



What our clients have to say

“The SAGCC was our first port of call for market entry in South Africa. The information and contacts of the Chamber were helpful in founding our branch in the country. Participation in delegation tours and events of the Chambers in sub-Saharan Africa has enabled us to build a network of partners and clients in Africa in a cost- and time-efficient manner.”

- Dennis Thiel, Director Sales,
Anaergia Africa



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“The Energy Efficiency Export Initiative directed us to the delegation to South Africa in June organised by SAGCC. It was an excellent and well-prepared agenda with high-level and very valuable B2B-meetings. We were able to generate win-win results. Our colleagues in South Africa will continue the discussions. I would definitely recommend a delegation organised by the Chamber. We are grateful for the invitation and the very professional and friendly support.”

- Peter Stamm, Gen. Manager,
WILO SE

“LUNOS participated in an event organised by the SAGCC in Johannesburg in the context of the Energy Efficiency Export Initiative at the end of May. Our goal was to find a suitable import partner for LUNOS and to explore the market. On the one hand, the event was intended to provide us with a professional platform for the presentation of our company and, on the other hand, we had the expectation that the Chamber would familiarise us with the relevant market players. We started on the way back to Germany with the certainty of having several potential partners in the selection. For us, this type of market entry has been very successful in recent years and therefore we will be back for more in the future!”

- Andreas Lehmann, Dipl.-Kfm. (FH), Geschäftsleitung, LUNOS
Lüftungstechnik GmbH für Raumluftsysteme

“Our company was invited to a sourcing outbound delegation in Berlin, which was organised by the SAGCC. The Chamber was able to help us secure our VISAs and organise our travel arrangements in no time flat. From landing in Berlin until the day we left, everything was arranged: from the site visits, to advising us on how to do business in Germany. These services made us so comfortable and took most of the stress off of us as delegates. At the sourcing event, the Chamber made our meetings with clients go smoothly with the highest level of professionalism. In fact, I believe they did a better job promoting my products and introducing my company than I did! The Chamber is extraordinary and an asset to us from South Africa. I cannot wait to deal with them again.”

Koorts Liebenberg, CEO of Seascope Stainless Steel Services

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Deutsche Industrie- und Handelskammer für das südliche Afrika
Southern African-German Chamber of Commerce and Industry



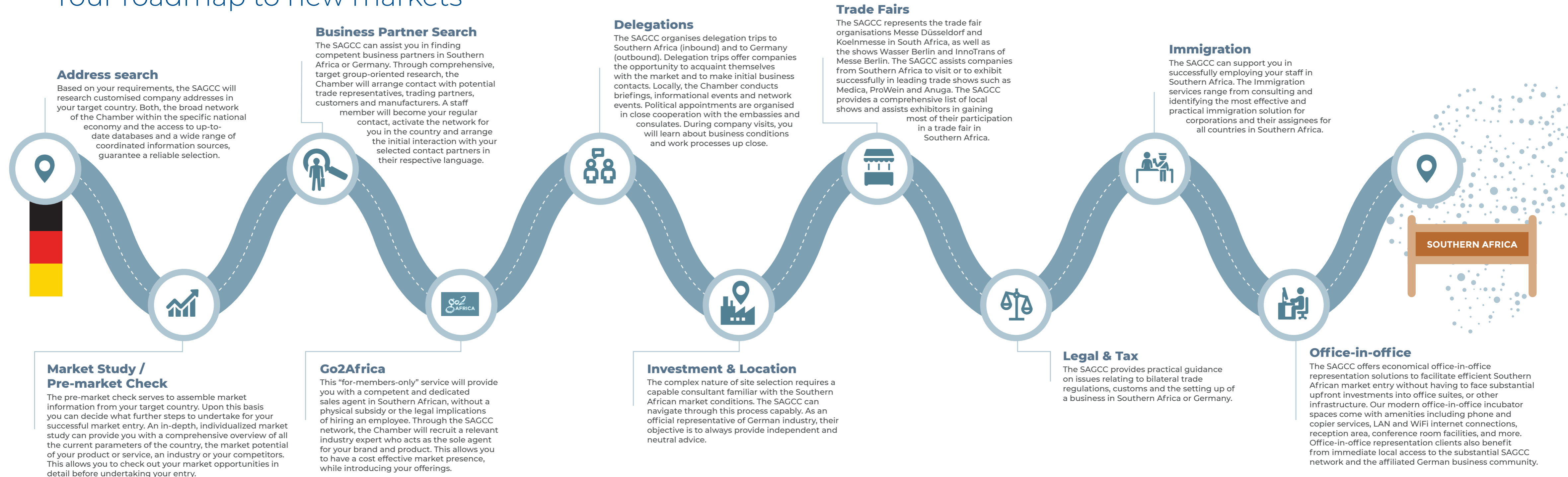
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Your roadmap to new markets



Skilled experts to assist you in every sector

The SAGCC has established **industry-specific competence centres** to optimise the impact of its members, and companies in Germany and southern Africa in those sectors. The centres serve as service, networking and communication hubs. Different working groups are available to connect with relevant stakeholders and discuss current developments.

There are Competence Centres for the following sectors:

FOOD & AGRICULTURE



HEALTH



ENVIRONMENT



INDUSTRY



SUSTAINABLE ENERGY



MARKETING



MINERAL RESOURCES



WATER



CSR & TRAINING



CONSUMER GOODS



Become a Member!

Become part of the largest bilateral Chamber of Commerce and Industry in Sub-Saharan Africa and get access to these excellent service offerings and more.

