contacts to ensure sales objectives are achieved
- Generate new accounts
- Calculate costs and establish selling price

Job Requirements:

- Sales experience / promote customer relationships
- Machining knowledge
- Ability to read blueprints

Education:

- High School Diploma Required
- Bachelor's degree is preferred

Knowledge, Skills & Abilities:

- Strong communication skills
- Knowledge of precision, heavy machining
- Capable to build interactions with peers and management.

Experience:

- Sales (Manufacturing/ Machining): 5 years (Preferred)
- Cost Estimating: 1 year (Preferred)

Required travel:

- 50% -75 %

Compensation based on experience with possible bonuses

Work authorization: United States (Required)