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Business Opportunities O&G AHK Rio de Janeiro

Roadshow Oil & Gas 2019



 Partner In Oil & Gas

Supported by:



on the basis of a decision
by the German Bundestag

The AHK Network

SINCE

1894

OVER

50.000

MEMBERSHIPS

140

LOCATIONS

125 YEARS

92 COUNTRIES



AHKs in Brazil

3 independent AHKs in Brazil

AHK Rio

103
Years

180
Memberships

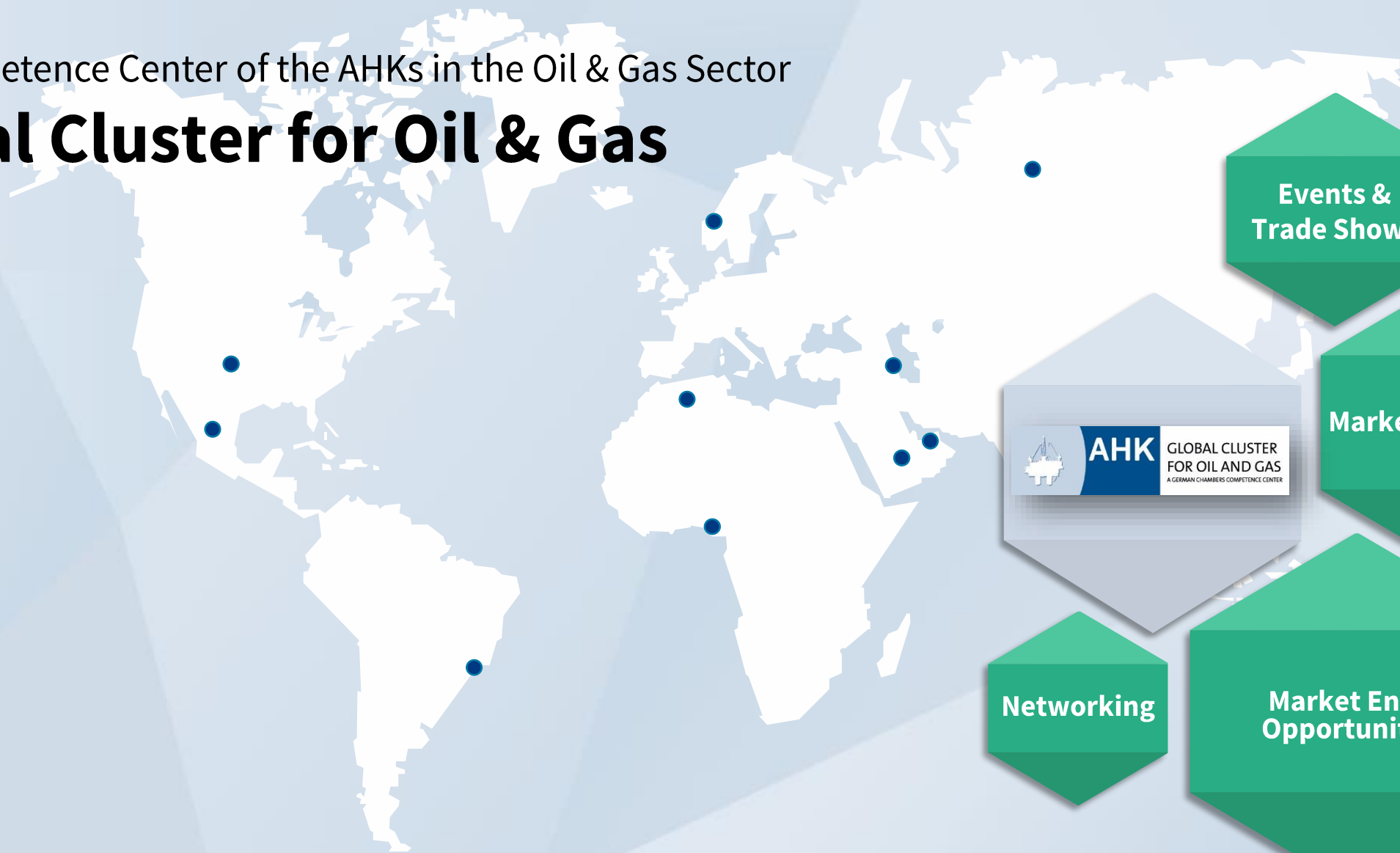
Rio de Janeiro

São Paulo

Porto Alegre

The Competence Center of the AHKs in the Oil & Gas Sector

Global Cluster for Oil & Gas



Events &
Trade Shows

Worldwide Services
in the Oil & Gas
Sector

Market Information

Delegation &
Business Trips

Networking

Market Entry
Opportunities



 Partner In Oil & Gas

AHK Rio – Your partner for the market entry in the oil and gas sector in Brazil

Rio de Janeiro – Center of the Brazilian Oil & Gas Industry

Market Entry Oil & Gas

