

Binder GmbH

Binder GmbH offers products for biogas quantity measurement and biogas analysis as well as monitoring systems for biogas plants, measurement and control technology for aeration air (in wastewater treatment plants), biogas and all other industrial gases and gas mixtures and energy saving. They have been active in the field of climate-friendly energy solutions since 1999.

For the Myanmar market they have the following products:

- COMBIMASS Thermal Gas Flow Measurement,
- COMBIMASS Gas Analysis
- VACOMASS Activation Air Control in Wastewater Treatment Plants.

So far, the company is active throughout Europe as well as in East Asia, the USA, India and the Middle East. In the short term, Binder GmbH wants to become active in Brazil, Latin America and Southeast Asia. Their activities in these countries so far include trading, customer consulting, technical presentations as well as commissioning and servicing of the company's products through their own foreign subsidiaries, sales partners and cooperation with engineering offices, local representatives for service and sales as well as plant constructors.



Binder has been supplying leading plant manufacturers worldwide with systems for industrial gas flow measurement for decades. In addition, Binder manufactures efficient control valves for activated air in sewage treatment plants and supplies innovative control concepts for the regulation of air intake and the distribution of air to individual basins.

For applications in the field of methane-containing gases (biogas from agricultural fermentation plants, sewage gas and landfill gas as well as biogas from waste treatment plants), Binder has also developed mobile and stationary analysis devices to supplement the gas flow meters. These are particularly characterised by the long-term stability of the measured values and ease of maintenance.

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Objectives in Myanmar

In Myanmar, Binder GmbH would like to get to know decision makers and find partners to support in local sales and service. Michael Krafzig is interested in project developments for biogas, landfill gas and possibly also sewage sludge fermentation (sewage gas), updates. He further would like to get an overview of the current major players in the biogas business as well as investors. He is looking for discussion partners for plant operations, planning/architecture and sales.

Michael Krafzig would like to talk to planners and consultants in the field of biogas plants, who are

committed to a technically high-quality execution and energy efficiency of the plants. In Myanmar he also wants to get to know plant operators as well as plant manufacturers/financial backers/project developers. In addition, of interest would be possible cooperation partners in sales. Ideally, these should have a nationwide sales structure with contacts to operators and plant constructors, technical competence for the sale of technically sophisticated products requiring explanation.