The oil and gas sectors are among the core competences of the AHK Rio. We have a broad network and maintain contacts to the most important decision-makers and experts in the industry.

1

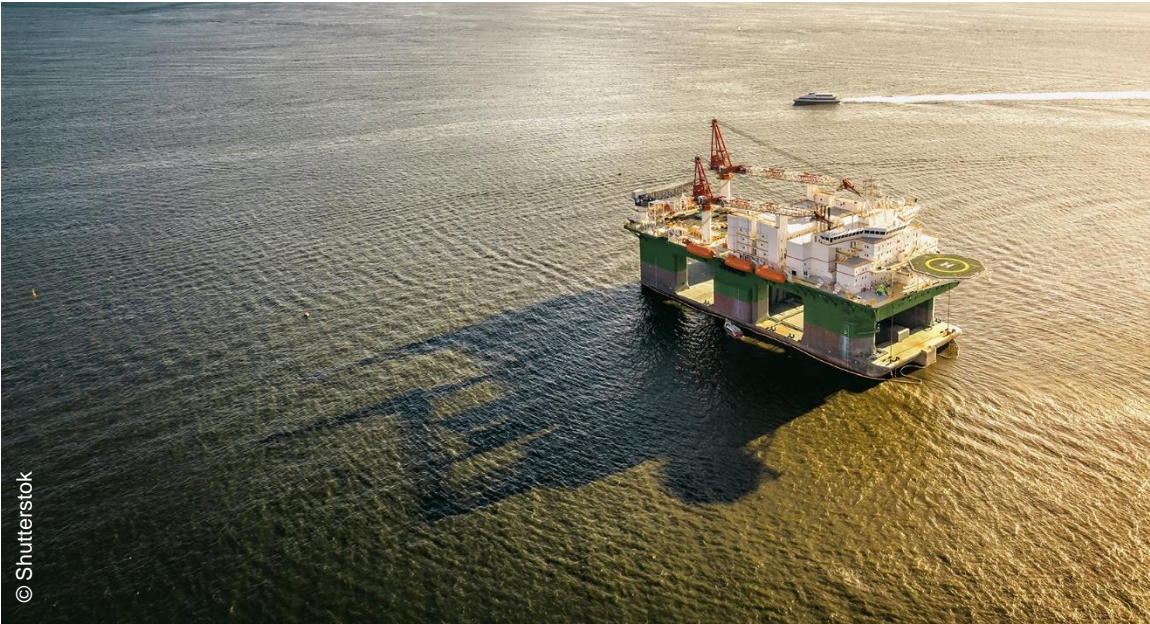
Oil & Gas Market entry package

2

Trade shows

3

Publications



Oil & Gas

Market Entry Package

1

Pre-Market Check

2

Business Partner Intermediation

3

Petrobras - Analysis

4

Start of Business Relations

5

Participation in trade shows

Market Entry Package



Pre-Market Check

Individual market study tailored to your requirements.

Detailed and up-to-date information about, for example: ***Economic perspectives, market volume, growth opportunities, competitive situation*** and a detailed assessment of ***market entry opportunities*** for your company.



Petrobras- Analysis

We identify the possibilities of cooperation with the market leader

We present your company and your requests to specific Petrobras contacts.



Business Partner Intermediation

We find your business partners in the following 4 steps:

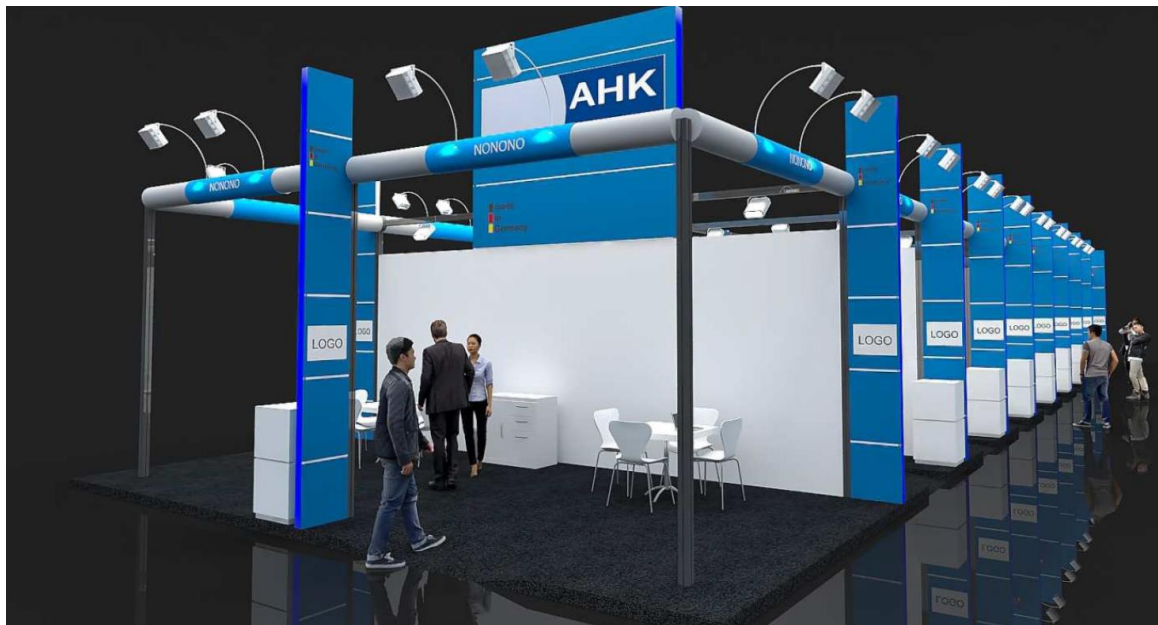
1. Business partner identification
2. Contact with multipliers
3. Distribution of information & feedback
4. Reaction and Follow-Up



Start of Business Relations

We support you in communication and negotiation

We have bilingual staff to help with translation, business meetings as well as hotel and flight bookings.



Oil & Gas Trade Shows

1

German Pavilion
Rio Oil & Gas 2020

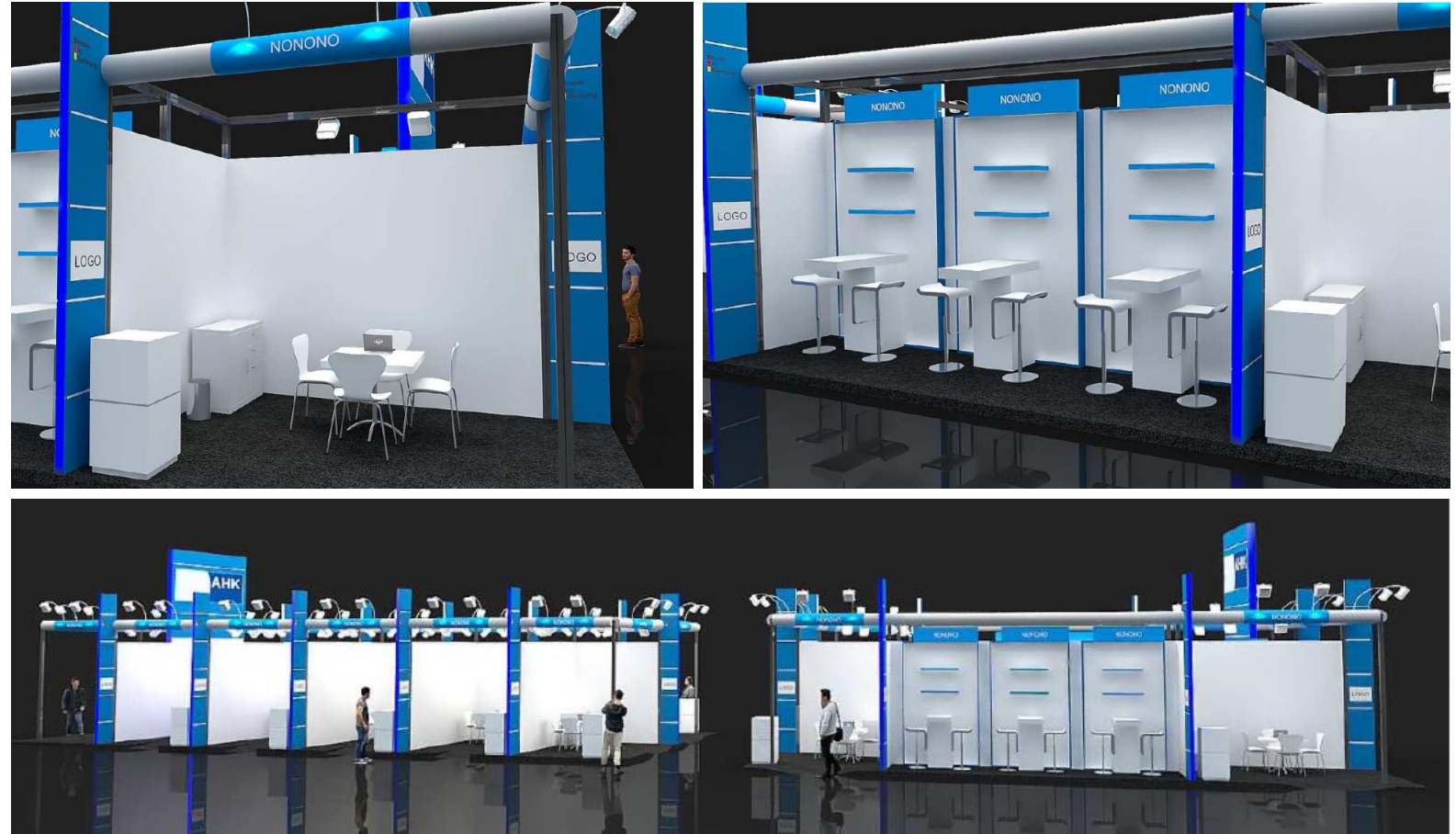


Rio Oil & Gas 2020

274 m² stand area

Complete service package :

- ✓ Exclusive booths (corner booth or row booth) own booth area or table tops
- ✓ Access to the AHK Business Lounge with buffet and drinks for meetings in a quiet atmosphere
- ✓ Optional support by the AHK for business appointments
- ✓ Proximity to ANP and IBP
- ✓ Proximity to the companies Shell, Petrogal, Exxon und Chevron



 Partner In Oil & Gas



Oil & Gas Publications

1 Doing Business in the Oil and Gas Sektor

2 Investment Opportunities in the Natural Gas Market in Brazil

Publications

Our publications as a key multiplier for your business

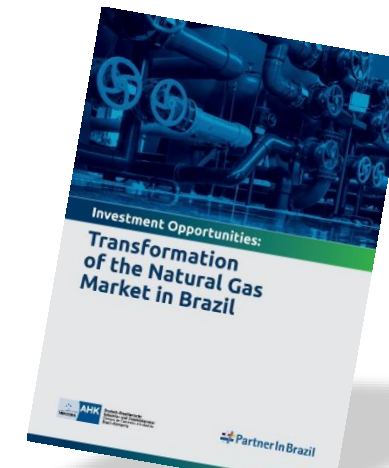
8th Edition in
2020



Doing Business in the Oil & Gas Sector

Transforming challenges into opportunities

This publication brings together the latest information on the dynamically changing O&G sector in selected markets.



To be published
in the 2nd
semester of
2020

Investment Opportunities in the Natural Gas Market in Brazil

Seize new opportunities

This publication combines the latest investment opportunities arising from the opening of the natural gas market in Brazil.

Thank you very much for your attention!

Hanno Erwes

Executive Director

German Brazilian Chamber of Commerce and Industry

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